BIBLIOGRAPHY

2007–2008

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BIBLIOGRAPHY:

A Guide to Development Research Resources

2007–2008

A publication of Bentz Whaley Flessner

The old prospect research paradigm: Gather and collect data.
The new prospect research paradigm: Insight must be fashioned by information.

Writer and anthropologist Mary Catherine Bateson explains insight in this way:

> ***"Insight, I believe, refers to the depth of understanding that comes by setting experiences, yours and mine, familiar and exotic, new and old, side by side, learning by letting them speak to one another."***

Fostering new insights in the work of fundraising is the goal of this complimentary copy of *The Bibliography: A Guide to Development Research Resources 2007-2008*. It sets our experiences with prospect development alongside yours—on the frontline and in supporting services—to learn from each other. Some resources are old, others, new. Many are familiar. A few—with their technical applications—are more exotic.

Our experiences do "sit side by side" and speak to one another in our work together, in conversations we share, and in today's record-setting fundraising results. One of the things we understand is your need for agile access to these resources which will help shape your strategic insight. This CD format of the *Bibliography* will allow you to search electronically rather than thumbing through its pages.

Colleagues across the country and around the world have shared valuable resources and opinions for this issue, as they have for twenty-five years. The advancement services team helped to shape content under the leadership of Bobbie Strand and with the support of Sarah Billington.

The Chairman of the Board of *The New York Times*, Arthur Hayes Sulzberger said:

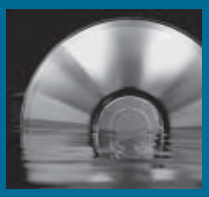
> ***"A man's judgment cannot be better than the information on which he has based it."***

Our best wishes for sound judgments and great success!

The Advancement Services Team and Partners at Bentz Whaley Flessner

Joshua M. Birkholz Christopher M. Cannon Jennifer C. Cooper

Bruce W. Flessner M. Bruce Dreon Bobbie J. Strand William D. Tippie



Prospecting, Advancement Services, and Analytics

Prospecting Counsel

Prospecting services at Bentz Whaley Flessner are tailored to help you know your best prospects and position your institution to gain their support.

- Organizational Assessment
- Customized Prospecting Strategies
- Prospect Tracking and Management
- Prospect Research/Analysis Training—Basic and Advanced
- Prospect Development Program Planning
- Interim Staff Management/Staff Recruiting

Advancement Services, Operations, and Systems

Bentz Whaley Flessner offers comprehensive services to help your programs and leaders thrive in today's technology, data, and online-driven marketplace.

- Audits
- Systems Interventions/Special Assistance
- Systems Management and Training
- Reporting and Business Intelligence
- System Selection and Conversion
- Systems Staff Organization and Training
- Biographic Data Management and Gift Accounting Operations

DonorCast Analytics

DonorCast is the full-service analytics division of Bentz Whaley Flessner specializing in custom data strategy solutions for nonprofit fundraising.

- Constituent Segmentation and Portfolio Analysis
- Projection and Metrics Evaluation
- Custom Data Mining and Predictive Modeling
- Campaign Data Analysis
- Annual Giving Data Analysis
- Custom Survey and Constituent Market Analysis
- Analytics Skill Development

Bentz Whaley Flessner. For over two decades, Bentz Whaley Flessner has been providing valuable insight and direction to nonprofit organizations seeking to sustain and maximize their donor relationships.

We provide quality advice for every step of the development process—from assessment and planning, to prospect profiling and systems integrity, to campaign implementation and follow-up—steering you directly toward the achievement of your specific program goals.

Knowledge in Your Area. Individually and collectively, our consultants have provided strategic services to development offices across the spectrum of nonprofit organizations. We know your challenges and provide expert counsel tailored to your industry and constituents.

- **Education**
  Our work in education includes colleges, universities, and private secondary schools.
- **Healthcare**
  Our staff provides fundraising counsel to hospitals, academic and research medical centers, children's hospitals, and other healthcare systems.
- **The Arts & More**
  Our expertise extends to cultural organizations, environmental groups, and social service agencies.

A Team Approach. We take a team approach to the delivery of our services. As a result, your organization benefits from the multiple perspectives of our diversely experienced staff.

On average our consultants have fifteen to twenty years of direct involvement in development programs. You can count on us to be in touch with trends—both in your industry and in charitable giving.

A Foundation of Success. Consider that we have successfully consulted on campaigns ranging from $10 million to more than $1 billion.

- Feasibility Studies & Assessments
- Prospecting & Donor Relations
- Training & Development
- Systems & Services
- Campaign Planning
- Annual Giving
- Analytics
- Ongoing Counsel

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Strategic Thinkers *and* Technicians

This is a landmark year in the history of prospect research and development. The Association of Professional Researchers for Advancement marks its twentieth year and *The Bibliography: A Guide to Development Research Resources 2007–2008* is in its twenty-fifth year. It is a time of growth and change; and much of that change is in more powerful and comprehensive technical support than ever. Interestingly, this technical capability demands a higher level of strategic thinking and creative planning.

The dichotomy between technology and strategic creativity is finding new expression in the emerging discipline of Fundraising Informatics which blends talent and technology to address fundraising's singular conglomeration of prospect intelligence, funding agendas, leadership styles, "star fundraisers," and technical support.

Prospect developers are bridging the gaps between relevant prospect information and info-garbage to deliver "action-related" data to their fundraising partners.

Business practices in support services are being re-shaped to embody problem solving, innovation, communication, and teamwork. Prospect specialists understand, in metrical terms, their institution's corporate giving potential—not for one prospect, or a small group—but for the entire constituency. How many? How much? How often? When? Where? How?—Numbers of everything, types of constituents, donor levels, percentages of participation, etc.

Analytics has changed thinking patterns and the approach to prospect pipeline development. We now have the ability and the tools to "cut" the numbers on demand in whatever designs are required—by giving amounts, by recent and frequent contributions, by lifetime giving potential, by specific campaign expectations, and by other factors.

Core issues remain constant,; and the key question is: "How can the institution's cast of supporters best equip front-line fundraisers to sit face-to-face with potential donors and successfully make the case for support?"

The next several pages will help acquaint you with some of the exercises in Fundraising Informatics that are supported by the resources included in the bibliography.

1. A case study with Analytics by Josh Birkholz with Marquette University.

2. An example of a prospect profile (report) using sources found in the *Bibliography* by Jennifer Cooper.

3. A discussion of issues surrounding support systems in several institutions by Chris Cannon.

A Case Study: Marquette University Advances Prospecting Program with DonorCast Analytics

Data Mining to Find Prospects

Marquette University is a Catholic, Jesuit institution located in Milwaukee, Wisconsin. The University enjoys a stronger reputation and more national visibility now than at any other time in its 125-year history. There appear to be several reasons for this. There has been steady growth in programs and enrollment. The men's basketball team appeared in the NCAA Final Four in 2003 and the University moved into the Big East Athletic Conference in 2005. The most recent campaign, Magis: The Campaign for Marquette, was a roaring success raising $357 million in gifts, pledges, and other commitments from more than 57,000 donors to help advance the mission of the university. Since the campaign closed in 2005, the staff has invested a great deal of time and energy in prospecting to extend its institutional momentum into the future.

Nonprofit organizations realize that reaching the *best prospects* is central to their success. Analytics is a set of tools that leverages a strategic combination of new technology and action-oriented approaches to prospect research, tracking, and management to help meet increasing fundraising goals. This broad set of mathematical tools reveals trends and patterns and harvests additional value from existing data that contributes to business intelligence.

Marquette University's Elizabeth Dollhopf-Brown, Director of Prospect Analysis and Research, and Todd McMahon, Associate Director, believed that the integration of analytics would take their fundraising program to a new level of performance. Marquette, in partnership with *DonorCast*, employed data-driven strategies to ground their decisions in fact and implement an action plan to realize optimal business operations.

Increasing Prospecting Power with Predictive Modeling

Marquette University used a highly interactive process involving the mining of existing data, additional asset screening, and statistical analysis, to help staff

1. Identify additional prospects.
2. Assess the giving potential of various prospect segments.
3. Develop a predictive model(s) to drive major donor qualification.

Predictive modeling is an effective first-wave filtering technique in prospecting. For this reason, Marquette created models predicting major giving to the Law School, to the College of Engineering, and to Endowment.

Analysis Involved Three Major Steps

1. Marquette's prospect research professionals worked with DonorCast, to organize a data query for a comprehensive view of the constituency. Data types employed in the query included the following.
   - Demographic
   - Behavioral
   - Attitudinal
   - Transactional
   - Geographic
   - Individual interests
   - Academic data
2. The team developed three major giving models for Marquette University. By comparing a dependent variable representing major giving to independent variables using regression analysis, they created a score and rating indicating the future likelihood of major giving potential. For each program area, three models were used as a basis in the development of the final model.
   - Predicted giving to the specified program area at the $10K+ level.
   - Predicted giving to the specified program area at any level.
   - Predicted giving to Marquette at the $25K+ level.
3. The results of these three models were merged into an alpha-rating showing a statistical ranking (top one percent, top five percent, etc.) and a three-digit numeric score similar to a credit score showing relative probability. All individual records were scored and rated.

Analytics Toolbox: Predictive Modeling

An outcome of predictive analytics, predictive models are formulas forecasting probability scores for future behaviors. Typically, these formulas are composed using statistical tools such as regression analysis, decision trees, and neural networks.

In fundraising, predictive modeling can meet several needs, including identifying new major and planned giving prospects, segmenting donors likely to respond to your annual solicitations, and predicting potential volunteers.

Turning Propensity Lists into Prospect Lists

Turning Propensity Lists into Prospect Lists Required a Series of Five Steps

1. First, the results of the propensity analysis were used to select records to screen with an external vendor. As suggested by the predictive models, Marquette screened 16,000 of the best prospects.
2. After the screening results were returned, Marquette applied another set of filters to drill down to a focused list of top prospects within the 16,000. These additional filters began with highest propensity prospects.
3. Marquette added the total of identified assets to the propensity spreadsheet for a capacity/propensity mix. Research analysts verified wealth screening results to assign a gift capacity rating to each prospect.
4. The prospect research team focused on assigning capacity ratings for prospects with the highest levels of propensity and capacity.
5. Area of interest was added by developing capacity ratings for prospects associated with specific law or engineering firms; geographic impact was reflected through regions of the country to add another layer to the identification of the best prospects. As a result, for the Law School, Marquette identified over 325 new prospects and updated the capacity ratings of many others.

Using predictive modeling as a starting point, Marquette has been able to provide prospects who have the strongest possible giving capacity and propensity ratings to their fundraisers.

Extending the Reach of Analytics

Marquette's integration of analytics continues to evolve and grow. While the major gift models are in the implementation stages, data mining has been used as a strategy to determine database capacity and strengthen the annual giving program

Database Capacity and Projection Analysis

A key question Marquette wanted to answer was "What is the capacity of our prospects to give to the Law School and to the College of Engineering?" Using analytical techniques, *DonorCast* determined the capacity of Marquette's database on a number of levels. For the Law School and the College of Engineering, the predictions of capacity and yields were created for various scenarios. With better understanding of the potential of various constituencies, Marquette is able to make important campaign decisions.

Annual Giving Analysis

Marquette created an Annual Fund propensity score for all individuals in the database. Results are reviewed monthly to track fundraising progress, participation rate by score, and to evaluate the accuracy of the model. During the next year, Marquette plans to refine its annual giving program by:

1. Reducing the number of solicitations to non-donors with low scores.
2. Providing special attention to non-donors with high scores.
3. Determining the right method for soliciting each constituent.
4. Creating another model to predict donors among those with low scores.

In the last decade Marquette has made great advances in its development program. A dramatic increase in philanthropic support has brought Marquette close to the leading Catholic institutions. Now, with the incorporation of analytics as a driver of the fundraising program, Marquette's fundraising success is sure to grow to even greater heights.

Donor Cast

www.donorcast.com

Prospect Profile—Information to Foster Insight

Prospect researchers are charged with discovering and collating the pertinent facts that can be knit together into information to support viable solicitation strategies. Front-line fundraisers are likewise charged with providing insight based on that information and blended with face-to-face prospect experience.

The following sample prospect profile is crafted to provide a specific audience with specific evidence to help form the insights upon which judgments concerning strategic action will be based. In this sample we present our conclusions and recommendations in the form of an Executive Summary.

The data come from an assortment of free and fee-based sources offering the demographic, biographical, and financial information needed to form a clear perception of the prospect's potential. All of these sources are included in the *Bibliography* references. Feel free to use the format in your work.

Footnotes identify sources from the *Bibliography* as they are used.

Thomas J. "Tim" Litle IV
BS '62 Engineering
Born: 1940
Gross Point, MI[2]

President & CEO[3]
Litle & Co.
900 Chelmsford St., Tower[3]
Lowell, MA 01851
P: 978.275.6500
F: 978.937.7250
URL: www.litle.com

Home: 6 Bayne Lane
Newburyport, MA 01950
978.499.7677

Prospect Information ***Gift Potential: $1.5 to $5 Million***

- Mr. Litle's professional history and community status demonstrate potential for an endowment gift supporting students seeking to be technical entrepreneurs.
- Success as an entrepreneur and business innovator have earned great financial rewards—Bought and sold several companies including Litle & Co., purchased by FirstUSA for $80 million in 1995.
- He credits his training as a Harvard MBA student as being the foundation of his career.[1]
- As an active board member for the Direct Marketing Education foundation, he has demonstrated a keen interest in the betterment of industry through education.

- Mrs. Litle maintains a working hay farm in Middlesex County in Massachusetts.

Family

- Spouse: Joan Litle
- Son: Tom Litle—President and CEO of Litle & Co.

Education[7]

- California Institute of Technology (BS 1962)
- Harvard Business School (MBA 1964)

Career Information

Background[3]: A recognized Direct Marketing expert, frequently speaks before industry groups and professional organizations. His expertise called upon by the International Organization for Economic Cooperation and Development (OECD) and by the White House during hearings on privacy issues.

2002 to Present

Chairman of the Board[4, 5, 7]
Litle & Company
Provides credit-card payment processing services exclusively to direct marketers and e-commerce companies. "Litle & Co.'s technology platform—a Software-as-a-Service delivery model—makes use of cutting-edge hardware and software technologies. Litle & Co.'s IT infrastructure is continuously updated with the latest technology."

- Annual Sales: $34.8 Million
- No. of Employees: 38
- 3-year Sales Growth: 5,629%

1986–95

Founder and CEO[1]
Litle & Company—a payments processor for catalogers

- Sold the company operations (not the name) for $80 million in 1995 to FirstUSA
- FirstUSA named its new company Paymentech

1977–1986

Co-Owner (with wife, Joan)[1]
Clymer's of Bucks County—A catalog company that sold American Handicrafts

- Also handled "warehousing and fulfillment" for other catalogs.
- Established systems to "address the requirements of catalogs and the card-not-present world."

1965–77	**Owner—A List Management company**[1] "[We specialized in]: ■ Segmenting marketers' mailing lists by demographics and buying patterns. ■ Subscription fulfillment—making sure the right people get the publications they subscribe to."
1964-65	**Intelligence Technology Engineer**[1] Litton Industries

Professional/Civic Affiliations[3]

Date	Affiliation
Currently	Director, J. Jill, Inc. (division of Talbot's Companies —Rev. $350 Million) Director, New England Business and Technology Association Director, NextMark, a mailing list search engine Board Member, Direct Marketing Educational Foundation

Awards[3]

Date	Awards/Honors
2007	Nominee, Ernst & Young Entrepreneur of the Year[5]
2006	Ranked No. 1, Inc. Magazine "Private 500"[4]
2005	Inductee, Direct Marketers Association Hall of Fame[3]
2003	Recipient, Gold Echo Award, Direct Marketers Association[3]

Known Wealth Indicators

Real Estate

- South Essex County, MA[6] — $1,914, 956 (comp. sales value)
  6 Bayne Lane Newburyport, MA
- Middlesex County, MA[7] — $1,965,000 (purchase price)
  115 Monument St., Concord, MA
  purchased by Joan Litle
- Middlesex County, MA[7] — $385,000 (purchase price)
  9 B Buttricks Hill Drive, Concord, MA
  purchased by Joan Litle
- Middlesex County, MA[7] — $1,965,000 (purchase price)
  11 B Buttricks Hill Drive, Concord, MA
  purchased by Joan Litle
- Middlesex County, MA[7] — $ 8,482,700 (assessed value)
  130 Buttricks Hill Drive, Concord, MA
  owned by Joan Litle

Company Sale $80,000,000[8]

- 1995—Sold first generation of company to FirstUSA (now Paymentech) for $80 million

Known Philanthropy[7]

2006: Trustees of Reservations, Beverly, MA	$100
2005–06: Boys and Girls Clubs of Boston, MA	$5,000– $9,999
2005–06: Emerson Hospital, Concord, MA	$5,000–$9,999
2004–05: Emerson Hospital, Concord, MA	$10,000–$24,999
2003–04: Emerson Hospital, Concord, MA	$25,000+
2003–04: Nashoba Brooks School, Concord, MA	$100–$250

Bibliography Footnotes (Resources)

1 "How I Did It: Tim Litle, Chairman, Litle & Co.": *Inc. Magazine,* September 2006 (p. 31)
Inc. Magazine is a valuable source about private companies. This article was part of the publication's "Private 500"—the top private companies in the nation. The magazine also features a business valuation tool that is helpful in valuing private companies and the financial position of their owners.

2 NETROnline.com—Public Records—South Essex County, MA (p. 39)
This real estate and public records portal provides property information, deeds & mortgage copies, tax records, and public records nationwide.

3 Zoominfo.com—People (p. 13)
There are free and fee-based versions of this resource. We used the free version to locate over 25 distinct articles about the prospect and his professional history.

4 *Inc. Magazine*'s "2006 Inc. 500" list (p. 31)
The "Inc. 500" is the private company equivalent of the Forbes Fortune 500. If a prospect's company appears on this list, it is a clear indicator of its success. It includes company profile information and revenue and profit data.

5 Google search (p. 120)
Google is a tool for acquiring background information from a free source.

6 Zillow.com (p. 13)
When it is difficult to access current property assessment data. Zillow.com provides estimated property values based on recent comparable home sale prices.

7 LexisNexis for Development Professionals (p. 7)

a. Public Records Combined - Massachusetts
b. NOZA Charitable Donations database
c. All Company Information (Excluding D&B & Investext)
d. Dun & Bradstreet
e. Director of Corporate Affiliations
f. Multex/Market Guide of Executives

LexisNexis Universe for Development professionals offers single-stop access to more than 1,000 valuable resources. The "Advanced Search" mechanism allows you to group similar sources together, which makes researching more efficient.

8 Hoover's Online (p. 31)
Hoover's is a fee-based vast industry profile database for information on both public and private companies, industries and executives. It is searchable by executive name and education; it very useful in identifying and qualifying your constituents.

Common issues we face in

Information Support Systems

Insights are information driven, and information is only as useful as it is accessible.

Three Critical Considerations in Selecting the Best System for Your Circumstances

1. Selecting the best option available to meet your specific needs.
2. Choosing appropriate upgrades and add-ons as available.
3. Re-engineering processes associated with the system on a regular and timely basis.

The Best Choice

Selecting a database and/or constituent relationship management system will shape data management. There is a wide choice of potential systems (pp. 103 to 110). The selection process must consider the organization's unique needs.

Issues Included the Following

- Custom programming costs had become a challenge.
- Newly adopted fundraising best practices were not supported by existing database.
- The team was dedicated to implementing online tools to improve their fundraising success.

At the same time, the organization needed to recognize the culture of "database customization" that had developed over the last fifteen years. Therefore, the selection was ***eTapestry*** (p. 106) to meet its database and online needs.

Client:
A growing nonprofit based in the Midwest

Need:
Transition from custom-built MS Access system to off-the-shelf product

System:
eTapestry

While there are other viable vendor options that offer database and online interaction tools, the organization valued the flexibility and customization options. ***eTapestry*** allowed them to implement an off-the-shelf database with online capabilities and retain the ability to customize certain aspects to mimic their previous environment.

Current System Upgrades

Software vendors regularly update applications to keep pace with innovations. Stay abreast of available upgrades to your applications. In some cases, the system improvements are minor but routine maintenance is essential. Once upgrades have been tested and proven reliable, consider moving to the newest version of your application.

Client:
Healthcare System

Need:
Upgrades

System:
Donor2

After more than five years, a health care system recently chose to take advantage of ***Donor2***'s database (p. 104) improvements. They had not upgraded to a new browser-based version of the system when it became available earlier, however. Now, using the older version, many staff found the product's interface unsatisfactory.

The failure to upgrade during more than five years using ***Donor2*** caused front-line staff to be less interested in using the system and training options diminished. As a result, some staff created shadow databases and spreadsheets; others avoided using the database altogether. Earlier this year, they moved to the most current, browser-based version of ***Donor2***.

Technically, this new version did not operate much differently. The table structure of the database changed little. The key change was in accessing and analyzing data. The newer version is more user-friendly, increasing usage. All fundraising units have adopted a new prospect management policy that hinges on consistent usage of database fields. In this case, keeping current resulted in important improvements in the use of the database.

System Re-Engineering

After selecting the most recent version of the right tool, the team must regularly re-evaluate its business practices. Management of system usage, such as prospect tracking and management, has an inherent paradox. On the one hand, the value of a system is the structure and consistency it provides. On the other hand, that same system is obsolete if it does not meet changing expectations. Among the most common triggers for re-engineering are the following:

- New leadership
- A looming campaign
- A new upgrade or purchase of a system module

In addition to keeping current, re-engineering helps align your organization's use of the system with its larger goals.

A university using ***Sungard BSR's Advance*** (p. 103) re-evaluated its entire advancement services environment. This holistic analysis assessed organizational structure, staff roles and responsibilities, data processes and systems. A core finding was the system's lack of integration with its other applications, especially its constituent database. Advance was not bridged to its phonathon software. Online giving and other web pages required significant custom programming.

Client:
University

Need:
Integration

System:
Sungard BSR Advance

This university's comprehensive approach to systems needs aligned staff members to their internal clients' needs. New staff members were added. They moved phonathon applications to the system offered by ***Sungard BSR***, resulting in better integration, data quality and database management processes. Now, the prospect research team, data maintenance staff and gift processing crew see and learn from phonathon results.

Selecting the right application, staying current with improvements and updating business practices using these tools, will increase the value of your data.

The Hand-Off from Back Room to the Front Line

Information has a "shelf" life. The hard work of many researchers is lost because of poor timing.

Issues:

1. **Incomplete strategic planning between prospecting and fundraising.**
2. **Inadequate metrical understanding of corporate giving potential.**
3. **Lack of coordination between research and front-line action.**

On the other hand, information alone has never raised a dime! Who has the baton?

All of the new dimensions and structures for prospecting, research, management and tracking will only fulfill their promise to increase the effectiveness of fundraising programs and individual fundraisers as they are employed corporately and cooperatively.

One of the trickiest parts of the fundraising process is the handoff of information from internal support teams to fundraisers. In order to make the handoff as smooth and flawless as we expect from any relay team, the relationship must be strong—with mutual respect and understanding for the roles every member of the team plays.

Staff members who find the critical information on which judgments about prospect potential are based are partners with the front-line fundraisers who develop insight into the best strategies and timing with prospective donors as a result. The value added to fundraising by cooperation and coordination in this process is immeasurable, both internally and externally.

The only value of prospect research in fundraising evolves as research enables the institution to seek financial support from the prospects that have been identified, processed and ultimately assigned for contact. Without this external action in an orderly and strategic fashion, research will never raise a dime.

Building a strong bridge between the internal work of prospect development in research, support systems, and constituent relations connecting to the external work of prospect development and face-to-face fundraising is the key.

Researchers and fundraisers can help build the bridge in many ways, including the following.

- All can work at developing strong communication between fundraisers, prospect research and support services.
- Each must work in an effective and credible manner, respecting the expertise, as well as the pressures and concerns, of the other.
- Both should facilitate the integration of the results into each other's work and instruct their counterparts in the processes used.
- The importance of research and the demands of the "front line" must be appreciated by colleagues on both sides of the assignment.
- Well functioning support systems and data accessibility will lighten the loads of all.
- Internal and external development officers need regular, frank and honest discussions to arrive at mutually determined expectations and goals.

The role of the inside fundraising staff is to prepare and support external fundraisers. Staff members on both sides of the team depend on each other and should make the exchange of information—whoever knows it best—a matter of course.

- What do you know right now about the prospect (and how do you know)?
- What is the prospect's current relationship with the institution and what is possible?
- Is there specific information you know that I have not yet discovered?
- Are the names of prospects (and spouses or other) spelled correctly?
- What is the right timing for the actions we should undertake next and what kind of informational support will be required?

There will be multiple "hand-offs" of activity between support roles and front-line officers. If fundraisers and researchers are running the prospect development race in sync, each will instinctively know when they've finished that particular lap. Think through the process together, however, so that you can chart the course and plan ahead for resounding victory!

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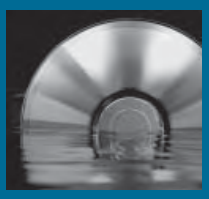

A User's Guide

WELCOME

It is our sincere hope that you and your staff members will find your work lightened by these resources presented on a CD to facilitate your information retrieval. As you peruse the contents, please feel free to make notations of any of your own personal favorites that would add to the value of the next edition and assist the important work of your colleagues. You may fee free at any time to email your suggestions to us: research@bwf.com.

NEW PRESENTATION

It is our pleasure to present ***The Bibliography: A Guide to Development Research Resources 2007–2008*** in a searchable CD format. The layout of the resources remains very much in the reorganized format it was presented last year. As you know, many research categories overlap and do not lend themselves well to hard and fast divisions. There is a degree of cross-referencing between sections that we hope will assist you as you map your way through the document. The basic divisions remain the same as last year's re-formatted version.

- ***Biographical***—Also includes individual wealth references, etc.
- ***Businesses, Executives***—Public and private companies, nonprofits.
- ***Foundations, Government, and Secretaries of State***—Foundations, trusts, and charitable funds. Also includes state and federal grant information, and secretaries of state.
- ***International***—Information from all other countries.
- ***Reference***—Collections, libraries, dictionaries.
- ***Screening, Software***—Screening and software products.
- ***E-Tools, E-Forums***—Listservs, blogs, and search engines.
- ***Regulations***—Compliance standards and regulations for gift accounting, reporting.
- ***Professional***—Resources to aid the work of development professionals.

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There are two types of indexed material. All bibliography entries are indexed by title for your ease in locating a specific resource. Also, "key words" will help you locate the references relating to a particular subject for which you are seeking information. For instance, "board" or "executives" will identify leaders internally to institutions and for businesses and foundations.

BALANCE

We encourage you to balance your physical and virtual libraries. Some classic, printed resources will grace your shelves and provide constant inspiration and perspective. Internet resources, whether fee-for-service subscriptions or free-of-charge bookmarks, will provide current, up-to-the-minute information. Make selections after outlining your needs and planning your work for the next year.

BIOGRAPHICAL

ACCURINT. See Business section.

THE ALLANT GROUP. The Allant Group, 2056 Westings Avenue, Suite 500, Naperville, IL 60563. Phone (800) 367-7311. Fax (630) 355-3090. www.allantgroup.com. A marketing optimization service provider that offers a complete line of database and mailing list enhancements. ***Key*** *addresses, data, NCOA, phone. 3/28/07*

ALUMNIFINDER. MarketModels, Inc., 7 Main Street, North Kingstown, RI. 02852 Phone (800) 978-9508. Fax 508-448-2440. www.alumnifinder.com. Prices vary. An online tool to find lost alumni, business executives, screen for wealth, identify matching gift companies and expand overall email communication with alumni. Most areas updated daily. ***Key*** *addresses, alumni, email, phone, screening. 6/22/07*

THE AMERICAN BENCH. See Government section.

ARGALI WHITE & YELLOW. Darwin Holdings, Inc./Argali Software, 118 Leabrook Lane, Princeton, NJ 08540. Phone (609) 921-3914. Fax NA. www.argali.com. Free Personal Edition. Prices on professional edition licences vary. Downloadable telephone directory software for doing regular and reverse searches of telephone and email directories. ***Key*** *addresses, email, phone. 3/28/07*

ARMA INTERNATIONAL. Association of Records Managers and Administrators. 13725 W. 109th Street, Suite 101, Lenexa, KS 66215. Phone (800) 422-2762. Fax (913) 341-3742. www.arma.org. ***Key*** *information, management, records. 6/6/07*

ASSOCIATIONS YELLOW BOOK: WHO'S WHO AT THE LEADING U.S. TRADE AND PROFESSIONAL ASSOCIATIONS. Leadership Directories, Inc., 104 Fifth Avenue, New York, NY 10011. Phone (212) 627-4140. Fax (212) 645-0931. www.leadershipdirectories.com. First subscription: $335. Automatic renewal $319. Provides profiles on over 42,000 officers, executives, staff and board members at more than 1,000 trade and professional associations. Officers and management are listed with outside affiliations, contact information, and education. ***Key*** *associations, board, executives, professional, who's who. 3/28/07*

AUTOTRACKXP. ChoicePoint, Inc. 4530 Conference Way South, Boca Raton, FL 33431. Phone (800) 279-7710. Fax (561) 982-5895. atxp.choicepoint.com. Prices vary. Browse billions of current and historical records on individuals and businesses to verify assets and backgrounds. ***Key*** *assets, biographical, businesses, history, individuals. 3/28/07*

AVMA DIRECTORY AND RESOURCE MANUAL. 2007. American Veterinary Medical Association, 1931 North Meacham Road, Suite 100, Schaumburg, IL 60173. Phone (847) 925-8070. Fax (847) 925-1329. www.avma.org. CD-ROM (read only) or printed copy: $150. Outside the U.S. $175. Provides names of practicing members of the American Veterinary Medical Association listed geographically and alphabetically. ***Key*** *animal welfare, associations, professional, veterinarians. 3/28/07*

BANK OF AMERICA REAL ESTATE CENTER. Bank of America, 100 N. Tryon Street, Bank of America Corporate Center, Charlotte, NC 28255. Phone NA. Fax NA. http://realestatecenter.bankofamerica.com. Resource center includes home values of recent sales and a database of bank-owned property. ***Key*** *property, real estate. 5/24/07*

BIOGRAPHY AND GENEALOGY MASTER INDEX. 2008. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331. Phone (800) 877-4253. Fax NA. www.gale.com. Print: $470 Online: Prices vary. Contains over 15 million citations to biographical articles appearing in more than 5,000 editions and volumes of 1,700 biographical dictionaries and who's who directories. *Cumulation of Supplements* also available. ***Key*** *biographical, directories, genealogy, indexes, who's who. 3/28/07*

BIOGRAPHY RESOURCE CENTER. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331. Phone (800) 877-4253. Fax NA. www.gale.com/BiographyRC. Prices vary by region and type of organization. Allows for one user with no add-ons. Online biographical research system containing a biographical database of more than 422,000 people culled from more than 940 Thomson Gale reference volumes and full-text articles from biographical magazines. ***Key*** *biographical, who's who. 3/28/07*

BOOK OF AMERICAN FAMILY TREES. Waltman Associates, 7800 Metro Parkway, #300, Minneapolis, MN 55425. Phone (612) 338-0772. Fax (651) 905-9536. www.bookoffamilytrees.com. $30 per month. Online. Database contains family trees and family histories of prominent American families. ***Key*** *family trees, genealogy, lists, United States. 5/23/07*

BOOK OF MINNESOTA FAMILY TREES. June 2006. Waltman Associates, 7800 Metro Parkway, #300, Minneapolis, MN 55425. Phone (612) 338-0772. Fax (651) 905-9536. www.waltmanassociates.com. Online. Contains family trees of prominent Minnesota families. ***Key*** *family trees, families, genealogy, history, lists, Minnesota. 6/26/07*

BOYD'S ALUMNI RESEARCH SERVICES. Boyd's City Dispatch, 185 Millerton Road, P.O. Box 860, Millerton, NY 12546. Phone (800) 458-7664 or (518) 789-8500. Fax (518) 789-0559. www.boydscity.com. Prices vary. Find lost alumni and correct and append information: ZIP codes and street names, new area codes and phone numbers, flag deceased, social security numbers, flag potential donors, code records, discover high income earners, and other enhancements. Call for proposal. ***Key*** *addresses, alumni, donors, phone, research, social security, wealth. 6/26/07*

BOYD'S CITY DISPATCH. 185 Millerton Road, P.O. Box 860, Millerton, NY 12546. Phone (800) 458-7664 or (518) 789-8500. Fax (518) 789-0559. www.boydscity.com. Prices vary. Offers high-income donor acquisition and names and addresses of owners and officers of businesses and of private individuals with known high-income investments. Also available: Boyd's Small Business Owners. ***Key*** *addresses, alumni, businesses, donors, owners, phone, screening, segmentation, wealth, ZIP codes. 6/26/07*

CAS, INC. 10303 Crown Point Avenue, Omaha, NE 68134 Phone (866) 461-4693. Fax (402) 963-2103. www.cas-online.com. Prices vary. Company provides various direct mail services including data appending, mailing lists, and profiling/modeling, etc. ***Key*** *lists, mailing, phone, screening, segmentation, wealth. 6/26/07*

CHOICEPOINT INC. 1000 Alderman Drive, Alpharetta, GA 30005. Phone (877) 547-2518. Fax NA. www.choicepoint.com. Provider of identification and credential verification services including tenant histories, employment histories, insurance claims, etc. ***Key*** *database, employment, screening. 6/26/07*

CONTEMPORARY BLACK BIOGRAPHY. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331. Phone (800) 877-4253. Fax NA. www.galegroup.com. $115 per volume. 63 volumes. Ebook prices vary. Each volume presents at least 65 biographies with two to three pages each. Individual, occupation, nationality, and subject indices are included in each of the 57 volumes. ***Key*** *African Americans, biographical, who's who. 3/28/07*

D&B NORTH AMERICAN MILLION DOLLAR DATABASE. See Business section.

DATAQUICK. 9620 Towne Centre Drive, San Diego, CA 92121. Phone (888) 604-3282. Fax NA. www.dataquick.com. Prices vary. Provides property and land data, including title, mortgage, insurance, real estate, appraisal, investigative, and receivables management information on over 87 million properties. Also has a feature that allows a comparison to a similar piece of real estate; especially useful for assessment of California property. ***Key*** *California, data, management, properties, public, real estate. 3/28/07*

DEBRETT'S PEERAGE AND BARONETAGE. See International section.

DIALOG. The Dialog Corporation, a Thomson business, 11000 Regency Parkway, Suite 10, Cary, NC 27518. Phone (800) 334-2564 or (919) 462-8600. Fax (919) 468-9890. www.dialog.com. Call for pricing. Provides online-based data from more than 1.4 billion records of information, accessible via the Internet or through delivery to enterprise Intranets. Databases include repositories of information in business, science, government, law, engineering, and finance, among others. ***Key*** *assets, biographical, environment, financial, government, medical, news, patents, regulations. 6/26/07*

DICTIONARY OF WOMEN WORLDWIDE: 20,000 WOMEN THROUGH THE AGES. September 2006. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.gale.com. $340 (2 volume set). Ebook prices vary. Contains over 25,000 brief biographical entries including non-U.S. Figures, an occupation index, ethnicity/nationality index, and a chronological index. ***Key*** *Asia, biographical, diversity, international, United States, women. 3/28/07*

DIRECTORIES IN PRINT. 2007. 26th Edition. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.galegroup.com. $740. Directory of directories that describes approximately 15,500 active rosters, guides and other print and nonprint address lists published in the United States and worldwide. Divided into 26 industry categories including healthcare, biography and genealogy, and philanthropy. ***Key*** *biographical, directories, genealogy, healthcare, references. 3/28/07*

DIRECTORS GUILD OF AMERICA. Directors Guild of America, 7920 Sunset Boulevard, Los Angeles, CA 90046. Phone (310) 289-2000. Fax (310) 289-2029. www.dga.org. Represents directors and production people in the film, television, and news media industries, with additional locations in Chicago and New York. ***Key*** *entertainment, films, media. 3/28/07*

555-1212 DIRECTORY INFORMATION SERVICES. 555-1212.com, Inc., One Sansome Street, 39th Floor, San Francisco, CA 94104, Phone NA. Fax NA. www.555-1212.com. 555-Premium and 555-Basic fees are based on geographic coverage and the number of searches per month. Web-based access to 143 million residential and business address and phone listings, reverse directory search capabilities. ***Key*** *addresses, phone, reverse phone. 3/29/07*

THE DIRECTORY OF PHYSICIANS IN THE UNITED STATES. 2007. 40th Edition. American Medical Association, 515 North State Street, Chicago, IL 60610. Phone (800) 621-8335. Fax (312) 464-5600. www.ama-assn.org. $750 4-volume print set or single-user CD-ROM. Lists over 924,000 physicians licensed to practice medicine in the US. ***Key*** *directories, medical, physicians, United States. 5/22/07*

DOMAINIA. 63 Pleasant Street, Suite 210, Watertown, MA 02472. Phone 617-926-4442. Fax 617-926-4515. www.domania.com. Website pairs searchers with real real estate agents, some information is free. ***Key*** *real estate. 5/25/07*

THE DONOR SERIES. Waltman Associates, 7800 Metro Parkway, Suite 300, Minneapolis, MN 55425. Phone (612) 338-0772. Fax (651) 905-9536. www.donorseries.com. Subscriptions from $75–$245/mo. or prepaid plans. Provides a searchable database listing over 4.8 million individual contributions to nonprofit organizations in the U.S. culled from annual reports and programs. Database now includes *National Connections: Directory of Corporate & Nonprofit Boards* with individual names and affiliations for nonprofit and publicly owned company boards, foundations, and banks. ***Key*** *annual reports, board, donors, giving, philanthropy. 6/26/07*

EBONY MAGAZINE. See Business section.

ECONTENT MAGAZINE. See Business section.

FIRST AMERICAN REAL ESTATE SOLUTIONS. The First American Corporation, 4 First American Way, Santa Ana, CA 92707. Phone (800) 345-7334 or (714) 250-6400. Fax NA. www.firstamres.com. Collects and provides real estate data on more than 138 million properties annually and on 4.5 million property and mortgage transactions each month. National coverage extends to 99 percent of all transactions in the U.S., reporting on more than 2,953 counties. ***Key*** *mortgage, public records, real estate. 6/26/07*

FORBES MAGAZINE. See Reference section.

THE GENEALOGY HOME PAGE. Updated regularly. Stephen A. Wood, Phone NA. Fax NA. www.genhomepage.com. Provides over 4,000 links to library sites, online guides, and commercial services offering genealogical resources and information. ***Key*** *genealogy. 3/28/07*

THE GENERATIONS NETWORK. (Formerly MyFamily, Inc.) 360 West 4800 North, Provo, UT 84604. Phone (801) 705-7000. Fax (801) 705-7001. www.myfamilyinc.com. Also see the obituary daily times at http://obits.rootsweb.com/cgi-bin/obit.cgi. Some genealogy websites provide free information, some have paid subscriptions. Websites include Ancestry.com, Genealogy.com, Myfamily.com, Rootsweb.com, the Social Security Death Index http://ssdi.rootsweb.com, Vitalrec.com, and Australian, Canadian, German, Italian, and United Kingdom sites. ***Key*** *Australia, Canada, census, deceased, genealogy, Germany, Ireland, Italy, records, social security, United Kingdom, United States. 5/30/07*

HOLLYWOOD CREATIVE DIRECTORY: FILM ACTORS. See Business section.

HOLLYWOOD CREATIVE DIRECTORY: FILM WRITERS. See Business section.

INDEX TO MARQUIS WHO'S WHO PUBLICATIONS. 2007. Marquis Who's Who, 890 Mountain Ave, Suite 300, New Providence, NJ 07974. Phone (800) 473-7020. Fax (908) 673-1189. www.marquiswhoswho.com. $155 plus s/h. Directs you to approximately 300,000 biographies listed in the latest editions of Marquis Who's Who publications. Published annually. ***Key*** *biographical, profiles, who's who.6/26/07*

INFORICH GROUP, INC. InfoRich Group, Inc., 4919 Township Line Road #202, Drexel Hill, PA 19026-5017. Phone (800) 687-IRGI. www.inforichgroup.com. Specializes in prospect research and other services. ***Key*** *prospecting, research. 6/6/07*

INTERNATIONAL WHO'S WHO. See International section.

INTERNET MOVIE DATABASE. Updated regularly. Amazon.com, IMDb, Inc., P.O. Box 81226, Seattle, WA 98108. Phone NA. Fax NA. www.imdb.com. Professional database: $12.95/mo. Free database provides over 6.3 million film/TV credits and basic biography information on actors/actresses. Professional database provides current statistics, and business and personal contact information. ***Key*** *actors, biographical, entertainment, films, Hollywood. 3/28/07*

KNOWX.COM. ChoicePoint, Inc., 1000 Alderman Drive, Alpharetta, GA 30005. Phone NA. Fax NA. www.knowx.com. Provides access to public record information, some searches are free, viewing of results always has a fee. ***Key*** *online, public records, real estate. 6/26/07*

LAW FIRMS YELLOW BOOK. 2007. Leadership Directories, Inc., 104 Fifth Avenue, New York, NY 10011. Phone (212) 627-4140. Fax (212) 645-0931. www.leadershipdirectories.com. First subscription: $335 (Additional subscriptions and renewals: $235–$319.) Published semiannually. Provides names, titles, addresses, and telephone numbers of over 21,000 managing attorneys and administrators at over 700 leading national law firms. ***Key*** *attorneys, law, phone. 6/26/07*

THE LEADERSHIP LIBRARY® IN PRINT. 2007. Leadership Directories, Inc., 104 Fifth Avenue, New York, NY 10011. Phone (212) 627-4140. Fax (212) 645-0931. www.leadershipdirectories.com. $3,160 annual subscription. (Automatic renewal: $3,002). 38 printed volumes provide names and complete contact information for over 400,000 leaders at over 40,000 business, government, media, legal, and nonprofit enterprises. ***Key*** *attorneys, businesses, CEOs, executives, who's who. 3/29/07*

LEGAL DIRECTORY. Legal Directories Publishing Company, Inc., 9111 Garland Road, P.O. Box 189000, Dallas, TX 75218. Phone (214) 321-3238. Fax (214) 321-3157. www.legaldirectories.com. Prices vary. Contains roster sections, biographical histories, and contact information of the attorneys. Individual directories are available for 22 states: Alabama, Arkansas, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Minnesota, Mississippi, Missouri, North Carolina, Ohio, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Virginia & West Virginia, and Wisconsin. ***Key*** *attorneys, directories, law, states. 3/29/07*

LEXISNEXIS FOR DEVELOPMENT PROFESSIONALS. LexisNexis, 7500 Old Georgetown Road, Suite 1300, Bethesda, MD 20814. Phone (800) 227-9597, ext. 54846. Fax (301) 657-3203. www.lexisnexis.com/academic/universe/. Prices vary per user and organization type. A web research tool to find and track background information on individual and corporate donors. Find contact information, property, aircraft and boat registrations, stocks, military personnel, professional licenses, Social Security death records, and alumni or other potential contributors. Project ID tracks the cost spent researching prospects. ***Key*** *aviation, boats, biographical, companies, demographics, news, prospecting, public records, real estate, references, stocks. 6/26/07*

LIFESTYLE DATA. infoUSA, Inc., 5711 South 86th Circle, Omaha, NE 68127. Phone (866) 313-8197. Fax NA. http://list.infousa.com/lifestyles_infousa.htm. Prices vary. The lifestyle data section of infoUSA includes marketing data pertaining to careers, hobbies, buying patterns, insurance products, home ownership and value, donations to charities and more on over 6.5 million households. ***Key*** *careers, demographics, giving, lifestyles, prospecting. 6/26/07*

MANUSCRIPTS DEPARTMENT, WILSON LIBRARY, UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL. Manuscripts Department CB #3926, 4th Floor, Wilson Library, University of North Carolina at Chapel Hill, Chapel Hill, NC 27514. Phone (919) 962-1345. Fax (919) 962-3594. www.lib.unc.edu/mss/. Provides information on families from the South. Contains access to manuscripts, collection descriptions and many other holdings in the library's online catalog with detailed, descriptive guides. ***Key*** *biographical, families, genealogy. 6/26/07*

MARTINDALE-HUBBELL. Martindale-Hubbell, 121 Chanlon Road, New Providence, NJ 07974. Phone (800) 526-4902 ext. 8001. Fax (908) 771-8704. www.martindale.com. Online directory of lawyers and firms providing communication with legal professionals, biographical information, and professional credentials regarding private, corporate, and government law. Publications are updated annually; online listings updated continuously. ***Key*** *attorneys, biographical, government, law. 6/26/07*

MUSICAL AMERICA DIRECTORY: INTERNATIONAL DIRECTORY OF THE PERFORMING ARTS. See Reference section.

NATIONAL GENEALOGICAL SOCIETY MEMBERSHIP. The National Genealogical Society, 3108 Columbia Pike, Suite 300, Arlington, VA 22204. Phone (800) 473-0060 or (703) 525-0050. Fax (703) 525-0052. www.ngsgenealogy.org. Membership: $55 and up. Access to 30,000 volumes on genealogical information, training, tracing family histories and publications. ***Key*** *biographical, families, family trees, genealogy. 6/26/07*

NEW ENGLAND HISTORIC GENEALOGICAL SOCIETY MEMBERSHIP. The New England Historical Genealogical Society, 101 Newbury Street, Boston, MA 02116. Phone (888) 296-3447. Fax (617) 536-7307 . www.newenglandancestors.org. Memberships from $75+ Helps new and experienced researchers trace their heritage in New England and around the world. ***Key*** *biographical, families, family trees, genealogy, New England. 6/26/07*

THE NEW JERSEY DIRECTORY: THE INSIDER GUIDE TO NEW JERSEY LEADERS. 2005-2006. Joshua Communications, P.O. Box 7183, Princeton, NJ 08543. Phone (609) 924-6310. Fax (609) 924-6380. www.njinsider.com. $86, plus $5 s/h. Contains profiles on New Jersey companies, organizations, government agencies, and individuals. Biographies include leaders in arts, business, science, technology, government and politics, higher education, and other sectors. Also available on CD. ***Key*** *arts, biographical, companies, education, government, New Jersey, politics, profiles, science. 5/22/07*

NEW JERSEY PROPERTY SEARCH. Phone NA. Fax NA. http://tax1.co.monmouth.nj.us/cgi-bin/prc6.cgi?menu=index&ms_user=monm&passwd=data&district=1301&mode=11. Search New Jersey properties. ***Key*** *New Jersey, property, real estate. 6/26/07*

NEW JERSEY SHORE PROPERTIES ASSESSMENTS. Ocean County Board of Taxation. Ocean County Court House. Room #215. 118 Washington Street P.O. Box 2191. Toms River, NJ 08754. Phone (732) 929-2008. Fax NA. Tax information for Ocean County properties in New Jersey. ***Key*** *New Jersey, property, real estate, taxes. 5/30/07*

NEW YORK CITY APARTMENTS. 568 Broadway, Suite 802, New York, NY 10012. Phone (212) 755-5544. Fax: 1-212-755-5545. www.cityrealty.com. Source for New York City real estate and apartment rates. ***Key*** *New York City, real estate. 5/29/07*

NONPROFIT SECTOR YELLOW BOOK. 2007. Leadership Directories, Inc., 104 Fifth Avenue, 3rd Floor, New York, NY 10011. Phone (212) 627-4140. Fax (212) 645-0931. www.leadershipdirectories.com. First subscription: $335. Two semi-annual editions per subscription. Contains detailed contact and biographical information for over 55,000 nonprofit executives and trustees at over 1,400 nonprofit institutions, in eight areas of the nonprofit sector (foundations, colleges and universities, museums, performing arts groups and centers, medical institutions, library systems, preparatory schools, and charitable service organizations). ***Key*** *biographical, board, CEOs, directories, nonprofits, profiles, who's who. 6/26/07*

NOTABLE BLACK AMERICAN MEN. Dec. 2006. 2nd Edition. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.gale.com. $179. Ebook version prices vary. 2 volumes. Contains biographies of 500 notable contemporary and historic African American men in all fields. ***Key*** *African Americans, biographical, profiles, who's who. 3/29/07*

NOTABLE BLACK AMERICAN WOMEN, BOOKS I, II, AND III. 1995-2002. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.gale.com. Price varies. Contains biographies on hundreds of notable contemporary and historical African American women in all fields ***Key*** *African Americans, biographical, profiles, who's who, women. 3/29/07*

NOTABLE HISPANIC AMERICAN WOMEN, BOOKS I AND II. 1993, 1998. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.gale.com. $120. 2 volumes. Contains biographies of hundreds of contemporary and historic Hispanic American women in all fields. ***Key*** *biographical, Hispanic, profiles, who's who, women.3/29/07*

OPENONLINE. 1650 Lake Shore Drive, Suite 350, Columbus, OH 43204. Phone (800) 935-6736. Fax (614) 481-6980. www.openonline.com. Prices vary. Screening company provides online public record and proprietary information on corporations and consumers from around the nation. ***Key*** *companies, public records, screening. 6/26/07*

PARKER DIRECTORY OF CALIFORNIA ATTORNEYS. 2007. 121 Chanlon Road, New Providence, NJ 07974. Phone (800) 830-5939. Fax (908) 771-8747. www.parkerdir.com. Directory: $49.95 plus s/h. CD-ROM: $142.95 plus s/h. This two-volume set contains names, addresses and phone numbers of more than 88,000 practicing attorneys and law firms in California, listed alphabetically by county. ***Key*** *attorneys, California, directories, law, profiles. 6/26/07*

THE POLITICAL GRAVEYARD: A DATABASE OF HISTORIC GRAVEYARDS. P.O. Box 2563, Ann Arbor, MI 48106. Phone NA. Fax NA. http://politicalgraveyard.com. Information on more than 120,000 deceased federal and state politicians, judges, and diplomats. The database can be searched alphabetically, by offices held or sought, date of birth or death, leading political families, geographic location, awards received, cause or circumstances of death, and "disposition of remains." ***Key*** *deceased, politics. 3/29/07*

PROPERTY SHARK. Property Research Partners LLC, 181 N. 11th Street, Suite 307, Brooklyn, NY 11211. Phone (718) 715-1758. Fax (646) 349-1132. http://propertyshark.com/mason. Logon to receive full service. Database is still in production. Contains property information on the coasts, part of the Southeast, Ohio, Texas, and Wisconsin. Other markets coming soon. ***Key*** *California, Florida, New York, Ohio, property, real estate, Texas, Virginia, Washington, Wisconsin. 5/30/07*

PROSPECT RESEARCH ONLINE. Version 2.0. iWave Information Systems, Inc., 28 Hillstrom Avenue, West Royalty Industrial Park, Charlottetown, PE Canada C1E 2C5. Phone (800) 655-7729. Fax (902) 894-2659. http://iwave.com. Fee-based service provides information on corporate profiles, foundations, and major donors. ***Key*** *corporations, foundations, profiles, prospecting, research, 3/29/07*

PUBLICRECORDFINDER.COM. Phone NA. Fax NA. www.publicrecordfinder.com. Free public records from aviation to unemployment. No passwords required. ***Key*** *public records. 6/26/07*

PUBLICRECORDSOURCES.COM. BRB Publications, Inc. P.O. Box 27869, Tempe, AZ 85285. Phone (800) 929-3811. Fax (800) 929-4981. www.brbpub.com. Prices vary. Comprehensive public record locator on the internet. Provides access to public records directly from the agency that houses them. Extensive, up-to-date resource contains in-depth profiles of these government agencies: county courts, state agencies, federal courts, educational institutions, and county agencies. ***Key*** *agencies, companies, federal, government, public records, states. 6/26/07*

REVERSEPHONEDIRECTORY.COM. Phone NA. Fax NA. www.reversephonedirectory.com. Look up phone numbers in reverse. ***Key*** *reverse phone. 5/30/07*

THE RICH LIST 2007. The Sunday Times, 1 Pennington Street, London, E98 1XY UK. Phone 00 44 (0)20 7782 5000. Fax 00 44 (0)20 7782 5046 . www.timesonline.co.uk. A list of the United Kingdom's wealthiest 1,000 people including profiles. ***Key*** *lists, profiles, United Kingdom, wealth. 5/22/07*

THE RICH REGISTER. 2007. The Rich Register, 3501 Hampton Road, Austin, TX 78705. Phone (512) 477-8871. Fax NA. www.richregister.com. Book: $325. Other prices vary. Comprehensive list of over 5,400 of America's wealthiest people with a net worth greater than $25 million. Among those included are the descendants of legendary tycoons, reclusive private investors, philanthropists, and entrepreneurs. Also available: Three-State Mini Rich Register (choose three states). ***Key*** *affluent, donors, entrepreneurs, profiles, United States, wealth, who's who. 6/26/07*

SEARCHSYSTEMS.NET. Updated every two weeks. Pacific Information Resources, Inc., P.O. Box 544, Newbury Park, CA 91319. Phone (800) 350-2232. Fax (805) 375-4042. www.searchsystems.net. Directory of links to free public records databases on the Internet. Find business information, corporate filings, property records, professional licenses, criminal and civil court filings, and more. ***Key*** *companies, directories, government, public records, real estate. 6/26/07*

SLATE 60. Slate, 251 West 57th Street, 19th Floor, New York, NY 10019. Phone (212) 445-5330. Fax NA. www.slate.com. Cites the 60 largest yearly American philanthropic contributions from individuals. ***Key*** *donors, lists, philanthropy, profiles, wealth. 6/26/07*

THE SOURCE: A GUIDEBOOK OF AMERICAN GENEALOGY. Third Edition. June 2006. MyFamily.com, Inc., 360 West 4800 N., Provo, UT 84604. Phone (801) 705-7000. Fax (801) 705-7001. www.ancestry.com. $79.95. Provides information on federal archives, record centers, state archives and historical societies, research libraries, heraldry and lineage societies, genealogy publications and publishers, sources of business records, and fraternal organizations. Entries include name of genealogical source, location, contents of the record, and means of access for use in research of family history. Online subscriptions available. ***Key*** *families, family trees, genealogy, United States. 6/26/07*

STREETEASY. Phone NA. Fax NA. www.streeteasy.com. New York city Real estate site provides information on condos, co-ops, and apartments by school district, neighborhood, zoning, etc. ***Key*** *New York City, real estate. 5/30/07*

SUPERPAGES.COM. Verizon Information Services, Inc., Mail Code: TX12, 2200 W. Airfield Drive, P.O. Box 619810, D/FW Airport, TX 75261. Phone (800) 555-4833. Fax NA. www.superpages.com. Provides telephone number look-ups. ***Key*** *phone, reverse phone. 3/30/07*

SWITCHBOARD.COM. See Reference section.

TELEMATCH. See Reference section.

TEXAS MONTHLY. Texas Monthly, Inc., P.O. Box 1569, Austin, TX 78767-1569. Phone (800) 759-2000. Fax (512) 476-9007. www.texasmonthly.com. $12 annual subscription. Regional magazine that features dining, shopping, fashion, arts, sporting, vacationing, and more. ***Key*** *lifestyle, profiles, Texas, wealth. 6/26/07*

TOWN & COUNTRY MAGAZINE. Hearst Magazines, 300 West 57th Street, New York, NY 10019. Phone (212) 903-5000. Fax NA. www.hearstcorp.com. $12 per year. General interest magazine edited for the affluent. Public service issues and philanthropy are widely reported. Includes articles in fashion, beauty, travel, architecture, and design. ***Key*** *affluent, lifestyle, philanthropy, profiles. 3/30/07*

THE ULTIMATES. 701 W. 15th Street, Brady, TX 76825. Phone NA. Fax NA. www.theultimates.com. Provides both white and yellow pages phone directory information as well as a trip planner and an email directory. ***Key*** *email, phone, travel. 3/30/07*

VARIETY MAGAZINE. Daily or weekly. Reed Business Information, 5700 Wilshire Boulevard, Suite 120, Los Angeles, CA 90036. Phone 1-866-MYVARIETY; (323) 857-6600. Fax NA. www.variety.com. Subscription prices vary. Daily Variety provides cutting-edge news on the Hollywood entertainment industry including charity fundraising information and breaking news. Weekly Variety provides in-depth analysis of film, television, cable, home video, music, new media, theater and finance industries around the world. ***Key*** *actors, films, financial, entertainment, Hollywood, lifestyle, news, philanthropy. 3/30/07*

VESSEL DOCUMENTATION. National Marine Fisheries Service, Office of Science & Technology, 1315 East-West Highway, Silver Spring, MD 20910. Phone NA. Fax NA. www.st.nmfs.gov/st1/CoastGuard/index.html. Database of boat ownership updated on a monthly basis. ***Key*** *boats, database, government, owners. 5/30/07*

WASHINGTON CEO. CEO Media Corporation, 12201 Tukwila International Boulevard, Suite 150, Seattle, WA 98168. Phone (888) 860-9495 or (206) 441-8415. Fax (206) 441-8325. www.washingtonceo.com. Prices vary depending on qualifications. Monthly publication provides articles on companies, profiles of CEOs, trends, and issues in the State of Washington. California CEO also available. ***Key*** *businesses, California, CEOs, companies, profiles, trends, Washington. 4/1/07*

WHO'S WHO AMONG AFRICAN AMERICANS. April 2007. 20th Edition. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.gale.com. $255 plus s/h. Presents biographical and career details on more than 20,000 notable African American individuals. Also available as an e-book. ***Key*** *African Americans, biographical, careers, who's who. 4/1/07*

WHO'S WHO IN AMERICA. 61st Edition. 2007. Marquis Who's Who, 890 Mountain Avenue Suite 300, New Providence, NJ 07974. Phone (800) 473-7020. Fax (908) 673-1189. www.marquiswhoswho.com. $789 (discount available to schools and public libraries) plus s/h. Contains biographies on more than 110,000 people. The Geographical/Professional Index has been included to speed research. Published annually. The West, East, and Midwest editions include Canadian provinces. Mexico is to be included in the South and Southwest edition.

Other titles include:

Who Was Who in America. 19 volumes. 2006. Prices from $90-999.

Who's Who in American Art. 27th Edition. 2007–2008. $310.

Who's Who in American Education. 7th Edition. 2006–2007. $235.

Who's Who in American Law. 30th Edition.2007–2008. $345.

Who's Who in American Politics. 20th Edition. 2005–2006. $349.

Who's Who in Asia. 1st Edition. 2007. $495.

Who's Who in Finance and Business. 35th Edition. 2006-2007. $349.

Who's Who in Medicine and Healthcare. 6th Edition. 2006–2007. $269.

Who's Who in Science and Engineering. 9th Edition. 2006–2007. Sold out.

Who's Who in the East. 34th Edition. 2007. $345.

Who's Who in the Midwest. 33rd Edition. 2007. $345.

Who's Who in the South and Southwest. 34th Edition. 2008. $345.

Who's Who in the West. 35th Edition. 2008. $345.

Who's Who in the World. 24th Edition. 2007. $590.

Who's Who of American Women. 26th Edition. 2007. $305.

Who's Who of Emerging Leaders. 1st Edition. 2007. $265.

Key *Africa, arts, Asia, attorneys, Australia, biographical, business, Canada, deceased, education, engineering, Europe, financial, Guam, healthcare, international, Latin American, law, leadership, Mexico, politics, Puerto Rico, science, United Kingdom, United States, Virgin Islands, Wales, who's who, women. 6/26/07*

WHOWHERE? Lycos, Inc., 100 5th Avenue, Waltham MA 02451. Phone (781) 370-2700. Fax (781) 370-2886. www.whowhere.com. Provides a variety of directory services, including email addresses, phone numbers, addresses, public records, and more. ***Key*** *addresses, directories, email, phone, public, records. 6/26/07*

WORLD WEALTH REPORT. June 2006. Capgemini, 750 7th Avenue, Suite 1800, New York, NY 10019. Phone (212) 314-8000, ask for Consumer Products department. Fax (212) 314-8001. www.us.capgemini.com. Download, prices may vary. The World Wealth Report reflects the behavior of the world's high net worth individuals as defined by wealth of over $1 million. ***Key*** *affluent, international, lists, wealth. 4/27/07*

WORTH MAGAZINE. CurtCo Publishing, 29160 Heathercliff Road, Suite 200, Malibu, CA 90265. Phone (310) 589-7700. Fax (310) 589-7701. www.worth.com. $40 (14 issues). Contains news articles on investing, including reviews on stocks, bonds and mutual funds. Also publishes the annual June issue of "The 250 Richest Towns in America." ***Key*** *lists, stocks, wealth. 4/1/07*

YAHOO!PEOPLE SEARCH. 701 First Avenue, Sunnyvale, CA 94089. Phone (408) 349-5070. Fax NA. www.people.yahoo.com. Provides a search database for mail and email addresses and telephone numbers. ***Key*** *addresses, email, phone. 4/1/07*

YAHOO!REAL ESTATE. Yahoo, Inc., 701 First Avenue, Sunnyvale, CA 94089. Phone (408) 349-5070. Fax NA. http://list.realestate.yahoo.com. Provides access to public real estate records. ***Key*** *real estate. 4/1/07*

ZILLOW. Zillow, Inc., 999 Third Avenue, Suite 4600, Seattle, WA 98104. Phone. Fax NA. www.zillow.com. Searchable real estate reference. Gives estimates of current home values and also of the surrounding neighborhood. ***Key*** *real estate. 4/1/07*

ZOOMINFO.COM. Zoom Information, Inc., 307 Waverley Oaks Road, Waltham, MA 02452. Phone (866) 904-9666 or 781-693-7500. Fax (781) 693-7510. . Minimal searches: free with online registration. Call for pricing for professional searches. ZoomInfo delivers summary information on people, corporations, and relationships. Find detailed contact information, board memberships and affiliations, past employers and links to articles or websites in which they are mentioned. You can easily export ZoomInfo results to a spreadsheet, save them to online folders or put them directly into your address book. ***Key*** *biographical, search engines. 5/23/07*

BUSINESS, EXECUTIVES

ACCURINT. LexisNexis P.O. Box 7247, Philadelphia, PA 19170. Phone (888) 332-8244. Fax (561) 893-8090. www.accurint.com. Prices vary. A Lexis-Nexis locate-and-research tool to find and verify information relating to people, relatives, associates, businesses and their assets, and obtain background information, bankruptcies, and criminal history. ***Key*** *addresses, assets, biographical, businesses, companies, employment, families, phone, private, profiles, public. 6/26/07*

THE ADVERTISER AND AGENCY RED BOOKS. 2006. LexisNexis Group, 121 Chanlon Road, New Providence, NJ 07974. Phone (800) 340-3244, ext. 3552. Fax (908) 665-2894. www.redbooks.com. Books and databases range between $799–$1,999 depending on package. Lists 14,000–18,000 U.S. and international headquarters and branch offices of public and private corporate advertising agencies with advertising budgets in excess of $200,000. ***Key*** *agencies, companies, private, public. 3/27/07*

AFL-CIO. 815 16th Street, N.W., Washington, DC 20006. Phone NA. Fax NA. www.aflcio.org/corporateamerica/paywatch. Covers executive compensation. ***Key*** *compensation, executives. 6/7/07*

AJR. American Journalism Review, University of Maryland, 1117 Journalism Building, College Park, MD 20742-7111. Phone (800) 827-0771. Fax (301) 405-8323. www.ajr.org. Subscriptions from $24–$44. Outside U.S.: add $20 per year to subscribe. National magazine that covers all aspects of print, television, radio, and online media. ***Key*** *businesses, journalism, media. 3/27/07*

ALASKA JOURNAL OF COMMERCE. Alaska Journal of Commerce, 301 Arctic Slope Avenue, Suite 350, Anchorage, AK 99518. Phone (907) 561-4772. Fax (425) 486-7371. www.alaskajournal.com. $45 in Anchorage; $52 outside Anchorage; $70 lower 48 states. Alaska's weekly statewide business newspaper. ***Key*** *Alaska, businesses, media. 3/27/07*

ALLBUSINESS.COM. AllBusiness, 650 Townsend Street, Suite 675, San Francisco, CA 94103. Phone (415) 694-5000. Fax (415) 694-5001. www.allbusiness.com. A one-stop portal for business information on growing businesses with links to blogs, business journals, etc. ***Key*** *blogs, businesses. 6/5/07*

THE ALMANAC OF AMERICAN EMPLOYERS. 2007. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 932-0000. Fax (713) 932-7080. www.plunkettresearch.com. Book, online, and database prices from $99-$299. Complete profiles of the fastest-growing corporate employers in America. Includes information on trends, benefits, stock plans, salaries, hiring, recruiting plans, training, corporate culture, and growth plans. Contains several indexes. ***Key*** *benefits, corporations, human resources, private, public, salaries, trends. 3/27/07*

THE AMERICAN BAR. 2007 Edition. Forster-Long, Inc., 3280 Ramos Circle, Sacramento, CA 95827. Phone (800) 328-5091. Fax (916) 362-5643. www.americanbar.com. Reference handbook and main volume set from $50–$435 plus s/h. Contains information on only the most prestigious law firms in the world, rated according to legal ability, character diligence and expediency. Contains the Practice Areas Index. Set includes The Canadian Bar, The Mexican Bar, and The International Bar. ***Key*** *attorneys, Canada, international, law, Mexico, United States. 4/1/07*

THE AMERICAN BAR REFERENCE HANDBOOK. 2007 Edition. Forster-Long, Inc., 3280 Ramos Circle, Sacramento, CA 95827. Phone (800) 328-5091. Fax (916) 362-5643. www.americanbar.com. $50. Provides basic information on national and international firm names, firm histories, areas of practice, attorney names, addresses, phone numbers, fax numbers, website and email addresses.
Key *attorneys, Canada, email, international, law, Mexico, phone, United States. 5/30/07*

AMERICAN FINANCIAL DIRECTORY. Accuity (a SourceMedia Company), 4709 West Golf Road, Suite 600, Skokie, IL 60076-1253. Phone (800) 321-3373 or (847) 676-9600. Fax (847) 933-8101. www.accuitysolutions.com. $570 biannually (January and July). Provides information on bank holding companies, banks, S&Ls, and major credit unions in the U.S. Includes contact information for up to seven key officer names in different departments, funds processing, transfer data, and summarized financial statements for all institutions. Can be customized to include specific states. ***Key*** *banks, credit unions, executives, financial, private, public, states, United States. 5/23/07*

THE AMERICAN LAWYER. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 755-2773. Fax (615) 377-0525. www.lawcatalog.com. U.S.: $385 (12 issues). Outside US: $525. Magazine published monthly. Covers law firm management, litigation, corporate law, technology, big deals, major lawsuits, pro-bono law and the Supreme Court. Also included are the "AmLaw 100" and "AmLaw 200" ranking the top 200 law firms based on annual revenue, the "Global 100" survey of the world's largest law firms, the "Corporate Scorecard," which ranks the top firms and biggest deals of the year, and the new "American Lawyer A-List," ranking the top 20 firms from the AmLaw 200. ***Key*** *attorneys, law, lists, management. 4/2/07*

ANN ARBOR BUSINESS REVIEW 325 E. Eisenhower Parkway, Suite 4, Ann Arbor, MI 48108. Phone (877) 444-3336. Fax (734) 827-7960. www.mlive.com. Hard copy subscriptions available. $39, costs vary. Online access is free. Includes year-end book of lists. Business Review has regional papers for Western Michigan, Oakland County, and Ann Arbor. *Mlive* website provides access to Michigan newspapers: The Ann Arbor News, The Bay City Times, The Flint Journal, The Grand Rapids Press, The Jackson Citizen Patriot, The Kalamazoo Gazette, The Lansing Bureau, The Muskegon Chronicle, and The Saginaw News. ***Key*** *businesses, Michigan, news. 4/10/07*

ANNUAL REPORTS LIBRARY. Ed Carreón. Phone NA. Fax NA. www.zpub.com/sf/arl. A bibliography containing various sources and links of use to researchers and investors, including tips for reading and creating annual reports, notes about nonprofit annual reports, etc. ***Key*** *annual reports, businesses, nonprofits, private, public. 4/2/07*

ARKANSAS BUSINESS. Arkansas Business Publishing Group, 122 East Second Street, Little Rock, AR 72201. Phone (888) 322-6397 or (501) 372-1443. Fax (501) 375-7933. www.arkansasbusiness.com. $59.95 (Arkansas only); $89.95 outside of Arkansas. Produces 22 business and consumer publications in different fields. ***Key*** *Arkansas, businesses, news, states. 4/2/07*

ARTNEWS. ARTnews, 48 West 38th Street, New York, NY 10018. Phone (212) 398-1690. Fax (212) 819-0394. www.artnews.com. US: $39.95 annually (11 issues). Canada: $59.95 annually. Provides in-depth profiles of artists, collectors and dealers. Also includes ARTnews 200, which focuses on the top art collectors in the world. ***Key*** *arts, Canada, news, profiles, lists, United States. 4/2/07*

ASSOCIATIONS UNLIMITED. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331. Phone (800) 877-4253. Fax NA. www.gale.com. Outside the US and Canada: www.gale.com/world or email international@gale.com. Price depends on modules selected. Combines information from printed Encylopedia of Associations volumes with IRS nonprofit data. Includes staff, markets, related associations, asset amount, and activity type, on more than 456,000 national, international, regional, state, and local associations. ***Key*** *associations, international, professional, regions, states. 4/3/07*

ATLANTA BUSINESS CHRONICLE. Atlanta Business Chronicle, 3423 Piedmont Road, Atlanta, GA 30305. Phone (800) 486-3289. Fax NA. http://atlanta.bizjournals.com/atlanta/. $96 one year. Provides local news and information. Compiles a list of Atlanta's wealthiest individuals each December in Atlanta's Book of Lists. Lists top companies in Atlanta, how long companies have been in business, revenue, and contact information. ***Key*** *companies, Georgia, lists, wealth. 4/3/07*

AUTOTRACKXP. See Biographical Research section.

AVIATION DATABASE. Crime Time Publishing Co, Inc., 287 S. Robertson Boulevard, #224, Beverly Hills, CA 90211. Phone NA. Fax NA. www.blackbookonline.info. Database site directs users to plane ownership information. ***Key*** *aviation, wealth. 5/24/07*

THE BANK DIRECTORY. Accuity, 4709 West Golf Road, 6th Floor, Skokie, IL 60076-1253. Phone (800) 321-3373 or (847) 676-9600. Fax (847) 933-8101. www.accuitysolutions.com. $702 Published biannually (June and December). 5 volumes. All volumes include contact information, key officer names, funds processing/transfer data, financial information, latest rankings by asset size, as well as major agencies' credit ratings. ***Key*** *agencies, banks, credit information, directories, executives, financial, international, United States. 5/23/07*

BANK TECHNOLOGY NEWS. Source Media, One State Street Plaza, 27th Floor, New York, NY 10004. Phone (800) 221-1809. Fax NA. www.banktechnews.com. One-year subscription: $109–$239. Monthly magazine provides resources for financial services and technology coverage to those responsible for the front-, middle- and back-office technology needs of their institutions. ***Key*** *banks, financial, technology. 4/3/07*

BCANEWS. Business Committee for the Arts, Inc., 29-27 Queens Plaza North, Long Island City, NY 11101. Phone (718) 482-9900. Fax (718) 482-9911. www.bcainc.org. Subscriptions from $30–$65. Devoted exclusively to news about business-arts alliances. Published quarterly. Features profiles, case studies, examples of business-arts partnerships, and interviews with business leaders. National Survey of Business Support to the Arts. ***Key*** *arts, businesses, profiles. 4/4/07*

BIGCHARTS.COM. MarketWatch, Inc. (a service of Dow Jones & Company.), 201 California Street, San Francisco, CA 94111. Phone (212) 691-7900. Fax NA. http://bigcharts.marketwatch.com. Free. A comprehensive investment research website, providing access to customized charts, quotes, industry analysis, stock screeners, and market news. ***Key*** *investments, industry, public, research, stocks. 5/31/07*

BIZJOURNALS. American City Business Journals, 120 W. Morehead Street, Suite 400, Charlotte, NC 28202. Phone (800) 486-3289. Fax 704-973-1001. www.bizjournals.com. Provides access to 41 regional business papers published by American City Business Journals, Inc., the nation's largest metropolitan business news publisher. ***Key*** *businesses, news. 4/4/07*

BIZSTATS.COM. 316 Pennsylvania Avenue SE, Suite 403, Washington, DC 20003 Compiles data on employers and employees by sector using data from the government, trade associations, and other sources. ***Key*** *businesses, data, government, trade. 6/26/07*

BLACK ENTERPRISE. Earl G. Graves, Ltd., 130 Fifth Avenue, 10th Floor, New York, NY 10011. Phone (212) 242-8000. Fax NA. www.blackenterprise.com. One-year subscription: $15.95. Digital edition also available. Magazine that seeks, disseminates, and analyze information that is helpful to African American entrepreneurs, professionals, corporate executives, and business people. Also publishes a report of the top 100 African-American owned businesses by industry. ***Key*** *African Americans, businesses, entrepreneurs, executives. 6/26/07*

BLOOMBERG.COM. Phone (212) 318-2000. Fax (917) 369-5000. www.bloomberg.com. Provides news, data, and analytics. ***Key*** *analytics, businesses, economy, news. 6/26/07*

BLU-BOOK PRODUCTION DIRECTORY. 2007. Hollywood Creative Directory, 5055 Wilshire Boulevard, Los Angeles, CA 90036. Phone (800) 815-0503. Fax (323) 525-2398. www.hcdonline.com. $74.95. Directory listing professional production and post-production industries. Contains a new executive roster for major entertainment companies. ***Key*** *entertainment, Hollywood. 4/10/07*

BLUE RIDGE BUSINESS JOURNAL. Roanake Bureau, 302 Second Street, 4th Floor, Roanoke, VA 24011. Phone (866) 542-6198. Fax (540) 777-6471. www.bizjournal.com. Free online. Biweekly journal that serves 17 counties in Virginia, presenting business news, profiles and trends. More than 60,000 readers. ***Key*** *businesses, news, profiles, trends, Virginia. 4/10/07*

BOARDEX. Management Diagnostics Limited, Stratton House, Stratton Street, London, W1J 8LA, United Kingdom. Phone (646) 495-5390. Fax (646) 495-5394. www.boardex.com. Call for pricing. A service that allows corporations, fund and asset managers, investment bankers, corporate advisors and nonprofits to analyze quoted company boards, their members, performance, and track potential donors among company board members. Updated daily. ***Key*** *board, corporations, donors, investments, nonprofits, public, research, United Kingdom. 4/10/07*

BOULDER COUNTY BUSINESS REPORT. 3180 Sterling Circle, Suite 201, Boulder, CO 80301. Phone (303) 440-4950. Fax (303) 440-8954. www.bcbr.com. $44.97 (27 issues). Publishes biweekly reports on the regional business marketplace of Boulder and Broomfield Counties and the Denver/Boulder Corridor. Also publishes the annual Book of Lists and Boulder and Broomfield Counties Technology/Manufacturers Directory. ***Key*** *businesses, Colorado, lists, manufacturers, news, technology. 6/26/07*

BOWKER'S NEWS MEDIA DIRECTORY. 2007. R.R. Bowker LLC, 630 Central Avenue, New Providence, NJ 07974. Phone (888) 269-5372. Fax (908) 665-6688. www.bowker.com. Three-volume set: $600. Each volume: $345. Provides profiles for media centers, including syndicates, daily and weekly newspapers, radio and television stations, cable networks, magazines, feature writers and photographers. ***Key*** *media, news, private, profiles, public, radio, television. 4/10/07*

BOZEMAN DAILY CHRONICLE. Bozeman Daily Chronicle, P.O. Box 1190, Bozeman, MT 59771-1190. Phone (406) 587-4506. Fax NA. www.bozemandailychronicle.com. Subscriptions from $12.50–$213 Weekly journal provides local news and in-depth coverage of business, economics, politics, and policy. Subscription includes annual Book of Lists. ***Key*** *businesses, Montana, politics. 6/26/07*

BROADCASTING & CABLE YEARBOOK. 2007. Order Department, R.R. Bowker, P.O. Box 32, New Providence, NJ 07974. Phone (888) 269-5372. Fax (908) 219-0098. www.bowker.com. $235 Provides ownership history, including names, addresses, phone numbers, sale prices, and dates of sale for thousands of radio, television, and cable companies. Also provides information on industry providers such as law firms, engineers, and industry associations.
Key *associations, companies, engineers, law, media, owners, private, public, radio. 6/27/07*

BROWARD DAILY BUSINESS REVIEW (FL). American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (877) 347-6682. Fax (212) 481-8110. www.lawcatalog.com. $309. Official court newspaper of Broward County. Primary information source and communication forum for South Florida lawyers and business people who routinely engage in deal making, client development, and business negotiations. Covers business, real estate, and law. ***Key*** *attorneys, businesses, Florida, law, news. 4/10/07*

BUSINESS ALABAMA MONTHLY. PMT Publishing Company, Inc., 529 Beacon Parkway West, Suite 110, Birmingham, AL 35209. Phone (205) 941-1425. Fax (205) 941-1494. www.businessalabama.net. $21.95. The only business-to-business publication that is statewide in editorial coverage as well as circulation. Profiles businesses, people, issues and trends across Alabama. ***Key*** *Alabama, businesses, financial, news, profiles, trends. 5/23/07*

BUSINESS EXAMINER. PCBE, Inc., 1517 South Fawcett, Suite 350, Tacoma, WA 98402. Phone (800) 540-8322. Fax (253) 404-0892. www.businessexaminer.com. $48 (subscription includes Annual Book of Lists). Email subscription also available. Biweekly newspaper covering South Puget Sound business, as well as Tacoma and Olympia, with one million residents and 350,000 jobs in Washington State's second largest business marketplace. Subscription also includes women of influence supplement, and 40 under 40 supplement. ***Key*** *jobs, lists, news, Washington, women, youth. 6/27/07*

BUSINESS INFORMATION ALERT. Alert Publications, Inc., 401 West Fullerton Parkway, Suite 1403E, Chicago, IL 60614. Phone (773) 525-7594. Fax (773) 525-7015. www.alertpub.com. Subscriptions from $84–$167. Back issues: $25. Provides information about new print and online resources for corporate libraries and legal and business researchers. ***Key*** *businesses, library, news, research. 6/27/07*

THE BUSINESS JOURNAL (FRESNO, KINGS, MADERA, TULARE). The Business Journal, 1315 Van Ness, Suite 200, Fresno, CA 93721. Phone (559) 490-3481 (subscriptions). Fax (559) 490-3532. www.thebusinessjournal.com. Subscriptions from $49–$69. A weekly business journal serving Fresno and the Central San Joaquin Valley. Also publishes the annual Book of Lists and The Legal Directory.
Key *businesses, California, directories, healthcare, law, lists, news. 6/27/07*

BUSINESS JOURNAL BOOKS OF LISTS. Varies by publication. American City Business Journals, 120 West Morehead Street, Suite 400, Charlotte, NC 28202. Phone (800) 486-3289. Fax NA. www.bizjournals.com. Prices vary. Some regions only in print version. Sells the Book of Lists—top business lists of buyers, businesses and employers from 62 regions and metropolitan areas around the country. Most lists available in three formats: print, CD, and electronic download. Published from the regional business publications in over 40 cities from Albany, NY; to Wichita, KS. ***Key*** *businesses, financial, lists, private, profiles, public, United States. 4/10/07*

BUSINESS LEDGER. Ledger Publishing, Inc., 1260 Iroquois Avenue, Suite 200, Naperville, IL 60563. Phone (630) 428-8788. Fax (630) 428-8808. www.thebusinessledger.com. One-year subscription: $40. Serves business marketplace of Chicago's west and northwest suburbs. Covers local trends, issues and reports on buying, selling, expanding, moving, building, and getting promoted.
Key *businesses, Chicago, news, trends. 4/10/07*

BUSINESS NORTH CAROLINA. Red Hand Media, LLC, 5435 77 Center Drive, Suite 50, Charlotte, NC 28217. Phone (704) 523-6987. Fax (704) 523-4211. www.businessnc.com. $30. Highlights trends in North Carolina business and provides annual profiles of North Carolina's biggest public and private companies. ***Key*** *businesses, corporations, financial, lists, North Carolina, private, profiles, public, trends. 6/27/07*

BUSINESS RANKINGS Annual Edition 2008. Sept. 2007. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331. Phone (800) 877-4253. Fax NA. www.gale.com. $430. Entries include a list of "top ten" business lists. This reference is compiled by librarians and arranged by subject and indexed.
Key *businesses, lists. 4/10/07*

BUSINESS SEPARATION TRANSACTIONS: SPIN-OFFS, SUBSIDIARY IPOS AND TRACKING STOCK. 2002 with updates as needed. Law Journal Press, ALM Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $229. Stephen I. Glover's book explains the objectives, techniques and consequences of structuring spin-offs, subsidiary IPOs, and tracking stock. Designed to aid directors, officers, and general counsel of companies that intend to go public or that recently went public. Covers legal obligations, best practices, new developments, and pragmatic approaches to common problems. ***Key*** *board, businesses, CEOs, IPOs, public, stocks. 4/10/07*

BUSINESS TENNESSEE. Business Tennessee Magazine, 2817 West End Avenue, Suite 216, Nashville, TN, 37203. Phone (615) 843-8000. Fax (615) 843-4300. www.businesstn.com/about. $25/$41. Launched in 1993, the magazine covers the various metro regions as well as regional news. ***Key*** *businesses, regions, Tennessee. 4/10/07*

BUSINESS VALUATIONS BY INDUSTRY (SERIES). 10th Edition. NVST Inc., 1100 Dexter Avenue North, Seattle, WA 98109. Phone (800) 910-6878. Fax (206) 273-7401. http://www.nvst.com/pubs/bvindustry-pub.asp. Prices from $380. Contains actual prices buyers paid for businesses. Each chapter contains market comparisons to public companies, case studies of actual transactions for each industry, and the return on investment and performance ratios for each industry. ***Key*** *businesses, financial, private, public, valuation. 4/10/07*

BUSINESS WEEK. McGraw-Hill, Inc., P.O. Box 8418, Red Oak, IA 51591. Phone magazine: (800) 635-1200. website: (888) 878-5151. Fax (712) 623-5229. www.businessweek.com. $45.97 for 51 issues; annual fee includes Business Week Online published weekly, except for double issue in August and December. Contains business news, economic analysis, marketing, government, and many other timely articles. ***Key*** *businesses, government, marketing, news. 4/10/07*

BUSINESS VALUATION RESOURCES. 1000 SW Broadway, Suite 1200, Portland, OR 97205. Phone (888) 287-8258. Fax NA. www.bvresources.com. Provides market data.and compares valuations of companies. ***Key*** *businesses, resources, valuation. 6/7/07*

2002 CATALYST CENSUS OF WOMEN CORPORATE OFFICERS AND TOP EARNERS. 2002. Catalyst, 120 Wall Street, Fifth Floor, New York, NY 10005. Phone (212) 514-7600. Fax (212) 514-8470. www.catalystwomen.org. $40. Shows how women ranked among the highest paid executives and which companies have the most female officers among Fortune 500 companies. ***Key*** *census, corporations, executives, salaries, women. 4/10/07*

CENTRAL PENN BUSINESS JOURNAL. Journal Publications, Inc., 101 North Second Street, 2nd Floor, Harrisburg, PA 17101. Phone (717) 236-4300. Fax (717) 236-6803. www.centralpennbusiness.com. Subscription price: $64.95. Weekly publication is a source of local business information and news. It also publishes a Book of Lists and other industry-focused or awards inserts. ***Key*** *awards, businesses, Pennsylvania, lists, news. 4/10/07*

CHARLESTON REGIONAL BUSINESS JOURNAL. Setcom Media, Inc., 389 Johnnie Dodds Boulevard, Suite 200, Mount Pleasant, SC 29464. Phone (843) 849-3100. Fax (843) 849-3122. www.crbj.com. $45 print. Business journal serving Berkely, Charleston and Dorchester counties on the South Carolina coast. Subscription includes annual Book of Lists, Profiles in Business and email newsletter.
Key *businesses, lists, news, profiles, South Carolina. 4/10/07*

CHART OF THE DAY. Phone NA. Fax NA. Email newsletter service recommended by Barron's. ***Key*** *businesses, economy. 6/6/07*

CHOICEPOINT INC. See Biographical section.

COGMAP. Cog Map, Inc. www.cogmap.com. An organization chart wiki that lets you see, edit, and create organization charts online. ***Key*** *6/22/07*

COLORADOBIZ. Wiesner Publishing, LLC, 7009 South Potomac Street, Suite 200, Centennial, CO 80112. Phone (888) 704-0059. Fax (303) 397-7619. www.cobizmag.com. Subscription: $23.97. Monthly magazine covers business statewide and offers business insight to more than 60,000 readers. ***Key*** *businesses, Colorado, news. 4/10/07*

COMPANIES HOUSE. Companies House, Crown Way, Maindy, Cardiff CF14 3UZ, UK DX 33050. Phone 44 0870 33 33 636. Fax 44 (292) 03 81 245. www.companieshouse.gov.uk. Prices vary. Contains information on every company registered in England, Wales, Scotland, and Northern Ireland. Searchable online database provides directors' names and addresses, company registration details, share holdings, and more. ***Key*** *addresses, board, Northern Ireland, phone, private, public, Scotland, United Kingdom, Wales. 4/10/07*

COMPUSERVE. See Reference section.

THE CONNECTICUT LAW TRIBUNE. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (860) 527-7900. Fax NA. www.lawcatalog.com. $435. Student and nonprofit discounts available. Weekly newspaper devoted to covering latest developments in Connecticut's courts, law firms and legislature. Included is *The Connecticut Tech Tribune*, a monthly newspaper covering the information technology, communication, and biotech industries. Frequent special focus supplements highlight specific areas of law including labor and employment, health law, intellectual property, and more. ***Key*** *attorneys, Connecticut, law, news, technology. 4/10/07*

CORPORATE AFFILIATIONS PLUS™. May 2006. LexisNexis Group, a division of Reed Elsevier, Inc., 121 Chanlon Road, New Providence, NJ 07974. Phone (800) 340-3244. Fax NA. www.corporateaffiliations.com. $1,995 CD-ROM/web subscription. $1,799 print, eight volume set. Lists companies with over $10 million in billings compiled from the Directory of Corporate Affiliations series, plus America's Corporate Finance Directory. Allows you to trace corporate linkages, track and compare corporate and financial statistics, and review names, titles and responsibilities for more than 286,000 decision makers. Includes quarterly updates. ***Key*** *corporations, directories, financial, links, private, public, subsidiaries. 4/10/07*

CORPORATE AND FOUNDATION SUPPORT: STRATEGIES FOR FUNDING EDUCATION IN THE 21ST CENTURY. See Foundations section.

CORPORATE COUNSEL MAGAZINE. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (615) 603-6571. Fax (212) 481-8110 (tax-exempt orders). http://www.law.com/jsp/cc/index.jsp. Free, DOQ. Outside US: $245/$310. Magazine that covers legal news, business affairs, and reports on the latest developments in the corporate world. Free to qualified recipients. Call for information. ***Key*** *attorneys, businesses, corporations, law. 4/10/07*

THE CORPORATE COUNSELOR. Law Journal Newsletters, American Lawyer Media, 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $379. Twelve page monthly newsletter reports how colleagues handle outside counsel, solve budgeting dilemmas, automate departments, and deal with corporate managers. Covers topics including effective intellectual property, due diligence and executive compensation, and interfacing with other corporate managers. Monthly "hotline" includes annotated summaries of recent case decisions, proposed statutes, and administrative rulings. ***Key*** *attorneys, compensation, corporations, financial, law, newsletter. 4/10/07*

THE CORPORATE DIRECTORY OF U.S. PUBLIC COMPANIES. 2006. Walker's Research, LLC, P.O. Box 817, Branford, CT 06405. Phone (800) 913-0382. Fax (206) 274-7203. www.walkersresearch.com. $368 hardcover. Online $199. Provides access to vital business information on more than 12,000 public companies, including contact information, websites, financial information, insider ownership, and compensation. Published annually in January. Seven indexes. ***Key*** *corporations, directories, financial, owners, public, United States, salaries. 4/10/07*

THE CORPORATE FINANCE SOURCEBOOK. 2005. National Register Publishing, 890 Mountain Avenue, 3rd Floor, New Providence, NJ 07974. Phone (800) 473-7020. Fax (908) 673-1189. www.financesourcebook.com. $695. Provides information from more than 1,900 of the top investment sources, plus 1,400 of the foremost service firms in 18 separate categories. ***Key*** *corporations, financial, investments. 4/10/07*

CORPORATE GIVING DIRECTORY. 2007. 29th Edition. Information Today, Inc., 143 Old Marlton Pike, Medford, NJ 08055. Phone (609) 654-6266. Fax (609) 654-4309. www.infotoday.com. $625+. Contains detailed information on 1,000 of the largest corporate giving programs that donate cash and non-monetary support annually. ***Key*** *corporations, directories, giving, private, public, regions. 4/10/07*

CORPORATE INFORMATION. Wright Investors' Service, 440 Wheelers Farms Road, Milford, CT 06461. Phone (800) 232-0013. Fax (203) 783-4401. www.corporateinformation.com. Prices vary. Provides information and company reports on public companies, as well as international firms. ***Key*** *corporations, international, public, United States. 4/10/07*

CORPORATE PHILANTHROPY REPORT. LRP Publications, 360 Hiatt Drive, Palm Beach Gardens, FL 33418. Phone (800) 341-7874. Fax (561) 622-2423. www.shoplrp.com. $235 print ($22 s/h) or online PDF subscription. Provides essential information for nonprofit and corporate professionals. Gives news on who's funding what and why in the public and private sector. Included are monthly spotlights on philanthropy by industry or issue. Subscribers learn about critical issues and trends influencing corporate contributions strategies. ***Key*** *corporations, giving, private, public. 4/10/07*

CORPORATE YELLOW BOOK. 2007. Leadership Directories, Inc., 104 Fifth Avenue, 3rd Floor, New York, NY 10011. Phone (212) 627-4140. Fax (212) 645-0931. www.leadershipdirectories.com. $450. Provides contact information for over 37,000 executives at public and private companies, including more than 9,000 board members. ***Key*** *addresses, board, email, executives, phone, private, public. 4/10/07*

CORPTECH DIRECTORY OF TECHNOLOGY COMPANIES. 2007 CorpTech Information Services, Inc., 5711 South 86th Circle, Omaha, NE 68127. Phone (866) 327-6408. Fax (402) 331-5481. www.corptech.com. Prices vary. Various online packages available. Contains information on thousands of public and private companies that manufacture high-tech products, categorized by product and geography. ***Key*** *corporations, private, public, technology. 4/10/07*

CRAIN'S. Crain Communications, Inc., 1155 Gratiot Avenue, Detroit, MI 48207-2997. Phone (313) 446-6000. Fax NA. www.crains.com. Offices located in each city with magazine. Prices vary by publication. Publishes four weekly business magazines for Chicago, Cleveland, New York, and Detroit, in addition to other specialty business publications. Track business trends, people on the move, and corporate activity, in particular industries such as real estate developers, financial institutions, advertising agencies, and many others. Produces an annual Book of Lists, as well as weekly lists such as "largest companies in the area." ***Key*** *agencies, businesses, Chicago, Cleveland, corporations, Detroit, economy, Illinois, Michigan, New York, Ohio, lists, news. 4/11/07*

THE CREDIT UNION DIRECTORY. Accuity, 4709 West Golf Road, 6th Floor, Skokie, IL 60076. Phone (800) 321-3373. Fax (847) 933-8101. www.accuitysolutions.com. $259 published biannually (January and June). Contains listings covering all credit unions in the US. Provides contact information, officer names, funds processing/transfer data, financial, and association membership information. Also includes extensive industry statistics provided by the Credit Union National Association. Published biannually. ***Key*** *associations, credit unions, directories, financial, United States. 4/11/07*

D&B AMERICA'S CORPORATE FAMILIES & INTERNATIONAL AFFILIATES. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 234-3867. Fax NA. www.dnb.com. Call for pricing. Print. Three-volume directory traces corporate ownership and linkage of 12,700-plus leading companies in the US, Puerto Rico, and the Virgin Islands. Listings include branches, divisions, and subsidiaries. ***Key*** *companies, executives, links, owners, private, public, Puerto Rico, subsidiaries, United States, Virgin Islands. 4/11/07*

D&B BUSINESS INFORMATION REPORT™. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. $109, also call for pricing. Risk management product used for evaluating new accounts, assessing businesses, and prospective customers. Provides overall company profile, including: financial information, payment and history trends, history of a business, ownership details, etc. Also includes real-time SEC filing links from Edgar Online, stock quotes, graphs, and company web links. ***Key*** *companies, credit information, owners, profiles, private, public, SEC filings, stocks, trends. 4/11/07*

D&B BUSINESS LOCATOR. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. Prices vary. Database of corporate family trees with over 13 million public and private companies by company name, city, state, ZIP, country, telephone number, or D&B D-U-N-S number. Includes corporate subsidiaries, branches, and divisions.
Key *companies, links, private, profiles, public. 4/11/07*

D&B BUSINESS RANKINGS. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 234-3867. Fax NA. www.dnb.com. Call for pricing. Print. Locates prominent business leaders and identifies and ranks the top 25,000 private, public and foreign-owned companies according to sales volume and number of employees within industries and within each state. ***Key*** *assessments, companies, executives, international, private, public, states. 4/11/07*

D&B COMPREHENSIVE INSIGHT PLUS REPORT™. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. $149, call for additional pricing. Provides business credit reports concerning a company's financial position to predict future payment habits and financial stability. Contains information on corporate officers, corporate relationships, company backgrounds, presence of past or pending suits, and updates. ***Key*** *companies, credit information, executives, financial, information, private, public. 4/11/07*

D&B CONSULTANTS DIRECTORY. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. Call for pricing. Available in print and online. Identifies, locates, and classifies more than 30,000 US consulting firms in major specialties. Arranged alphabetically and cross-referenced in two ways: geographically and by consulting activity. Provides business name, address, phone, description, principal officers, number of employees, etc. ***Key*** *addresses, companies, consulting, phone, private, public. 4/11/07*

D&B DIRECTORY OF SERVICE COMPANIES. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. Call for pricing. Print. Provides details on 50,000 service enterprises with 50 or more employees. Encompasses business in multiple fields, including health, legal, accounting, management, social services, hotel/lodging, automotive, amusement and recreation, and engineering. Find company information alphabetically, geographically, and by line of business. ***Key*** *accounting, companies, engineers, healthcare, law, private, public, service. 6/27/07*

D&B FAMILY TREE FINDER. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (866) 503-0287. Fax NA. www.dnb.com. Call for pricing. Corporate structure research tool contains more than 19 million businesses, including the full US and Canadian single-site universes and all linked global records with contact records on all CEOs, Board of Directors, and Foreign Executives.
Key *board, Canada, CEOs, family trees, international, links, private, public, United States. 6/27/07*

D&B MARKETPLACE. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 590-0065. Fax NA. www.dnb.com. Prices vary. Generate highly targeted prospect lists via access to a marketing database of more than 14 million businesses from multiple data sources. DVD-ROM includes phone numbers, mailing addresses and key contacts' names. Internet version available via www.zapdata.com. ***Key*** *addresses, companies, database, lists, marketing, phone, private, prospecting, public. 6/27/07*

D&B NORTH AMERICAN MILLION DOLLAR DATABASE. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (866) 503-0287. Fax NA. www.dnbmdd.com/mddi. Prices vary. International version also available. Database provides pertinent information on millions of public and private U.S. and Canadian businesses. Headquarters, single locations, and branches are available. Company information includes industry information with up to 24 individual 8-digit SICs, size criteria (employees and annual sales), type of ownership, principal executives and biographies. ***Key*** *biographical, Canada, companies, executives, international, links, owners, private, public, United States. 6/27/07*

D&B REFERENCE BOOK OF AMERICAN BUSINESS. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. Print or CD. Directory of more than 3 million businesses in the U.S., Puerto Rico, and the U.S. Virgin Islands. Information including presence of suits, liens, or bankruptcy proceedings is also contained in the directory.
Key *corporations, directories, management, private, public. 6/27/07*

D&B REGIONAL BUSINESS DIRECTORIES. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624.5669. Fax NA. www.dnb.com. Prices vary. Available in print and on CD-ROM. Identify and search prominent public and private companies within your region with up to 10 executive names per company. Available in print format. ***Key*** *companies, executives, private, public, regions. 6/27/07*

D&B SIC CODE FINDER. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 234-3867. Fax NA. http://dnb.thinkup.com/codes/. Free with registration. Provides access to find 2-, 4-, 6-, and 8-digit SIC codes for a specified industry. ***Key*** *companies, private, public, SIC codes. 4/11/07*

D&B SMALL BUSINESS SOLUTIONS. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (877) 753-1444. Fax NA. http://smallbusiness.dnb.com/. Prices vary. Provides credit, marketing, and purchasing reports for small businesses. ***Key*** *companies, credit information, marketing, small businesses. 4/11/07*

D&B SOCIO-ECONOMIC/WOMEN-OWNED BUSINESSES ONLINE. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. Call for pricing. Search database of 1.7 million businesses owned by women or minorities by line of business, ethnic group, or geographic location. ***Key*** *African Americans, businesses, minorities, private, public, women. 4/11/07*

D&B SPECIALTY FILES. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. Call for pricing. Industry-specific and niche marketing files help target campaigns for big returns. Specialty Files include: Customer contact files for executive names, women executives, fax numbers; hot list (recently posted company information); Geo-Connect (geographic locations); building level data (identify tenants within a particular building); Web-based files (domain names); URL file (domain name, status indicator, redirect indicator); and Email solutions file (cleanse, append, and maintain accurate email addresses). ***Key*** *businesses, email, lists, private, public, women. 4/11/07*

D&B U.S. MARKETING FILE. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. Call for pricing. Database comprised of 18.5 million US businesses and marketing records for direct mail, competitive analysis, market analysis, and more. Looks at small privately-owned businesses as well as large publicly-owned businesses. Updated continuously.
Key *companies, financial, lists, mailing, marketing, private, public. 6/27/07*

D&B WHO OWNS WHOM DIRECTORIES. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. Call for pricing. Print. Provides easy access to detailed corporate relationships on over one million companies worldwide. Directories contain companies with over 50% ownership and are either a parent, subsidiary or branch. Divided by the continents, the Middle East, the UK and Ireland. ***Key*** *Africa, Asia, Australia, companies, Europe, international, Latin America, links, Middle East, owners, private, public, subsidiaries, United Kingdom. 6/27/07*

D&B ZAPDATA.COM. D & B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 590-0065. Fax NA. www.zapdata.com. Prices vary depending on data selected. Online source for business sales leads, mailing lists, and market analysis. From a database of 14 million, choose from geography, industry, and company demographic to create selective targeted lists. ***Key*** *companies, lists, mailing, marketing.4/11/07*

DAILY RECORD. 11 East Saratoga Street, Baltimore, MD 21202. Phone (410) 752-1717. Fax (410) 752-2894. www.mddailyrecord.com. $199 print subscription. $79 online subscription. Daily business and legal newspaper covering all aspects of business and industry across the entire state of Maryland. ***Key*** *businesses, Maryland, news. 4/12/07*

DES MOINES BUSINESS RECORD. Business Publications Corporation, 100 Fourth Street, Des Moines, IA 50309. Phone (515) 288-3336. Fax (515) 288-0309. www.businessrecord.com. $49.95 (new subscribers). $64.95 (includes Des Moines Book of Lists). Newspaper for business and commerce in Iowa. Subscription includes the Book of Lists, Iowa Business Resource Guide, Commercial Real Estate Guides and Central Iowa Area Development Guides. ***Key*** *businesses, Iowa, lists, news, real estate. 4/12/07*

DIALOG. See Biographical section.

DIRECTORY OF AMERICAN FIRMS OPERATING IN FOREIGN COUNTRIES. See International section.

DIRECTORY OF DIRECTORS. Jan. 2006, 127th Edition. Hemscott Americas, 4833 Rugby Avenue, Suite 600 Bethesda MD 20814. Phone (301) 760-2500. Fax (301) 656-0983 www.hemscottplc.com. £310 print only. £625 online plus free printed copy. Contains information on directories for the top 13,000 British companies and their corporate profiles. Includes details on both PLC (public) and LTD (private). ***Key*** *board, companies, directories, international, links, private, profiles, public, United Kingdom. 4/12/07*

DIRECTORY OF MINNESOTA BUSINESS AND PROFESSIONAL ASSOCIATIONS. See Reference section.

DIRECTORY OF VENTURE CAPITAL AND PRIVATE EQUITY FIRMS—DOMESTIC AND INTERNATIONAL. 2007. Printed annually; online quarterly. Grey House Publishing, 185 Millerton Road, P.O. Box 860, Millerton, NY 12546. Phone (800) 562-2139. Fax (518) 789-0556. www.greyhouse.com. Softcover: $565. Online database (with free directory): $889. A comprehensive and up-to-date listing of over 2,300 venture capital firms and private equity firms, including contact information for primary and branch offices. Provides each firm's mission statement, industry group, geographic preferences, and investment criteria. ***Key*** *companies, international, investments, private, public, venture capital. 4/12/07*

EASTERN PENNSYLVANIA BUSINESS JOURNAL. Press Enterprise, 65 East Elizabeth Avenue, Suite 700, Bethlehem, PA 18018. Phone (610) 807-9619 x109 to subscribe. Fax (610) 807-9612. www.epbj.com. Free trial, $46/1 yr. Weekly publication serving Greater Lehigh Valley and Berks County. Provides business decision-makers with targeted news and information. Subscription includes annual Book of Lists. ***Key*** *board, businesses, news, lists, Pennsylvania. 4/12/07*

EBONY MAGAZINE. Johnson Publishing Company, Inc., 820 S. Michigan Avenue, Chicago, IL 60605. Phone NA. Fax (312) 322-0039. www.ebony.com. 1-year subscription within US and Canada: $16.97. Features the "100 Most Influential Black Americans" issue published annually in May. ***Key*** *African Americans, businesses, lists. 4/12/07*

ECONTENT MAGAZINE. Online, A division of Information Today, Inc., 88 Danbury Road, Wilton, CT 06897. Phone (800) 248-8466. Fax (203) 761-1444. www.econtentmag.com. $115 annual subscription (10 issues) includes online access. Offers news analysis, product, company, and executive profile feature articles, and regular analysis on the digital content industry. ***Key*** *businesses, executives, news, technology, trends. 6/27/07*

EDGAR ONLINE. EDGAR Online, Inc. 50 Washington Street, Norwalk, CT 06854. Phone (203) 852-5666. Fax (203) 852-5667. www.edgar-online.com. Prices vary. Provides a plethora of information on companies and anayltical tools and including benchmarking, peer analysis, valuation modeling, and scenario testing. ***Key*** *companies, valuation. 6/26/07*

FREEEDGAR.COM. Phone NA. Fax NA. www.freeEDGAR.com. Provides information on company records and filings including Initial Public Offering data, historic filings, insider trading, SEC filings, digital data feeds, etc. ***Key*** *companies, insider trading, IPOs. 6/27/07*

EDITOR & PUBLISHER. VNU Business Media, 770 Broadway, New York, NY 10003-9595. Phone: (800) 562-2706. Fax (646) 654-5370. www.editorandpublisher.com. $7.95/mo. online only. $99 annual subscription (print and online). Magazine providing information covering all aspects of the newspaper industry in North America. ***Key*** *Canada, news, North America, United States. 6/27/07*

ELECTRONIC INDUSTRY TELEPHONE DIRECTORY. 2006. Reed Electronics Group, 100 Enterprise Drive, Suite 600, Box 912, Rockaway, NJ 07866. Phone (973) 920-7000. Fax (973) 920-7551. www.eitd.com. Free online. Print: 1-9 copies $95 each. Provides information for manufacturers, distributors, and manufacturer's reps of electronic products and services. ***Key*** *companies, phone, private, public, technology. 4/12/07*

ENR SOURCEBOOKS. Engineering News Record, Two Penn Plaza 9th Floor, New York, NY 10121. Phone (212) 904-6428. Fax (212) 904-4178. www.enr.com. $25–95. Produces engineering, construction and design directories that contain contact information for the CEOs, and ranks the largest firms. ***Key*** *companies, construction, directories, engineers, private, public. 6/27/07*

ESPN. ESPN, ESPN Plaza, Bristol, CT 06010. Phone NA. Fax NA. http://sports.espn.go.com/mlb/teams/salaries. Provides listings of professional athletes' salaries. ***Key*** *salaries. 6/8/07*

EXECUTIVE STOCK OPTIONS AND STOCK APPRECIATION RIGHTS. 1994, Updated as needed. Law Journal Press, American Lawyer Media, Kraus, 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $249 (includes possible future updates made within three months of your order). Herbert Kraus's loose-leaf book assists in design and establishment of stock option programs. Covers available stock options, including rights, advantages and disadvantages, purchase plans, SEC rules, liabilities, laws, sample forms and documents, and stock option plans of certain public companies. ***Key*** *accounting, companies, law, regulations, SEC filings, stocks, stock options. 4/13/07*

F&S INDEX—UNITED STATES. Feb. 2005. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331. Phone (800) 877-4253. Fax NA. www.gale.com. $1,775. Customized reader's guide to thousands of print resources and publications about a company or industry. Entries are arranged by product and industry, using a modified Standard Industrial Classification (SIC) coding system and alphabetically by company. Published monthly with quarterly and annual cumulative editions. ***Key*** *companies, industry, SIC codes, United States. 5/23/07*

FACTBOOK. See HillSearch.

FACTIVA. Dow Jones & Company, 1 World Financial Center, 200 Liberty Street, New York, NY 10281. Phone (800) 369-0166. Fax NA. www.factiva.com. Prices vary. Company providing various consulting and web services including business news, information, and market trends from over 10,000 authoritative sources including The Wall Street Journal, the Financial Times, Dow Jones and Reuters newswires and more. Also consider Factiva Search 2.0 for relevant business information. ***Key*** *businesses, consulting, corporations, investments, news, stocks, trends. 4/13/07*

FAST COMPANY. 7 World Trade Center, New York, NY 10007-2195. Phone (800) 542-6029.Fax NA. www.fastcompany.com. $9.97/10 issues. The for-profit world regularly contributes new ideas that cross industry boundaries in this magazine. ***Key*** *businesses, trends. 6/11/07*

FEDERAL AVIATION ADMINISTRATION'S AIRCRAFT REGISTRATION OFFICE. Federal Aviation Administration Aircraft Registration Branch, AFS-750, FAA Aircraft Registration Branch, AFS-750, P.O. Box 25504, Oklahoma City, OK 73125-0504. Phone (866) 762-9434 or (405) 954-4206. Fax (405) 954-3548. http://registry.faa.gov. Searches airplane ownership by individual or corporate name. Provides information on year, make, model, registration, and serial number. Also can provide names of private companies that will search for outstanding liens on aircraft. ***Key*** *aviation, federal, owners. 6/27/07*

FII'S DOMESTIC CORPORATE ACTION SERVICE. Financial Information, Inc., 1 Cragwood Road, 2nd Floor, South Plainfield, NJ 07080. Phone (800) 367-3441. Fax (800) 344-3292. www.fiinet.com. Prices vary. Contains up-to-date stock listings issued by publicly held corporations, with their transfer agents' names, addresses and phone numbers. Also available online; updated daily.
Key *companies, financial, public, stocks. 4/13/07*

FINANCIAL YELLOW BOOK: WHO'S WHO AT THE LEADING U.S. FINANCIAL INSTITUTIONS. 2007. Leadership Directories, Inc., 104 Fifth Avenue, New York, NY 10011. Phone (212) 627-4140. Fax (212) 645-0931. www.leadershipdirectories.com. First subscription: $335 (2 editions per subscription). Published semi-annually. Provides names and titles of over 26,000 executives, including over 4,600 board members, at over 600 leading financial institutions. Includes contact information for executives and outside board members. ***Key*** *board, companies, executives, financial, private, public, subsidiaries, who's who. 4/13/07*

FINDLAW. Corporate Headquarters, 610 Opperman Drive, P.O. Box 64779, St. Paul, MN 55123. Phone (800) 455-4565. Fax (800) 392-6206. www.wld.com. Provides a straightforward template for searching profiles of lawyers and law firms. ***Key*** *attorneys, law, profiles. 6/27/07*

FINDLAW CAREERS. Corporate Headquarters, 610 Opperman Drive, P.O. Box 64779, St. Paul, MN 55123. Phone (800) 455-4565. Fax (800) 392-6206. http://careers.findlaw.com. Provides a searchable job bank for the law field. ***Key*** *careers, law. 6/8/07*

FLORIDA TREND. Trend Magazines, Inc., 490 First Avenue South, St. Petersburg, FL 33701. Phone (800) 829-9103 or (727) 821-5800. Fax NA. www.floridatrend.com. $24.95. Online access free with subscription. Monthly publication delivers statewide outlook on business, commerce, finance, public-policy, and the economy. Also publishes five annuals: TopRank Florida, Business Florida, Florida Small Business, Florida Trend's NEXT, and Florida Trend's Great Florida Restaurant Guide. ***Key*** *businesses, economy, Florida, news, public policy, trends. 5/30/07*

FORBES MAGAZINE. See Reference section.

FORTUNE. See Reference section.

FOUNDATION & CORPORATE GRANTS ALERT. See Foundations section.

FRANCHISING: REALITIES AND REMEDIES. 1981 w/updates. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $269 2-volume; $219 1-volume. Loose-leaf; updated as needed. Provides practical solutions to common problems faced by franchisors and franchisees. Covers compliance with federal and state contracts; antitrust and disclosure laws; protective advice for franchisor's counsel; the landlord in franchising; and the RICO statute. ***Key*** *compliance, franchises, law, regulations. 4/18/07*

FRANDATA. Franchise Information Services, Inc., 1655 N. Fort Meyer Drive, Suite 410, Arlington, VA 22209. Phone (800) 485-9570. Fax NA. www.frandata.com. Prices vary. Provides information and analysis on all aspects of the US franchise industry. ***Key*** *companies, franchises. 4/18/07*

GALANTE'S VENTURE CAPITAL & PRIVATE EQUITY DIRECTORY. 2007. Dow Jones, Inc., Harborside Financial Center, 800 Plaza Two, Jersey City, NJ 07311. Phone (877) 522-8663. Fax (866) 291-1300. www.assetnews.com. Print directory and CD-ROM: $945. Contains detailed profiles on more than 2,900 domestic and international venture capital and private equity firms, leveraged buy out, and mezzanine firms. ***Key*** *businesses, directories, entrepreneurs, LBO, private, venture capital. 4/18/07*

GEORGIA TREND. Trend Publications, LLC., 5880 Live Oak Parkway, Suite 280, Norcross, GA 30093. Phone (800) 428-7363 or (770) 931-9410. Fax (770) 931-9505. www.georgiatrend.com. $24/12 issues. Monthly business and political magazine serving Georgia. ***Key*** *businesses, Georgia, politics, trends. 4/18/07*

GIVING BY INDUSTRY: A REFERENCE GUIDE TO NEW CORPORATE PHILANTHROPY. 2003 Edition. LRP Publications, 360 Hiatt Drive, Palm Beach Gardens, FL 33418. Phone (800) 341-7874 or (561) 622-6520. Fax (561) 622-2423. www.lrp.com. $84.95 print ($12 s/h). This analytical directory examines philanthropic activity of the nation's top corporations, including the reasons why corporations choose one charity or cause over another. ***Key*** *businesses, philanthropy, trends. 4/18/07*

GIVING USA 2006. See Foundations section.

THE GLOBAL BANKING RESOURCE. Accuity and SourceMedia, Inc., 4709 West Golf Road, Suite 600, Skokie, IL 60076. Phone (800) 321-3373. Fax (847) 933-8101. www.tgbr.com/tgbr/tgbr.html. Price varies. A global database of financial institutions, contacts, subsidiaries, affiliates, payment information, and more. ***Key*** *banks, financial, international, links, subsidiaries. 6/27/07*

GLOBAL REPORTS. Global Reports LLC, 3930 Knowles Avenue, Suite 201, Kensington, Maryland 20895. www.global-reports.com. Prices vary. Database of more than 225,000 color annual reports in PDF format. ***Key*** *annual reports, businesses, nonprofits, private, public. 6/26/07*

GOING GLOBAL. P.O. Box 5617, Philadelphia, PA 19129. Phone (215) 842-0764. Fax (215) 827-5774. www.going-global.com. Consulting company provides information for companies about to go global. ***Key*** *businesses, international. 6/7/07*

GRAND RAPIDS BUSINESS JOURNAL EXPRESS. Gemini Publications, 549 Ottawa Avenue NW, Suite 201, Grand Rapids, MI 49503. Phone (616) 459-4545. Fax NA. www.grbj.com. One year subscription: $59. Weekly business publication that covers the entire Grand Rapids Metropolitan/West Michigan region. ***Key*** *businesses, Michigan, news. 4/18/07*

GREATER BATON ROUGE BUSINESS REPORT. Louisiana Business, Inc., 445 North Boulevard, Suite 210, Baton Rouge, LA 70802. Phone (225) 928-1700. Fax (225) 923-3448. www.businessreport.com. $59.80 biweekly in-state subscription. Covers local business, government and issues that affect the capital area. Also produces custom publications for business and government, as well as publications that target specific industries including the annual Book of Lists. ***Key*** *businesses, District of Columbia, government, lists, Louisiana, states. 6/27/07*

THE HARRIS BUSINESS DIRECTORIES AND DATABASE. 2007. Harris InfoSource, 2057 East Aurora Road, Twinsburg, OH 44087. Phone (800) 888-5900. Fax NA. www.harrisinfo.com. Prices vary. Call for free seven-day trial. Features in-depth data on nearly all industries including a directory that specializes in museums, botanical, and zoological gardens. Businesses for every state, region and the entire U.S. are listed alphabetically, geographically, and by product. Products include wholesalers and service companies, manufacturers, and others. ***Key*** *companies, directories database, museums, private, public, states, United States. 6/27/07*

HARRIS INFOSOURCE. The D&B Corporation, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 888-5900. Fax NA. www.dnb.com. Call for pricing. Features D&B's DUNSRightTM quality assurance process, including automated and manual checks. Records provide a single business location, contact information, multiple decision-makers, and other specialty fields. Also provides a detailed look at firm's products and includes over 14 million businesses and significant Canadian firms. ***Key*** *Canada, companies, executives, private, profiles, public, United States. 4/18/07*

HARTFORD BUSINESS JOURNAL. Worcester Publishing, Ltd., 15 Lewis Street, Hartford, CT 06103. Phone (860) 236-9998. Fax (860) 570-2493. www.hbjournal.com. $74.95. Subscription includes online access, and Book of Lists. Weekly business-to-business vehicle for Hartford County and Central Connecticut with state-wide circulation. ***Key*** *businesses, Connecticut, lists, news. 4/18/07*

HAWAII BUSINESS. PacificBasin Communications, Box 913, Honolulu, HI 96808. Phone (808) 537-9500. Fax (808) 537-6455. www.pacificbasin.net. Local Subscription: $29.95. Other subscriptions vary. Hawaii Business is the country's oldest regional business magazine, and reaches nearly 14,000 key business decision makers each month. Subscription also includes access to subscriber-only features on website. ***Key*** *businesses, executives, Hawaii, news. 4/18/07*

HILLSEARCH. James J. Hill Library, 80 West 4th Street, St. Paul, MN 55102. Phone (651) 265-5500. Fax NA. www.hillsearch.org. Memberships from $59.95/month. Powerful search engine for high-end information on companies and people. Find company records, industry articles, and research prospects. Live support available. ***Key*** *companies, executives, Minnesota, profiles. 6/27/07*

HISPANIC BUSINESS. Hispanic Business, Inc., 425 Pine Avenue, Santa Barbara, CA 93117-3709. Phone (805) 964-4554. Fax (805) 964-5539. www.hispanicbusiness.com. $11.95. Focuses on Hispanic leaders in the business world. Publishes surveys and directories showing trends in the Hispanic market and an annual list of the wealthiest Hispanics. ***Key*** *businesses, directories, executives, Hispanic, lists, news, wealth. 4/18/07*

HOLLYWOOD CREATIVE DIRECTORY. Fall 2006. 59th Edition. VNU Business Media, 5055 Wilshire Boulevard, Los Angeles, CA 90036. Phone (800) 815-0503. Fax (323) 525-2398. www.hcdonline.com. $64.95 plus s/h. $249.95 online subscription. Includes addresses, phone and fax numbers, emails, websites, staff names and titles, and select television and film credits. More than 2,000 production companies; more than 11,000 producers and studio and network executives. Known as "The phone book to Hollywood." ***Key*** *addresses, companies, email, entertainment, Hollywood, phone, television. 4/18/07*

HOLLYWOOD DISTRIBUTION DIRECTORY. '06-'07. 17th Edition. VNU Business Media, 5055 Wilshire Boulevard, Los Angeles, CA 90036. Phone (800) 815-0503 or (323) 525-2369. Fax (323) 525-2398. www.hcdonline.com. $59.95. Lists more than 2,000 companies with more than 10,000 names and titles of corporate, sales, acquisitions, publicity, and marketing staffs. Published annually. ***Key*** *businesses, directories, entertainment, Hollywood, lists. 4/18/07*

THE HOLLYWOOD REPORTER. The Hollywood Reporter, 5055 Wilshire Boulevard, Los Angeles, CA 90036-4396. Phone (866) 525-2150 or (323) 525-2000. Fax (323) 525-2377. www.hollywoodreporter.com. Daily: $27.95/mo. Weekly: $24.95/mo. Monthly online: $19.95. Decades-old source of entertainment industry news covering motion pictures, television, independent films, home video, digital media, and more. ***Key*** *Hollywood, entertainment, media, news, philanthropy, television. 4/18/07*

HOLLYWOOD REPRESENTATION DIRECTORY. Summer 2007. 33rd Edition. VNU Business Media, 5055 Wilshire Boulevard, Los Angeles, CA 90036. Phone (800) 815-0503 or (323) 525-2369. Fax (323) 525-2398. www.hcdonline.com. $64.95 single issue plus s/h. $109.95 1-year subscription includes all 3 updated versions released periodically throughout the year. Contains information on more than 7,000 individuals and more than 2,000 companies. Provides current address, phone, fax, company type, and affiliation. More than 7,000 individuals listed. ***Key*** *businesses, directories, entertainment, Hollywood, phone. 4/18/07*

HOOVER'S HANDBOOK OF AMERICAN BUSINESS. 2007. 17th Edition. Hoover's, Inc., 5800 Airport Boulevard, Austin, TX 78752. Phone (866) 464-3206. Fax (512) 374-4501. www.hoovers.com. $240 plus s/h. Comprehensive volume covers 750 major US business enterprises, both public and private. Profiles include company description and history, officers, addresses, products, and competitors. ***Key*** *businesses, executives, private, profiles, public, United States. 4/18/07*

HOOVER'S HANDBOOK OF EMERGING COMPANIES 2006. March 2007. Hoover's Business Press, 5800 Airport Boulevard, Austin, TX 78752. Phone (866) 464-3206. Fax (512) 374-4501. www.hoovers.com. $150 plus s/h; or set of four, $495. Contains 600 profiles of America's high-growth public companies with sales between $10 million and $1 billion. Profiles include company description and history, contact information, key officers, products and competitors, and more. ***Key*** *companies, executives, profiles, public, trends. 4/18/07*

HOOVER'S HANDBOOK OF PRIVATE COMPANIES 2007. January 2007.12th Edition. Hoover's Business Press, 5800 Airport Boulevard, Austin, TX 78752. Phone (866) 464-3206. Fax (512) 374-4501. www.hoovers.com. $175; or set of four, $495. Covers 900 non public US enterprises including large industrial and services corporations; hospitals and health care organizations; charitable and membership organizations; mutual and cooperative organizations; joint ventures; government-owned corporations and major university systems. ***Key*** *companies, education, government, healthcare, nonprofits, private, profiles, universities. 4/18/07*

HOOVER'S MASTERLIST OF U.S. COMPANIES 2007. Oct. 2006. Hoover's Business Press, 5800 Airport Boulevard, Austin, TX 78752. Phone (866) 464-3206. Fax (512) 374-4501. www.hoovers.com. $290 plus s/h. Two-volume set contains names, contact information, top officers, sales and employment data, industry description, stock symbol, and stock exchange for more than 6,250 public companies. Includes 2,350 private companies considered the most important in the US. Regional MasterLists are also available. ***Key*** *companies, executives, lists, private, public, regions, stocks, United States. 4/19/07*

HOOVER'S ONLINE. Hoover's Inc., 5800 Airport Boulevard, Austin, TX 78752. Phone (800) 486-8666. Fax (512) 374-4501. www.hoovers.com. Prices vary. Hoover's various subscription plans allow you to access information on thousands of companies. Build both executive and company lists in addition to lists from 4.6 million D&B Basic Records of small- to medium-sized businesses. International company searches and Hoover's Lite, Pro, Plus, and Premium Select online services also available. ***Key*** *companies, executives, international, lists, private, profiles, public, United States. 4/19/07*

IIE.SALARIES.COM. www.iie.salaries.com. Provides links to other salary websites. ***Key*** *salaries. 6/8/07*

ILLINOIS MANUFACTURERS DIRECTORY. 2007. Manufacturers' News, Inc., 1633 Central Street, Evanston, IL 60201-1569. Phone (847) 864-7000. Fax (847) 332-1100. www.manufacturersnews.com or www.usmanufacturers.com. Printed: $198. Prices vary on other formats. Lists over 21,000 firms. Contains six sections: buyers guide, company names, cities, SIC code, parent company, and county marketing. Includes each firm's number of employees, product description, executives, etc. Other states available too, prices vary. ***Key*** *executives, Illinois, Indiana, links, manufacturers, North Carolina, Ohio, SIC codes, states. 5/31/07*

IN BUSINESS LAS VEGAS. Greenspun Media Group, 2290 Corporate Circle, Suite 250, Henderson, NV 89074. Phone (800) 254-2610. Fax (818) 487-4550 . www.inbusinesslasvegas.com. Subscription: $45. Weekly business newspaper covering timely local business events, trends, issues, opportunities and challenges in the southern Nevada business community. ***Key*** *businesses, Nevada, news, trends. 4/19/07*

IN BUSINESS MAGAZINE. Magna Publications, Inc., 200 River Place, Suite 250, Monona, WI 53716. Phone (608) 204-9655. Fax (608) 204-9656. www.inbusinessmagazine.com. $36. Provides position-qualified management, business executives and government officials with a wide range of topics. Includes two Top 200 lists of Wisconsin's largest business organizations and the Executive Register of top civic-minded business leaders. ***Key*** *businesses, executives, government, lists, news, Wisconsin. 4/19/07*

INC. MAGAZINE. Inc.com, 7 World Trade Center, New York, NY 10007. Phone (800) 234-0999 . Fax NA. www.inc.com. $10 (12 issues). Focuses on small businesses and entrepreneurs. Provides lists of top businesses and industries, as well as profiles of successful businesses and executives. Inc.com provides tools, advice and services for virtually every business task related to entrepreneurship. See http://blog.inc.com as well. ***Key*** *businesses, entrepreneurs, executives, lists, private, profiles, resources, small businesses. 6/6/07*

INDIANAPOLIS BUSINESS JOURNAL. Indianapolis Business Journal Corp., 41 East Washington Street, Suite 200, Indianapolis, IN 46204-3592. Phone (317) 634-6200. Fax (317) 263-5060. www.ibj.com. $74. Best known as a business weekly, IBJ also provides free online local and national business updates twice a day. ***Key*** *businesses, Indiana, news, United States. 4/19/07*

INFONEWS.COM. Info Franchise News, Inc., 12 Church Street, St. Catherines, ON Canada L2R 6Y3. Phone Canada (905) 688-2665. Fax (905) 688-7728. www.infonews.com. Provides information on franchise opportunities, business loans, and working from home. ***Key*** *businesses, Canada, franchises. 5/23/07*

INFOUSA, INC. infoUSA, Inc., 5711 S. 86th Circle, Omaha, NE 68127-0347. Phone (800) 321-0869. Fax (402) 593.4671. www.infousa.com. Prices vary for different services. Operates a variety of companies and databases providing data on over 210 million consumers and over 14 million businesses including Canada, mailing list services, printed directories, and direct mail. ReferenceUSA (www.libraryusa.com), provides librarians, educators and others with mailing lists. Salesgenie, (www.salesgenie.com), is an all-inclusive web service that contains twelve databases on consumers and businesses. Credit.net (www.credit.net), provides credit reports and executive names on businesses. Printed directories include the American Manufacturers Directory and the American Big Business Directory.***Key*** *businesses, Canada, directories, mailing, manufacturers, marketing, phone, private, public, United States, wealth. 6/27/07*

INGRAM'S MAGAZINE. Show-Me Publishing, Inc., P.O. Box 411356, Kansas City, MO 64141. Phone (816) 842-9994. Fax (816) 474-1111. www.ingramsonline.com. $44.95. Monthly publication covering the business community of Greater Kansas City and the states of Missouri and Kansas.
Key *businesses, Kansas, Missouri. 4/19/07*

INSIDE BUSINESS. Hampton Roads. Inside Business, 258 Granby Street, Norfolk, VA 23510. Phone (757) 222-3164. Fax (757) 222-5359. www.insidebiz.com. Subscription price: $49. A weekly publication of Norfolk and the greater Hampton Roads, Virginia area. ***Key*** *businesses, news, Virginia. 4/19/07*

INSIDE TUCSON BUSINESS. Territorial Newspapers, P.O. Box 27087, Tucson, AZ 85726 Phone (520) 294-1200. Fax (520) 294-4040. www.azbiz.com. $50. Weekly business journal covers all aspects of business news in Tucson and Southern Arizona. Includes business listings, and paid public and legal notices of interest to the business community. ***Key*** *Arizona, businesses, news. 4/19/07*

INSIDERINSIGHTS' WEEKLY NEWSLETTER. InsiderInsights, Chrysler Building 132 E. 43rd Street Box 2000, New York, NY 10017. Phone (212) 784-6860. Fax (212) 631-0578. www.insiderinsights.com. $249.50 yearly subscription. $24.95 monthly subscription. Weekly newsletter provides analysis of the most promising stocks from recent insider filings, and tables of insider purchases, sales, and Form 4 transactions. Includes ongoing recommended list of stocks. ***Key*** *government, insider trading, law, stocks. 4/19/07*

IPO DATA SYSTEMS, INC. Phone NA. Fax NA. www.ipodata.com. Searchable free database containing information on initial public offerings. Compiles and summarizes the most important facts about IPO filings. ***Key*** *businesses, IPOs. 4/24/07*

JOURNAL OF BUSINESS. Northwest Business Press, Inc., 429 East Third Avenue, Spokane, WA 99202. Phone (509) 456-5257. Fax (509) 456-0624. www.spokanejournal.com. 1-year: $38. Serves the Spokane/Kootenai county market area with its news about the Inland Northwest, with more than 66,000 readers.
Key *businesses, Idaho, news, Washington. 4/24/07*

10K WIZARD. 10-K Wizard Technology, LLC., 1950 Stemmons Freeway, Suite 3014, Dallas, TX 75207. Phone (800) 365-4608 Dallas (214) 800-4571. Fax NA. www.10kwizard.com. Prices vary. Subscribe via website. Trial subscription available. Subscription service provides SEC filings, such as Forms 3, 4, and 144 and other insider trading publications. Features include downloads, alerts, and real-time filings. ***Key*** *data mining, insider trading, SEC filings. 4/24/07*

THE KIPLINGER LETTER. See Reference section.

LANDINGS. Landings.com. Phone (702) 920-8298. Fax (702) 920-8298. www.landings.com. Provides aviation news, stories, references, flight schools and training sources, airport locations, sources, and more. ***Key*** *aviation, news, travel. 6/27/07*

LANE REPORT. Lane Communications Group, 201 East Main Street, 14th Floor, Lexington, KY 40507. Phone (859) 244-3500. Fax NA. www.kybiz.com. $29. Provides Kentucky business and economic news, commentary, statistical analysis, and interviews with business and civic leaders, profiles of entrepreneurs, and other significant business information. ***Key*** *businesses, economy, entrepreneurs, Kentucky, profiles. 4/24/07*

LAW FIRM PARTNERSHIP & BENEFITS REPORT. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA www.lawcatalog.com. $375. Monthly publication covers a variety of issues facing law firms, including compensation for partners, associations and staff; essential provisions in partnership agreements; rulings affecting partners, employees, and clients and more. ***Key*** *attorneys, compensation, human resources, law, partnerships. 6/27/07*

LAW FIRMS YELLOW BOOK. See Biographical section.

THE LEADERSHIP LIBRARY® IN PRINT. See Biographical section.

LEGAL DIRECTORY. See Biographical section.

LEGAL TIMES (DC). American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $399. Washington, DC-based weekly covers Washington's law and lobbying firms, interest groups and courthouses, Congress, US Supreme Court, Justice Department, key regulatory agencies, and more from leading practitioners on the major issues of the day. Includes supplements on cutting-edge legal developments of national significance and surveys of the DC legal market. ***Key*** *attorneys, District of Columbia, government, law, profiles, trends. 6/27/07*

LIMITED LIABILITY COMPANIES AND LIMITED LIABILITY PARTNERSHIPS. 1998 w/updates. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $229. Loose-leaf; updated as needed. Explains why the LLC and LLP are taking the place of Subchapter S and Subchapter C for all but very large publicly held companies. Tells how to create a new LLC or LLP "from scratch" and gives an analysis of related ERISA provisions, regulations, non-tax estate planning, as well as updated federal and state statutory citations and tables. ***Key*** *businesses, LLC, LLP, partnerships, public. 6/27/07*

LONG ISLAND BUSINESS NEWS. Dolan Media Company, 2150 Smithtown Avenue, Ronkonkoma, NY 11779. Phone (631) 737-1700. Fax (631) 737-1890. www.libn.com. $104. Regional business weekly newspaper and a variety of special publications aimed at the business and professional market. ***Key*** *businesses, news, New York, professional. 4/24/07*

LOS ANGELES BUSINESS JOURNAL. Los Angeles Business Journal Associates, 5700 Wilshire Boulevard, Los Angeles, CA 90036. Phone (323) 549-5225. Fax (323) 549-5255. www.labusinessjournal.com. $99.95 for print and electronic version. Local business news, reflecting the excitement and diversity of the business community. ***Key*** *businesses, diversity, lists, Los Angeles, news. 6/27/07*

MAINEBIZ. Mainebiz Publications, Inc., 30 Milk Street, 3rd Floor, Portland, ME 04101. Phone (207) 761-8379. Fax (207) 761-0732. www.mainebiz.biz. Subscription price: $39.95. Biweekly business publication that provides analysis of business news and issues and a forum for ideas and opinions. Also produces an annual Book of Lists, Fact Book, Golf Guide, and an Event & Meeting Planning Guide. ***Key*** *businesses, economy, lists, news, Maine, sports. 6/27/07*

MAJOR COMPANIES OF THE ARAB WORLD. See International section.

MANAGEMENT BY BASEBALL. 2006. Harper Collins. 10 East 53rd Street, New York, NY 10022. Phone (212) 207-7000. Fax NA. www.harpercollins.com. $22.95. Jeff Angus' book covers the use of statistics for human resource management. ***Key*** *human resources, statistics, 6/11/07*

MANUFACTURING & DISTRIBUTION USA. November 2006. 4th Edition. Updated yearly. Thompson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.gale.com. $435. E-book price varies. Contains statistical profiles and top company rankings for over 500 manufacturing industries, organized by four-digit SIC codes. ***Key*** *manufacturers, profiles, SIC codes, United States. 4/24/07*

MARKETING RESEARCH. American Marketing Association. 311 South Wacker Drive Suite 5800, Chicago, IL 60606. Phone (800) 262-1150. Fax (312) 542-9001. www.marketingpower.com/content1051.php. Quarterly subscriptions from $85–$125. Includes many new approaches to methods and applications from dashboards to data models. ***Key*** *marketing, research. 6/11/07*

MARKETWATCH.COM. DowJones & Co., Inc., 201 California Street, 13th Floor, San Francisco, CA 94111. Phone (415) 439-6400. Fax (415) 680-1635. www.marketwatch.com. A comprehensive stock website provides interactive charts, quotes, industry analysis, intraday stock screeners, market news, commentary, and links to insider and SEC documents. ***Key*** *marketing, news, SEC filings, stocks. 4/24/07*

MARPLES PACIFIC NORTHWEST NEWSLETTER. Marples Pacific Northwest, 117 West Mercer Street, Suite 200, Seattle, WA 98119. Phone (888) 338 1751 or (206) 281-9609. Fax (206) 281-8035. www.marples.com. One-year subscription: $125. Published every other week. Provides a comprehensive review of companies and the economics in the U.S. Pacific Northwest. ***Key*** *businesses, economy, Pacific Northwest. 4/24/07*

MARTINDALE-HUBBELL LAW DIRECTORY. 2006. Martindale-Hubbell, 121 Chanlon Road, New Providence, NJ 07974. Phone (800) 526-4902. ext. 8001. Fax (908) 771-8704. www.martindale.com. Available as a CD-ROM or in a 14-volume set. Price of full set is $850, plus s/h. Single volumes may be purchased. Call for pricing. Full set on CD-ROM is $1,144. Subset 2007 directories also available. Considered the most comprehensive source available to lawyers and law firms in the US and 159 other countries using 27 search criteria. ***Key*** *attorneys, international, law, profiles, United States, who's who. 4/24/07*

MATCHING GIFT ADMINISTRATION: EXAMINING THE EVOLVING WORLD OF MATCHING GIFTS. 2005. Third Edition (e-book). Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (202) 328-CASE (2273). Fax (202) 387-4973. www.case.org. $19.95. This e-book discusses your specific role in the evolving world of matching gifts, including responsibilities of companies sponsoring matching gifts programs, responsibilities of recipient organizations and donors, additional guidelines regarding matching gifts for religious or political purposes and model matching gift programs. ***Key*** *advancement, guidelines, matching gifts. 5/21/07*

MATCHING GIFT COMPANY SEARCH. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Member: $410. Non member: $610. Provides donors with online access to their employers' matching gift programs. Educates donors on the procedures necessary to process a matching gift. Subscription links directly to CASE's corporate matching gift database. ***Key*** *advancement, corporations, database, giving, matching gifts. 4/24/07*

MATCHING GIFT DETAILS. 2006. 51st Edition. Council for Advancement and Support of Education, 1307 New York Avenue NW, Washington, DC 20005-4701. Phone (800) 554-8536. Fax (202) 387-4973. www.case.org. Member: $239. Nonmembers: $399. A comprehensive online annual directory of 11,000 companies that match employee charitable gifts. Provides company gift, donor and recipient eligibility requirements; minimums and maximums for gifts that can be matched and contact names, addresses and phone numbers. Available online as well. ***Key*** *advancement, addresses, corporations, giving, matching gifts, phone. 6/28/07*

MATCHING GIFT DETAILS ONLINE 2.0. Council for Advancement and Support of Education, CASE Matching Gifts Clearinghouse, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Member: $239. Non-member: $399. Provides enhanced, user-friendly access to CASE's comprehensive database of corporate matching gift programs and guidelines of more than 11,000 companies. ***Key*** *corporations, giving, matching gifts. 4/24/07*

MATCHING GIFT LEAFLETS. Updated annually. Council for Advancement and Support of Education, CASE Matching Gifts Clearinghouse, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (202) 328-2273. Fax (202) 387.4973. www.case.org. Prices vary. Direct mail inserts designed for solicitations or acknowledgements to inform donors of matching gift opportunities. ***Key*** *advancement, corporations, matching gifts. 5/17/07*

MATCHING GIFT REPRINT RIGHTS. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Prices vary. (Prorated fees available.) Offers freedom of customizing matching gift brochures to specific needs. License is granted for one year to print any quantity of fundraising materials within the agreement perimeters, using the CASE reprint rights. ***Key*** *advancement, corporations, matching gifts. 5/17/07*

THE MEDICAL & HEALTHCARE MARKETPLACE GUIDE. Dorland Healthcare Information, 1880 JFK Boulevard, Suite 1301, Philadelphia, PA 19103. Phone (800) 784-2332. Fax (215) 735-3966. www.dorlandhealth.com. $900 single user subscription. $400 each additional user. Contains information on more than 8,000 medical and health companies that do business in the US and internationally. Includes corporate description, list of products/services, list of officers, some financial data, and market segment analysis. Published annually in December. ***Key*** *corporations, executives, healthcare, international, medical, United States. 6/27/07*

MEDICAL ECONOMICS: THE BUSINESS MAGAZINE OF THE MEDICAL PROFESSION. Advanstar Communications. Medical Economic Magazine, 123 Tice Boulevard, Suite 300, Woodcliff Lake, NJ 07677. Phone (877) 922-2022. Fax (201) 722-2680. www.memag.com. US: $109 (24 issues). International: $175. Business resource for busy physicians provides information to help manage medical practices, finances, and professional career. Publishes an annual income survey article in September, broken down by specialty, region and years in practice. ***Key*** *careers, healthcare, international, medical, news, physicians, salaries, United States. 4/24/07*

MERGENT'S BANK AND FINANCE MANUAL AND NEWS REPORT. Mergent, Inc., 5250 77 Center Drive, Suite 150, Charlotte, NC 28217. Phone (800) 342-5647 or (704) 527-2700. Fax (704) 559-6960. www.mergent.com. Prices vary. Provides information on financial companies, institutions, and funds. Includes business description, history, financial overview, addresses, phone numbers, properties owned, names and titles of directors, etc. ***Key*** *addresses, banks, board, companies, financial, phone, profiles. 6/27/07*

MERGENT'S COMPLETE CORPORATE INDEX. 2006. Mergent, Inc., 5250 77 Center Drive, Suite 150, Charlotte, NC 28217. Phone (800) 937-1398 or (704) 527-2700. Fax (704) 559-6960. www.mergent.com. Provided without additional cost with any manual. Contains an alphabetical index of more than 20,000 corporations listed in the manual. ***Key*** *corporations, indexes, lists. 6/27/07*

MERGENT'S HANDBOOK OF COMMON STOCKS. 2007. Published four times a year. Mergent, Inc.; Order from John Wiley Publishers, 111 River Street, Hoboken, NJ 07030-5774. Phone (800) 937-1398. Fax (800) 597-3299. www.wiley.com. $425. Published quarterly. Contains basic information for more than 900 companies listed on the New York Stock Exchange. Provides business descriptions, recent developments, and financial profiles. ***Key*** *companies, stocks, trends. 4/24/07*

MERGENT'S DIVIDEND ACHIEVERS. 2007. Mergent, Inc.; Order from John Wiley Publishers, 111 River Street, Hoboken, NJ 07030-5774. Phone (877) 762-2974. Fax (800) 597-3299. www.wiley.com. $199. Profiles companies that have paid increasing annual dividend payments to their shareholders for at least 10 consecutive years. ***Key*** *companies, financial, international, stocks. 4/24/07*

MERGENT'S HANDBOOK OF NASDAQ STOCKS. Fall 2007. Mergent, Inc.; Order from John Wiley Publishers, 111 River Street, Hoboken, NJ 07030-5774. Phone (877) 762-2974. Fax (800) 597-3299. www.wiley.com. Call for pricing. Provides basic business descriptions and financial profiles on U.S. companies whose stocks are traded over-the-counter. ***Key*** *businesses, financial, public, stocks, United States. 4/24/07*

MERGENT INDUSTRIAL MANUAL AND NEWS REPORTS. Mergent, Inc., 5250 77 Center Drive, Suite 150, Charlotte, NC 28217. Phone (800) 937-1398 or (704) 527-2700. Fax (704) 559-6960. www.mergent.com. Prices vary. Two-volume set provides historical background on 2,000 top publicly traded industrial corporations and their subsidiaries. Contains financial statements and statistics, as well as capital structure, management, and directors. ***Key*** *board, businesses, financial, history, public, stocks, subsidiaries. 4/24/07*

MERGENT INTERNATIONAL MANUAL AND NEWS REPORTS. Mergent, Inc., 5250 77 Center Drive, Suite 150, Charlotte, NC 28217. Phone (800) 937-1398 or (704) 527-2700. Fax (704) 559-6960. www.mergent.com. Prices vary. Provides up to seven years' financial data and descriptions for more than 13,000 companies in 100 countries. Includes political and economic structures. ***Key*** *businesses, corporations, economy, international, politics, stocks. 4/24/07*

MERGENT OTC INDUSTRIAL MANUAL AND NEWS REPORTS. Mergent, Inc., 5250 77 Center Drive, Suite 150, Charlotte, NC 28217. Phone (800) 937-1398 or (704) 527-2700. Fax (704) 559-6960. www.mergent.com. Prices vary. Includes annual volume with monthly news reports. Contains historical and financial information on more than 2,500 NASDAQ national market industrial companies. Also contains full descriptions of businesses, officers and directors, contact information, and products. ***Key*** *board, businesses, corporations, executives, financial, history, stocks. 4/24/07*

MERGENT OTC UNLISTED MANUAL AND NEWS REPORTS. Mergent, Inc., 5250 77 Center Drive, Suite 150, Charlotte, NC 28217. Phone (800) 937-1398 or (704) 527-2700. Fax (704) 559-6960. www.mergent.com. Prices vary. Includes annual volume with monthly news reports. Contains historical, financial, and business description information on hard-to-find unlisted companies.
Key *businesses, companies, financial, history, news, public, stocks. 4/25/07*

MERGENT PUBLIC UTILITY MANUAL AND NEWS REPORTS. Mergent, Inc., 5250 77 Center Drive, Suite 150, Charlotte, NC 28217. Phone (800) 937-1398 or (704) 527-2700. Fax (704) 559-6960. www.mergent.com. Prices vary. Includes a two-volume set supplemented by monthly news reports. Provides detailed financial descriptions of U.S. utility companies, as well as address, phone number, and company history. ***Key*** *addresses, businesses, companies, financial, history, military, phone. 6/27/07*

MERGENT TRANSPORTATION MANUAL AND NEWS REPORTS. Mergent, Inc., 5250 77 Center Drive, Suite 150, Charlotte, NC 28217. Phone (800) 937-1398 or (704) 527-2700. Fax (704) 559-6960. www.mergent.com. Prices vary. Includes financial data and descriptions of all major publicly held vehicle rental companies, airlines, trucking companies, etc., in the U.S. Provides contact information, history, officers, directors, etc. ***Key*** *addresses, aviation, board, companies, executives, financial, history, public, transportation. 6/27/07*

MIAMI DAILY BUSINESS REVIEW (FL). American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $269. The official court newspaper of Miami-Dade County and primary information source and communication forum for South Florida lawyers and business people. Covers business, real estate and law. ***Key*** *businesses, economy, Florida, law, real estate. 4/25/07*

MIBIZ. Michigan Displays, Inc., 4927 Stariha Drive, Suite B, Muskegon, MI 49441. Phone (231) 798-4669. Fax (231) 798-8335. www.mibiz.com. Free depending on qualifications, or $46 print edition. Serves the 13-county West Michigan market with primary coverage of the Grand Rapids-Holland-Muskegon metropolitan statistical area. ***Key*** *businesses, news, Michigan. 4/24/07*

MICROSOFT INVESTOR. Microsoft Corporation, One Microsoft Way, Redmond, WA 98052. Phone (425) 882-8080. Fax NA. http://moneycentral.msn.com/investor/home.asp. Provides stock information and historical quotes. ***Key*** *investments, stocks. 4/25/07*

MINNEAPOLIS/ST. PAUL: THE BUSINESS JOURNAL. The Business Journal, 120 S. 6th Street, Suite 900, Minneapolis, MN 55402. Phone (800) 486-3289 or (612) 288-2100. Fax (612) 288-2121. www.twincities.bizjournals.com. $92 print. Covers the metropolitan Minneapolis/St. Paul business community. Contains weekly industry lists, new business listings and pertinent business news, and information for the area. Subscription includes the annual Book of Lists, a compilation of all the lists published throughout the year. Ranks local companies in more than 90 business categories.
Key *businesses, economy, lists, Minnesota, news,. 4/25/07*

THE MINORITY LAW JOURNAL. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.minoritylawjournal.com. Call for pricing. Published quarterly. Nation's primary networking guide targeted to minority law firm attorneys. Articles range from demographic changes in big firms to successful recruitment of minority attorneys. Publishes the Diversity Scorecard in May and the Annual Directory of Minority Attorneys in December.
Key *African Americans, attorneys, businesses, diversity, law, minorities. 6/27/07*

MODERN HEALTHCARE. See Business section.

MOODY'S ECONOMY.COM. 121 North Walnut Street, Suite 500, West Chester, PA 19380. Phone (610) 235-5299. Fax NA. www.economy.com/freelunch/default.asp. Free with registration. Economic data from the U.S. Census Bureau and other sources. ***Key*** *census, economy. 6/6/07*

MORAL INTELLIGENCE: ENHANCING BUSINESS PERFORMANCE AND LEADERSHIP SUCCESS. 2007. Wharton School Publishing. 800 East 96th Street, Indianapolis, IN, 46240. Phone NA. Fax NA. www.whartonsp.com. $14.39. Draws connections between using statistics between executive values and resulting corporate culture. ***Key*** *ethics, executives, statistics, 6/27/07*

MSN MONEY: INSIDER TRADING. Microsoft Corporation. One Microsoft Way, Redmond, WA 98052. Phone (425) 882-8080. Fax NA. http://moneycentral.msn.com/investor/invsub/insider/trans.asp. Searchable stock quotes on insider trading. ***Key*** *businesses, insider trading, stocks. 6/7/07*

NASHVILLE POST. Nashville Post Company, Inc., 3401 West End Avenue Suite 685, Nashville, TN 37203. Phone (615) 250-1540. Fax NA. www.nashvillepost.com. Online access prices vary. Access to breaking news and online archives of issues and people that impact Middle Tennessee business community. Reaches more than 75,000 people. ***Key*** *businesses, news, Tennessee. 4/25/07*

NATIONAL CONNECTIONS: DIRECTORY OF CORPORATE & NONPROFIT BOARDS. See *The Donor Series* in the Biographical section.

NATIONAL DIRECTORY OF CORPORATE PUBLIC AFFAIRS. 2007. Columbia Books, Inc., 8120 Woodmont Avenue, Suite 110, Bethesda, MD 20814. Phone (888) 265-0600. Fax (202) 464-1775. www.columbiabooks.com. $249. Profiles the corporate public affairs profession and offices. Identifies 13,000 key personnel engaged in the informational, political and philanthropic aspects of corporate public affairs.
Key *corporations, directories, executives, philanthropy, politics, public relations. 4/25/07*

NATIONAL DIRECTORY OF MINORITY ATTORNEYS. 2007. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $35. Annual directory made up of hundreds of listings. Organized in four sections: minority-owned law firms, minority attorneys at majority-owned firms, minority in-house counsel, and minority attorneys in government agencies. ***Key*** *African Americans, attorneys, directories, government, law, minorities, owners. 6/27/07*

NATIONAL DIRECTORY OF MINORITY-OWNED BUSINESS FIRMS. 2006. 13th Edition. Thompson Gale, 27500 Drake Road, Farmington Hills, MI 48331. Phone (800) 877-4253. Fax NA. www.gale.com. $295. Contains information on minority business enterprises, including contact information, minority type, date founded, certification status, trading area, business description, number of employees and sales volume. ***Key*** *African Americans, businesses, companies, directories, minorities, owners, profiles. 6/27/07*

THE NATIONAL LAW JOURNAL. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.nlj.com. Print: $99. Contains the annual survey of the nation's 250 largest firms published annually in the November issue. Ranks law firms by size, lists cities or branches and number of lawyers in each, number of partners and associates and starting salaries and information on fringe benefits. Other surveys include "Who Represents Financial America," "Who Represents Corporate America" and "What Lawyers Earn." ***Key*** *attorneys, benefits, financial, links, partnerships, salaries, lists, who's who. 6/27/07*

NATIONAL REFERRAL ROSTER. 2006. Stamats Communications, Inc., 615 Fifth Street, N.E., Cedar Rapids, IA 52406. Phone (800) 553-8878. Fax (319) 365-5421. www.roster.com. $175. Directory of the nation's residential real estate firms. Includes firm names, contact names, and contact information of more than 70,000 residential real estate firms. Excellent tools for identifying realtors across the country to help obtain market values of property holdings. ***Key*** *companies, properties, real estate, valuation. 6/27/07*

NATIONAL SURVEY OF BUSINESS SUPPORT TO THE ARTS. Late 2007 edition planned. 2004. Business Committee for the Arts, Inc., 29-27 Queens Plaza North, Long Island, NY 11101. Phone (718) 482-9900. Fax (718) 482-9911. www.bcainc.org. Members and not-for-profits: $50. Non members: $100. This report provides information about the level and types of business support to the arts, the individuals who make funding decisions and trends in business-arts alliances. Also contains results from a first-time survey of companies with annual revenues under $1 million. ***Key*** *arts, businesses, giving, survey. 4/25/07*

NATIONAL TRADE AND PROFESSIONAL ASSOCIATIONS OF THE UNITED STATES. 2007. Columbia Books, Inc., 8120 Woodmont Avenue, Suite 110, Bethesda, MD 20814. Phone (888) 265-0600. Fax (240) 646-7020. www.columbiabooks.com. $299. Lists more than 7,500 national trade associations, professional societies and labor unions with look-ups by subject, budget, geographic area, acronym and executive director. ***Key*** *associations, labor, professional, trade, United States. 4/25/07*

NBA. 450 Harmon Meadow Boulevard, Secaucus, NJ 07094. Phone NA. Fax NA. www.NBA.com. Provides information on basketball salaries. ***Key*** *salaries, sports. 6/27/07*

NATIONAL VENTURE CAPITAL MEMBERSHIP DIRECTORY. 2007. National Venture Capital Association, 1655 North Fort Myer Drive, Suite 850, Arlington, VA 22209. Phone (703) 524-2549. Fax (703) 524-3940. www.nvca.org. Print: $195. CD-ROM: $325. Publishes a comprehensive directory of its 450+ members including contact information, amount invested over last twelve months, and investment preferences. ***Key*** *directories, investments, venture capital. 6/27/07*

NETRONLINE.COM. NETR Real Estate Research and Information, LLC, 2055 E. Rio Salado Parkway, Suite 201, Tempe, AZ 85281. Phone (480) 968-0951. Fax NA. www.netronline.com. A real estate public records and research information portal for property information, deeds & mortgage copies, tax records, parcel maps, assessment records, and public records nationwide.
Key *assessments, properties, public records, real estate, records. 4/25/07*

NEVADA BUSINESS JOURNAL. Nevada Business Journal, 375 North Stephanie Street Bldg. 23, Henderson, NV 89014. Phone (702) 735-7003. Fax (702) 733-5953. www.nbj.com. 1-year: $44. 3-year: $79. Weekly publication provides statewide business and economic news, commentary, statistical analysis and interviews with business and civic leaders, profiles of entrepreneurs, and other business information.
Key *businesses, economy, entrepreneurs, Nevada, profiles. 6/27/07*

NEW HAMPSHIRE BUSINESS REVIEW. New Hampshire Business Review, 150 Dow Street, Manchester, NH 03101. Phone (603) 624-1442. Fax NA. www.nhbr.com. $32. NHBR reaches more than 50,000 readers statewide; published 26 times a year. It is a continuing source of new ideas, key contacts, solid leads, and new money. ***Key*** *businesses, New Hampshire, news, trends. 6/27/07*

NEW HAMPSHIRE REGISTER. 2007. Tower Publishing Company, 588 Saco Road, Standish, ME 04084. Phone (800) 969-8693. Fax (800) 264-3870. www.towerpub.com. $95, plus s/h. Provides general information (maps, city and town statistics, local office holders, etc.) on New Hampshire state government, businesses, counties, organizations, and societies. ***Key*** *businesses, government, New Hampshire. 4/25/07*

NEW JERSEY LAWYERS DIARY AND MANUAL. 2007. Lawyers Diary and Manual, 240 Mulberry Street, P.O. Box 50, Newark, NJ 07101. Phone (800) 444-4041. Fax (973) 242-1905. www.lawdiary.com. $75, possible discount may apply. Provides names and addresses of attorneys registered with the New Jersey Bar Association. Also contains information on municipal government offices, state legislative offices and state and federal judicial offices. Includes real estate assessment rates for all municipalities in New Jersey. ***Key*** *attorneys, government, law, New Jersey, properties, real estate. 6/27/07*

NEW JERSEY ONLINE. New Jersey On-Line LLC, 30 Journal Square, 5th Floor, Jersey City, NJ 07306. Phone NA. Fax NA. All things New Jersey—news, business, sports, etc. ***Key*** *New Jersey, news, sports. 6/27/07*

NEW ORLEANS CITYBUSINESS. New Orleans Publishing Group, 111 Veterans Boulevard, Suite 1440, Metairie, LA 70005. Phone (800) 739-8836 or (504) 834-9292. Fax (504) 832-3550. www.neworleanscitybusiness.com. $97 print and online. $30 online archives only. Primary weekly source of local business news and information in New Orleans, focusing on the finance, real estate, technology, law, information processing, communications, government, transportation, management, wholesaling, retailing, investing, oil and gas, shipping, tourism, gaming, and healthcare industries. Also publishes the Book of Lists. ***Key*** *businesses, financial, healthcare, news, lists, Louisiana, real estate, technology, transportation. 6/27/07*

NEW YORK CITY REAL ESTATE. 19 West 44th Street, Suite 514, New York, NY 10036. Phone (212) 755-5544. Fax (212) 755-5545. www.cityrealty.com. A source for New York City real estate information. ***Key*** *New York City, properties, public records, real estate. 4/25/07*

NEWS MEDIA YELLOW BOOK. Leadership Directories, Inc., 104 Fifth Avenue, 3rd Floor, New York, NY 10011. Phone (212) 627-4140. Fax (212) 645-0931. www.leadershipdirectories.com. First subscription: $450. (Automatic renewal: $428). Published quarterly. Provides an editorial blueprint of complex news organizations, including direct-dial telephone numbers for more than 33,000 journalists at more than 2,200 leading national news media organizations. ***Key*** *directories, journalism, media, news, phone, profiles, who's who. 6/27/07*

NEWSZOOM. www.newszoom.com. Provides news on a variety of topics. ***Key*** *news. 6/6/07*

NJBIZ. Snowden Publications, Inc., 104 Church Street, New Brunswick, NJ 08901. Phone (732) 246-7677. Fax (732) 846-0421. www.njbiz.com. $62 for one year. Provides information on New Jersey businesses, including sales leads, focus groups and stocks. ***Key*** *businesses, news, New Jersey, stocks. 4/25/07*

NORTH AMERICAN FINANCIAL INSTITUTIONS DIRECTORY. Accuity, a SourceMedia Company, 4709 West Golf Road, Suite 600, Skokie, IL 60076. Phone (800) 321-3373 or (847) 676-9600. Fax (847) 933 8101. www.tfp.com. $512 Biannually (January and July). Provides year-end and mid-year data on all known banks and branches throughout the US, Canada, Mexico, the Caribbean, and Central America, as well as information on savings and loans and credit unions in the US. ***Key*** *banks, Canada, Caribbean, Central America, credit unions, financial, Mexico, North America. 4/25/07*

NORTH CAROLINA MAGAZINE. North Carolina Chamber of Commerce, 225 Hillsborough Street, Suite 460, Raleigh, NC 27603. Phone (919) 836-1400. Fax (919) 836-1425. www.nccbi.org. $21.40 for one year. $37.45 for two years. Highlights influential businesses and people in North Carolina. Published monthly. ***Key*** *businesses, news, North Carolina, profiles. 4/25/07*

THE NORTHEAST PENNSYLVANIA BUSINESS JOURNAL. Community Newspaper Group, 149 Penn Avenue, Scranton, PA 18503. Phone (877) 584-3561 or (570) 207-9001. Fax (570) 207-3452. www.npbj.com. Call for pricing. Monthly business-to-business newspaper that is received by more than 10,000 people in Northeast Pennsylvania. Includes Book of Lists. ***Key*** *businesses, lists, news, Pennsylvania. 4/25/07*

THE NORTHERN COLORADO BUSINESS REPORT. Northern Colorado Business Report, Inc., 141 South College Avenue, Fort Collins, CO 80524. Phone (970) 221-5400. Fax (970) 221-5432. www.ncbr.com. Call for pricing. Covers the dynamic economic communities of Northern Colorado and Southeastern Wyoming. Also publishes an annual Technology/Manufacturer's Directory, Book of Lists, Poudre Magazine, and Wyoming Business Report. ***Key*** *businesses, Colorado, economy, lists, news, technology, Wyoming. 4/25/07*

O'DWYERS DIRECTORY OF PUBLIC RELATIONS FIRMS. 2006. JR O'Dwyer Company, Inc., 271 Madison Avenue, Suite 600, New York, NY 10016. Phone (212) 679-2471. Fax (212) 683-2750. www.odwyerpr.com. $175. Database subscriptions also available. Provides information on more than 2,000 firms in the U.S. and abroad. ***Key*** *companies, international, profiles, public relations, United States. 4/25/07*

OREGON BUSINESS MAGAZINE. 610 SW Broadway, Suite 200, Portland, OR 97205. Phone (503) 223-0304. Fax (503) 221-6544. www.oregonbusiness.com. $24.95. Monthly magazine that focuses on key issues facing companies of all sizes and sectors throughout Oregon and Southwest Washington. ***Key*** *businesses, economy, Oregon, Washington. 4/25/07*

PALM BEACH DAILY BUSINESS REVIEW (FL). American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800)777-7300. Fax NA. www.lawcatalog.com. $328. Official court newspaper of Palm Beach County and primary information source and communication forum for South Florida lawyers and business people who routinely engage in deal making, client development and business negotiations. Covers business, real estate and law. ***Key*** *businesses, Florida, law, news. 4/25/07*

PATTERNS OF CORPORATE PHILANTHROPY: A MANDATE FOR REFORM. 2002. (Also request "Revisited: Patterns in Corporate Philanthropy" for updated view.) Capital Research Center, 1513 16th Street NW, Washington, DC 20036. Phone (202) 483-6900. Fax (202) 483-6990. www.capitalresearch.org. PDF available online: free. Examines the corporate giving practices of the country's largest companies since 1995. ***Key*** *corporations, philanthropy. 5/15/07*

PC QUOTE. Money.net Inc., 9 Desbrosses Street 3rd Floor, New York, NY 10013. Phone (888) 860-4800 or (212) 334-2000. Fax (212) 334-4464. www.pcquote.com. Provides real-time securities quotations, news, comprehensive analytical tools and financial market information. ***Key*** *financial, news, stocks. 4/25/07*

PENNSYLVANIA BUSINESS CENTRAL. King Printing and Publishing, LLC, 1305 West College Avenue, State College, PA 16801. Phone (800) 507-1222 or (814) 867-2222. Fax (814) 234-4487. www.pabusinesscentral.com. 1-year: $28. 2-year: $52. Business newspaper of Central and Western Pennsylvania. Annually recognizes the Top 100 people and businesses in a 16-county area. Also sponsors an Entrepreneur Award, recognizing business leaders on the basis of success and community involvement. ***Key*** *affluent, businesses, entrepreneurs, news, Pennsylvania, lists. 6/27/07*

PENNSYLVANIA LAW WEEKLY. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $245. Only statewide newspaper for lawyers. Key features include legal activity from each of the 67 counties in Pennsylvania, recent court rules changes, every significant court opinion (digested within days of being rendered), in-depth interviews with judges, important, hard-to-find jury awards and settlements, and full text opinions as received from the courts. ***Key*** *attorneys, awards, honors, financial, law, Pennsylvania. 4/25/07*

PHARMACIST SALARIES. Phone NA. Fax NA. http://www.allpharmacistsalaries.com. Provides listings of pharmacist salaries. ***Key*** *pharmacists, salaries. 6/27/07*

PHYSICIAN SALARIES. http://www.studentdoc.com/salaries.html. Provides listings of physician salaries. ***Key*** *physicians, salaries. 6/8/07*

PINK SHEETS. Pink Sheets, LLC, 304 Hudson Street, 2nd Floor, New York, NY 10013. Phone (212) 896-4400. Fax (212) 868-3848. www.pinksheets.com. Prices vary. Provides a number of products that let subscribers access information on OTC markets and securities quoted on the Pink Sheets® and Yellow Sheets. ***Key*** *OTC, stocks. 4/25/07*

PLUNKETT'S AIRLINE, HOTEL & TRAVEL INDUSTRY ALMANAC 2007. September 2006. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 932-0000. Fax (713) 932-7080. www.plunkettresearch.com. $299.99. Available on CD-ROM and in e-book. Covers the travel industry, including airlines, hotels, tour operators; travel agencies; e-commerce firms, cruise lines and car rentals. Includes a travel industry glossary, industry contacts, thorough indexes and in-depth profiles of 300 leading companies in the industry. ***Key*** *agencies, aviation, companies, private, public, travel. 4/25/07*

PLUNKETT'S AUTOMOBILE INDUSTRY ALMANAC 2007. October 2006. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 932-0000. Fax (713) 932-7080. www.plunkettresearch.com. Print: $299.99. Available in print (with CD-ROM) and e-book. A key reference for the automobile industry, including trends and market research. Provides industry analysis, statistical tables, an automobile glossary, industry contacts, thorough indexes and in-depth profiles of hundreds of leading companies in the industry. ***Key*** *companies, private, public, trends. 4/25/07*

PLUNKETT'S BIOTECH & GENETICS INDUSTRY ALMANAC 2007. September 2006. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 932-0000. Fax (713) 932-7080. www.plunkettresearch.com. Print: $299.99. Available in print (with CD-ROM) and e-book. A complete guide to the business of biotech, genetics, proteomics and related services. Complete profiles of the hundreds of leading biotech companies, in-depth chapters on trends. Includes glossary, thorough indexes, statistics, research and development, emerging technology. ***Key*** *businesses, genetics, industry, private, public, technology, trends. 6/27/07*

PLUNKETT'S COMPANION TO THE ALMANAC OF AMERICAN EMPLOYERS: MID-SIZE FIRMS 2007. March 2007. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 932-0000. Fax (713) 932-7080. www.plunkettresearch.com. Print: $249.99. Available in print (with CD-ROM) and e-book. This new volume contains profiles of the 500 best, rapidly-growing mid-size employers of 150 to 2,500 employees. These are highly-successful companies, located nationwide that are of vital importance to job-seekers of all types. ***Key*** *companies, employment, private, public. 4/26/07*

PLUNKETT'S E-COMMERCE & INTERNET BUSINESS ALMANAC 2007. February 2007. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 923-0000. Fax (713) 923-7080. www.plunkettresearch.com. Print: $299.99. Available in print (with CD-ROM) and e-book. A ready-reference guide to e-commerce and internet business. Complete profiles of the 450 largest, most successful corporations in all facets of the business. Our industry analysis covers B2C, B2B, online financial services, and Internet access and usage trends.
Key *companies, financial, Internet, private, profiles, public, trends. 4/26/07*

PLUNKETT'S ENERGY INDUSTRY ALMANAC 2007. December 2006. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 932-0000. Fax (713) 932-7080. www.plunkettresearch.com. Print: $299.99. Available in print (with CD-ROM) and e-book. Covers everything from major oil companies to utilities, pipelines, oil field services, fuel cells, wind, solar, hydroelectric and statistical tables. Data on the 23 top petroleum exporting nations, including the OPEC countries, and unique profiles of "The Energy 400 Firms." ***Key*** *companies, directories, international, private, public, refineries, trends. 4/26/07*

PLUNKETT'S ENGINEERING & RESEARCH INDUSTRY ALMANAC 2007. May 2007. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 923-0000. Fax (713) 923-7080. www.plunkettresearch.com. Print: $299.99. Available in print (with CD-ROM) and e-book. A complete guide to trends and leading companies in the Engineering and Research business fields, development and technology-based research. Includes market analysis, R&D data and statistical tables. In-depth profiles of the "Engineering & Research 375 Firms." ***Key*** *companies, engineers, private, profiles, public, research, technology. 4/26/07*

PLUNKETT'S ENTERTAINMENT & MEDIA INDUSTRY ALMANAC 2007. January 2007. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254-1737. Phone (713) 932-0000. Fax (713) 932-7080. www.plunkettresearch.com. Print: $299.99. Available in print (with CD-ROM) and e-book. Covers film, radio, television, cable, casinos/gaming, theme parks, news, and publishing of all types including books, magazines and newspapers. Profiles of the "Entertainment & Media 400 Firms." Analysis of business and market trends. Statistical tables. ***Key*** *companies, entertainment, media, private, profiles, public, publishers, television, trends. 6/27/07*

PLUNKETT'S FOOD INDUSTRY ALMANAC 2007. March 2007. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 932-0000. Fax (713) 932-7080. www.plunketresearch.com. Print: $279.99. Available in print or on CD-ROM. Covers the food and tobacco industry, including food producers, retailers, technologies and distributors. Provides an industry glossary, contacts, analysis of trends and markets, statistical tables and profiles of the leading companies in the global food industry.
Key *companies, international, private, public, trends. 4/26/07*

PLUNKETT'S HEALTH CARE INDUSTRY ALMANAC 2007. October 2006. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 923-0000. Fax (713) 923-7080. www.plunkettresearch.com. Print: $299.99. Available in print (with CD-ROM) and e-book. The only complete reference to the American Health Care Industry. National health expenditures, technologies, patient populations, research, Medicare, Medicaid, managed care, and statistical tables. Features in-depth profiles of the hundreds of major firms in all health industry sectors. ***Key*** *businesses, companies, healthcare, private, profiles, public. 4/26/07*

PLUNKETT'S INDUSTRY ALMANACS (SERIES). Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 932-0000. Fax (713) 932-7080. www.plunkettresearch.com. Prices vary by industry. Provide the latest information on specific industries, including: consulting, e-commerce, healthcare, entertainment, investments, and more. ***Key*** *consulting, directories, entertainment, healthcare, industry, investments, private, public. 6/27/07*

PLUNKETT'S INFOTECH INDUSTRY ALMANAC 2007. February 2006. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 932-0000. Fax (713) 932-7080. www.plunkettresearch.com. Print: $299.99. Available in print (with CD-ROM) and e-book. Complete analysis of the technology business. Industry trends and overview. In-depth profiles on each of the top InfoTech companies. Hardware, software, Internet services, e-commerce, networking, semiconductors, memory storage, information management, and data processing. ***Key*** *companies, information, private, profiles, public, technology, trends. 4/26/07*

PLUNKETT'S REAL ESTATE & CONSTRUCTION INDUSTRY ALMANAC 2007. May 2007. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 932-0000. Fax (713) 932-7080. www.plunkettresearch.com. Print: $279.99. Available in print (with CD-ROM) and e-book. Provides detailed analysis and statistics of all facets of the real estate and construction industry, including architecture, engineering, property management, finance, operations, mortgages, REITs, brokerage, construction, and development. Includes profiles of the leading 400 firms. ***Key*** *companies, construction, management, private, properties, public, real estate. 4/26/07*

PLUNKETT'S RETAIL INDUSTRY ALMANAC 2007. December 2006. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 923-0000. Fax (713) 923-7080. www.plunkettresearch.com. Print $299.99. Available in print (with CD-ROM) and e-book. Covers the complete retail picture. Market research section shows trends and a thorough analysis of suppliers, chain stores, shopping centers, mergers, finances, and future growth. Corporate profiles of the top "Retail 500 Firms." ***Key*** *companies, industry, private, profiles, public, trends. 6/27/07*

PLUNKETT'S TELECOMMUNICATIONS INDUSTRY ALMANAC 2007. August 2006. Plunkett Research, Ltd., P.O. Drawer 541737, Houston, TX 77254. Phone (713) 923-0000. Fax (713) 923-7080. www.plunkettresearch.com. Print: $299.99. Available in print (with CD-ROM) and e-book. Complete reference guide to telecommunications markets, technologies, and companies. Forecasts, trends, in-depth profiles of the "Telecommunication 500 Firms." ***Key*** *companies, private, public, technology, trends. 4/26/07*

THE POWER TO PREDICT. 2006. McGraw-Hill. Available in bookstores. Prices vary by establishment. Vivek Ranadive covers analytics from a business perspective. ***Key*** *analytics, businesses. 6/11/07*

PROSPECT RESEARCH ONLINE. See Biographical section.

PROVIDENCE BUSINESS NEWS. Providence Business News, Inc., 220 West Exchange Street, Suite 210, Providence, RI 02903. Phone (401) 273-2201, ext. 234. Fax (401) 274-6580. www.pbn.com. $89. Weekly information source for 37,500 readers in Southeastern New England. Contains reporting on events and trends in the area, and a special editorial focus section.
Key *businesses, lists, New England, news, Rhode Island, trends. 4/26/07*

PUBLIC COMPANIES. 2002 w/updates. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA www.lawcatalog.com. $219. Loose-leaf; updated as needed. Comprehensive examination designed to aid directors, officers and general counsel of companies that intend to go public or that recently went public. Includes advice and analysis from start to finish, setting up law compliance programs, e-commerce, financially troubled companies, and other important areas.
Key *businesses, compliance, IPOs, public. 4/26/07*

QUOTE.COM. eSignal, Inc., P.O. Box 5028, Hayward, CA 94540-5028. Phone NA. Fax NA. www.quote.com. Formerly Lycos finance. Provides stock, commodities, futures, mutual funds, and bonds quotes. ***Key*** *financial, investments, stocks. 4/26/07*

THE RECORDER. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA www.lawcatalog.com. Subscriptions from $425–$625. Leading daily legal newspaper for northern California, covers latest legal news and law firm trends, behind-the-scenes maneuvering in the courts, lobbying, and deal making. Editorial supplements range from updates on practice areas to special event coverage in legal technology and law practice management. ***Key*** *businesses, California, law, news, trends. 4/26/07*

REUTERS. Reuters, Three Times Square, New York, NY 10036. Phone (646) 223-4000. Fax NA. www.investor.reuters.com/StockEntry.aspx?target=/stocks. International news agency also provides stock quotes, charts, company profiles and corporate and financial news. ***Key*** *companies, international, news, profiles, stocks. 4/26/07*

ROBERT HALF AND ACCOUNTEMPS 2007 SALARY GUIDES. Robert Half International, Corporate Headquarters, 2884 Sand Hill Road, Menlo Park, CA 94025. Phone (800) 803-8367. Fax (650) 234-6000. www.rhi.com. Complimentary. Contains summary compensation data for accounting, finance, information legal, technology, administrative, and creative fields. ***Key*** *compensation, salaries 4/26/07*

ROCHESTER BUSINESS JOURNAL. Rochester Business Journal, Inc., 45 East Avenue, Suite 500, Rochester, NY 14604. Phone (585) 546-8303. Fax (585) 546-3398. www.rbj.net. $74.95. Business news reporting weekly on the people, events, and issues that shape Rochester and its surrounding areas.
Key *businesses, news, New York, trends. 4/26/07*

SALARIES.COM. www.salaries.com. Provides links to various salary resources. ***Key*** *salaries. 6/8/07*

SALARIESREVIEW.COM. 42 Berkeley Square, Mayfair, London W1J 5AW, England UK. Phone +44 (0) 207-409-5060. Fax: +44 (0) 207-409-5062. www.salariesreview.com. Some free services, some paid services. ***Key*** *salaries, United Kingdom. 6/27/07*

SAN DIEGO DAILY TRANSCRIPT. San Diego Daily Transcript/San Diego Source, 2131 Third Avenue, San Diego, CA 92101. Phone (800) 697-NEWS. Fax (619) 236-8126. www.sddt.com. Prices from $0–337.50. A business news, data and information company dedicated to providing business-to-business resources to companies large and small. Subscribers have access to millions of archived records online. ***Key*** *businesses, California, news, records. 4/26/07*

SAN FERNANDO VALLEY BUSINESS JOURNAL. San Fernando Valley Business Journal, 21600 Oxnard Street, Suite 250, Woodland Hills, CA 91367. Phone (818) 676-1750. Fax (818) 676-1747. www.sfvbj.com. $44.95 one year (26 issues). Local business journal that prints top company lists, breaking stories, big deals, business advice, and executive profiles. ***Key*** *businesses, California, executives, lists, news. 4/26/07*

THE SAVINGS DIRECTORY. Accuity, 4709 West Golf Road, 6th Floor, Skokie, IL 60076. Phone (800) 321-3373. Fax (847) 933-8101. www.bankinfo.com. $334. Contains information on savings institutions in the US. Provides contact information, officer names, funds processing/transfer, and financial data, as well as insurance information. Includes details on all mergers or other structural changes in the industry. ***Key*** *banks, executives, financial. 4/26/07*

SCREEN ACTORS GUILD MEMBERSHIP. Screen Actors Guild, National Office, 5757 Wilshire Boulevard, Los Angeles, CA 90036-3600. Phone (323) 954-1600. Fax NA. www.sag.org. Membership DOQ. Provides press releases, historical guild data, SAG awards, and SAG Foundation information. Also includes employment opportunities. ***Key*** *actors, awards, honors, employment, entertainment, history. 6/27/07*

SEARCHSYSTEMS.NET. See Biographical section.

SECURESALARY.COM. www.securesalary.com. Lists other websites with salary information. ***Key*** *salaries. 6/8/07*

SECFORM4.COM. Elink.com, Inc. Houston, TX. Phone NA. Fax NA. www.secform4.com/about.htm. Provides insider trading data from SEC form 4 data. ***Key*** *insider trading, SEC filings. 5/25/07*

SEC EDGAR DATABASE. U.S. Securities and Exchange Commission, 100 F Street, NE, Washington, DC 20549. Phone (202) 942-8088. Fax NA. www.sec.gov. The SEC (Securities Exchange Commission) EDGAR (Electronic Data Gathering and Retrieval) database contains the full text of corporate disclosure filings made under the SEC full-disclosure program. ***Key*** *government, SEC filings. 5/7/07*

SEC INFO. Fran Finnegan & Co. 2580 Westside Pkwy., Suite 600, San Francisco CA 94102. Phone (415)386-9200. Fax NA. www.secinfo.com. Searchable database with corporate information from the EDGAR database. This website is not officially affiliated or endorsed by the SEC. ***Key*** *SEC filings. 5/24/07*

SMALL BUSINESS ADMINISTRATION. 740 15th Street NW, Suite 300, Washington, DC 20005. Phone (800) U-ASK-SBA. Fax NA. www.sbaonline.sba.gov. Provides financial, technical and management assistance to help start, finance and grow businesses. ***Key*** *businesses, financial, small businesses. 6/27/07*

SMALL BUSINESS TIMES. Small Business Times, LLC, 1123 North Water Street, Milwaukee, WI 53202. Phone (414) 277-8181. Fax (414) 277-8191. www.biztimes.com. $38. A biweekly newspaper covering the eight-county southeastern Wisconsin region. Business decision makers look to SBT for case-study advice, trend analysis and business news. ***Key*** *businesses, news, small businesses, trends, Wisconsin. 4/27/07*

SNOHOMISH COUNTY BUSINESS JOURNAL. The Daily Herald Company, 1213 California Street, Box 930, Everett, WA 98206. Phone (425) 339-3067. Fax (425) 339-3049. www.snohomishcountybusinessjournal.com. Free to county residents. $18 for out-of-county subscriptions. A monthly business news magazine that covers business stories from high-tech, Internet, bio-tech, real estate, health care, manufacturing, services, and retail.
Key *businesses, healthcare, manufacturers, news, real estate, technology, trends, Washington. 6/27/07*

SORKIN'S DIRECTORY OF BUSINESS AND GOVERNMENT. 2007. Sorkin's Business Directories, Inc., P.O. Box 411067, St. Louis, MO 63141. Phone (800) 758-3228 or (314) 872-2101. Fax (800) 721-5478. www.sorkins.com. St. Louis region: Prices vary. Annual subscription/6 volumes. Online databases also available, price varies. Provides comprehensive directories for the largest and most significant businesses, professional firms, organizations, and government units in various metro areas. Publishes St. Louis and Kansas City. Also available online at www.sorkinsoline.com. ***Key*** *businesses, directories, government, Illinois, Kansas, Missouri, professional. 4/27/07*

SOUTHERN CALIFORNIA BUSINESS DIRECTORY AND BUYERS GUIDE. 2007. HarrisInfosource, 2057 E. Aurora Road, Twinsburg, OH 44087. Phone (800) 888-5900. Fax (800) 643-5997. www.harrisinfo.com. Call for pricing. Profiles manufacturers, wholesalers and service businesses. Includes business executives. ***Key*** *businesses, executives, California, manufacturers, profiles. 4/27/07*

SPRINGFIELD BUSINESS JOURNAL. Springfield Business Journal, Inc., 313 Park Central West, Springfield, MO 65806. Phone (417) 831-3238. Fax (417) 799-0603. www.sbj.net. $64. Locally owned and operated weekly business newspaper that serves Springfield and Southwest Missouri. ***Key*** *businesses, Missouri, news. 4/27/07*

STANDARD & POOR'S NET ADVANTAGE. Standard & Poor's, 55 Water Street, New York, NY 10041. Phone (800) 523-4534. Fax NA. www.standardandpoors.com. Comprehensive business reference tool with investment information including searching and screening products: stock reports; company profiles; directors and executives, export tools for spreadsheets and more. Also contains specialized data on over 85,000 private companies. ***Key*** *board, executives, investments, private, public, screening, stocks. 4/27/07*

STANDARD & POOR'S REGISTER OF CORPORATIONS, DIRECTORS & EXECUTIVES. 2007. Standard & Poor's, 55 Water Street, New York, NY 10041. Phone (800) 523-4534. Fax NA. www.sandp.com. Contact company for current prices. Three volume register containing biographical information on executives, corporate relationships, public and private companies, and their respective business connections. ***Key*** *corporations, executives, private, public. 4/27/07*

STANDARD & POOR'S SECURITY DEALERS OF NORTH AMERICA. 2007. Standard & Poor's, 55 Water Street, New York, NY 10041. Phone (800) 523-4534. Fax NA. www.standardandpoors.com. Call for pricing. Directory of the brokerage industry listing more than 10,000 branch offices in the US and Canada. Includes names, addresses, nature of business, officers, phone numbers, and discontinued listings. Also covers foreign firms and branches. ***Key*** *Canada, international, private, public, stocks, United States. 4/27/07*

STANDARD & POOR'S STOCK REPORTS. Standard & Poor's, 55 Water Street, New York, NY 10041. Phone (800) 523-4534. Fax NA. www.sandp.com. Prices vary. Industry-specific reports on 5,000 public U.S. companies and 3,200 equities from outside the U.S. providing earnings analysis and more. Updated weekly. ***Key*** *international, investments, public, stocks, United States. 4/27/07*

STATE AND REGIONAL ASSOCIATIONS OF THE UNITED STATES. 2007. Columbia Books, P8120 Woodmont Avenue, Suite 110, Bethesda, MD 20814. Phone (888) 265-0600. Fax (240) 646-7020.www.columbiabooks.com. $199. A comprehensive reference guide to 8,000 trade associations, professional societies, technical organizations and labor unions who are organized statewide or regionally. Updated annually. ***Key*** *associations, labor, professional, states, trade. 4/27/07*

STATE BUSINESS DIRECTORIES. 2007. Tower Publishing Company, 588 Saco Road, Standish, ME 04084. Phone (800) 969-8693. Fax (800) 264-3870. www.towerpub.com. $125 print. Prices vary for CD-ROM and directory/CD package on individual states. Provides lists of every business in a state, arranged by Yellow Page heading and alphabetical by city. Available for Maine, New Hampshire and Massachusetts. ***Key*** *businesses, lists, Maine, Massachusetts, New Hampshire. 4/27/07*

THE STATE JOURNAL. The State Journal, 13 Kanawha Boulevard, Suite 100, Charleston, WV 25302. Phone (888) 999-0614 or (304) 344-1630. Fax (304) 343-6138. www.statejournal.com. $47.65 annually. Publication serving the business community of West Virginia. Weekly features include in-depth feature stories on the business community. ***Key*** *businesses, news, West Virginia. 4/27/07*

SUBSTANCE ABUSE FUNDING WEEK. See Foundations section.

THE SURVEY OF LAW FIRM ECONOMICS. June 2007. Altman Weil Publications, Inc., Two Campus Boulevard, Newtown Square, PA 19073. Phone (888) 782-7297. Fax (610) 359-0467. www.altmanweil.com. Prices vary. Contains information on how to analyze the financial strength of law firms. ***Key*** *businesses, financial, law, survey. 4/27/07*

SWITCHBOARD.COM. InfoSpace, Inc., 134 Flanders Road, Suite 2, Westboro, MA 01581. Phone (508) 983-1300. Fax NA. www.switchboard.com. Provides White Pages and Yellow Pages searches on telephone numbers, individuals and businesses. Search by name or business, city, state, or any combination thereof. Features email searches, city guides and map creations. ***Key*** *addresses, email, phone. 4/27/07*

THOMAS REGISTER OF AMERICAN MANUFACTURERS. Thomas Publishing Company, Thomas Register Circulation Department, Five Penn Plaza, New York, NY 10001. Phone (800) 699-9822. Fax (212) 290-7362. www.thomasnet.com. No longer printed, but free online. Provides information on US and Canadian manufacturers, with the ability to trace a brand name back to the manufacturer. ***Key*** *Canada, manufacturers, United States. 4/27/07*

TWIN CITIES BUSINESS. MSP Communications, 220 South Sixth Street, #500, Minneapolis, MN 55402. Phone (612) 339-7571. Fax (612) 339-5806. www.mspcommunications.com. $24.95. Profiles outstanding area businesses and business people, examines issues and trends that affect the local business climate, explores the relationship between business and government, and addresses business people as investors, consumers and taxpayers. ***Key*** *businesses, Minnesota, news, trends. 4/27/07*

U.S. COMPANY DATA. Mergent, Inc., 5250 77 Center Drive, Suite 150, Charlotte, NC 28217. Phone (800) 342-5647. Fax (704) 559-6945. www.fisonline.com. Call for pricing. Provides an online searchable database of approximately 15,000 NYSE, AMEX and NASDAQ companies. Coverage includes history, business, cash flow, property, subsidiaries, officers, directors, long-term debt, and more. ***Key*** *board, companies, financial, history, profiles, public, stocks. 4/27/07*

UTAH BUSINESS MAGAZINE. Olympus Publishers, 859 W. South Jordan Parkway, Suite 101, South Jordan, UT 84095. Phone (801) 568-0114. Fax (801) 568-0812. www.utahbusiness.com. Book of Lists only $24.95. One-year subscription with Book of Lists: $29.95. Also available via email. Monthly publication that provides solution-oriented information to help Utah companies grow and prosper. Book of Lists provides various lists of Utah companies by industry. ***Key*** *businesses, lists, news, Utah. 4/27/07*

THE VALUE LINE INVESTMENT SURVEY. 2007. Value Line Publishing, Inc., 220 East 42nd Street, New York, NY 10017. Phone (800) 634-3583. Fax NA. www.valueline.com. Prices from $75–$1395. Electronic and print publication available. Updates 1,700 stocks and 94 industries in a 13-week period. Covers 135 stocks in seven or eight industries each week. Made up of three parts: Ratings and Reports (full-page individual reports), Summary and Index (a key to locating quarterly and supplemental reports) and Selection and Opinion (Value Line's views on the economy/stock market and stocks of special interest). ***Key*** *economy, industry, investments, stocks. 4/27/07*

VENTURE CAPITAL ANALYST HEALTH CARE SOURCEBOOK. 2004. Dow Jones, Inc., 1 World Financial Center, 200 Liberty Street, New York, NY 10281. Phone (800) 257-2947 or (781) 304-1400. Fax (866) 291-1300. www.assetnews.com. $450. A directory of rankings and profiles on hundreds of top health care investors, including specifics about their most recent investments.
Key *healthcare, investments, venture capital. 4/27/07*

VENTURE CAPITAL RESOURCE DIRECTORY. 2006. V Finance, Inc., World Headquarters, 3010 N. Military Trail, Suite 300, Boca Raton, FL 33431. Phone (561) 981-1000. Fax NA. www.vfinance.com. Provides access to a venture capital directory, pre-public investment opportunities, capital and investment banking resources and new business start-ups. ***Key*** *banks, businesses, directories, investments, venture capital. 4/27/07*

VENTURE CAPITAL YEARBOOK. 2007. National Venture Capital Association, 1655 North Fort Myer, Suite 850, Arlington, VA 22209. Phone (703) 524-2549. Fax (703) 524-3940. www.nvca.org. Members: Free. Non members: $225. Report details the venture industry's commitments, disbursements, IPOs and acquisitions for 2004. ***Key*** *IPOs, venture capital. 4/27/07*

VERMONT BUSINESS MAGAZINE. Vermont Business Magazine, 2 Church Street, Burlington, VT 05401. Phone (802) 863-8038. Fax (802) 863-8069. www.vermontbiz.com. Full-access subscription: $500. Online archives subscription: $99. Monthly publication provides monthly focus on subjects such as Vermont's largest companies ranked by sales and largest employers. Also publishes an annual Manufacturers Directory and Guide to Major Businesses and the Book of Lists.
Key *businesses, lists, manufacturers, news, trends, Vermont. 4/27/07*

VIRGINIA BUSINESS. Media General Operations, Inc., 333 East Franklin Street, Richmond, VA. 23219. Phone (804) 649-6999. Fax (804) 649-6311. www.virginiabusiness.com. $36 (12 issues). Monthly publication features articles on Virginia businesses, including general business trends for four major regions. Produces an annual list in June of Virginia's 100 wealthiest individuals. ***Key*** *businesses, news, lists, profiles, trends, Virginia, wealth. 4/27/07*

THE WALL STREET JOURNAL. Dow Jones Publishing, 200 Liberty Street, New York, NY 10281. Phone (800) 568-7625. Fax (800) 975-8618. www.wsj.com. Print: 52 weeks at $99. Online only: $79. Covers day-to-day events in the world of business. Comprised of three main sections: Business News, Marketplace and Money/Investing. Also includes numerous sidebars on a variety of topics. Accessible online through Dow Jones News Retrieval. ***Key*** *businesses, economy, investments, news, trends. 4/27/07*

WARD'S BUSINESS DIRECTORY OF U.S. PRIVATE AND PUBLIC COMPANIES. August 2007. 50th Edition. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331. Phone (800) 877-4253. Fax NA. www.gale.com. 8-volume set: $3,385. Contains detailed information on public and private US businesses, including sales and SIC codes. 90% are private. codes. ***Key*** *companies, industry, private, public, SIC codes. 4/27/07*

WASHINGTON CEO. See Biographical section.

WESTERN ASSOCIATION OF VENTURE CAPITALISTS DIRECTORY OF MEMBERS. 2006. Western Association of Venture Capitalists, 3000 Sand Hill Road, Building 1, Suite 1-190, Menlo Park, CA 94025. Phone (650) 854-1322. Fax NA. www.wavc.net. $295. A nonprofit association whose approximately 140 members represent almost all managed venture capital on the West Coast. Includes a partner index. Directory published annually in February. ***Key*** *directories, venture capital, West Coast. 4/27/07*

WINES & VINES DIRECTORY & BUYER'S GUIDE. 2006. Wines & Vines, 1800 Lincoln Avenue, San Rafael, CA 94901. Phone (415) 453-9700. Fax (415) 453-2517. www.winesandvines.com. U.S. price: $95 (prices vary for multiple copies of Guide); Canada and Mexico: $110. . Provides information on wine, wineries, vineyards and vineyard suppliers by state and for Canada, Mexico and other countries. ***Key*** *Canada, Mexico, United States, vineyards. 4/27/07*

WORCESTER BUSINESS JOURNAL. Worcester Publishing, Ltd., 172 Shrewsbury Street, Worcester, MA 01604. Phone (800) 925-8004 or (508) 755-8004. Fax NA. www.wbjournal.com. One-year subscription: $49.95. Biweekly publication covering business and commerce from the central part of Massachusetts to the New Hampshire, Connecticut and Rhode Island borders. ***Key*** *businesses, Connecticut, Massachusetts, New Hampshire, news, Rhode Island, trends. 4/27/07*

WORLD WEALTH REPORT. See Biographical section.

WYOMING BUSINESS REPORT. Wyoming Publishing, Inc., 1603 Capitol Ave., Suite, Cheyenne, WY 82001. Phone (307) 638-3200. Fax (307) 635-1645. www.wyomingbusinessreport.com. $19.97 annually (seven issues). Local business coverage of regional business developments, new business start-ups, acquisitions, mergers and closings. Also produces an annual Book of Lists. ***Key*** *businesses, links, lists, Wyoming. 6/27/07*

FOUNDATIONS

AID FOR EDUCATION REPORT. CD Publications, 8204 Fenton Street, Silver Spring, MD 20910. Phone (800) 666-6380 or (301) 588-6380. Fax (301) 588-6385. www.cdpublications.com. Web-only publication. Prices vary. Provides comprehensive information on public and private grants, tips from experts on how to win new support and write grants, and updates on federal and state spending and legislation for education. ***Key*** *corporations, education, foundations, government, grants, private, public. 4/27/07*

ANNUAL REGISTER OF GRANT SUPPORT 2007. 2006. 40th Edition. Information Today, Inc., 143 Old Marlton Pike, Medford, NJ 08055. Phone (800) 300-9868. Fax (609) 654-4309. www.infotoday.com. Prices from $224–$249. Includes details on more than 3,500 grant support programs of government agencies, public and private foundations, corporations, community trusts, and more. Covers eleven areas of interest, including academic and scientific research, travel and exchange programs, equipment and construction grants, in-service training and competitive awards and prizes in a variety of fields. ***Key*** *awards, communities, construction, foundations, government, grants, private, public. 4/27/07*

ARTS & CULTURE FUNDING REPORT. Capitol City Publishers, 3030 Clarendon Boulevard, Suite 219, Arlington, VA 22201. Phone (301) 916-1800 or (800) 637-9915 outside of DC metro area. Fax (301) 528-2497. www.newsletteraccess.com. $178 per year. A fast and easy way to stay current each month on every federal, state, nonprofit, and private grant opportunity for the arts. ***Key*** *arts, culture, grants, government, federal, nonprofits, private, states. 6/8/07*

ASSOCIATED GRANT MAKERS DIRECTORY. 2006. Associated Grant Makers, Inc., 55 Court Street, Suite 520, Boston, MA 02108. Phone (617) 426-2606. Fax (617) 426-2849. www.agmconnect.org. Prices vary. Available to members. Provides profiles of more than 300 funders in Massachusetts and New Hampshire. Indexed by grant maker program interest, geographic focus, population focus, and location. ***Key*** *grants, Massachusetts, New Hampshire, profiles. 5/1/07*

THE BIG BOOK OF LIBRARY GRANT MONEY: PROFILES OF PRIVATE & CORPORATE FOUNDATIONS. 2007. Prepared by the Taft Group for the American Library Association, 50 East Huron Street, Chicago, Illinois 60611. Phone (800) 545-2433. Fax NA. www.alastore.ala.org. ALA members: $247.50. Non members: $275. Features information on nearly 2,400 private and corporate foundations and givers who have either funded library programs or expressed willingness to consider proposals. Includes a chapter on practical tips on gaining from the ALA development office and an index of recent library projects funded. ***Key*** *corporations, foundations, grants, library, private, profiles. 5/1/07*

CALIFORNIA FOUNDATIONS. 2006. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. www.fdncenter.org. $24.95. Profiles the grantmaking community of California. ***Key*** *California, foundations, grants. 6/27/07*

CALIFORNIA NONPROFIT STUDIES. 2006. University of San Francisco, Institute for Nonprofit Organization Management (INOM), College of Professional Studies, 2130 Fulton Street, San Francisco, CA 94117. Phone (415) 422-6867. Fax NA. www.inom.org. Prices vary. Downloadable reports provide comprehensive statistical information including the number and type of organizations, employment, finances and membership. Reports cover social service, health, education, arts, community service, religious, grant making and business service organizations. ***Key*** *California, foundations, fundraising, grants, nonprofits. 5/1/07*

CANADIAN DIRECTORY TO FOUNDATIONS & GRANTS. See International section.

CHARITIES COMMISSION FOR ENGLAND AND WALES. See International section.

CHILDREN & YOUTH FUNDING REPORT. CD Publications, 8204 Fenton Street, Silver Spring, MD 20910. Phone (800) 666-6380. Fax (301) 588-6385. www.cdpublications.com. Subscription prices vary. 24 issues per year. Contains federal, foundation and private grant opportunities for programs such as public assistance, child welfare, youth crime, juvenile justice education, mental health, and others. Includes advice from public and private officials on how to prepare proposals and case studies of successful fundraising activities ranging from special events to direct mail campaigns. ***Key*** *children, executives, foundations, fundraising, grants, healthcare, youth. 6/27/07*

CHRONICLE GUIDE TO GRANTS. The Chronicle of Philanthropy, 1255 23rd Street NW, Suite 700, Washington, DC 20037. Phone (800) 728-2819, (202) 466-1200. Fax NA. www.philanthropy.com. Subscriptions from $49 and up. Electronic database listing of grants awarded by corporations and foundations listed in the Chronicle since 1995. One-year subscription includes five bi-monthly updates, each containing approximately 2,000 grants awarded in the previous two months. ***Key*** *foundations, grants. 5/1/07*

THE COMPLETE GUIDE TO FLORIDA FOUNDATIONS. 2005. 18th Edition. Florida Funding Publications, 8925 SW 148 Street, Suite 110, Miami, FL 33176. Phone (305) 251-2203. Fax (305) 251-2773. www.floridafunding.com. Call for pricing. Contains information on more than 4,400 private and corporate grant-giving organizations, representing approximately $16 billion in foundation assets within Florida. ***Key*** *corporations, Florida, foundations, grants, private. 5/2/07*

CORPORATE AND FOUNDATION SUPPORT: STRATEGIES FOR FUNDING EDUCATION IN THE 21ST CENTURY. 2000. CASE, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Member: $46.95. Non-member: $62.95. Covers implementing and restructuring programs to solicit donations from corporations and foundations. ***Key*** *corporations, foundations,. 5/2/07*

COUNCIL ON FOUNDATIONS. Council on Foundations, 1828 L Street NW, Washington, DC 20036. Phone (202) 466-6512. Fax (202)785-3926. www.cof.org. A membership organization of grant-making foundations with links to the public, private, and corporate foundations' websites. Provides leadership expertise, legal services, networking opportunities and more to members and the general public. ***Key*** *grants, corporations, foundations, private, public. 5/2/07*

DIRECTORY OF BIOMEDICAL AND HEALTH CARE GRANTS. 2007. 21st Edition. Greenwood Publishing, 88 Post Road West, Westport, CT 06881. Phone (203) 226-3571. Fax NA. www.greenwood.com. $89.50. Lists more than 2,750 funding programs supported by foundations, government programs, corporations and professional organizations. ***Key*** *biomedical, corporations, federal, foundations, grants, healthcare. 5/2/07*

DIRECTORY OF BUILDING AND EQUIPMENT GRANTS. 2004. 7th Edition. Research Grant Guides, P.O. Box 1214, Loxahatchee, FL 33470. Phone (561) 795-6129. Fax (561) 795-7794. www.researchgrantguidesinc.com. $89. Includes profiles on more than 950 foundations and corporations, as well as federal sources of support. ***Key*** *corporations, environment, federal, foundations,grants.6/1/07*

DIRECTORY OF COMPUTER AND HIGH TECHNOLOGY GRANTS. 2004. 5th Edition. Research Grant Guides, P.O. Box 1214, Loxahatchee, FL 33470. Phone (561) 795-6129. Fax (561) 795-7794. www.researchgrantguidesinc.com. $89. Learn innovative procedures to secure funding for computers as a grant or corporate donation. Pinpoints those who fund software upgrades, computer training and peripheral equipment. Profiles more than 750 foundations. ***Key*** *foundations, grants, technology. 5/2/07*

DIRECTORY OF DELAWARE GRANTMAKERS. 2006. Delaware Association of Nonprofit Agencies, 100 W. 10th Street, Suite 102, Wilmington, DE 19801. Phone (302) 777-5500. Fax (302) 777-5386. www.delawarenonprofit.org. MS Word and PDF versions available online. A guide to philanthropic activities in the State of Delaware designed to aid fundraising professionals, volunteers and others in search of funding. ***Key*** *Delaware, foundations, grants, volunteers. 5/2/07*

DIRECTORY OF GRANTS FOR ORGANIZATIONS SERVICING PEOPLE WITH DISABILITIES. Jan. 2005. 12th Edition. Research Grant Guides, P.O. Box 1214, Loxahatchee, FL 33470. Phone (561) 795-6129. Fax (561) 795-7794. $89. Profiles more than 700 foundations, as well as federal sources of support. ***Key*** *disabilities, federal, foundations, grants, profiles. 6/1/07*

DIRECTORY OF GRANTS IN THE HUMANITIES. 2006-2007. 20th Edition. Greenwood Publishing, 88 Post Road West, Westport, CT 06881. Phone (203) 226-3571. Fax NA. www.greenwood.com. $89.95. Contains information on sources of funding for all subject areas and disciplines within the humanities. Includes over 3,700 grants from 2,106 sponsors with descriptions of the program, deadline dates and any restrictions or requirements. Has a grants-by-sponsor index. ***Key*** *foundations, grants, humanities. 5/2/07*

DIRECTORY OF IDAHO FOUNDATIONS. 2007.12th Edition. Published every other year. Caldwell Public Library, 1010 Dearborn Street, Caldwell, ID 83605-4195. Phone (208) 459-3242. Fax (208) 459-7344. www.idahononprofits.org. $20. Provides information on 233 foundations and/or corporations based on prior years. ***Key*** *corporations, foundations, grants, Idaho. 5/2/07*

DIRECTORY OF INDIANA GRANTMAKERS. 2006. Indiana Grantmakers Alliance, 32 East Washington Street, Suite 1100, Indianapolis, IN 46204. Phone (317) 630-5200. Fax (317) 630-5210. www.indianagrantmakers.org. Prices vary. Profiles more than 1,400 active Indiana foundations. ***Key*** *foundations, grants, Indiana. 5/2/07*

THE DIRECTORY OF KANSAS FOUNDATIONS. 2006-2007. Kansas Non-Profit Association, P.O. Box 47054, Topeka, KS 66647. Phone (800) 582-1428 or (785) 266-6422. Fax (785) 266-2113. www.ksnonprofitassoc.net. $75. $90 non-members. Features profiles on 700+ foundations, trusts, and other funding sources in Kansas. Contains indices, a bibliography and sample grants. ***Key*** *foundations, grants, Kansas, profiles, trusts. 5/2/07*

DIRECTORY OF MAINE GRANTMAKERS. 2007 Edition. Maine Philanthropy Center, USM Glickman Family Library, P.O. Box 9301, Portland, ME 04104-9301. Phone (207) 780-5039. Fax (207) 780-4649. www.megrants.org. $40 members. $60 non-members. Features over 350 Maine grantmakers, corporate foundations, corporate giving programs and grantmakers outside of Maine which have a granting history in Maine. ***Key*** *foundations, grants, Maine. 5/2/07*

DIRECTORY OF MATCHING AND ENDOWMENT GRANTS. 1st Edition. Research Grant Guides, P.O. Box 1214, Loxahatchee, FL 33470. Phone (561) 795-6129. Fax (561) 795-7794. $89. Profiles more than 700 foundations in categories such as culture, education, religion, social service, community development, disabled, health, women/girls, environment, minorities, youth, elderly, and more. ***Key*** *African Americans, culture, communities, directories, disabilities, education, elderly, environment, faith-based, foundations, grants, matching gifts, minorities, profiles, social services, women, youth. 6/1/07*

DIRECTORY OF MISSOURI GRANTMAKERS. June 2007. 7th Edition. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836. Fax (212) 807-3677. www.fdncenter.org. CD-ROM Single-user license $75. Provides comprehensive guide to more than 1,400 grantmakers, including foundations, corporate giving programs and public charities in Missouri. ***Key*** *directories, foundations, grants, Missouri, private, public. 5/2/07*

DIRECTORY OF OPERATING GRANTS. 8th Edition. Research Grant Guides, P.O. Box 1214, Loxahatchee, FL 33470. Phone (561) 795-6129. Fax (561) 795-7794. www.researchgrantguidesinc.com. $89. Provides profiles on more than 1,000 foundations that support general, ongoing operating expenses. Many profiles include geographic restrictions, grant range, contact person, and a list of recent organizations funded. Sixteen categories including animal welfare, community, disabled, environment, minorities, youth, and others. Published annually. ***Key*** *African Americans, animal welfare, communities, directories, disabilities, environment, foundations, grants, operations, minorities, youth. 6/1/07*

DIRECTORY OF PROGRAM GRANTS. 3rd Edition. Research Grant Guides, P.O. Box 1214, Loxahatchee, FL 33470. Phone (561) 795-6129. Fax (561) 795-7794. www.researchgrantguidesinc.com. $89. 900 foundation profiles are in this directory, covering subjects from animal welfare to youth. ***Key*** *animal welfare, directories, foundations, grants, youth. 6/1/07*

DIRECTORY OF RESEARCH GRANTS 2007. 32nd Edition. 2006. Greenwood Publishing, 88 Post Road West, Westport, CT 06881. Phone (203) 226-3571. Fax NA. www.greenwood.com. $145. More than 5,100 entries include new sources for research funds from foundations, private and local programs, and federal funding. ***Key*** *directories, federal, foundations, grants, research, resources. 5/2/07*

DIRECTORY OF TEXAS FOUNDATIONS. 26th Edition. Nonprofit Resource Center of Texas, Inc., Davidson Building, P.O. Box 27215, San Antonio, TX 78227. Phone (210) 227-4333. Fax (210) 227-0310. www.nprc.org. Print $155. Online, call for pricing. Contains information on nearly 3,000 foundations registered in Texas and more than 2,400 complete profiles. Offers the most current data available. Completely revised every year. Includes indices by area of interest, type of support, city, trustees and officers, and foundation name. ***Key*** *directories, foundations, profiles, Texas. 5/2/07*

THE DIRECTORY OF VIRGINIA FOUNDATIONS. 2006. The Grants Connection, Inc., P.O. Box 7418, Richmond, VA 23221. Phone (800) 658-4668 or (757) 486-1176. Fax (757) 486-1176. www.grantsconnection.com. $300 loose-leaf binder set. $350 one subscriber online. Database updated weekly. Entries on each foundation contain name, address, phone number, contact person, list of board of directors with title and city, five years of giving history, assets, largest and smallest grants, and application information with restrictions. ***Key*** *board, directories, foundations, grants, Virginia. 5/3/07*

THE DONET. FundraisingINFO.com, 3520 Piedmont Road NE, Suite 300, Atlanta, GA 30305. Phone (877) 637-5889. Fax NA. www.fundraisinginfo.com. An online resource with access to individual philanthropists, corporations and foundations in Connecticut, central Florida, Georgia, western North Carolina, Texas, and northern California and Sacremento. ***Key*** *California, Connecticut, corporations, donors, Florida, foundations, Georgia, North Carolina, Texas, philanthropy. 5/3/07*

ENVIRONMENTAL GRANTMAKING FOUNDATIONS. 11th edition, Nov. 2005. Resources for Global Sustainability, Inc., P.O. Box 3665, Cary, NC 27519. Phone (800) 724-1857. Fax (919) 329-8273. www.environmentalgrants.com. $115 print. $125 CD-ROM. $190 Directory and CD-ROM. Profiles the 900 most significant, independent, community- and company-sponsored foundations that fund environmental projects. ***Key*** *corporations, environment, foundations, grants. 5/3/07*

FC SEARCH. Version 11.0. The Foundation Center. 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. www.fdncenter.org. $1,195 single user CD-ROM. Portable research tool for grantmakers contains IRS 990s, websites, trustee, officer, and donor names, and profiles of nearly 88,000 foundations. ***Key*** *donors, foundations, grants, SF-990. 5/31/07*

FEDERAL AND FOUNDATION ASSISTANCE MONITOR. CD Publications, 8204 Fenton Street, Silver Spring, MD 20910. Phone (800) 666-6380 or (301) 588-6380. Fax (301) 588-6385. www.cdpublications.com. $427 per year (12 months online). Features a comprehensive review of federal funding announcements, private grants and legislative actions affecting community programs. Offers advice from grant officials on exactly what funders are looking for and details key points from fundraising workshops. ***Key*** *community, federal, grants, private. 5/3/07*

FLORIDA FUNDING NEWSLETTER. Florida Funding Publications, 8925 SW 148 Street, Suite 110, Miami, FL 33176. Phone (305) 251-2203. Fax NA. www.floridafunding.com. $120 per year. This monthly newsletter contains up-to-date information on federal, foundation and corporate grant programs for Florida nonprofit, education and government entities. ***Key*** *federal, Florida, foundations, grants. 5/3/07*

FLORIDA INFORMATION NETWORK DATABASE. (F.I.N.D.) Florida Funding Publications, Inc., 8925 SW 148 Street, Suite 110, Miami, FL 33176. Phone (305) 251-2203. Fax NA. www.floridafunding.com. CD-ROM: $249.95. Contains information on approximately 5,600 foundations, federal, state and federal grant programs worth $250 billion combined. ***Key*** *federal, Florida, foundations, grants. 5/3/07*

THE FOUNDATION 1000. 2006-2007. Oct. 2006. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. www.fdncenter.org. $295. This directory provides detailed, comprehensive reports on the 1,000 largest U.S. foundations that award billions in grants each year. ***Key*** *foundations, grants, profiles. 5/3/07*

FOUNDATION & CORPORATE GRANTS ALERT. LRP Publications, 360 Hiatt Drive, Palm Beach Gardens, FL 33418. Phone (800) 341-7874 or (561) 622-6520. Fax (561) 622-0757 www.lrp.com. $235 print ($22 s/h) 12 monthly issues. This monthly newsletter provides updates and profiles on upcoming deadlines for grants in particular areas. ***Key*** *corporations, foundations, grants, profiles. 5/3/07*

THE FOUNDATION CENTER. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. www.fdncenter.org. Contains a directory to the center's libraries and cooperating collections, a catalog of publications, links to Philanthropy News Digest, and grantmaker information. ***Key*** *directories, foundations, grants, online. 5/3/07*

THE FOUNDATION CENTER'S FOUNDATION FINDER. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. http://lnp.foundationcenter.org/finder.html. Searchable database of grantmakers, grants, geography, and EIN number. ***Key*** *database, foundations, grants. 6/28/07*

FOUNDATION DIRECTORY. 2007 Edition. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. www.fdncenter.org. $215 hardcover. $300 set. Supplement: $125. Various print and CD-ROM sets available. Five different online subscription plans, from Basic to Professional. Contains comprehensive information on the top 10,000 corporate, independent and community foundations. ***Key*** *community, corporations, directories, foundations, grants, private, profiles. 5/3/07*

FOUNDATION FUNDAMENTALS. Aug. 2004. 7th Edition. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. www.fdncenter.org. $24.95. Includes general background information on foundations, including ways to identify foundations interested in your organization; presenting your ideas to a foundation or corporation; and using funding research directories and databases to develop your prospect list. ***Key*** *corporations, foundations, research. 5/3/07*

FOUNDATION GIVING TRENDS. 2007. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. www.fdncenter.org. $45. 1,200 of the largest U.S. foundations' grantmaking patterns are in this book, in addition to reports on post-hurricane and tsunami giving. ***Key*** *foundations, giving, grants. trends. 5/25/07*

FOUNDATION GRANTS TO INDIVIDUALS. 2007. 16th Edition. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. http://fdncenter.org/marketplace. $65. Online subscription: $9.95 (1 month). Features more than 6,400 entries with current information on foundations that award funds directly to individuals for: education, arts and culture, general welfare, research, and more. ***Key*** *foundations, grants, individuals. 6/27/07*

FOUNDATION GROWTH AND GIVING ESTIMATES. 2007. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. www.fdncenter.org. $20. Free PDF version also available. Slim report covers giving reports from 2005 and takes a first look at giving in 2006. ***Key*** *foundations, giving. 5/25/07*

FOUNDATION NEWS AND COMMENTARY—THE MAGAZINE OF PHILANTHROPY. Council on Foundations, 1828 L Street NW, Washington, DC 20036. Phone (800) 771-8187 or (202) 466-6512. Fax (202) 785-3926. www.cof.org. Call for pricing. Published bimonthly. Covers the nonprofit sector, philanthropic issues and other activities of current interest. ***Key*** *foundations, news, philanthropy, trends. 5/3/07*

FOUNDATION WATCH NEWSLETTER. Capital Research Center, 1513 16th Street NW, Washington, DC 20036. Phone (202) 483-6900. Fax (202) 483-6990. www.capitalresearch.org. Prices vary. Conservative publication contains monthly updates of major private foundations' activities with cultural organizations and examines their grantmaking. ***Key*** *culture, foundations, grants. 5/3/07*

FOUNDATION YEARBOOK: FACTS AND FIGURES ON PRIVATE AND COMMUNITY FOUNDATIONS. June 2007. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. www.fdncenter.org. $45. Details the growth in assets and giving of U.S. foundations from 1975–2005. ***Key*** *assets, foundations, giving. 6/8/07*

FOUNDATIONS IN WISCONSIN. Fall 2006. 25th Edition. Marquette University, Raynor Library Dean's Office, P.O. Box 3141, Milwaukee, WI 53201-3141. Phone (414) 288-1515. Fax (414) 288-5324. www.marquette.edu/library/fic/order_info.htm. Nonprofit price: $50. Standard: $68.64. Includes 1,100 currently active foundations representing more than $5 billion in assets and $361 million in grants. Contains special sections for terminated foundations, inactive foundations and the "Top 50 Wisconsin Foundations." ***Key*** *foundations, grants, Wisconsin. 5/3/07*

FOUNDATIONS TODAY SERIES. 2007. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677 www.fdncenter.org. $95. 3 books. Collection provides figures, facts, and giving information on community and private foundations. ***Key*** *community, foundations, giving, private, statistics. 5/25/07*

FUNDSNET ONLINE SERVICES. Jewett City, CT 06351. Phone NA. Fax NA. www.fundsnetservices.com. Provides active channels to funding opportunities and resources in the arts and education. Also provides links to grants for women, children, the environment, disabilities, scholarships, animals and wildlife, the arts, and more. ***Key*** *animal welrarts, children, disabilities, environment, foundations, grants, women. 5/3/07*

THE GIVING FORUM. Forum of Regional Associations of Grantmakers, 1111 19th Street NW, Suite 650, Washington, DC 20036. Phone (202) 467-1120. Fax (202) 467-0055. www.givingforum.org. A learning community and network composed of and supporting geographically focused associations of grantmakers. The Forum also helps build collective knowledge and resources with the purpose of serving the public good and to enhance, expand, and explain philanthropy in specific regions. ***Key*** *giving, grants, networks, philanthropy. 5/3/07*

GIVING USA 2007. Giving Institute (formerly AAFRC), 4700 West Lake Avenue, Glenview, IL 60025. Phone (800) 462-2372 or (847) 375-4709. Fax (866) 607-0913. www.aafrc.org. Print: $75. Other packages available. Provides statistics and philanthropic contributions by individuals, corporations, and foundations of the previous year. Quarterly newsletter is available for an additional fee. Membership list is free. ***Key*** *corporations, foundations, giving, individuals, philanthropy, trends. 5/3/07*

GRANT FUNDING FOR ELDERLY HEALTH SERVICES. 2005. 5th Edition. Health Resources Publishing, P.O. Box 456, Allenwood, NJ 08720. Phone (800) 516-4343 or (732) 292-1100. Fax (732) 292-1111. www.healthrespubs.com. $95, plus s/h. Provides information on major funding sources and trends for healthcare programs that serve the elderly. The report is divided into six sections: Meeting the Healthcare Challenges of an Aging Population, Trends in Funding for Elderly Health Services, What's Being Funded in Elder Care, Alzheimer's Disease Grant Programs, Research Grants in Eldercare, and Profiles of Foundations Supporting Elder Programs. ***Key*** *elderly, foundations, grants, healthcare, trends. 5/3/07*

GRANT GUIDES. Dec. 2006. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677 www.fdncenter.org. $75 each. Guides to grants awarded in 12 subject fields with customized lists of foundation grants covering such areas as: arts, culture, and humanities; children and youth; elementary and secondary education; environmental protection and animal welfare; foreign and international programs; higher education; libraries and information services; mental health, addictions, and crises services; minorities; people with disabilities; religion, religious welfare and religious education; and women and girls. Each grant of $10,000 or more reported in these fields over the past year is included in this reference. ***Key*** *African Americans, animal welfare, arts, children, communities, culture, education, environment, elderly, faith-based, foundations, grants, humanities, international, library, mental health, minorities, science, trends, women, youth. 6/1/07*

GRANT$ELECT. P.O. Box 2059, Nashville, IN 47448. Phone (812) 988-6400. Fax NA. www.grantselect.com. Prices vary. 24 hour free trial available. A comprehensive database with more than 10,000 funding opportunities for arts, biomedical, education, faith-based, grants, healthcare, and humanities subjects. Includes funding from state and federal government, corporations, foundations, and associations. ***Key*** *arts, biomedical, corporations, education, faith-based, federal, foundations, grants, healthcare, states. 5/3/07*

GRANTMAKERS IN HEALTH: FUNDER PARTNER DIRECTORY. 2006. Grantmakers in Health, 1100 Connecticut Avenue NW, Suite 1200, Washington, DC 20036. Phone (202) 452-8331. Fax (202) 452-8340. www.gih.org. Only available to funder partners. Membership limited to organizations whose primary activity is charitable grantmaking to multiple individuals or organizations. Not available for purchase to the public. Includes profiles of foundations and corporate giving programs that supported Grantmakers in Health during 2004 and the first half of 2005. ***Key*** *directories, foundations, healthcare. 5/3/07*

GRANTSEEKER'S GUIDE TO FAITH-BASED FUNDING. CD Publications, 8204 Fenton Street, Silver Spring, MD 20910. Phone (800) 666-6380 or (301) 588-6380. Fax (301) 588-6385. www.cdpublications.com. $35. Guide provides background information on the faith-based initiative debate and gives you details on how your organization can benefit from the new policy. Spells out requirements to win funding for at-risk youth, crime prevention, grants for churches, housing, substance abuse, welfare-to work, community service, rural needs, and more. ***Key*** *churches, faith-based, government, grants, youth. 5/3/07*

GUIDE TO ALABAMA GRANTMAKERS. May 2004. Co-published by the Alabama Giving/Alabama Funders Forum and the Foundation Center. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. $40. Provides profiles of over 767 funders in Alabama as well as 104 funders outside the state. ***Key*** *Alabama, grants. 6/1/07*

GUIDE TO GEORGIA GRANTMAKERS on CD-ROM. September 2007. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. Single user license: $75. Features over 2,200 grantmakers including 500 outside the state, and around 11,000 grants awarded to Georgia nonprofits or from Georgia-based funders.***Key*** *foundations, Georgia, grants. 6/27/07*

GUIDE TO GREATER WASHINGTON DC GRANTMAKERS on CD-ROM. July 2007. Version 5.0. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. Single user: $75. Two to eight users: $125. Contains two databases providing current, accurate facts in more than 2,700 entries and a searchable index of more than 13,500 trustees, officers, and donor names. ***Key*** *board, District of Columbia, donors, executives, foundations, grants. 5/3/07*

GUIDE TO OHIO GRANTMAKERS on CD-ROM. May 2007. Version 4.0. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. Single-user license $125. Includes more than 4,100 grantmakers and 30,000 grants given to nonprofits or from Ohio-based funders. ***Key*** *foundations, grants, Ohio. 5/31/07*

GUIDE TO MINNESOTA GRANTMAKERS. 2006/2007 Guide. Minnesota Council on Foundations, 100 Portland Avenue S., Minneapolis, MN 55401-2575. Phone (612) 338-1989. Fax (612) 337-5089. www.mcf.org. $68. Includes about 1,300 Minnesota grantmakers, with detailed profiles on more than 300. ***Key*** *Minnesota, grants, foundations. 5/3/07*

GUIDE TO PROPOSAL WRITING. 2007. 5th Edition. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. $34.95. Audio CD also available. Provides extensive instructions on preparing proposals and addresses the increased interest in outcome-based assessment of projects. ***Key*** *grants, proposals. 5/25/07*

A GUIDE TO THE MAJOR TRUSTS. See International section.

GUIDE TO U.S. FOUNDATIONS, THEIR TRUSTEES, OFFICERS, AND DONORS. 2007. 15th Edition. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. $395. The only source that provides data on every private, corporate and community foundation in the country. Has information on nearly 70,000 foundations. Includes name, address, phone, establishment data, donors, financial information, and officers and directors for each private foundation in the country.
Key *board, donors, corporations, foundations, private, profiles, United States. 5/31/07*

GUIDESTAR. Philanthropic Research, Inc., GuideStar Customer Service, 4801 Courthouse Street, Suite 200, Williamsburg, VA 23188. Phone (757) 229-4631. Fax NA. www.guidestar.org. Provides free information from IRS Forms 990 on more than 1.5 million IRS-recognized nonprofit organizations. Also has premium services offered with a fee-based subscription. ***Key*** *foundations, grants, nonprofits, SF-990. 5/3/07*

THE HEALTH FUNDS GRANTS RESOURCES YEARBOOK. 2004. 10th Edition. Health Resources Publishing, P.O. Box 456, Allenwood, NJ 08720. Phone (800) 516-4343 or (732) 292-1100. Fax (732) 292-1111. www.healthresourcesonline.com. $45. Shows health-related grant priorities of major foundations, corporations and government programs. Gives dollar amounts, descriptions of previous grant recipients and the programs that attracted funding, and details of future funding trends. ***Key*** *corporations, foundations, government, grants, healthcare, trends. 5/3/07*

HEALTH GRANTS FUNDING ALERT. See Government section.

INTERNATIONAL SOCIETY OF RESEARCH ADMINISTRATORS (SRA). 1901 North Moore Street, Suite #1004, Arlington, VA 22209. Phone (703) 741-0140. Fax (703) 741-0142. www.srainternational.org. Provides a starting place for people searching for government grants. ***Key*** *grants, international, research. 6/11/07*

LOCAL/STATE FUNDING REPORT. See Government section.

MICHIGAN FOUNDATION DIRECTORY. Fall 2006. 15th Edition. Co-published by the Council of Michigan Foundations, and the Foundation Center. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. Call for pricing. Co-produced by the Council of Michigan Foundations and the Michigan League for Human Services. Provides data on more than 2,000 foundations in Michigan and contains information on 69 corporate giving programs. ***Key*** *corporations, foundations, giving, grants, Michigan. 6/1/07*

MICHIGAN STATE UNIVERSITY. 100 Library East Lansing, MI 48824. Phone (517) 353-8700. Fax NA. www.lib.msu.edu/harris23/grants/index.htm. Sources of various grants and related resources. ***Key*** *grants. 6/6/07*

MINNESOTA FOUNDATION DIRECTORY. July 2005. Foundation Data Center, 100 Kenmar Center, 401 Kenmar Circle, Minnetonka, MN 55305-1019. Phone (952) 542-8582. Fax (952) 542-8582. www.mfd-online.com. $300 directory. Includes one year of updates and access to FDC website. Contains complete giving data, including itemization of every grant awarded by all Minnesota foundations and corporate giving programs. Based on IRS Form 990-PF, AR returns and annual foundation questionnaires. ***Key*** *corporations, foundations, giving, grants, Minnesota, SF-990. 5/3/07*

THE MONTANA FOUNDATION DIRECTORY. 2006–2007. Montana State University-Billings Library, Grant Collection, 1500 University Drive, Billings, MT 59101-0298. Phone (406) 657-2262. Fax (406) 657-2037. www.msubillings.edu/library/grants. $25. Contains information on foundations in Montana and those involved in funding within the state. Key *directories, foundations, grants, Montana. 5/4/07*

NATIONAL DIRECTORY OF CORPORATE GIVING. Aug. 2006. 12th Edition. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. Print $195. Online $59.95/mo. Contains facts and figures on over to 4,300 corporate grantmakers including 2,900 corporate foundations and 1,200 direct giving programs. ***Key*** *corporations, foundations, giving, grants, profiles. 5/4/07*

NONPROFIT SECTOR YELLOW BOOK. See Biographical section.

PHILANTHROPY NORTHWEST MEMBER DIRECTORY. Philanthropy Northwest, 2505 Third Avenue, Suite 200, Seattle, WA 98121. Phone (206) 443-8430. Fax (206) 441-4622. www.philanthropynw.org. Dues vary. Available as a yearly subscription. $126. Online directory contains information on approximately 138 grantmaking organizations which are members of Philanthropy Northwest and grant funds in Alaska, Idaho, Montana, Oregon, Washington, and British Columbia, Canada. ***Key*** *Alaska, Canada, directories, grants, Idaho, Montana, Oregon, Pacific Northwest, philanthropy, Washington. 5/4/07*

PROSPECT RESEARCH ONLINE. See Biographical section.

RESEARCHRESEARCHLITE. Research Research Limited, Ben Franklin Station, P.O. Box 7834, Washington, DC 20044-7834. Phone (301) 929-0506. Fax (301) 929-0506. www.ResearchResearch.com. Some free services. $99 subscription provides more content. Provides a source of federal research and education funding opportunities for the US, the UK, Europe, the Netherlands, Australia, and New Zealand. ***Key*** *Australia, education, Europe, federal, funding, grants, Netherlands, New Zealand, United Kingdom, United States. 5/4/07*

SOCIAL JUSTICE GRANTMAKING. 2005. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677 www.fdncenter.org. $24.95. Report on foundation trends. ***Key*** *foundations, social change, trends. 6/11/07*

SOURCES FOR OPERATING GRANTS. 2003. 6th Edition reprint. LRP Publications, 360 Hiatt Drive, Palm Beach Gardens, FL 33418. Phone (800) 341-7874. Fax (561) 622-0757. www.lrp.com. $79.50. Profiles private-sector funders for regular personnel, administrative, and other non-program related operating expenses. Includes a comprehensive appendix of resources on funding. ***Key*** *funders, grants, operations. 5/4/07*

SOUTH CAROLINA FOUNDATION DIRECTORY. 2006. 8th Edition. South Carolina State Library, P.O. Box 11469, Columbia, SC 29211. Phone (803) 734-8666. Fax (803) 734-8676. www.state.sc.us/scsl. Available online at no charge. Contains information on 399 private and community foundations and grant-making public charities headquartered in South Carolina. ***Key*** *community, foundations, grants, South Carolina. 5/4/07*

SUBSTANCE ABUSE FUNDING NEWS ONLINE. CD Publications, 8204 Fenton Street, Silver Spring, MD 20910. Phone (800) 666-6380 or (301) 588-6380. Fax (301) 588-6385. www.cdpublications.com. $427 (12 months online). Each issue provides public and private grant announcements of alcohol, tobacco, and drug abuse programs. Each issue summarizes corporate and foundation grant opportunities, lists federal funding notices, and covers the latest federal and state initiatives to prevent drug abuse from agencies. Also highlights innovative programs being implemented nationwide to address substance abuse and related concerns cost effectively. ***Key*** *corporations, foundations, funding, government, grants, substance abuse. 5/4/07*

THANK YOU FOR SUBMITTING YOUR PROPOSAL: A FOUNDATION DIRECTOR REVEALS WHAT HAPPENS NEXT. See the Professional section.

VOLUNTARY SUPPORT OF EDUCATION (VSE). May 2006. Updated annually. RAND Council for Aid to Education (CAE), 215 Lexington Avenue, 21st Floor, New York, NY 10016-6023. Phone (212) 217-0875. Fax (212) 661-9766. www.cae.org/vse. Prices vary. The survey is the authoritative national source of information on private giving to higher education and private K-12, consistently capturing about 85 percent of the total voluntary support to colleges and universities in the U.S. ***Key*** *giving, higher education, K-12, survey. 5/4/07*

WASHINGTON STATE CHARITABLE TRUST DIRECTORY. 2005-2006. Washington State Charitable Trust Directory, Office of the Secretary of State, Charitable Trust Program, 801 Capitol Way South, P.O. Box 40234, Olympia, WA 98504-0234. Phone (360) 753-0863. Fax NA. www.secstate.wa.gov/charities/trust.aspx. Print directory: $27. CD-ROM: $25. Reports on more than 300 charitable trusts: purpose statement, sample grants and financial data. ***Key*** *grants, nonprofits, trusts, Washington. 5/4/07*

GOVERNMENT

ADMINISTRATION FOR CHILDREN AND FAMILIES. U.S. Department of Health and Human Services, 370 L'Enfant Promenade, S.W., Washington, DC 20201. Phone depends on region. Fax NA. www.acf.dhhs.gov. A federal agency that funds state, local, and tribal organizations to provide family assistance (welfare), child support, and other programs relating to children and family. ***Key*** *children, families, federal, grants, states. 5/4/07*

AFTERSCHOOL.GOV FINDING FEDERAL DOLLARS. The National Partnership for Reinventing Government, U.S. Department of Health and Human Services, Administration for Children and Families, 370 L'Enfant Promenade, SW, Washington, DC 20447. Phone NA. Fax NA. www.afterschool.gov. Provides more than 100 sources of federal funding for after-school and youth development programs. ***Key*** *children, federal, funding, grants, youth. 5/4/07*

AID FOR EDUCATION REPORT. See Foundations section.

THE AMERICAN BENCH. 2007 Edition. Forster-Long, Inc., 3280 Ramos Circle, Sacramento, CA 95827. Phone (800) 328-5091. Fax (916) 362-5643. www.americanbar.com. Classic main volume: $435. Biographical reference of over 18,000 judges who sit on local, state and federal courts. Published annually. ***Key*** *attorneys, biographical, federal, judges, states. 5/4/07*

ANNUAL REGISTER OF GRANT SUPPORT. See Foundations section.

ARTS & CULTURE FUNDING REPORT. See Foundations section.

CAPITAL AREA DISTRICT LIBRARY SOCIAL SERVICES NETWORKING LINKS. 401 S. Capitol, P.O. Box 40719, Lansing, MI 48901–7919. Phone (517) 367-6300. Fax (517) 374-1068. www.cadl.org. Identifies local service agencies dealing with children and parenting, domestic abuse, emergency shelter and food, and other services. ***Key*** *children, domestic abuse, families, links, networks. 5/4/07*

CONGRESSIONAL RESEARCH REPORT. Penny Hill Press, 25411 Paine Street, Damascus, MD 20872. Phone (301) 253-0881. Fax (301) 253-0721. www.pennyhill.com. $399 1-year subscription. Detailed reports produced by the Congressional Research Service (CRS) for use by members of Congress. Reports can be obtained by your senator or representative free of charge or immediately via email to Penny Hill. ***Key*** *Congress, United States, government. 5/4/07*

CONGRESSIONAL STAFF DIRECTORY. March 2007. CQ Press, 1255 22nd Street NW, Suite 400, Washington, DC 20037. Phone (866) 427-7737 or (202) 729-1800. Fax (800) 380-3810. www.cqpress.com. $429 print/web subscription plus s/h (Sept. 2005). $275 2006/Spring edition. Published three times annually: spring, summer and fall. Contains detailed biographies of all members of Congress, including committee assignments and a full listing of the approximately 16,000 Capitol Hill and district office staff members. The only source of biographies of key staff for members and committees. Contains a detailed subject index. ***Key*** *biographical, Congress, directories, government, United States. 5/4/07*

CONGRESSIONAL YELLOW BOOK: WHO'S WHO IN CONGRESS, INCLUDING COMMITTEES AND KEY STAFF. Leadership Directories, Inc., 104 Fifth Avenue, 3rd Floor, New York, NY 10011. Phone (212) 627-4140. Fax (212) 645-0931. www.leadershipdirectories.com. First subscription: $450. (Four editions per subscription. Automatic renewal: $428). Provides subscribers with the most current information available on members of Congress and key staff with legislative responsibilities in Washington, DC, state, and district offices. ***Key*** *biographical, Congress, directories, government, United States, who's who. 5/4/07*

CUMULATIVE LIST OF ORGANIZATIONS. 2007. Internal Revenue Service, US Government Printing Office, Mail Stop: 1DCC, 732 N. Capitol Street, NW, Washington, DC 20401. Phone (866) 512-1800 or (202) 512-1800. Fax (202) 512-2104. www.irs.gov/charities. Call for pricing. Updated annually; also known as IRS Publication 78. Lists more than 100,000 organizations to which contributions were deductible under Section 170(c) of the Internal Revenue Code of 1986 (Rev. 3-2007). Provides organization's name and address, IRS classification, and names and addresses of chapters affiliated with each organization. ***Key*** *charities, government, Internal Revenue Service, lists, nonprofits. 6/27/07*

DATA, GOVERNMENT AND GEOGRAPHIC INFORMATION SERVICES. Social Sciences & Humanities Library, University of California at San Diego, 9500 Gilman Drive, La Jolla, CA 92093. Phone (858) 822-0450. Fax NA. http://govinfo.ucsd.edu. Provides useful links to federal, state of California, and San Diego data, government, and geographic information. ***Key*** *California, federal, government, links. 5/7/07*

DIRECTORY OF BIOMEDICAL AND HEALTH CARE GRANTS. See Foundations section.

FECINFO. See Reference section.

FEDERAL GRANTS & CONTRACTS WEEKLY. LRP Publications, 360 Hiatt Drive, Palm Beach Gardens, FL 33418. Phone (561) 622-6520. Fax (561) 622-0757. www.lrp.com. $325 print ($53 s/h) or online PDF subscription. One year (48 issues). Contains the latest funding announcements of federal grants and contracts. Provides essential facts on scope of project, eligibility, amount of funds, application deadline, and contact names and numbers. ***Key*** *federal, grants. 5/7/07*

FEDERAL REGIONAL YELLOW BOOK. Leadership Directories, Inc., 104 Fifth Avenue, 3rd Floor, New York, NY 10011. Phone (212) 627-4140. Fax (212) 645-0931. www.leadershipdirectories.com. First subscription: $335 (Automatic renewal $319). Features over 45,000 regional directors and administrative staff members of federal departments and agencies. Includes administrators and professional staff at federal laboratories, research centers, military installations, and leadership at regional offices of congressional support agencies. ***Key*** *directors, directories, federal, government, military, professional, who's who. 5/7/07*

FEDERAL RESEARCH. Federal Research Company, LLC, 1023 15th Street, NW, Suite 401, Washington, DC 20005. Phone (800) 846-3190. Fax (800) 680-9592. www.federalresearch.com. Cost varies by type of search and method of delivery. Provides document retrieval and research for any public office in the US, including city/state/federal courts, SEC, legislative documents, banking services, state corporate records, and trademarks. ***Key*** *banks, corporations, federal, government, research, resources, SEC filings. 5/7/07*

FEDERAL RESERVE ECONOMIC DATA (FRED). P.O. Box 442, St. Louis, MO 63166-0442 Phone (800) 333-0810 Fax NA. http://research.stlouisfed.org/fred2. Database of over 3,000 U.S. economic securities, including interest rates, regional data, etc. Also see ALFRED. ***Key*** *economy, government. 6/6/07*

FEDERAL STAFF DIRECTORY 2006/SUMMER. April 2007. CQ Press, 1255 22nd Street NW, Suite 400, Washington, DC 20037. Phone (866) 427-7737 or (202) 729-1800. Fax NA. www.cqpress.com. $429 print. Published summer, fall, and winter. Lists federal executives and military leaders in the Executive branch (including the White House), departments, independent and quasi-agencies. Also includes biographies of key decision makers in the federal government. Web access available for 5 or more users. ***Key*** *biographical, executives, federal, government, military, profiles. 5/7/07*

FEDERAL YELLOW BOOK: WHO'S WHO IN FEDERAL DEPARTMENTS AND AGENCIES. 2007. Leadership Directories, Inc., 104 Fifth Avenue, 3rd Floor, New York, NY 10011. Phone (212) 627-4140. Fax NA. www.leadershipdirectories.com. First subscription: $450 (Automatic renewal: $428). Published quarterly. Lists contact information for more than 44,000 federal officials. Provides name of department or agency, room number, building location, and key personnel. Includes a table of contents for all departments and major independent agencies. ***Key*** *agencies, federal, government, who's who. 5/7/07*

FEDWORLD. National Technical Information Service, 5285 Port Royal Road, Springfield, VA 22161. Phone (888) 584-8332 (703) 605-6585. Fax NA. www.fedworld.gov. Offers a comprehensive central access point to locate government information. ***Key*** *federal, government. 5/7/07*

FIRSTGOV.GOV. See E-Tools section.

FITZGERALD'S NEW JERSEY LEGISLATIVE MANUAL. June 2007. Lawyers Diary and Manual, 240 Mulberry Street, P.O. Box 50, Newark, NJ 07101. Phone (800) 444-4041. Fax NA. www.lawdiary.com. $59. Provides background and mailing information on all federal, state and local municipal and judicial offices, including biographical sketches on state and national legislative members, as well as ranking state government officials. ***Key*** *biographical, Congress, executives, federal, government, law, New Jersey, profiles. 6/27/07*

FLORIDA FUNDING NEWSLETTER. See Foundations section.

FLORIDA STATE GRANT PROGRAMS. 2005-2006. Florida Funding Publications, Inc., 8925 SW 148 Street, Suite 110, Miami, FL 33176. Phone (305) 251-2203. Fax NA. www.floridafunding.com. $68. Contains information on more than 200 state and some federal programs representing more than $3.9 billion in annual state and federal funding. Detailed profiles include program title, eligible applicants, program description, type of assistance, amount of funding, matching requirements, deadlines, and complete contact information. ***Key*** *federal, Florida, grants, states. 5/7/07*

GEOGRAPHIC NAMES INFORMATION SYSTEM. U.S. Geological Survey, U.S. Department of the Interior. 12201 Sunrise Valley Drive, Reston, VA 20192. Phone NA. Fax NA. http://geonames.usgs.gov/redirect.html. Provides information on counties, cities, and other areas. ***Key*** *geography, individuals, maps, directions, survey. 6/27/07*

GOVERNMENT AFFAIRS YELLOW BOOK. 2007. Leadership Directories, Inc., 104 Fifth Avenue, 3rd Floor, New York, NY 10011. Phone (212) 627-4140. Fax NA. www.leadershipdirectories.com. First subscription: $335 (Automatic renewal: $319). Published semi-annually. Provides comprehensive coverage of government affairs professionals at corporations, financial institutions, associations, labor unions, interest groups, government agencies, and government affairs organizations. ***Key*** *associations, corporations, directories, financial, government, labor, lobbyists, who's who. 5/7/07*

GOVERNMENT ASSISTANCE ALMANAC. 2007-2008. 21st Edition. Omnigraphics, Inc., P.O. Box 625, Holmes, PA 19043. Phone (800) 234-1340. Fax (610) 875-1340. www.omnigraphics.com. $240. Includes information on federal domestic assistance programs offering about $2 trillion in federal benefits. Covers every program described in the Catalog of Federal Domestic Assistance including grants, scholarships, and more. Lists more than 3,000 program headquarters and field office addresses, and contact information. ***Key*** *addresses, federal, government, grants. 5/7/07*

GOVERNMENT PHONE BOOK USA. 2007. 15th Edition. Omnigraphics, Inc., P.O. Box 625, Holmes, PA 19043. Phone (800) 234-1340. Fax (800) 875-1340. www.omnigraphics.com. $285. Compiles contact information for key government offices at the federal, state and local levels. Includes more than 290,000 listings which contain complete addresses, as well as websites, telephone and fax numbers. Arranged alphabetically and by subject. ***Key*** *addresses, federal, government, phone, states, United States. 5/7/07*

GREATER BATON ROUGE BUSINESS REPORT. See Business section.

HEALTH GRANTS FUNDING ALERT. Health Resources Publishing, P.O. Box 456, Allenwood, NJ 08720. Phone (800) 516-4343 or (732) 292-1100. Fax (732) 292-1111. www.healthrespubs.com. $177 (12 issues). Shares news of critical federal, corporate and foundation funding opportunities and trends on a monthly basis. ***Key*** *federal, foundations, grants, healthcare, trends. 5/7/07*

IDEALIST.ORG. Action Without Borders/Idealist.org., 360 West 31st Street, Suite 1510, New York, NY 10001. Phone (212) 843-3973. Fax (212) 564-3377. www.idealist.org. Provides searches for organizations, consultants, programs and services, volunteers, and provides a nonprofit FAQ containing questions from listservs going back as far as 1994. ***Key*** *listservs, management, nonprofits, volunteers. 5/25/07*

INFOWEB1.COM. Successful Strategies, Co., 1040 S. Mt. Vernon Avenue, Suite G-142, Colton, CA 92324. Phone Fax (951) 697-4792. www.infoweb1.com. Prices vary by product. This resource has helpful information on government grants that help individuals and businesses regardless of their present credit and financial situation. ***Key*** *businesses, credit information, federal, financial, grants, individuals. 5/7/07*

INTERNAL REVENUE SERVICE, DEPARTMENT OF THE TREASURY. Phone (800) 829-4933 (for businesses). Fax NA. www.irs.ustreas.gov. Contains tax information for individuals, businesses, charities and nonprofits, government entities, tax professionals, and information on employee retirement plans. Provides tax statistics about the financial composition of individuals, business taxpayers, tax exempt organizations, and more. ***Key*** *businesses, federal, Internal Revenue Service, nonprofits, taxes. 5/7/07*

IRS CHARITIES AND NON-PROFITS. Updated annually. Internal Revenue Service, Phone (800) 829-4933 (business tax questions). Fax NA. www.irs.gov/charities/index.html. This site includes resources for nonprofits, cumulative lists of charitable organizations, electronic filing information, exemption forms and more. Searching the website first for information is recommended before calling. ***Key*** *charities, Internal Revenue Service, lists, nonprofits, taxes. 5/7/07*

JUDICIAL STAFF DIRECTORY. Summer 2007. 30th Edition. CQ Press, 1255 22nd Street NW, Suite 400, Washington, DC 20037. Phone (866) 427-7737 or (202) 729-1800. Fax (800) 380-3810. www.cqpress.com. $275 single edition of print. Contains information on federal judges and their staff in federal courts. Lists individual names, job titles, addresses, and phone numbers of judges, staff, bankruptcy courts, US Marshals, and U.S. Attorneys. Also included are detailed biographies, as well as maps of each state. Web-only versions available. ***Key*** *attorneys, biographical, federal, judges, United States. 5/7/07*

JUDICIAL YELLOW BOOK. 2007. Leadership Directories, Inc., 104 Fifth Avenue, 3rd Floor, New York, NY 10011. Phone (212) 627-4140. Fax NA. www.leadershipdirectories.com. First subscription: $335 (Automatic renewal: $319). Published semi-annually. Provides information on both federal and state courts in one volume. Lists the judge's staff, including law clerks, law schools they attended, as well as detailed biographical information for each judge. ***Key*** *attorneys, biographical, directories, federal, judges, law, states, who's who. 5/7/07*

THE LEADERSHIP LIBRARY® IN PRINT. See Biographical section.

LOCAL/STATE FUNDING REPORT. Thompson Publishing Group, Inc., P.O. Box 26185, Tampa, FL 33623. Phone (800) 677-3789. Fax (800) 759-7179. www.thompson.com. $349. Subscription includes weekly newsletters, email alerts and subscriber-only online access to current issues and grant deadline database. Lists new US federal and private funding programs for state, county and local governments, and other organizations. Tracks federal aid programs, private funding programs and related revenue bills in Congress. Profiles specific grant programs. ***Key*** *federal, foundations, funding, government, profiles. 5/7/07*

MYGOVERNMENTGRANTS.COM. National Financial Publishers, 231 E. Alessandro Boulevard., Suite A-205, Riverside, CA 92508. Phone Fax (951) 413-1030. www.mygovernmentgrants.com. Books and software packages: $29.95–$49.95. Offers a book and CD-ROM with information on where and how to apply for grants. ***Key*** *government, grants. 5/7/07*

MYNASSAUPROPERTY.COM. Nassau County Assessment Review Commission, 240 Old Country Road, 3rd Floor, Mineola, NY 11501. Phone (516) 571-2390. Fax NA. www.mynassauproperty.com. Property assessment and search in Nassau County, Long Island, New York. ***Key*** *New York, properties, public records, real estate. 5/7/07*

NATIONAL ARCHIVES AND RECORDS ADMINISTRATION. U.S. National Archives and Records Administration, 8601 Adelphi Road, College Park, MD 20740-6001. Phone (866) 272-6272. Fax (301) 837-0483. www.archives.gov. Permanently maintains federal government records that may help complete a family history. Call for research room hours. ***Key*** *biographical, families, federal, genealogy, history, research. 5/7/07*

NEW JERSEY ASSOCIATION OF COUNTY TAX BOARDS. Monmouth County, Hall of Records, Freehold, NJ 07728. Phone NA. Fax NA. www.njactb.org/index.asp. Provides property tax records. ***Key*** *New Jersey, properties, taxes. 5/29/07*

NEW JERSEY CHARITABLE REGISTRATION DIRECTORY. 124 Halsey Street, Newark, NJ 07102. Phone (973) 504-6200. Fax NA. www.njconsumeraffairs.gov/charity/chardir.htm. Frequently updated directory of charities registered in New Jersey. ***Key*** *charities, government, New Jersey. 5/29/07*

NEW JERSEY DIVISION OF TAXATION. State of New Jersey New Jersey Division of Taxation, Information and Publications Branch, P.O. Box 281, Trenton, NJ 08695. Phone (609) 292-6400. Fax NA. www.state.nj.us/treasury/taxation/index.html?lpt/aaddr.htm~mainFrame. County lists on taxation. See the table of equalized values too at www.state.nj.us/treasury/taxation/index.html?lpt/lptvalue.htm~mainFrame ***Key*** *New Jersey, taxes. 5/29/07*

NEW JERSEY ELECTION LAW ENFORCEMENT COMMISSION. 28 W. State Street, 13th Floor, Trenton, NJ 08608. Phone (609) 292-8700 or (888) 313-3532 in NJ. Fax (609) 292-7662 (48 hour notice required). www.elec.state.nj.us. Search for contributions by donors and candidates. ***Key*** *donors, New Jersey, politics. 5/24/07*

NEW YORK STATE BOARD OF ELECTIONS. 40 Steuben Street, Albany, NY 12207. Phone (518) 474-6220. Fax (518) 473-8315. www.elections.state.ny.us. Provides election financial disclosures statements. ***Key*** *giving, politics. 5/7/07*

THE NEW YORK STATE DIRECTORY. Walker's Research, LLC, P.O. Box 817, Branford, CT 06405. Phone (800) 913-0382. Fax (206) 274-7203. www.walkersresearch.com. $129, plus $8 s/h. Provides bios and contact numbers, websites and email addresses for key people in the Governor's Office, the New York State Assembly and Senate, the Judicial Branch, and other key individuals in the public and private sectors. ***Key*** *biographical, email, government, New York, real estate. 5/7/07*

NEW YORK STATE OFFICE OF REAL PROPERTY SERVICES. 16 Sheridan Avenue, Albany, NY 12210. Phone (518) 474-2982. Fax (518) 474-9276. www.orps.state.ny.us. Valuing and assessing real property in New York state. ***Key*** *assessments, New York, properties, real estate. 5/7/07*

OPENSECRETS.ORG. See Reference section.

PROPERTY ASSESSMENT DATABASE. 4160 Canyon Glen Circle, Austin, TX 78732. Phone NA. Fax NA. http://homepage.mac.com/researchventures. Lists every state's counties and links to websites. ***Key*** *assessments, properties, real estate, states. 6/7/07*

PROPERTY ASSESSMENT INFORMATION SYSTEM (PAIS). 2006. Kenneth Hahn Hall of Administration, 500 West Temple Street, Room 225, Los Angeles, CA 90012. Phone (888) 807-2111. Fax NA. www.lacountyassessor.com/extranet/DataMaps/pais.aspx. Free. Assessment information for individual parcels, assessor maps and sales within the past two years. Maintained by the Los Angeles County Office of the Assessor. ***Key*** *assessments, California, properties, real estate, taxes. 5/7/07*

PULAWSKI.COM. Phone NA. Fax NA. www.pulawski.com. Searchable tax assessor database for each state. ***Key*** *assessments, properties, real estate, states. 5/7/07*

SEC EDGAR DATABASE. See Business section.

SEC INFO. See Business section.

SOCIAL SECURITY ADMINISTRATION DEATH MASTER FILE. 2006. National Technical Information Service, U.S. Department of Commerce, 5285 Port Royal Road, Springfield, VA 22161. Phone (800) 363-2068. Fax (703) 605-6900. www.ntis.gov. Prices vary. Reference Number SUB 5251. Printed quarterly on magnetic tape and CD-ROM. Contains data on approximately 65 million deaths reported to the Social Security Administration, 98% of which occurred after 1962. ***Key*** *deceased, government, social security, United States. 5/7/07*

SORKIN'S DIRECTORY OF BUSINESS AND GOVERNMENT. See Business section.

THE SOURCEBOOK TO PUBLIC RECORD INFORMATION. 2005. 7th Edition. BRB Publications, Inc., P.O. Box 27869, Tempe, AZ 85285. Phone (800) 929-3811. Fax (800) 929-4981. www.brbpub.com. $88.95. Also available online. Profiles more than 20,000 government agencies that house public records. ***Key*** *government, public records. 5/7/07*

STATE YELLOW BOOK. 2007. Leadership Directories, Inc., 104 Fifth Avenue, Third Floor, New York, NY 10011. Phone (212) 627-4140. Fax NA. www.leadershipdirectories.com. First subscription: $450 (automatic renewal: $428). Published quarterly. Provides subscribers with contact information for elected and appointed officials in the executive and legislative branch, as well as state legislators and their committees. Features senior staff at all levels of state government, state Senate and House leadership positions, state legislature committee assignments, standing committees and legislative agencies with individual addresses. ***Key*** *demographics, directories, executives, government, states. 5/7/07*

SUBSTANCE ABUSE FUNDING WEEK. See Foundations section.

TEXAS LAWYER. Texas Lawyer, 1412 Main Street, 13th Floor, Dallas, TX 75202. Phone (800) 456-5484 (TX only) or (214) 744-9300. Fax (214) 741-2325. www.texaslawyer.com. $199. Carries latest news from law firms, courts, in-house legal departments, and the state capital weekly. Weekly Case Summaries covers reports on the latest state and federal appellate court decisions. Searchable content and practice-specific archives. ***Key*** *attorneys, government, law, Texas. 5/7/07*

U.S. BUREAU OF ECONOMIC DEVELOPMENT. 1441 L Street NW, Washington, DC 20230. Phone (202) 606-9900. Fax NA. www.bea.gov. Provides information on the GDP, personal income, and general signposts on the health of the economy. ***Key*** *economy, salaries. 6/5/07*

U.S. CENSUS BUREAU. 4700 Silver Hill Road, Washington, DC 20233. Phone NA. Fax NA. www.census.gov. Provides timely, relevant and quality data about the people and economy of the United States down to the block level. Online "American Fact Finder" search tool also available. ***Key*** *census, data, economy, federal, government. 5/7/07*

U.S. DEPARTMENT OF LABOR. U.S. Bureau of Labor Statistics, Postal Square Building, 2 Massachusetts Avenue, NE, Washington, DC 20212. Phone (202) 691-5200. Fax NA. www.bls.gov/eag/eag.us.htm. Provides salary statistics, the CPI, unemployment rates, etc. ***Key*** *economy, labor, salaries. 6/5/07*

U.S. DEPARTMENT OF STATE. Phone (800) 333-4636. Fax NA. http://usinfo.state.gov. Provides state and local information. ***Key*** *government, states. 6/5/07*

U.S. GOVERNMENT PRINTING OFFICE (GPO) ACCESS. U.S. Government Printing Office, 732 N. Capitol Street, NW, Washington, DC 20401. Phone (202) 512-0000. Fax (202) 512-1262. www.gpoaccess.gov. Produces official information for all three branches of the federal government. ***Key*** *federal, executives, government, judges. 5/7/07*

U.S. POSTAL SERVICES. 475 L'Enfant Plaza SW, Washington. DC 20260-2200. Phone (800) ASK-USPS. Fax NA. www.usps.com. Includes information on postal products and services, interactive mailing aids, such as ZIP Code look-ups, and postage rates. ***Key*** *federal, mailing, ZIP codes. 5/7/07*

U.S. SECURITIES AND EXCHANGE COMMISSION. SEC Headquarters, Office of Investor Education and Assistance, 100 F Street, NE, Washington, DC 20549. Phone (800) SEC-0330 or (202) 551-6551. Fax NA. www.sec.gov. Protects investors and maintains the integrity of the securities markets. ***Key*** *government, SEC filings, stocks. 5/7/07*

VETERAN DATABASES. Military Information Ent, Inc., P.O. Box 17118, Spartanburg, SC 29301. Phone (864) 595-0981. Fax (864) 595-9266. www.militaryusa.com. Prices vary. Gives instructions on finding military records, determining if a veteran is deceased and checking out someone's military background. Contains over 4.6 million records, but the database is not 100% accurate. ***Key*** *biographical, government, military, records, United States. 5/8/07*

WASHINGTON. See Reference section.

WASHINGTON INFORMATION DIRECTORY. 2007-2008. CQ Press, 1255 22nd Street NW, Suite 400, Washington, DC 20037. Phone (866) 427-7737 or (202) 729-1800. Fax NA. www.cqpress.com. $128 plus s/h. Provides capsule descriptions of contact people in the federal government, including Congress, as well as the private nonprofit sector in the Washington, DC area. ***Key*** *biographical, directories, Congress, District of Columbia, federal, government, nonprofits. 5/8/07*

WASHINGTON REPRESENTATIVES. May 2007 and November 2007. Columbia Books, Inc., 8120 Woodmont Avenue, Suite 110, Bethesda, MD 20814. Phone (888) 265-0600. Fax (240) 646-7020. www.columbiabooks.com. $249. Lists government relations advocates in DC and the corporations, associations and special interests they represent. Includes lawyers, lobbyists, government affairs consultants, registered foreign agents, and executive branch and legislative personnel. Provides each individual's contact information, client list and federal government service background. ***Key*** *attorneys, corporations, District of Columbia, federal, government, lobbyists. 5/8/07*

THE WORLD FACTBOOK. Central Intelligence Agency, Office of Public Affairs, Washington, DC 20505. Phone (866) 512-1800 or (703) 482-0623. Fax (703) 482-1739. www.cia.gov/cia/publications/factbook. Provides statistics on a large number of countries. ***Key*** *Africa, Asia, Australia, data, international, Latin America, Middle East, public, research, United Kingdom. 5/8/07*

SECRETARIES OF STATE

ALABAMA. SECRETARY OF STATE. P.O. Box 5616, Montgomery, AL 36103-5616. Phone (334) 242-7200. Fax NA. www.sos.state.al.us. Access business information from the homepage, select Corporations, then select Search Corporate Records. ***Key*** *Alabama, articles of incorporation, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

ALASKA. OFFICE OF THE COMMISSIONER. Department of Commerce, Community, and Economic Development, P.O. Box 110808, Juneau, AK 99811. Phone (907) 465-2530. Fax (907) 465-3257. www.commerce.state.ak.us. Access business information from the home page. Select Corporations, Businesses, and Professional Licensing under the Divisions menu, then Search Corporations Database (https://myalaska.state.ak.us/business/soskb/csearch.asp). ***Key*** *Alaska, articles of incorporation, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

ARIZONA. OFFICE OF THE SECRETARY OF STATE. 1700 West Washington, 7th Floor, Phoenix, AZ 85007-2888. Phone (602) 542-4285. Fax (602) 542-1575. www.azsos.gov. Access information from the home page. Select Business Services, then Business Registrations and Filings, and then charitable organizations (www.azsos.gov/business_services/Charities). ***Key*** *Arizona, articles of incorporation, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

ARKANSAS. SECRETARY OF STATE. State Capitol, Room 256, Little Rock, AR 72201. Phone (501) 682-1010. Fax NA. www.sosweb.state.ar.us. Access business information from the home page. Select Business/Commercial Services, then select Online Services, then Entity Search (www.sosweb.state.ar.us/corps/index.html). ***Key*** *Arkansas, articles of incorporation, businesses, LLC, LLP, liens, secretary of state, UCC. 5/8/07*

CALIFORNIA. SECRETARY OF STATE. 1500 11th Street, Sacramento, CA 95814. Phone (916) 653-6814 or (916) 657-5448. Fax NA. www.ss.ca.gov/business/business.htm. Select Business Entities Processing Times (left menu), then select California Business Search. ***Key*** *articles of incorporation, California, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

COLORADO. OFFICE OF THE SECRETARY OF STATE. Business Division, 1700 Broadway, Suite 200, Denver, CO 80290. Phone (303) 894-2200. Fax (303) 869-4864. www.sos.state.co.us. Access the Business Center from the home page. Under Business Information select Search Business Database (www.sos.state.co.us/pubs/business/main.htm). ***Key*** *articles of incorporation, Colorado, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

CONNECTICUT. SECRETARY OF STATE. 30 Trinity Street, P.O. Box 150470, Hartford, CT 06115. Phone (860) 509-6002. Fax (860) 509-6068. www.sots.state.ct.us. Access forms from the main page. Select Commercial Recording, then select index, then online information, then commercial forms (www.sots.ct.gov/CommercialRecording/crdforms.html). ***Key*** *articles of incorporation, Connecticut, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

DELAWARE. OFFICE OF THE SECRETARY OF STATE. Division of Corporations, 401 Federal Street, Suite 4, Dover, DE 19901. Phone (302) 739-3073. Fax (302) 739-3811. www.state.de.us. To access corporate information from the home page, under State Agencies select Division of Corporations (www.state.de.us/corp/directweb.shtml). Under Information select Get Corporate Status. ***Key*** *articles of incorporation, Delaware, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

DISTRICT OF COLUMBIA. DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS. John A. Wilson Building, 1350 Pennsylvania Avenue, NW, Washington, DC 20004. Phone (202) 442-4400. Fax NA. www.dcra.dc.gov. From the home page select Business Resources. Click the Business Resource Center (BRC) link (http://brc.dc.gov). ***Key*** *articles of incorporation, District of Columbia,, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

FLORIDA. DEPARTMENT OF STATE, DIVISION OF CORPORATIONS. Division of Corporations, Corporate Filings, P.O. Box 6327, Tallahassee, FL 32314. Phone (800) 755-5111 or (850) 245-6052. Fax NA. www.dos.state.fl.us. From the home page select corporations, select sunbiz (www.sunbiz.org/corpweb/inquiry/cormenu.html). ***Key*** *articles of incorporation, Florida,, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

GEORGIA. OFFICE OF THE SECRETARY OF STATE. 315 West Tower #2, Martin Luther King, Jr. Drive, Atlanta, GA 30334-1530. Phone (404) 656-2817. Fax (404) 657-2248. www.sos.state.ga.us/corporations. Access corporation information www.sos.state.ga.us/corporations. Select Online Services, Search by Business Name, Control Number, or Registered Agent. ***Key*** *articles of incorporation, Georgia,, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

HAWAII. DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS. P.O. Box 40, Honolulu, HI 96810. Phone (808) 586-2744. Fax (808) 586-2733. www.businessregistrations.com. Access business information from the home page; select Business Registrations. Select online services from the right menu and select Business Name Search. ***Key*** *articles of incorporation, Hawaii, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

IDAHO. OFFICE OF THE SECRETARY OF STATE. 450 North 4th Street, Boise, ID 83720. Phone (208) 334-2300. Fax (208) 334-2282. www.idsos.state.id.us. From the home page select Business Entities Search then select Business Records Search. Access UCC/Lien search (www.accessidaho.org/public/sos/corp/search.html?). ***Key*** *articles of incorporation, Idaho, liens, LLC, LLP, secretary of state, UCC. 5/8/07*

ILLINOIS. OFFICE OF THE SECRETARY OF STATE. 213 State Capitol, Springfield, IL 62706. Phone (800) 252-8980 within Illinois. Fax NA. www.sos.state.il.us. From the homepage, select Services, Services for Business, Corp/LLC Information Search, then select Search the Real Time Corporate/LLC Database (http://cdsprod.ilsos.net/CorpSearchWeb/corpsrch.html). ***Key*** *articles of incorporation, Illinois, liens, LLC, LLP, secretary of state, UCC. 5/9/07*

INDIANA. SECRETARY OF STATE. Business Services Division, 302 W. Washington Street, Room E018, Indianapolis, IN 46204. Phone (317) 232-6576. Fax (317) 233-3387. www.in.gov/sos. From the home page, select INBiz, then select Corporations, then select Corporations Online, then link to Business Entity Name Search (www.in.gov/sos/business/corps/searches.html). ***Key*** *articles of incorporation, Indiana, liens, LLC, LLP, secretary of state, UCC. 5/9/07*

IOWA. SECRETARY OF STATE. Business Services, First Floor, Lucas Building, 321 E. 12th Street, Des Moines, IA 50319. Phone (515) 281-5204. Fax (515) 242-5953. www.sos.state.ia.us. Select Business Services to search for corporate name information. Click Search Databases on the left menu (www.sos.state.ia.us/dbsearch/index.html). ***Key*** *articles of incorporation, Iowa, liens, LLC, LLP, secretary of state, UCC. 5/9/07*

KANSAS. SECRETARY OF STATE, CORPORATION DIVISION. Memorial Hall, 1st Floor, 120 SW 10th Avenue, Topeka, KS 66612-1594. Phone (785) 296-4564. Fax NA. www.kssos.org. From the homepage, select "search business entity information" from the "quick link" menu. ***Key*** *articles of incorporation, Kansas, liens, LLC, LLP, secretary of state, UCC. 5/9/07*

KENTUCKY. OFFICE OF THE ATTORNEY GENERAL. 700 Capitol Avenue, Suite 154, State Capitol, Frankfort, KY 40601. Phone (502) 564-2848. Fax (502) 564-4075. http://sos.ky.gov/. Access information from the homepage then select Online Business Services (www.sos.ky.gov/online.htm). ***Key*** *articles of incorporation, Kentucky, liens, LLC, LLP, secretary of state, UCC. 5/9/07*

LOUISIANA. OFFICE OF THE SECRETARY OF STATE, CORPORATIONS DIVISION. P.O. Box 94125, Baton Rouge, LA 70804-9125. Phone (225) 925-4704. Fax NA. www.sec.state.la.us. To access information from the web page, select Commercial, Corporations Database (www.sos.louisiana.gov/app1/paygate/crpinq.jsp) and begin a search. ***Key*** *articles of incorporation, liens, LLC, LLP, Louisiana, secretary of state, UCC. 5/9/07*

MAINE. SECRETARY OF STATE, BUREAU OF CORPORATION, ELECTIONS, AND COMMISSIONS. 101 State House Station, Augusta, ME 04333. Phone (207) 624-7736. Fax (207) 287-5874. www.state.me.us/sos/cec/corp. Access information from the home page; select Interactive Corporate Services. Access information about business and non-profit corporations by selecting Corporate Name Search and Related Services. ***Key*** *articles of incorporation, liens, LLC, LLP, Maine, secretary of state, UCC. 5/9/07*

MARYLAND. SECRETARY OF STATE, CHARITABLE ORGANIZATIONS DIVISION. State House, 301 W. Preston Street, Annapolis, MD 21401. Phone (410) 974-5534 or (800) 825-4510. Fax (410) 974-5190. www.sos.state.md.us. Access business information from the home page. Select Division of State Documents, then select Business and Corporation Info. (www.dat.state.md.us). Select Business Data Search to search by name or type (http://sdatcert3.resiusa.org/ucc-charter). ***Key*** *articles of incorporation, liens, LLC, LLP, Maryland, secretary of state, UCC. 5/9/07*

MASSACHUSETTS. SECRETARY OF THE COMMONWEALTH. One Ashburton Place, Room 1611, Boston, MA 02108. Phone (617) 727-9640. Fax (617) 742-4538. www.sec.state.ma.us. Access business information from the home page and select Corporations Division (www.sec.state.ma.us/cor/coridx.htm). Under the Select Business Entities menu, select Search the Corporate Database (http://corp.sec.state.ma.us/corp/corpsearch/corpsearchinput.asp). ***Key*** *articles of incorporation, liens, LLC, LLP, Massachusetts, secretary of state, UCC. 5/9/07*

MICHIGAN. MICHIGAN DEPARTMENT OF STATE. Lansing, MI 48918. Phone (517) 322-1460. Fax NA. www.michigan.gov/sos. Access Services to Businesses. ***Key*** *articles of incorporation, liens, LLC, LLP, Michigan, secretary of state, UCC. 5/9/07*

MINNESOTA. SECRETARY OF STATE. 180 State Office Bldg., 100 Rev. Dr. Martin Luther King Jr. Boulevard, St. Paul, MN 55155. Phone (651) 296-2803. Fax (651) 297-7067. www.sos.state.mn.us/home/index.asp. Access business information from the home page. Select Business Center, then services, then search to search by name. ***Key*** *articles of incorporation, liens, LLC, LLP, Minnesota, secretary of state, UCC. 5/9/07*

MISSISSIPPI. THE SECRETARY OF STATE, BUSINESS SERVICES. P.O. Box 136, Jackson, MS 39205. Phone (800) 256-3494 or (601) 359-1633. Fax 601-359-1499. www.sos.state.ms.us. Access business information from the home page and select Business Services. Select Corp Information Search (www.sos.state.ms.us/busserv/corp/soskb/csearch.asp). ***Key*** *articles of incorporation, liens, LLC, LLP, Mississippi, secretary of state, UCC. 5/9/07*

MISSOURI. OFFICE OF THE SECRETARY OF STATE. 600 W Main Street, Missouri State Information Center, Room 322, Jefferson City, MO 65101. Phone (573) 751-4153 or (866) 223-6535. Fax NA. www.sos.mo.gov. Access business information from the home page, select Business, Corporations, and then Search for a Business (http://www.sos.mo.gov/section2.asp). ***Key*** *articles of incorporation, liens, LLC, LLP, Missouri, secretary of state, UCC. 5/9/07*

MONTANA. OFFICE OF THE SECRETARY OF STATE. Business Services Division, P.O. Box 202801, Helena, MT 59620. Phone (406) 444-3665. Fax NA. www.sos.state.mt.us. Access business information from the home page and select Business Services. Then select Online Services, and "Search for." On the menu, click Registered Montana Business (http://app.mt.gov/bes/) to search. ***Key*** *articles of incorporation, liens, LLC, LLP, Montana, secretary of state, UCC. 5/9/07*

NATIONAL ASSOCIATION OF SECRETARIES OF STATE. National Association of Secretaries of State. Hall of States, 444 N. Capital Street, NW, Suite 401, Washington, DC 20001. Phone (202) 624-3525. Fax (202) 624-3527. www.nass.org. Provides access to public information maintained by the Secretary of State's office of each state. ***Key*** *articles of incorporation, associations, LLC, LLP, secretary of state, UCC. 5/9/07*

NEBRASKA. OFFICE OF THE SECRETARY OF STATE. Room 1301, State Capitol, P.O. Box 94608, Lincoln, NE 68509. Phone (402) 471-4079. Fax (402) 471-3666. www.sos.state.ne.us. Access business information from the home page. Select Business and Licensing. Select Corporate Services, and then Corporate Searches to search by corporation or entity name. ***Key*** *articles of incorporation, liens, LLC, LLP, Nebraska, secretary of state, UCC. 5/9/07*

NEVADA. OFFICE OF THE SECRETARY OF STATE. 202 North Carson Street, Carson City, NV 89701-4201. Phone (775) 684-5708. Fax (775) 684-5725. www.sos.state.nv.us. Access business information from the home page. Select Commercial Recordings, then select Business Entity Search (https://esos.state.nv.us/SOSServices/AnonymousAccess/CorpSearch/CorpSearch.aspx). ***Key*** *articles of incorporation, liens, LLC, LLP, Nevada, secretary of state, UCC. 5/9/07*

NEW HAMPSHIRE. NEW HAMPSHIRE DEPARTMENT OF STATE. Corporation Division, 107 North Main Street, Concord, NH 03301. Phone (603) 271-3246. Fax NA. www.sos.nh.gov. On the homepage select Corporation Division, then select Business Name Lookup (https://www.sos.nh.gov/corporate/soskb/csearch.asp). ***Key*** *articles of incorporation, liens, LLC, LLP, New Hampshire, secretary of state, UCC. 5/9/07*

NEW JERSEY. DEPARTMENT OF STATE. P.O. Box 001, State House, 2nd Floor, Newark, NJ 08325. Phone (609) 984-1900. Fax (609) 292-7665. www.state.nj.us/state/secretary. Select Business and Corporate Information, and then Online Tools (www.nj.gov/njbusiness/). ***Key*** *articles of incorporation, liens, LLC, LLP, New Jersey, secretary of state, UCC. 5/9/07*

NEW MEXICO. OFFICE OF THE SECRETARY OF STATE. Public Regulation Commission, Marian Hall, 224 E. Palace Avenue, Santa Fe, NM 87501. Phone (888) 427-5772. Fax NA. www.sos.state.nm.us. On the homepage select Operations Division, then Corporations and follow link (www.nmprc.state.nm.us/). Under Corporations select Corporations Inquiry (www.nmprc.state.nm.us/corporations/corpsinquiry.htm). ***Key*** *articles of incorporation, liens, LLC, LLP, New Mexico, secretary of state, UCC. 5/9/07*

NEW YORK. DEPARTMENT OF STATE. Division of Corporations, State Records, and Uniform Commercial Code, 41 State Street, Albany, NY 12231. Phone (518) 473-2492. Fax (518) 474-1418. www.dos.state.ny.us. Access business information from the home page. Select Search for Corporation and Business Entities. ***Key*** *articles of incorporation, liens, LLC, LLP, New York, secretary of state, UCC. 5/9/07*

NORTH CAROLINA. DEPARTMENT OF THE SECRETARY OF STATE. P.O. Box 29622, Raleigh, NC 27626-0622. Phone (919) 807-2225. Fax (919) 807-2039. www.secstate.state.nc.us. From the home page select Search Corporations Database. Select Search by Corporate Name (www.secretary.state.nc.us/Corporations/CSearch.aspx). ***Key*** *articles of incorporation, liens, LLC, LLP, New York, secretary of state, UCC. 5/9/07*

NORTH DAKOTA. SECRETARY OF STATE. 600 East Boulevard Avenue, Dept. 108, Bismarck, ND 58505-0500. Phone (701) 328-4284. Fax (701) 328-2992. www.nd.gov/sos. Select Business Services from the home page. Select Business Records Search (https://secure.apps.state.nd.us/sc/busnsrch/busnSearch.htm). ***Key*** *articles of incorporation, liens, LLC, LLP, North Dakota, secretary of state, UCC. 5/10/07*

OHIO. OFFICE OF THE SECRETARY OF STATE. 180 E. Broad Street, 16th Floor, Columbus, OH 43215. Phone (614) 466-2655. Fax NA. www.sos.state.oh.us/sos. From the home page and under Business Services select Business/Corporation, select Search Filings, and Search Database. ***Key*** *articles of incorporation, liens, LLC, LLP, Ohio, secretary of state, UCC. 5/10/07*

OKLAHOMA. SECRETARY OF STATE. 2300 North Lincoln Boulevard, Room 101, Oklahoma City, OK 73105-4897. Phone (405) 521-3912. Fax (405) 521-3771. www.sos.state.ok.us.Select SOONERAccess from the top menu (www.sooneraccess.state.ok.us/home/home-default.asp). ***Key*** *articles of incorporation, liens, LLC, LLP, Oklahoma, secretary of state, UCC. 5/10/07*

OREGON. SECRETARY OF STATE. Public Service Building, Suite 151, 255 Capitol Street NE, Salem, OR 97310. Phone (503) 986-2200. Fax (503) 986-6355. www.sos.state.or.us. Select Corporation Division from the home page and select Business Name Search (http://egov.sos.state.or.us/br/pkg_web_name_srch_inq.login). ***Key*** *articles of incorporation, liens, LLC, LLP, Oregon, secretary of state, UCC. 5/10/07*

PENNSYLVANIA. DEPARTMENT OF STATE. Corporation Bureau, 206 North Office Building, Harrisburg, PA 17120. Phone (717) 787-1057. Fax NA. www.dos.state.pa.us. From the home page select Searchable Corporations Database (www.dos.beta.state.pa.us/CORPSApp/CORPSWeb/wfDefault.aspx). ***Key*** *articles of incorporation, liens, LLC, LLP, Pennsylvania, secretary of state, UCC. 5/10/07*

RHODE ISLAND. OFFICE OF THE SECRETARY OF STATE. Corporations Division, 148 West River Street, Providence, RI 02904. Phone (401) 222-3040. Fax (401) 222-1309. www.state.ri.us. Select corporations from the homepage then select Corporations Database (www2.corps.state.ri.us/corporations/corp_search/index.php). ***Key*** *articles of incorporation, liens, LLC, LLP, Rhode Island, secretary of state, UCC. 5/10/07*

SOUTH CAROLINA. SECRETARY OF STATE. Edgar Brown Building, 1205 Pendleton Street Suite 525, Columbia, SC 2920. Phone (803) 734-1790. Fax (803) 734-1604. www.scsos.com. From the home page select Business Filings. Select Search Business Filings Database (www.scsos.com/corp_search.htm). ***Key*** *articles of incorporation, liens, LLC, LLP, South Carolina, secretary of state, UCC. 5/10/07*

SOUTH DAKOTA. SECRETARY OF STATE. Capital Building. 500 East Capitol Avenue, Suite 204, Pierre, SD 57501-5070. Phone (605) 773-4845. Fax (605) 773-4550. www.sdsos.gov. From the home page select Business Services. Select Search Organization Information (www.state.sd.us/applications/st02corplook/ASPX/ST32Main.aspx). ***Key*** *articles of incorporation, liens, LLC, LLP, secretary of state, South Dakota, UCC. 5/10/07*

TENNESSEE. SECRETARY OF STATE. 312 Eighth Avenue North, 6th Floor, Snodgrass Tower, Nashville, TN 37243. Phone (615) 741-2286. Fax NA. www.state.tn.us/sos. Select Business Services from the home page. Select Business Information Search from the left hand menu (www.tennesseeanytime.org/soscorp/). ***Key*** *articles of incorporation, liens, LLC, LLP, secretary of state, Tennessee, UCC. 5/10/07*

TEXAS. OFFICE OF THE SECRETARY OF STATE. James E. Rudder Bldg., 1019 Brazos Street, Austin, TX 78701. Phone (512) 463-2755. Fax (512) 463-5709. www.sos.state.tx.us. Access business information from the home page and select SOS Direct under the Business and Corporate Filings menu. Click to enter login page (https://direct.sos.state.tx.us/acct/acct-login.asp). ***Key*** *articles of incorporation, liens, LLC, LLP, secretary of state, Texas, UCC. 5/10/07*

UTAH. DEPARTMENT OF COMMERCE. Utah Division of Corporations and Commercial Codes. 160 E. 300 S. Box 146705, Salt Lake City, UT 84114. Phone (801) 530-4849 or (877) 526-3994. Fax (801) 530-6438. www.utah.gov/ltgovernor/, or visit the commerce page (www.commerce.utah.gov/cor). Click Searches and select Business Entity Search (https://secure.utah.gov/bes/action/index). ***Key*** *articles of incorporation, liens, LLC, LLP, secretary of state, UCC, Utah. 5/10/07*

VERMONT. OFFICE OF THE SECRETARY OF STATE. 81 River Street, Montpelier, VT 05609. Phone (802) 828-2386. Fax (802) 828-2853. www.sec.state.vt.us. Access business information from the home page then select Corporations (www.sec.state.vt.us/corps/corpindex.htm). Select VT Corporations, then select Corps Database Search site (www.sec.state.vt.us/seek/corpbrow.htm). ***Key*** *articles of incorporation, liens, LLC, LLP, secretary of state, UCC, Vermont. 5/10/07*

VIRGINIA. STATE CORPORATION COMMISSION. Tyler Building, 1300 E. Main Street, Richmond, VA 23219. Phone (804) 371-9967. Fax NA. www.soc.state.va.us/. Visit the State Corporation Commission page www.scc.virginia.gov. ***Key*** *articles of incorporation, liens, LLC, LLP, secretary of state, UCC, Virginia. 5/10/07*

WASHINGTON. OFFICE OF THE SECRETARY OF STATE. 801 Capitol Way South, Olympia, WA 98504. Phone (360) 753-7115. Fax NA. www.secstate.wa.gov. Access business information from the home page. Select Corporations. Select Corporations Search (www.secstate.wa.gov/corps/search.aspx?m=undefined). ***Key*** *articles of incorporation, liens, LLC, LLP, secretary of state, UCC, Washington. 5/10/07*

WEST VIRGINIA. SECRETARY OF STATE. Business Organizations, Secretary of State Bldg. 1, Suite 157-K, 1900 Kanawha Boulevard East, Charleston, WV 25305-0770. Phone (304) 558-8000. Fax (304) 558-8381. www.wvsos.com. Access business information from the home page. Select Business Organizations Database at the bottom of the page, (www.wvsos.com/wvcorporations/) to search. ***Key*** *articles of incorporation, liens, LLC, LLP, secretary of state, UCC, West Virginia. 5/10/07*

WISCONSIN. OFFICE OF THE SECRETARY OF STATE. Corporations Bureau, 3rd Floor, Ray Allen, P.O. Box 7846, Madison, WI 53707-7846. Phone (608) 261-7577. Fax (608) 267-6813. www.sos.state.wi.us. Visit the Select Search Business Records page (www.wdfi.org/apps/cris). ***Key*** *articles of incorporation, liens, LLC, LLP, secretary of state, UCC, Wisconsin. 5/10/07*

WYOMING. OFFICE OF THE SECRETARY OF STATE. Corporations Division, The Capitol Building; Room 110, 200 West 24th Street, Cheyenne, WY 82002-0020. Phone (307) 777-7311. Fax (307) 777-5339. http://soswy.state.wy.us. Access business information from the home page and select Corporations, then Database. Also provides a list of all 50 states' secretaries of state websites. ***Key*** *articles of incorporation, liens, LLC, LLP, secretary of state, UCC, Wyoming. 5/10/07*

INTERNATIONAL

ACASA (ASSOCIATION OF CANADIAN ADVANCEMENT SERVICES ADMINISTRATORS). See E-Tools section.

THE ADVERTISER AND AGENCY RED BOOKS. See Business section.

AHP REPORT ON GIVING CD, U.S. AND CANADA. See Professional section.

THE AMERICAN BAR. (INCLUDING THE CANADIAN BAR, THE MEXICAN BAR, AND THE INTERNATIONAL BAR). See Business section.

THE AMERICAN BAR REFERENCE HANDBOOK. See Business section.

ASSOCIATIONS CANADA. 2007. 28th Edition. Grey House Publishing Canada, 20 Victoria Street, Second Floor, Toronto, ON M5C 2N8. Phone (866) 433-4739. Fax (416) 644-1904. www.greyhouse.ca/assoc.htm $315 printed version. Price varies for web access. Covers nonprofits, professional associations and more. Strong source of prospects for nonprofit researchers, sales and marketing executives, tourism and convention officials, researchers and government officials. ***Key*** *associations, Canada, economy, executives, government, lists, nonprofits, tourism. 5/10/07*

ASSOCIATIONS UNLIMITED. See Business section.

THE BANK DIRECTORY. See Business section.

BUSINESS IN VANCOUVER. BIV Publications, 102 East 4th Avenue, Vancouver, BC Canada V5T 1G2. Phone (604) 688-2398. Fax (604) 688-1963. www.biv.com. Canada: $79.95; US: $95.95. (Prices are in Canadian funds.) Subscription includes access to Business in Vancouver online archives. Leading source for local business information with a readership of 62,000+. Also publishes the Book of Lists, numerous directories and the Western Investor, a commercial real estate listings monthly covering Western Canada, and the weekly employment paper. ***Key*** *businesses, Canada, jobs, news, Vancouver, who's who. 5/10/07*

CANADA PRSPCT-L. See E-Tools section.

CANADATALK. See E-Tools section.

CANADIAN ALMANAC AND DIRECTORY. 2006. Grey House Publishing Canada, 20 Victoria Street, Second Floor, Toronto, ON M5C 2N8. Phone (866) 433-4739. Fax (416) 644-1904. www.greyhouse.ca/almanac.htm. $315. Contains ten directories in one with over 45,000 names and address for companies. Provides full names and addresses of a wide range of social, political and economic organizations and companies. ***Key*** *Canada, companies, directories, economy, private, public. 5/10/07*

CANADIAN BUSINESS RESOURCE. 2007. Canadian Business Resource, 8130 Sheppard Avenue East, Suite 208, Scarborough, ON Canada M1B 3W2. Phone (888) 422-4742. Fax (888) 422-4749. www.cbr.ca. Book: $194.95 (US or Canadian). Online subscription: $399.96 (US or Canadian). Book provides information on more than 6,000 Canadian businesses and executive biographies for the CEOs of those profiled. Online subscription features include vCards for over 40,000 executives and directors, direct links to press releases and up-to-the-minute stock information. ***Key*** *biographical, board, businesses, Canada, executives, profiles. 5/10/07*

CANADIAN DIRECTORY TO FOUNDATIONS & GRANTS. 20th edition. Imagine Canada, 425 University Avenue, Suite 900, Toronto, ON, Canada M5G 1T6. Phone (800) 263-1178, ext. 221, (416) 597-2293. Fax (416) 597-2294. www.imaginecanada.ca Members: $295 (Canadian). Non members: $395 (Canadian) plus $10 s/h. Various online packages available. Includes addresses, contact names, email addresses, board members, website, listing of previous grantees, financial data, grants listing and typical giving practices. ***Key*** *Canada, directories, executives, foundations, grants. 5/10/07*

CANADIAN EXECUTIVE COMPENSATION. Cerno Research, Inc., 2085 Hurontario Street, Suite 208, Mississauga, ON Canada LSA 4G1. Phone (877) 463-6284. Fax (866) 605-7333, (905) 290-1760. www.cernoresearch.com. Prices vary. Compilation of all publicly traded Canadian companies, providing benchmarking reports with data such as the key executives with each company and comparisons of their annual compensation/bonus/stock option information. Custom reports also available. ***Key*** *Canada, companies, executives, public, salaries, stock options. 5/10/07*

CARIBBEAN BUSINESS. Casiano Communications, Inc., 1700 Avenue Fernandez Juncos, San Juan, PR 00909-2938. Phone (787) 728-8415. Fax (787) 268-5058. www.casiano.com. $45. Weekly business and financial publication covering Puerto Rico and the Caribbean with a readership of over 225,000 of mostly upper and mid-level management. ***Key*** *businesses, Caribbean, news, Puerto Rico. 5/10/07*

THE CATALYST CENSUS OF WOMEN BOARD DIRECTORS OF CANADA. 2005 (annual census). Catalyst, 120 Wall Street, Fifth Floor, New York, NY 10005. Phone (212) 514-7600. Fax (212) 514-8470. www.catalystwomen.org. Free download. Provides count of women on the boards of directors in the Financial Post 500 companies, lists names of women and regional, industry and other analyses. ***Key*** *board, census, companies, Canada, executives, women. 5/11/07*

THE CATALYST CENSUS OF WOMEN CORPORATE OFFICERS AND TOP EARNERS OF THE FP500 OF CANADA. 2006. Catalyst, 120 Wall Street, Fifth Floor, New York, NY 10005. Phone (212) 514-7600. Fax (212) 514-8470. www.catalystwomen.org. Web-only. Free. Company-by-company count of women officers and top earners in leading Canadian companies with detailed statistics. ***Key*** *Canada, companies, executives, women. 5/11/07*

CHARITIES COMMISSION FOR ENGLAND AND WALES. The Charity Commission, P.O. Box 1227, Liverpool, L69 3UG, England, UK. Phone 44 870 333 0123. Fax 44 182 334 5003. www.charity-commission.gov.uk. Maintains data on all registered charities and grant-making trusts in the UK. Information available on website. Photocopies of the most recently filed accounts can be ordered. Accepts inquiries by phone for basic data 9:30 a.m. to 4 p.m. local time. ***Key*** *charities, foundations, government, grants, United Kingdom. 5/11/07*

CHARITYLAW-CANADA. See E-Tools section.

COMPANIES HOUSE. See Business section.

COMPANYGIVING.ORG. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 084 50 77 77 07. Fax NA. www.companygiving.org.uk. £176.25 1 user for 12 months. Other prices vary. Database containing companies in *The Guide to UK Company Giving*, as well as newly discovered givers. Over 470. ***Key*** *companies, giving, international, United Kingdom. 5/11/07*

CORPORATE INFORMATION. See Business section.

CORPORATE REGISTER. 2007. HS Financial Publishing, Arnold House, 36-41 Holywell Lane, London, UK EC2A 3SF. Phone 44 020 7827 5678. Fax 44 020 7827 5656. www.corporateregister.co.uk. Book: £249 UK; Other prices vary. Provides corporate profiles on 2,000+ UK quoted companies. Includes directors' names, stock holdings, officers' compensation, and company financials. Updated quarterly. ***Key*** *board, corporations, financial, profiles, public, salaries, stocks, United Kingdom. 5/11/07*

D&B BUSINESS RANKINGS. See Business section.

D&B EXPORTERS' ENCYCLOPEDIA. D&B, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. Prices vary. Provides information about the trade environments within 220 world markets. Focuses on trade regulations, documentation, key contacts, marketing information, transportation, business travel, and more. ***Key*** *Africa, Asia, Australia, international, Japan, Latin America, Middle East, profiles, regulations, trade, transportation, United Kingdom. 5/11/07*

D&B EXPRESS. See Business section.

D&B FAMILY TREE FINDER. See Business section.

D&B GLOBAL DATABASE. D&B, 103 JFK Parkway, Short Hills, NJ 07078. Phone (800) 624-5669. Fax NA. www.dnb.com. Call for pricing. Includes over 80 million D&B D-U-N-S ® Numbered records, comparing business data collected in more than 200 countries. Access to public and private companies including approximately 8 million "linked" companies. Compare employee size, line of business, and more. ***Key*** *companies, international, links, private, public. 5/11/07*

D&B INTERNATIONAL BUSINESS LOCATOR ON THE WEB. D&B, 103 JFK Parkway, Short Hills, NJ 07078. Phone (866) 503-0287. Fax NA. www.dnb.com. Call for pricing. Web-based database contains business information on more than 35 million US and international businesses. Search company profiles by company name, city, state, ZIP code, country, telephone number or D&B D-U-N-S number. ***Key*** *addresses, corporations, family trees, international, phone, private, public, United States, ZIP codes. 5/11/07*

D&B NORTH AMERICAN MILLION DOLLAR DATABASE. See Business section.

DEBRETT'S CORRECT FORM. Autumn 2006. DeBrett's Limited, 18 20 Hill Rise, Richmond, Surrey TW10 6UA, UK. Phone 44 (0)20 8939. Fax NA. www.debretts.co.uk. £17.99. Provides standard styles of addressing titled individuals for envelopes, letters and invitations. Includes both formal and informal forms of address. ***Key*** *genealogy, royalty, United Kingdom. 5/11/07*

DEBRETT'S PEERAGE & BARONETAGE. 2007. 144th Edition. DeBrett's Limited, 18 20 Hill Rise, Richmond, Surrey TW10 6UA, UK. Phone 44 (0)20 8939. Fax NA. www.debretts.co.uk. Prices vary. Lists (by UK title, not family name) all current family members, home addresses, age, date of marriage, spouse, and relationship to the current peer. Also provides information on the predecessors of current family members. Distinguishes heredity peerages and life peerages (those that do not pass to children). ***Key*** *genealogy, royalty, United Kingdom. 5/11/07*

DEBRETT'S PEOPLE OF TODAY ONLINE. Updated regularly. DeBrett's Limited, 18 20 Hill Rise, Richmond, Surrey TW10 6UA, UK. Phone 020 8939 2250. Fax NA. www.debretts.co.uk. £85. Britain's definitive biographical source includes current "people of today," and an obituary archive of entrants. ***Key*** *biographical, United Kingdom. 5/11/07*

DICTIONARY OF WOMEN WORLDWIDE: 20,000 WOMEN THROUGH THE AGES. See Biographical section.

DIRECTORY OF AMERICAN FIRMS OPERATING IN FOREIGN COUNTRIES. January 2007. 19th Edition. Uniworld Business Publications, Inc, 3 Clark Road Millis, Massachusetts 02054. Phone (508) 376-6006. Fax (508) 376-6006. www.uniworldbp.com. Print: $435 Online prices vary. Subsets available; Prices vary. Three volumes. Covers thousands of American corporations and subsidiaries doing business in over 190 foreign countries. ***Key*** *Africa, Asia, Australia, companies, international, Japan, Latin America, Middle East, private, public, subsidiaries, United Kingdom, United States. 5/11/07*

DIRECTORY OF DIRECTORS. See Business section.

THE DIRECTORY OF GRANT MAKING TRUSTS 2005-06. 19th Edition. DSC Publications, Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391-4800. Fax 44 020 7391-4808. www.dsc.org.uk. £95.00. Reference book covering 2,500 grant-making trusts, with the potential to give £3 billion collectively. Entries include contact details, what is funded, type and range of grants and recent grants. ***Key*** *grants, international, social change, trusts. 5/11/07*

DIRECTORY OF LIBRARIES IN CANADA. May 2007. Grey House Publishing Canada, 20 Victoria Street, Second Floor, Toronto, ON M5C 2N8. Phone (866) 433-4739. Fax (416) 644-1904. www.greyhouse.ca/assoc.htm. $315 print. Lists nearly 7,000 libraries in Canada, including public, academic, special, and government, as well as key personnel. ***Key*** *Canada, government, library, publishers. 5/11/07*

DIRECTORY OF VENTURE CAPITAL AND PRIVATE EQUITY FIRMS—DOMESTIC AND INTERNATIONAL. See Business section.

EDITOR & PUBLISHER. See Business section.

THE EDUCATIONAL GRANTS DIRECTORY 2006/2007. 9th Edition. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 020 7391 4800. Fax NA. www.dsc.org.uk. £34.95. Directory of grants with over 1,600 sources of funding for children and students and others. ***Key*** *children, education, grants, international, United Kingdom, youth. 5/11/07*

ETRIBUO. See Software section.

EUROCASE-L. See E-Tools section.

FACTARY NEW TRUST UPDATE. Factary, Brunswick Court, Brunswick Square, Bristol, BS2 8PE UK. Phone 44 117 916 6740 (U.K.). Fax 44 117 916 6741 (UK). www.factary.com. Update provides information on 20-30 new trusts each month in the UK. Factary also provides a listing of various research links. ***Key*** *international, research, trusts, United Kingdom. 5/11/07*

FACTARY WEALTH ENGINE. Factary, Brunswick Court, Brunswick Square, Bristol, BS2 8PE UK. Phone 44 020 8 766 6754 (UK). Fax 44 117 916 6741. www.factary.com. Prices vary. Service that helps find the wealthiest people among your donors, volunteers, alumni, and supporters. Additionally, Factary WealthEngine locates mid-range donors and stratifies other donors. ***Key*** *alumni, data mining, donors, international, screening, wealth, United Kingdom, volunteers. 5/11/07*

THE FINANCIAL POST DIRECTORY OF DIRECTORS. 2007. Owen Media Partners, Inc., 2085 Hurontario Street, Suite 208, Mississauga, ON, Canada L5A 4G1. Phone (877) 463-6284, (800) 661-7678. Fax (866) 605-7333. www.owen-media.com. Prices for database vary. Lists approximately 16,000 directors and executives of Canadian companies who reside in Canada, as well as their executive positions and directorships. Shows main business address, degrees, schools attended, gender, birth date, home address, and previous positions when provided to the publisher. Also included is a listing of 1,800 top Canadian companies with their boards of directors and executive officers, regardless of place of residence. ***Key*** *board, companies, Canada, executives, financial, profiles. 5/11/07*

FIND THE FUNDS. 2000, 1st ed. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391-4800. Fax 44 020 7391-4808. www.dsc.org.uk. £14.95. Guides you through the research process for individuals, trusts, and companies. ***Key*** *fundraising, international, research, United Kingdom. 5/11/07*

FOREIGN COMPANIES IN EMERGING MARKETS: 2007 YEARBOOKS AND CD-ROM SERIES. Business Monitor International, Mermaid House, 2 Puddle Dock, Blackfriars, London, UK EC4V 3DS. Phone 44 207 248-0468. Fax 44 207 248-0467. www.businessmonitor.com. Available in print and CD-ROM. Prices vary. Prepares annual listings on 32 major emerging markets in Asia, the Middle East, Africa, emerging European countries, and Latin America, which provide data on thousands of multinational companies and their top executives. ***Key*** *Africa, Asia, businesses, Europe, executives, international, Latin America, Middle East, profiles. 5/14/07*

FOREIGN REPRESENTATIVES IN THE U.S. YELLOW BOOK. Leadership Directories, Inc., 104 Fifth Avenue, New York, NY 10011. Phone (212) 627-4140. Fax (212) 645-0931. www.leadershipdirectories.com. First subscription: $335 (automatic renewal: $319). Published semiannually. Contains names and titles of over 19,000 international business and government leaders in the US. Includes contact information for ambassadors, corporate and financial executives, and international press and law firm representatives in the US. Complete contact information for international headquarters of foreign-based corporations and financial institutions provided. ***Key*** *corporations, executives, financial, government, international, law, media, United States, who's who. 5/14/07*

FOUNDATIONS: CREATING IMPACT IN A GLOBALIZED WORLD. See Professional section.

FUNDRAISE AUSTRALIA. See E-Tools section.

FUNDRAISING FROM EUROPE. 2003. 1st Edition. Chapel & York Ltd., London, Carnie, Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391 4800. Fax 44 020 7391 4808. www.dsc.org.uk. £15.50 plus s/h. This handbook contains case studies, contact details, and fiscal and legal information necessary to raise funds from individuals, companies, trusts and foundations in Europe. ***Key*** *companies, Europe, foundations, fundraising, individuals, international, trusts. 5/14/07*

FUNDUK. See E-Tools section.

GIVING AND VOLUNTEERING IN CANADA. Imagine Canada, 425 University Avenue, Suite 900, Toronto, ON Canada M5G 1T6. Phone (416) 597-2293. Fax (416) 597-2294. www.givingandvolunteering.ca. Key statistics on charitable giving and volunteering in Canada covering how the results of the 2004 Canada Survey of Giving, Volunteering and Participating (CSGVP) have changed from the 2000 survey. ***Key*** *charities, Canada, giving, philanthropy, statistics, survey, volunteers. 5/14/07*

GIVING WISELY: THE INTERNET DIRECTORY OF ISRAELI NONPROFIT AND PHILANTHROPIC ORGANIZATIONS. 2002. 2nd Edition. The Jaffe Welfare & Education Projects Fund, 37 Azza Street, Jerusalem 92383 Israel. Phone (+972-2) 563-7450. Fax (+972-2) 567-0862. www.givingwisely.org. $29.95. International book and online resource for Israeli philanthropic organizations. ***Key*** *international, Israel, philanthropy. 5/14/07*

THE GLOBAL BANKING RESOURCE. See Business section.

THE GRANT-MAKING TRUSTS CD-ROM 2006. 6th Edition. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 020 7391 4800. Fax NA. www.dsc.org.uk. £150. Combines the databases of DSC and CAF, which together produce Major Trusts 1 & 2. Contains over 4,000 UK grant-making trusts to search by geographical area, type of activity and type of beneficiary. ***Key*** *grants, international, trusts, United Kingdom. 5/14/07*

GRANTSFORINDIVIDUALS.ORG. 24 Stephenson Way, London, UK NW1 2DP. Phone 44 084 50 77 77 07. Fax NA. www.grantsforindividuals.org.uk. £99 1 user for 12 months. Database containing grants listed in A Guide to Grants for Individuals in Need and The Educational Grants. ***Key*** *grants, international, United Kingdom. 5/14/07*

GUIDE TO FUNDING FOR INTERNATIONAL AND FOREIGN PROGRAMS. May 2006. 8th Edition. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3691. http://fdncenter.org/marketplace. $125. Provides grantmaker portraits of more than 1,400 foundation and corporate giving programs that award grants to organizations with an international focus, both within the US and abroad. Includes more than 8,700+ samples of recently awarded grants supporting human rights, education, disaster assistance, civil liberties, and other areas. ***Key*** *corporations, foundations, giving, grants, international. 5/14/07*

A GUIDE TO GRANTS FOR INDIVIDUALS IN NEED 2006/2007. 10th Edition. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391 4800. Fax NA. www.dsc.org.uk. £34.95. A guide that gives details of funds geared toward individual poverty and hardship, social workers, and the individuals themselves. Nearly 2,280 national and local charitable trusts which give over £300 million a year collectively. ***Key*** *charities, grants, individuals, international, trusts, United Kingdom. 5/14/07*

A GUIDE TO LOCAL TRUSTS IN GREATER LONDON 2006/2007. 5th Edition. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391 4800. Fax NA. www.dsc.org.uk. £29.95. Details over 360 trusts with grantmaking concentrated in London, each of which gives over £1,000 a year. ***Key*** *international, social change, trusts, United Kingdom. 5/14/07*

A GUIDE TO LOCAL TRUSTS IN THE MIDLANDS 2006/2007. 5th Edition. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391 4800. Fax NA. www.dsc.org.uk. £29.95. Details over 570 trusts that concentrate grantmaking in the Midlands. Each trust gives over £1,000.
Key *directories, international, social change, trusts, United Kingdom. 5/14/07*

A GUIDE TO LOCAL TRUSTS IN THE NORTH OF ENGLAND 2006/2007. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391 4800. Fax NA. www.dsc.org.uk. £29.95. Details over 700 trusts that each give over £1,000 a year in the North of England. ***Key*** *directories, international, social change, trusts, United Kingdom. 6/13/06*

A GUIDE TO LOCAL TRUSTS IN THE SOUTH OF ENGLAND 2006/2007. 5th Edition. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391 4800. Fax NA. www.dsc.org.uk. £29.95. Details more than 949 trusts that concentrate grantmaking in Southern England, and each trust gives over £1,000 a year. ***Key*** *international, social change, trusts, United Kingdom. 5/14/07*

A GUIDE TO SCOTTISH TRUSTS 2006/2007. 3rd Edition. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391 4800. Fax NA. www.dsc.org.uk. £27.95. Covers 346 trusts that individually give over £1,000 a year. ***Key*** *international, Scotland, social change, trusts. 5/14/07*

A GUIDE TO THE MAJOR TRUSTS 2005/2006. 10th Edition. 2007-2008. 11th Edition. The Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391 4800. Fax 44 020 7391 4808. www.dsc.org.uk. Volumes 1 & 2: £34.95 each. Volume 1 covers the top 400 trusts, giving individually in the range of £300,000 to £650 million each year. Volume 2 covers the next 1,200 UK trusts which give in the range of £30,000 to £300,000. ***Key*** *foundations, grants, social change, trusts, United Kingdom. 5/14/06*

THE GUIDE TO UK COMPANY GIVING 2007/2008. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391 4800. Fax NA. www.dsc.org.uk. £39.95. £65 CD-ROM. Details over 500 companies in the UK that give a combined total of £290 million to voluntary and community organizations. ***Key*** *community, companies, international, social change, United Kingdom. 5/14/07*

HARRIS INFOSOURCE. See Business section.

HOOVER'S HANDBOOK OF WORLD BUSINESS 2007. March 2007. 14th Edition. Hoover's Business Press, 5800 Airport Boulevard, Austin, TX 78752. Phone (866) 464-3206 or (512) 374-4500. Fax (512) 374-4501. www.hoovers.com. $190 plus s/h; or set of four, $495. Provides profiles of influential non-US companies, each including company description and history, officers, addresses, products, competitors, and key financial data. ***Key*** *Africa, Asia, businesses, Europe, executives, international, Japan, Middle East, profiles. 5/14/07*

IMAGINE CANADA. Imagine Canada, 425 University Avenue, Suite 900, Toronto, ON, Canada M5G 1T6. Phone (416) 597-2293. Fax (416) 597-2294. www.imaginecanada.ca. Formerly Canadian Centre for Philanthropy and National Voluntary Organizations. Membership fee based upon type of organization. Publishes the Canadian Directory to Foundations and Grants, along with the Building Foundation Partnerships, and the newspaper Front and Centre (a Canadian Chronicle). The Centre also performs research, helps businesses partner in the community, and analyzes issues affecting the Canadian charitable sector. ***Key*** *Canada, foundations, fundraising, grants, research, trends. 5/14/07*

INDEPENDENT FUNDING: A DIRECTORY OF CORPORATE AND FOUNDATION MEMBERS OF THE EFC. June 2006. European Foundation Centre, 51 rue de la Concorde, 1050 Brussels, Belgium. Phone 32 (2) 512-8938. Fax 32 (2) 512-3265. www.efc.be. €75. Hard copies for members only. Download from website. Compiles data on 149 organizations comprising a wide range of European and international foundations. ***Key*** *corporations, Europe, foundations, international. 5/14/07*

INFOUSA, INC. See Business section.

INTERNATIONAL DIRECTORY OF COMPANY HISTORIES. May 2008. Volume 93. Thomson Gale, P.O. Box 9187, Farmington Hills, MI 48333-9187. Phone (800) 877-4253. Fax (888) 279-9933. www.gale.com. $240 per volume. Features a brief history of major companies and corporations throughout the world, usually stating how the company began and disclosing major highlights in the company's history. 93 volumes. Also lists further references and sources. ***Key*** *companies, history, international, profiles. 5/14/07*

THE INTERNATIONAL FOUNDATION DIRECTORY. 2004. Taylor & Francis Group, Ltd., 2 Park Square, Milton Park, Abingdon, Oxford, UK OX14 4RN. Phone 44 020 7017 6000. Fax 44 020 7017 6699. www.tandf.co.uk/books. $325. Directory of international foundations, trusts, and other similar non-profit institutions provides a comprehensive picture of foundation activity on a world-wide scale. Offering detailed information on 2,200 organizations. Coverage spans over 100 countries. ***Key*** *foundations, international, nonprofits, trusts. 5/14/07*

INTERNATIONAL FUND RAISING FOR NOT-FOR-PROFITS: A COUNTRY-BY-COUNTRY PROFILE. October 1999. Jossey-Bass/Pfeiffer, 989 Market Street, San Francisco, CA 94103-1741. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $230. Provides complete coverage of everything a fundraiser must know when preparing for an international fundraising campaign. Offers an overview of a country's tax and regulatory system, an examination of its nonprofit sector, what sources of funding are available, and what fundraising methods are considered acceptable by the culture and government. ***Key*** *fundraising, government, international, nonprofits, regulations, taxes. 5/14/07*

INTERNATIONAL WHO'S WHO. 2007. 70th Edition. Routledge, Taylor & Francis Group Ltd., Taylor & Francis Books Inc. Dept: Textbook Customer Service, 7625 Empire Drive, Florence, KY 41042. Phone (800) 634-7064. Fax (800) 248-4724. www.tandf.co.uk/books/default.html (international) or www.taylorandfrancis.com. £345. Provides detailed biographies on 20,000 of the most eminent and distinguished men and women in the world. Includes achievement from film, television, theater, art, music, and literature, as well as international affairs, science and technology, politics, law, and more. Book purchase includes free single user web access. ***Key*** *arts, biographical, international, law, media, science, technology, who's who. 5/14/07*

INTERNATIONAL WHO'S WHO OF WOMEN. 2006. 5th Edition. Taylor & Francis Group Ltd., 2 Park Square, Milton Park, Abingdon, Oxford, UK OX14 4RN. Phone 44 020 7017 6000. Fax 44 020 7017 6699. www.europapublications.co.uk or www.taylorandfrancis.com. $450. Features up-to-date information on the lives and achievements of more than 6,000 of the most distinguished women in the world today. Entries include nationality, date and place of birth, education, family, career history and present position, honors/awards, publications, leisure interests, current address, and telephone number. ***Key*** *awards, careers, international, who's who, women. 5/15/07*

INTERNATIONALIZING YOUR CAMPUS: FIFTEEN GRANTS AND FIFTY FEDERAL GRANTS TO SUCCESS. See Professional section.

IXQUICK. See E-Tools section.

JAPAN COMPANY HANDBOOK 1 & 2. Spring 2007. Toyo Keizai. Kinokuniya Bookstore, 10 West 49th Street, New York, NY 10020. www.toyokeizai.co.jp/english. Two-volume set: $60 per volume. Subscription: $420. Volume 1 covers over 1,700 companies, including all the blue-chip public companies. Volume 2 focuses on over 700 companies on the JASDAQ market, which are the newer, fast-growing companies. Also available through Hoover's. Since many Japanese companies are located or have subsidiaries in the US, this resource can be an excellent starting point in the search for information. Gives a one-page, detailed synopsis of each company. ***Key*** *companies, Japan, links, profiles, stocks, subsidiaries, United States. 5/15/07*

JETRO. Japan External Trade Organization, 1221 Avenue of the Americas, 42nd Floor, New York, NY 10020. Phone (212) 997-0400. Fax (212) 977-0464. www.jetro.org. Provides information about Japanese companies through seven US offices. ***Key*** *companies, Japan, profiles. 5/15/07*

MAJOR COMPANIES OF THE ARAB WORLD. Nov. 2006. 30th Edition. Thompson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-GALE. Fax (888) 279-9933. www.gale.com. $995. Provides up-to-date information on over 7,800 major companies in the Arab World. ***Key*** *companies, international, Middle East. 5/15/07*

MARTINDALE-HUBBELL LAW DIRECTORY. See Business section.

THE MEDICAL & HEALTHCARE MARKETPLACE GUIDE. See Business section.

MEDICAL ECONOMICS: THE BUSINESS MAGAZINE OF THE MEDICAL PROFESSION. See Business section.

MERGENT'S HANDBOOK OF DIVIDEND ACHIEVERS. See Business section.

MERGENT ONLINE. Mergent, Inc., 5250 77 Center Drive, Suite 150, Charlotte, NC 28217. Phone (800) 937-1398 or (704) 527-2700. Fax (704) 559-6960. www.mergent.com. Prices vary. Provides Internet-based access to a comprehensive global company database. ***Key*** *companies, directories, international, Internet. 5/15/07*

MERGENT'S INTERNATIONAL MANUAL AND NEWS REPORTS. See Business section.

NORTH AMERICAN FINANCIAL INSTITUTIONS DIRECTORY. See Business section.

NORTHERN ONTARIO BUSINESS. Northern Ontario Business Limited, 158 Elgin Street South, Sudbury, ON, Canada P3E 3N5. Phone (800) 757-2766 or (705) 673-5705. Fax (705) 673-9542. www.northernontariobusiness.com. $27.77 one year. $58 (Canadian Funds) US delivery. The business newspaper for Northern Ontario. Attracts readers who are decision makers in mining, forestry, manufacturing, construction, transportation, and communication industries. ***Key*** *businesses, construction, Canada, news, Ontario. 5/15/07*

O'DWYERS DIRECTORY OF PUBLIC RELATIONS FIRMS. See Business section.

PHILANTHROPY NORTHWEST MEMBER DIRECTORY. See Foundations section.

PLUNKETT'S ENERGY INDUSTRY ALMANAC. See Business section.

PLUNKETT'S FOOD INDUSTRY ALMANAC. See Business section.

PROFILE CANADA. ProFile Canada, 2085 Hurontario Street, Suite 208, Mississauga, ON, Canada L5A 4G1. Phone (877) 463-6284 or (905) 290-1818. Fax (905) 290-1760. www.profilecanada.com. Seven different versions available. Prices vary. Database contains data on thousands of Canada's top businesses, including more than 300,000 contact names and titles. ***Key*** *businesses, Canada, profiles. 5/15/07*

PROSPECT-RESEARCH UK. See E-Tools section.

THE RICH LIST. See Biographical section.

STANDARD & POOR'S SECURITY DEALERS OF NORTH AMERICA. See Business section.

THOMAS REGISTER OF AMERICAN MANUFACTURERS. See Business section.

TRUSTFUNDING.ORG.UK. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 084 50 77 77 07. Fax NA. www.trustfunding.org.uk. Prices vary depending on organization type. Website contains information on more than 4,200 UK grant-making trusts giving over £3.1 billion between them annually. ***Key*** *international, trusts, United Kingdom. 5/15/07*

UNDERSTANDING CANADIAN DONORS MANUAL. See Professional section.

THE WALL STREET JOURNAL. See Business section.

THE WELSH FUNDING GUIDE 2005/2006. 2nd Edition. Directory of Social Change, 24 Stephenson Way, London, UK NW1 2DP. Phone 44 020 7391 4800. Fax NA. www.dsc.org.uk. £27.95. Bilingual guide provides comprehensive coverage of giving in Wales with independent analysis and commentary. Covers trusts, companies, the National Lottery, government sources, the European Union, and the Wales Council for Voluntary Action. ***Key*** *Europe, international, trusts, Wales. 5/15/07*

WESTERN AUSTRALIA BUSINESS NEWS. Level 1, Suite 25, 82 Beaufort Street, PERTH Western Australia 6000. Phone 061 (08) 9288 2100. Fax 061 (08) 9227-6503. www.businessnews.com.au. Online only: $190. Personal subscription: $310 (AUD). Overseas: $509 (AUD). Weekly publication of in-depth coverage of key issues and advancements in the Western Australia business sector. Personal subscription includes book of lists, online access, and a $200 voucher for advertising. ***Key*** *Australia, businesses. 5/15/07*

WHO'S WHO IN THE EAST. See Biographical section.

WHO'S WHO IN THE MIDWEST. See Biographical section.

WHO'S WHO IN THE SOUTH AND SOUTHWEST. See Biographical section.

WHO'S WHO IN THE WEST. See Biographical section.

WHO'S WHO IN THE WORLD. See Biographical section.

WINES & VINES DIRECTORY & BUYERS GUIDE. See Business section.

THE WORLD FACTBOOK. See Government section.

WORLD GUIDE TO FOUNDATIONS. See Foundations section.

WORLD INTERNET DIRECTORY. See Reference section.

WORLD WEALTH REPORT. See Business section.

REFERENCE

BOSTON COLLEGE CENTER ON WEALTH AND PHILANTHROPY. Main Campus, 140 Commonwealth Avenue, Chestnut Hill, MA 02467. Phone (617) 552-8000. Fax NA. www.bc.edu/research/swri. Provides information on books, reports, articles, links, and other resources. ***Key*** *links, philanthropy, research, resources. 6/8/07*

CAPITAL RESEARCH CENTER. Capital Research Center, 1513 16th Street NW, Washington, DC 20036. Phone (202) 483-6900. Fax (202) 483-6990. www.capitalresearch.org. A conservative think tank that analyzes philanthropic giving and nonprofits, and also promotes private alternatives to government welfare programs. ***Key*** *nonprofits, philanthropy, research. 5/15/07*

CATALOG OF NONPROFIT LITERATURE. The Foundation Center, 79 Fifth Ave, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. http://lnps.fdncenter.org. Searchable database of the literature of philanthropy that incorporates the contents of the Foundation Center's five libraries and contains many bibliographic references. ***Key*** *foundations, online, nonprofits, philanthropy. 5/15/07*

CHARITY NAVIGATOR. 1200 MacArthur Boulevard, Second Floor, Mahwah, NJ 07430. Phone (201) 818-1288. Fax (201) 818-4694. www.charitynavigator.org. Company evaluates and scores charities and foundations on their efficiency, administrative costs, cost to raise a dollar, financial picture, etc. ***Key*** *assessments, charities, foundations. 5/24/07*

THE CHRISTIAN SCIENCE MONITOR. The Christian Science Monitor, One Norway Street, Boston, MA 02115. Phone (800) 456-2220 or (617) 450-2000. Fax NA. www.csmonitor.com. $27 for 63 issues (daily); $8/month for online version. A non-denominational content that provides world and national current events and archives. ***Key*** *international, news, United States. 5/15/07*

THE CHRONICLE OF HIGHER EDUCATION. The Chronicle of Higher Education, 1255 23rd Street NW, Suite 700, Washington, DC 20037. Phone (800) 728-2803 (202) 466-1000. Fax (202) 452-1033. www.chronicle.com. $82.50 annually (49 issues). Academic source of news and information. Subscribers receive free access to this website and regular email news updates. ***Key*** *higher education, news, universities. 5/15/07*

THE CHRONICLE OF PHILANTHROPY. The Chronicle of Philanthropy, 1255 23rd Street NW, Suite 700, Washington, DC 20037. Phone (815) 734-1216 (202) 466-1200. Fax NA. email: subscriptions@philanthropy.com. www.philanthropy.com. $72 annually print U.S. (24 issues). Online prices vary. Provides news and information for nonprofit executives in many fields, as well as fund raisers, professional employees of foundations and corporate grant-makers. Offers lists of grants, fundraising ideas and techniques, statistics, updates on regulations, reports on tax and court rulings, book summaries, and a calendar of events. ***Key*** *charities, fundraising, grants, higher education, jobs, nonprofits, philanthropy, regulations, taxes. 5/16/07*

CITY DIRECTORY. Polk City Directories, 37001 Industrial Road, Livonia, MI 48150. Phone (866) 467-7655. Fax (402) 596-7655. www.citydirectory.com. Prices vary. The Polk City Directories' Division gathers and publishes close to 1,000 city directories covering more than 10,000 communities across the U.S. and Canada. Check website or call company for areas covered. ***Key*** *addresses, Canada, directories, phone, United States. 5/16/07*

COMPUSERVE. CompuServe Interactive Service, Inc. (A subsidiary of AOL), P.O. Box 17300, Jacksonville, FL 32245-7300. Phone (800) 848-8990, (800) 854-7595. Fax 703-433-7272. www.compuserve.com. $19.95 per month. $199 Annual membership. Internet service provider with access to news, information, and entertainment as well as a variety of service features, including stock quotes, a continuously updated news ticker, and other links. ***Key*** *Internet, news, software, stocks. 5/16/07*

THE CYBERSKEPTIC'S GUIDE TO INTERNET RESEARCH. Information Today, Inc., 143 Old Marlton Pike, Medford, NJ 08055-8750. Phone (609) 654-6266. Fax (609) 654-4309. www.cyberskeptic.com/cs/. (10 issues/year) Direct: $179.95. (10 issues/year) Personal Subscription: $119.95. A monthly subscription newsletter describing and evaluating important Internet sites. Discusses strategies to help you use the Internet as a serious and cost-effective research tool. ***Key*** *Internet, research. 5/16/07*

DAILY STOCKS. Daily Stocks, Inc., New York, NY 10006. Phone NA. Fax NA. www.dailystocks.com. Stock research site with quotes, data charts, and many links to other stock sites. ***Key*** *stocks. 6/11/07*

DEBRETT'S CORRECT FORM. See International section.

DECISION MAKING WITH INSIGHT. 2003. The Gale Group. Order from Amazon. www.amazon.com. $71.95. Includes the software "Insight." Provides an alternate resource for simulation and forecast analysis. ***Key*** *resources, software. 6/11/07*

DIRECTORY OF MINNESOTA ASSOCIATIONS. Spring 2006. James J. Hill Publishing Service, 80 W. Fourth Street, St. Paul, MN 55102-1669. Phone (877) 700-HILL (651) 265-5500. Fax NA. www.jjhill.org. $50. Profiles include contact information, purpose and publications link to each site. Published biannually in PDF format available via email. ***Key*** *associations, businesses, directories, Minnesota. 5/16/07*

DIRECTORYNETMAIL. Updated every 24-48 hours. DirectoryNET, LLC, 4555 Mansell Road, Suite 230, Alpharetta, GA 30022. Phone (800) 733-1212 or (770) 521-0100. Fax (770) 521-1295. www.directorynet.com. Prices depend upon product version selected. Online access to directory assistance databases and a suite of email marketing products ***Key*** *addresses, directories, email, phone. 5/16/07*

DISABILITY FUNDING NEWS. CD Publications, 8204 Fenton Street, Silver Spring, MD 20910. Phone (800) 666-6380 or (301) 588-6380. Fax (301) 588-6385. www.cdpublications.com. $427 per year (48 issues online). Newsletter provides details on public and private funding opportunities for a wide range of programs. Reports on Congressional legislation and agency actions that might affect programs for the elderly or disabled, and covers the work of major advocacy groups. ***Key*** *disabilities, funding, grants. 5/16/07*

DISCOVERING STATISTICS USING SPSS. 2005. Sage Publications, Ltd. 2455 Teller Road, Thousand Oaks, CA 91320. Phone (800) 818-7243. Fax (800) 583-2665. www.sagepub.com. $65.95.Provides a good balance of how to do statistics and the software SPSS. ***Key*** *analytics, statistics. 6/11/07*

FINDARTICLES.COM. FindArticles, 625 Second Street, San Francisco, CA 94107. www.findarticles.com. Database contains selected articles on a range of topics from selected national magazines and journals. ***Key*** *information, news. 5/16/07*

FREAKONOMICS. Revised 2006. Harper Collins. www.harpercollins.com. $27.95. Steven D. Levitt's now-famous ground-breaking work uncovers unexpected connections in everyday life while challenging traditional economic thought. ***Key*** *economy. 6/11/07*

EMPTY TOMB, INC. 301 North Fourth Street, Champaign, IL 61825-2404. Phone (217) 356-2262. Fax (217) 356-2344. www.emptytomb.org. Christian service and research organization that provides both a financial discipleship strategy and information about church giving patterns on a national level. ***Key*** *churches, faith-based, giving, philanthropy. 5/16/07*

ENCYCLOPEDIA OF ASSOCIATIONS: NATIONAL ORGANIZATIONS OF THE U.S. 2007 45TH EDITION. (Available September 2007). Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.gale.com. Pricing varies. Lists national associations with address and telephone number, geographic and executive index, international organizations, research activities and funding programs. Also available on CD-ROM. ***Key*** *associations, geography, research. 5/16/07*

ENCYCLOPEDIA OF BUSINESS INFORMATION SOURCES. June 2007. 22nd Edition. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.gale.com. $480. Lists sources ranging from directories, periodicals, newsletters, etc., on a variety of businesses and industries. ***Key*** *businesses, directories, lists, news. 5/16/07*

650 ESSENTIAL NONPROFIT LAW QUESTIONS ANSWERED. 2005. Jossey-Bass, 989 Market Street, San Francisco, CA 94103-1741. Phone (877) 762-2974. Fax (800) 597-3299. www.josseybass.com. $75. Authoritative answers to the most important questions on business, tax, legal and fundraising practices for nonprofit organizations. ***Key*** *businesses, fundraising, law, nonprofits, taxes. 5/18/07*

FECINFO. Updated Regularly. Congressional Quarterly Inc., 1255 22nd Street NW, Washington, DC 20037. Phone (800) 432-2250. Fax NA. www.tray.com/fecinfo. An online service that provides detailed reports, analysis, and information on virtually every major area of American political money. ***Key*** *campaigns, financial, politics. 5/16/07*

FIND IT ONLINE. April 2007. 4th Edition. BRB Publications, P.O. Box 27869, Tempe, AZ 85285. Phone (800) 929-3811. Fax (800) 929-4981. www.brbpub.com. $21.95. This book provides: practical lessons, useful websites, international and national sections, and information on push technology and filtering tools among others ***Key*** *international, online, technology, United States, website. 5/16/07*

FOR THE BENEFIT OF ALL: A HISTORY OF PHILANTHROPY IN MICHIGAN. 1989. Council of Michigan Foundations, One South Harbor Avenue, Suite 3, Grand Haven, MI 49417. Phone (616) 842-7080. Fax NA. www.cmif.org. Members: $20. Non members: $25. This book explores the roots and evolution of Michigan philanthropy. ***Key*** *history, Michigan, philanthropy. 5/16/07*

FORBES MAGAZINE. Forbes Publishing, Inc., 90 5th Avenue, New York, NY 10011. Phone (800) 295-0893 or (212) 366-8900. Fax NA. www.forbes.com. $29.99 (26 issues). Business magazine provides information about technology, money and investing, market trends, portfolio strategy, entrepreneurs, and "Forbes Life." Includes an annual special issue listing "Forbes World's Richest People" and the annual "150 Wealthiest ZIP Codes," including median home price. ***Key*** *affluent, businesses, entrepreneurs, individuals, news, profiles, trends, wealth, ZIP codes. 5/17/07*

FORBES PEOPLE TRACKER. Forbes Publishing, Inc., 90 5th Avenue, New York, NY 10011. Phone (800) 295-0893 or (212) 366-8900. Fax NA. www.forbes.com/cms/template/peopletracker/index.jhtml. Track executives and celebrities of the rich list, customize email alerts, and research public companies. ***Key*** *businesses, executives, public, research, wealth 5/25/07*

FORTUNE. Time Inc., P.O. Box 60001, Tampa, FL 33660. Phone (800) 621-8000. Fax NA. www.fortune.com. $19.99: 28 issues, website price. Print: $59.95. Free email newsletters are available. Focuses on financial and economic issues facing US business and government. Publishes the "Fortune 500" listing each year. ***Key*** *businesses, economy, financial, government, lists. 5/17/07*

THE FOUNDATION CENTER'S GRANTS CLASSIFICATION SYSTEM INDEXING MANUAL WITH THESAURUS. Revised Edition. May 1995. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax NA. www.fdncenter.org. $95. Includes a complete set of all classification codes to facilitate precise tracking of grants by subject, recipient type and population categories. ***Key*** *corporations, foundations, grants, research. 5/17/07*

FRINGE BENEFITS: NONPROFITS VS. FOR-PROFITS. Spring 2007. Abbott, Langer and Associates, Inc., 1725 I Street NW, Suite 300, Washington, DC 20006 USA. Phone (877) 210-6563. Fax (877) 239-2457. www.abbott-langer.com. Prices vary. Reports prevailing practices in nonprofit organizations regarding vacations, holidays, pensions, and sick leave. Listed by type of organization, region, geographic scope of organization, annual budget, and number of employees. Published every three years. ***Key*** *benefits, jobs, nonprofits, salaries. 5/17/07*

FULLTEXT SOURCES ONLINE. July 2006. Information Today, Inc., 143 Old Marlton Pike, Medford, NJ 08055-8750. Phone (609) 654-6266. Fax (609) 654-4309. www.fso-online.com. $279 single user web-access only. $329 print subscription and single user web access. This directory lists full text sources for more than 30,000 periodicals, newspapers, newsletters, and newswires found online. Tells which vendors carry the title, the dates of coverage and the file name. Includes Internet archive information. ***Key*** *directories, information, Internet, news, periodicals, research, resources. 5/17/07*

GALE DIRECTORY OF DATABASES. 2007. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.gale.com. $565. Each edition is comprised of two volumes: Vol. 1: Online Databases; Volume 2: CD-ROM & other products. Covers all aspects of the international database industry, providing complete descriptions of thousands of databases. Entries provide organization name, full contact information, branch offices, a complete list of database products and more. ***Key*** *database, directories, international. 5/17/07*

GEO NAMES. U.S. Board on Geographic Names. USGS National Center, 12201 Sunrise Valley Drive, Reston, VA 20192. Phone (703) 648-4000. Fax NA. http://geonames.usgs.gov/pls/gnispublic. Provides county locator search function. ***Key*** *geography, real estate. 5/24/07*

GIVING AND VOLUNTEERING IN CALIFORNIA. 2000. University of San Francisco, Institute for Nonprofit Organization Management, College of Professional Studies, 2130 Fulton Street, San Francisco, CA 94117. Phone (415) 422-6867. Fax NA. www.inom.org. Available in pdf. This statewide survey details charitable giving and volunteering patterns in California. The report also surveys charitable activities of three major ethnic groups—African American, Hispanic and Asian Pacific Islanders—in Alameda County. ***Key*** *African Americans, Asian Americans, California, charities, Hispanics, philanthropy, survey, volunteers. 5/17/07*

GIVING BY INDUSTRY: A REFERENCE GUIDE TO NEW CORPORATE PHILANTHROPY. See Business section.

GRANTSMART.ORG. GrantSmart, Inc., 2052 Galveston Street, San Diego, CA 92110. Phone NA. Fax NA. www.grantsmart.org. Database contains 658,051 tax returns filed by over 106,000 foundations and charitable trusts. ***Key*** *foundations, grants, nonprofits, trusts. 6/8/07*

HANDSNET. P.O. Box 90477, San Jose, CA 95109. Phone NA. Fax (408) 904-4874 www.handsnet.org. Aggregates current human services and community development headlines and information. Additionally, Handsnet helps organizations integrate online communications strategies to improve social service programs and policies. ***Key*** *community, nonprofits, online, social services. 5/17/07*

HIGHBEAM RESEARCH (Formerly eLibrary.) Highbeam Research, Inc., 65 E. Wacker Place, Suite 400, Chicago, IL 60601. Phone (312) 782-3900. Fax (312) 782-3901. www.highbeam.com/library/. Basic membership: free. Full membership: $29.95 a month/$199.95 per year. Provides access to 35 million documents in newspapers, encyclopedias, magazines, transcripts, and others from over 3,000 resources over 20 years. ***Key*** *news, publications, research. 5/16/07*

HOW FOUNDATIONS WORK. See Foundations section.

THE INFORMATION ADVISOR. Information Today, Inc., 143 Old Marlton Pike, Medford, NJ 08055-8750. Phone (800) 300-9868 or (609) 654-6266. Fax (609) 654-4309. www.informationadvisor.com. $189 (12 issues). Newsletter provides comparisons of various online databases and print sources. Includes quarterly Knowledge Management Supplements. ***Key*** *database, management, online, resources. 5/17/07*

INGENTA. Publishers Communication Group (PCG), 875 Massachusetts Avenue, 7th floor, Cambridge, MA 02139. Phone (617) 497-6514. Fax (617) 354-6875. www.ingenta.com. Prices vary. Permits complex searching of more than 20 million articles, reports, chapters, and more. Company provides technology and services to the information and publishing industries. ***Key*** *database, information, online, publications. 5/17/07*

THE KIPLINGER LETTER. Kiplinger Washington Editors, Inc., 1729 H Street, NW, Washington, DC 20006. Phone (800) 544-0155. Fax NA. www.kiplinger.com. $117 per year (free online access provided with subscription). Provides a weekly briefing of business and economic trends, as well as what to expect from Washington. ***Key*** *businesses, District of Columbia, economy, government, online, trends. 5/17/07*

LAW TECHNOLOGY NEWS—PRODUCTS, SYSTEMS & SERVICES FOR LEGAL PROFESSIONALS. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571 or (615) 850-5320. Fax NA. www.lawcatalog.com. US: $99. Outside US: $199. Monthly report providing useful information essential to making the best technology purchasing decisions. Each issue features more than 200 announcements of new products, systems and services. ***Key*** *law, technology. 5/17/07*

THE LEGAL INTELLIGENCER. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $397-1 year subscription. Obtains and publishes court listings and legal notices, in-depth analyses, and unbiased coverage of legal issues. Official publisher of Philadelphia County notices. ***Key*** *law, Pennsylvania. 5/17/07*

LEGAL TIMES (DC). See Business section.

LILITH MAGAZINE. Lilith Publications, Inc., 250 West 57th Street, Suite 2432, New York, NY 10107. Phone (212) 757-0818. Fax (212) 757-5705. www.lilith.org. $24.97 per year (4 issues). Contains articles on Jewish women's philanthropy. ***Key*** *Jewish, philanthropy, women. 5/17/07*

THE LONG TAIL. 2006. Hyperion. 77 West 66th Street, 11th Floor, New York, NY 10023. Phone (212) 456-0133. Fax NA. www.hyperionbooks.com. Prices vary by website. $16.50-$24.95. A great read for thinking about messaging strategies and segmentation. ***Key*** *marketing, segmentation, strategies. 6/11/07*

MAJOR GIFTS: SOLICITATION STRATEGIES. 1999. 2nd Edition. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (202) 328-2273. Fax (202) 387.4973. www.case.org. $46.95 members. $62.95 non-members. Offers a systematic approach to major gift fundraising and major gift strategies as well as relevant information on donor philanthropic patterns. ***Key*** *advancement, campaigns, donors, major gifts. 5/17/07*

MAPQUEST. AmericaOnline, Inc., 555 17th Street, Suite 1600, Denver, CO 80202. Phone (800) 626-4655 or (303) 486-4000. Fax NA. www.mapquest.com. Operates as an address locator and creates maps and driving directions. Also publishes atlas and map products. ***Key*** *addresses, maps, directions. 5/17/07*

MODERN HEALTHCARE. Crain Communications, Inc., 360 North Michigan Avenue, Chicago, IL 60601-3806. Phone (888) 446-1422 or (312) 649-5350. Fax NA. www.modernhealthcare.com. $154 print. daily email newsletter $49. Modern Healthcare Alert: free. Published weekly. Contains articles about the healthcare industry, including salary information. ***Key*** *compensation, healthcare, salaries. 5/17/07*

MOTHER JONES. Mother Jones Magazine, 222 Sutter Street, 6th Floor, San Francisco, CA 94108. Phone (415) 321-1700. Fax (415) 321-1701. www.mojones.com. $10. An independent, nonprofit magazine that provides profiles on the top 400 contributors to political campaigns. ***Key*** *donors, philanthropy, politics, profiles. 5/17/07*

MUSICAL AMERICA DIRECTORY: INTERNATIONAL DIRECTORY OF THE PERFORMING ARTS. 2006 Edition. Dec. 2005. Commonwealth Business Media, 400 Windsor Corporate Center, 50 Millstone Road, Suite 200, East Windsor, NJ 08520. Phone (800) 221-5488. Fax (609) 371-7879. www.musicalamerica.com. $120 plus. Online subscription also available. Features over 14,000 detailed international listings of performing arts organizations, festivals, and schools. Lists artists' managers, record companies, government arts organizations, music publishers and publications, radio and TV stations, and more. There are 33 databases in the directory. ***Key*** *directories, culture, entertainment, international, television, radio. 5/17/07*

NATIONAL CONNECTIONS: DIRECTORY OF CORPORATE & NONPROFIT BOARDS. See *The Donor Series* in the Biographical section.

NATIONAL DIRECTORY OF NONPROFIT ORGANIZATIONS. 2007. 20th Edition. Thompson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax NA. www.gale.com. $540. Provides concise analysis of the more than 260,000 of the major nonprofit organizations in the US, many with $100,000 or more in annual revenues. ***Key*** *directories, nonprofits. 5/17/07*

NATIONAL FACULTY DIRECTORY. October 2007. 39th Edition. Thompson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax. www.gale.com. $1050. Supplement $435. Provides an excellent source of information on American colleges and universities and English language-oriented institutions in Canada. Organized alphabetically by address, department affiliation and geographic location. ***Key*** *Canada, directories, education, faculty, United States. 5/17/07*

NETSOURCE@USC. University of Southern California University Advancement, University Park Campus, ADM 160, MC 4017, Los Angeles, CA 90089-4017 Phone (213) 740-2211. Fax (213) 740-8149. www.usc.edu/dept/source. Comprehensive index of websites for prospect research. Maintained by the University of Southern California Development Research Department. ***Key*** *advancement, indexes, research, resources, websites. 5/17/07*

THE NETWORK JOURNAL. The Network Journal Communications, Inc., 39 Broadway, Suite 2120, New York, NY 10006. Phone (212) 962-3791. Fax (212) 962-3537. www.tnj.com. Subscription: $15. Monthly publication reaches black professionals, small business owners, and upwardly mobile individuals. Gives business owners new ideas in management techniques, marketing, legal matters, taxes, and office technology. ***Key*** *African Americans, businesses, law, technology. 5/17/07*

NEW DIRECTIONS FOR PHILANTHROPIC FUNDRAISING. Jossey-Bass, 989 Market Street, San Francisco, CA 94103-1741. Phone (800) 762-2974. Fax (800) 597-3299. www.josseybass.com. $110 (4 issues). Journal covers fundraising management and technique, information to boost voluntary giving, and how philanthropy concepts relate to practice. ***Key*** *fundraising, management, philanthropy. 5/18/07*

NEW JERSEY REFERENCE LIBRARIANS. South Jersey Regional Library Cooperative. Phone (856) 346-1222. Fax NA. www.qandanj.org/about.htm. Free. Some services require a New Jersey library barcode. 24-hour live research assistance from librarians across the state of New Jersey. ***Key*** *library, New Jersey, research. 5/30/07*

NEW YORK LAW JOURNAL. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $395 introductory rate for new subscribers. Contains news and advice on all aspects of the profession, court notes, digests of unpublished decisions, regular weekly sections devoted to corporate law, real estate developments, management and more. Includes recent technology development; monthly booklet on individual judges' rules; special reports on environmental law, and corporate and securities law. ***Key*** *attorneys, law, news, New York, real estate, technology. 5/18/07*

NEW YORK PUBLIC LIBRARY. The New York Public Library, Fifth Avenue and 42nd Street, New York, NY 10018. Phone (212)-930-0800. Fax NA. www.nypl.org/databases. Search multiple databases at once. ***Key*** *database, library, research. 5/30/07*

THE NEW YORK TIMES. 229 West 43rd Street, New York, NY 10036. Phone (212) 556-1234. Fax NA. www.nytimes.com. Free for current articles. Delivery and archive access prices vary. The New York Times on the Web. TimesSelect is a web-based subscription service including archival access going back to 1851, op-ed columns, and multimedia articles. ***Key*** *information, New York, news, website. 5/18/07*

NEW YORK TIMES SALARY CALCULATOR. 229 West 43rd Street, New York, NY 10036. Phone (212) 556-1234. Fax NA. http://salary.nytimes.com. Compares and calculates salaries for a range of job titles in various geographical markets using data from salary.com. ***Key*** *geography, salaries. 6/8/07*

NEWSDIRECTORY. Tucows Inc., 96 Mowat Avenue, Toronto, ON, Canada M6K 3M1. Phone NA. Fax NA. www.newsdirectory.com. Provides newspapers listed by area code. ***Key*** *directories, news. 5/29/07*

NEWSLINK. Hello Metro, 131 E. Court Ave Suite 300, Jeffersonville, IN 47130. Phone (217) 355-0016. Fax (217) 355-0185. www.newslink.org. Links to newspapers, broadcasters and magazines, and JobLink advertising. ***Key*** *links, news. 5/18/07*

NONPROFIT GENIE. CompasPoint Nonprofit Services, 731 Market Street, Suite 200, San Francisco, CA 94103. Phone (415) 541-9000. Fax (415) 541-7708. www.genie.org. Free. Find information and resources for the nonprofit community. A frequently asked-question section explains the nuances of the 990. ***Key*** *nonprofits, SF-990, training. 5/18/07*

THE NONPROFIT TIMES. The Nonprofit Times, 120 Littleton Road, Suite 120, Parsippany, NJ 07054. Phone (973) 394-1800. Fax (973) 394-2888. www.nptimes.com. Subscriptions from $32 to $99. Publication is free for full-time non-profit executives. Must requalify annually. Covers nonprofit news, marketing and management. ***Key*** *marketing, news, nonprofits. 5/30/07*

OCLC FIRSTSEARCH. OCLC Online Computer Library Center, Inc., 6565 Kilgour Place, Dublin, OH 43017. Phone (800) 848-5878 or (614) 764-6000. Fax (614) 764-6096. www.oclc.org. Available to libraries and links through other sites. Nonprofit online reference service offers cataloging tools, reference databases and online searching services, resource sharing tools, preservation services, Dewey Decimal Classification, and WorldCat. ***Key*** *index, library, resources. 5/18/07*

OPENING DOORS: PATHWAYS TO DIVERSE DONORS. August 2002. Jossey-Bass, 989 Market Street, San Francisco, CA 94103-1741. Phone (877) 762-2974. Fax (800) 597-3299. www.josseybass.com. $33 (e-book also available). Winner of the 2002 Skystone Ryan Research Prize from the AFP. Guide for fundraisers that helps reach new donors and increase the diversity of existing development programs. Contains information about charitable practices of: African Americans, Asian Americans, Latinos, and Native Americans. ***Key*** *African Americans, Asian Americans, Hispanics, giving, Native Americans, minorities, philanthropy, research. 5/18/07*

OPENSECRETS.ORG. The Center for Responsive Politics, 1101 14th Street, NW, Suite 1030, Washington, DC 20005. Phone (202) 857-0044. Fax (202) 857-7809. www.opensecrets.org. A nonpartisan, nonprofit research group that tracks political giving and its effects on elections and public policy. ***Key*** *politics, funding. 5/18/07*

OVID. Ovid Technologies, 333 Seventh Avenue, 20th Floor, New York, NY 10001. Phone (800) 950-2035 or (646) 674-6300. Fax (646) 674-6301. www.ovid.com. Prices vary. Contains information on more than 80 databases for professional researchers, students, and clinicians. ***Key*** *database, online, research. 5/18/07*

PARTNERSHIP, JOINT VENTURES & STRATEGIC ALLIANCES. 2003 Revised Edition. Updated as needed. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $395 2-volume set. CD-ROM of forms included. Loose-leaf; updated as needed. Covers selecting the form of entity; dispute resolution; tax issues; formation and operation of partnerships and joint ventures; and more. Includes sample forms. ***Key*** *businesses, law, partnerships. 5/18/07*

PATENT/TRADEMARK INFO. Legal Information Institute, Cornell Law School, Myron Taylor Hall, Ithaca, NY 14853. Phone NA. Fax NA. www.law.cornell.edu. Provides a search database of legal information on patents and trademark information. ***Key*** *database, patents, trademarks. 5/18/07*

PENNSYLVANIA NONPROFIT REPORT. Pennsylvania Nonprofit Report, P.O. Box 252, Wayne, PA 19087. Phone (610) 356-3160. Fax (610) 356-8153. www.panonprofitreport.com. $120 per year. A 12-page monthly newsletter that targets the nonprofit sector of Pennsylvania. Includes news items of statewide and national interest impacting the sector, such as management and technical assistance and regular columns on taxation, legal accounting, insurance, human resources, fundraising, and more. ***Key*** *fundraising, human resources, law, management, news, nonprofits, Pennsylvania, technology. 5/18/07*

PHILANTHROPIC STUDIES INDEX. IUPUI University Library, 755 West Michigan Street, Indianapolis, IN 46202. Phone (888) 422-0499 or (317) 274-8278. Fax NA. www.ulib.iupui.edu. http://cheever.ulib.iupui.edu/psipublicsearch. Available free online. PSI is a tool to locate information on volunteerism, nonprofit organizations, fundraising, and charitable giving. Includes dissertations, working papers, and other information sources. ***Key*** *nonprofits, philanthropy, volunteers. 5/18/07*

PHILANTHROPY IN COMMUNITIES OF COLOR. 1999. Indiana University Press, Order Department, 601 North Morton Street, Bloomington, IN 47404-3797. Phone (800) 842-6796. Fax (812) 855-7931. www.indiana.edu/~iupress. $29.95. Describes the specific practices and customs of giving money, goods, and services in eight ethnic communities. ***Key*** *African Americans, minorities, philanthropy. 5/18/07*

PHILANTHROPY INDEX. Waltman Associates, 7800 Metro Parkway, Suite 300, Minneapolis, MN 55425. Phone (612) 338-0772. Fax (651) 905-9536. www.tc.umn.edu/~bergq003/wa/PD_Index.html. Provides a list of donors, donations, and recipients. ***Key*** *affluent, philanthropy, lists. 5/18/07*

THE PHILANTHROPY NEWS NETWORK ONLINE. PNNOnline, 3313 West Cary Street, Richmond, VA 23221. Phone (804) 342-7665. Fax (804) 342-8015. www.pnnonline.org. Daily online national news and information website. ***Key*** *news, online, philanthropy, website. 5/18/07*

PORTICO. University of Virginia, Phone NA. Fax NA. www.indorgs.virginia.edu/portico. A collection of websites containing publicly available information compiled for the use of the advancement community. Includes links for law, real estate, stocks, nonprofits, and more. ***Key*** *advancement, law, nonprofits, properties, real estate, stocks, website. 5/18/07*

POWERSEARCH. The Gale Group, 27500 Drake Road, Farmington Hills, MI 48331. Phone (800) 877-GALE. Fax NA. www.gale.com. Prices vary. Powersearch is an online full-service reference solution. It provides access to The Gale Group's complete collection of proprietary full-text databases, custom databases and other leading publisher's reference products. Powersearch Plus also available. ***Key*** *database, online, research. 5/18/07*

PR NEWSWIRE. 810 Seventh Avenue, 35th Floor, New York, NY 10019. Phone (800) 832-5522 or (212) 596-1500. Fax NA. www.prnewswire.com. Provides comprehensive news targeting, distribution, and measurement services for public relations and investor relations professionals ranging from information distribution and market intelligence to the creation of online multimedia content and investor relations websites. ***Key*** *investments, news. 5/18/07*

PRICE'S LIST OF LISTS. Specialissues.com. P.O. Box 13177. Tallahassee, FL 32317. Phone (850) 668-1833. Fax (850)668-1833 (call first). www.specialissues.com/lol. Free. Database of rankings of people, companies, and resources. Search by subject area. ***Key*** *companies, database, individuals, lists, resources. 5/30/07*

PRIVACY JOURNAL. 2006. Privacy Journal, P.O. Box 28577, Providence, RI 02908. Phone (800) 621-1031 or (401) 274-7861. Fax (401) 274-4747. www.privacyjournal.net. $65 per year (electronic version available). Published monthly. Contains articles on new legislation, technology and court decisions affecting telephone solicitation, access to personal information, mailing lists, and related privacy issues. Privacy Journal also produces the Compilation of State and Federal Privacy Laws. Discounts available for nonprofit organizations. ***Key*** *government, law, lists, mailing, nonprofits, privacy. 5/18/07*

PROSPECT RESEARCH FUNDAMENTALS. Stevenson, Inc., P.O. Box 4528, Sioux City, IA 51104. Phone (712) 239-3010. Fax (712) 239-2166. www.stevensoninc.com. $65. Provides information on discovering individuals' assets, information on private companies, rating and screening prospects, building a mailing list, generating new prospects, strategies for small nonprofits, researching foundations, the role of technology, managing prospect information effectively, and hiring a research staff, etc. ***Key*** *research, strategies, training. 5/18/07*

PUBLIC LIBRARY DATA SERVICE STATISTICAL REPORT. 2007. The Public Library Association, The American Library Association, Customer Service Department, 50 East Huron Street, Chicago, IL 60611. Phone (800) 545-2433. Fax NA. www.pla.org. Prices vary. Describes more than 200 information and referral centers in libraries across the US and Canada. Data is provided about the types of services offered, the availability of services in branches, budget, and more. Indexed by subject. ***Key*** *Canada, library, United States. 5/18/07*

READING ROOM. The Internet Public Library, University of Michigan School of Information, 304 West Hall, Ann Arbor, MI 48109-1092. Phone NA. Fax NA. www.ipl.org/div/reading. Provides a collection of books, magazines and newspapers from around the world. ***Key*** *information, Internet, library, news. 5/18/07*

RED HERRING MAGAZINE. Red Herring, Inc., 19 Davis Drive, Belmont, CA 94002. Phone (650) 428-2900. Fax NA. www.redherring.com. Provides analysis and reporting on technology, entrepreneurship and the financial markets. ***Key*** *entrepreneurs, financial, IPOs, stocks, technology. 5/18/07*

SEARCHAMERICA. SearchAmerica, Inc., 7001 East Fish Lake Road., Maple Grove, MN 55311. Phone (763) 416-1000. Fax (763) 416-1099. www.searchamerica.com. Fee-based name, address, telephone number, or Social Security number search for healthcare and debt recovery organizations. ***Key*** *addresses, healthcare, online, phone, social security. 5/18/07*

SEARCHER: THE MAGAZINE FOR DATABASE PROFESSIONALS. Information Today, Inc., 143 Old Marlton Pike, Medford, NJ 08055-8750. Phone (609) 654-6266. Fax (609) 654-4309. www.infotoday.com. $92.95 1 year, U.S. $118 1 year Canada and Mexico. Provides evaluations of online content, searching tips and techniques. Covers all forms of electronic databases, online services, CD-ROMs, diskettes, tapes for mainframes and others. ***Key*** *database, research. 5/18/07*

SERVING THOSE IN NEED: A HANDBOOK FOR MANAGING FAITH-BASED HUMAN SERVICES ORGANIZATIONS. April 2000. Jossey-Bass, 989 Market Street, San Francisco, CA 94103-1741. Phone (877) 762-2974. Fax (800) 597-3299. www.josseybass.com. $38. Focuses on building community. Offers leaders the guidance needed to prepare for the rapidly increasing demands on faith-based organizations. ***Key*** *faith-based, fundraising, leadership. 5/18/07*

SOMERSET COUNTY LIBRARY. Somerset County Library System, Bridgewater, NJ 08807. Phone (908) 526-4016. Fax NA. www.somerset.lib.nj.us/sclsweb1/databasesfulldescriptions.htm. Search multiple databases at once. ***Key*** *database, library. 5/30/07*

SORKIN'S DIRECTORY OF BUSINESS AND GOVERNMENT. See Business section.

SPIN (SPONSORED PROGRAMS INFORMATION NETWORK). InfoEd International, Inc., 1873 Western Avenue, Suite 201, Albany, NY 12203. Phone (800) 727-6427 or (518) 464-0691. Fax (518) 464-0695. http://spin.infoed.org. Provides modules to assist in managing grants and funding opportunities. Assists faculty and administrators in identification of external support for research, education and development projects. ***Key*** *federal, funding, grants, sponsored research, training. 5/18/07*

STATE AND REGIONAL ASSOCIATIONS OF THE UNITED STATES. See Business section.

TAXRECORDS.COM. Phone (888) 546-4466. Fax NA. $50/month. www.taxrecords.com. Records available for New Jersey and Maryland. ***Key*** *Maryland, New Jersey, property, taxes. 5/30/07*

TELEMATCH. Telematch, 6883 Commercial Drive, Springfield, VA 22159. Phone (800) 523-7346 or (703) 658-8300. Fax NA. www.telematch.com. Computerized US and Canadian residential telephone number appending.for residential or business phone numbers. More than 12 million residential phone numbers and more than 14 million business phone numbers from all 10 provinces. ***Key*** *Canada, phone, segmentation, United States. 5/18/07*

TRACERLOCK. Phone NA. Fax NA. www.tracerlock.com. A personal monitoring system that notifies you when new information on designated topics is available for viewing. ***Key*** *technology. 5/18/07*

U.S. POSTAL SERVICES. See Government section.

U.S. TRUST COMPANY'S SURVEY OF AFFLUENT AMERICANS. 2007. 26th Edition. 114 West 47th Street, New York, NY 10036 . Phone (202) 585-4100. Fax NA. www.ustrust.com. Free. Periodically polls the top one percent of wealthiest Americans on financial issues—those with an investable net worth greater than $5 million, in addition to a sub-sample of those with total assets greater than $25 million. Published articles include: "What the Wealthy Think," "Investment Behavior of the Affluent," "Affluent Baby Boomers," "Affluent Corporate Executives," and others. ***Key*** *affluent, executives, investments, survey. 5/18/07*

THE ULTIMATES. See Biographical Research section.

UNIVERSITY OF VERMONT. 411 Main Street, Burlington, VT 05401. Phone (802) 656-8418. Fax NA. www.uvm.edu/~prospect/index. Provides lists of various prospect resources. Key *prospecting, research. 6/7/07*

USATODAY.COM. USA Today, 7950 Jones Branch Dr., McLean, VA 22108. Phone (800) 872-0001. Fax NA. www.usatoday.com. $156. In-depth and concise coverage on major news stories, sports and entertainment features, timely technology, and interactive tools and features. ***Key*** *economy, entertainment, news, sports, technology. 5/21/007*

VOLUNTARY SUPPORT OF EDUCATION (VSE) DATA MINER. Updated annually. RAND Council for Aid to Education (CAE), 215 Lexington Avenue, 21st Floor, New York, NY 10016-6023. Phone (212) 217-0878. Fax (212) 661-9766. www.cae.org/vse. Prices vary by Carnegie classification. A powerful, web-based application that allows users to access and analyze the last 10 years of VSE data. Tools include slideshow capabilities, comparison groups, tables and graphs, report writer, custom variables and more. ***Key*** *data mining, giving, higher education, K-12, volunteers. 5/21/07*

WASHINGTON REPRESENTATIVES. 2007. Columbia Books, Inc., 8120 Woodmont Avenue, Suite 110, Bethesda, MD 20814. Phone (888) 265-0600. Fax (240) 646-7020. www.columbiabooks.com. Prices vary. Published twice a year. Covers DC's businesses, government offices, associations, cultural institutions, and non-profit organizations and the leaders who run them. Includes individually indexed entries with contact information, revenue or budget size, and officers and board members. ***Key*** *board, businesses, culture, District of Columbia, government, labor, law, media, medical. 5/21/07*

WHERE THE MONEY IS: ADVANCEMENT RESEARCH FOR NONPROFIT ORGANIZATIONS. 2001. BioGuide Press, 905 Conway Avenue, Suite 6, Las Cruces, NM 88005. Phone (505) 541-5680. Fax NA. www.bioguidepress.com. $45 plus s/h. Book that leads fund raisers and development officers step-by-step through the entire prospect and donor research process. Contains contact information, and also identifies companies that provide ratings and screenings. ***Key*** *advancement, fundraising, research, screening, training. 5/21/07*

A WHOLE NEW MIND: WHY RIGHT-BRAINERS WILL RULE THE FUTURE. 2006. Riverhead (Penguin Group). 375 Hudson Street, New York, NY 10014. Phone (800) 526-0275. Fax NA. www.penguingroup.com. $15. By Daniel Pink. Useful book for consideration when planning how to communicate technical information to non-technical audiences. ***Key*** *information, training. 6/11/07*

WOMEN IN PHILANTHROPY. 2006. University of Michigan Office of Development, ITCS, Wolverine Tower • 3003 South State Street, Suite 9000 • Ann Arbor, MI 48109. Phone (734) 647-6000. Fax (313) 764-5140. www.women-philanthropy.umich.edu. Links to dissertations, newsletters, research resources, women philanthropists, books and reports, and other information of interest to researchers. ***Key*** *philanthropy, research, women, . 5/21/07*

WOMEN'S FUNDING. Women's Funding Network, 1375 Sutter Street, Suite 406, San Francisco, CA 94109. Phone (415) 441-0706. Fax NA. www.wfnet.org. Inventories women's funds and publishes reports on women and philanthropy. ***Key*** *foundations, grants, women. 5/21/07*

WOMEN'S PHILANTHROPY INSTITUTE. 550 West North Street, Suite 301, Indianapolis, IN 46202. Phone (317) 274-4200. Fax (317) 684-8900. www.philanthropy.iupui.edu/PhilanthropicServices/WPI/. Contains news and information regarding women's giving. ***Key*** *news, philanthropy, women. 5/21/07*

WORLD INTERNET DIRECTORY. Tradeworlds SPA, Via Lago di Lugano 15, Schio, IT 36010. Phone 39 0445 575870. Fax 39 0445 575399. www.tradeworlds.com. ***Key*** *directories, international, Internet. 5/21/07*

SCREENING

ACXIOM CORPORATION. 1 Information Way, Little Rock, AR 72202. Phone (888) 322-9466. Fax NA. www.acxiom.com. Acxiom appends in-house constituent data or prospect lists with demographic, socio-economic and lifestyle data at the individual or household level. ***Key*** *economy, lifestyle, screening, wealth. 6/14/07*

ALUMNIFINDER: WEALTHSCORE. Alumnifinder is a joint partnership between Accudata and the US Education and 501(c)(3) organization service division of Accurint. 7 Main Street, 3rd Floor in Kingstown, RI 02852. Phone: (800) 978-9508. Fax NA. www.alumnifinder.com. Call for quote. Wealthscore product is used to score your entire database for wealth and affluence, and only pay for those records that you want to use. ***Key*** *screening, search engines, wealth. 6/14/07*

AMERICAN CHURCH LISTS. Division o.f InfoUSA. 5711 South 86th Circle Omaha, NE 68127. Phone (888) 733-1812. Fax NA. www.churchlistsusa.com. Searchable database providing telephone and USPS verified lists of religious organizations and households by religious affiliation. Prices vary. ***Key*** *churches, faith-based, lists, screening. 6/14/07*

BLACKBAUD ANALYTICS. Blackbaud, Inc., 2000 Daniel Island Drive, Charleston, SC 29492-7541. Phone (866) 267-3378. Fax (843) 216-6100. www.blackbaud.com. Offers a variety of products and databases that provide predictive modeling, prospect screening, fundraising management, and wealth identification. Products include the raiser's edge (constituent database), the information edge (data warehouse-based reporting tool), the financial edge (accounting package), blackbaud analytics prospectpoint (custom predictive models), wealthpoint (wealth screening), blackbaud netcommunity (online community building software), the patron edge (non-profit ticketing software). ***Key*** *analytics, demographics, management, modeling, screening, wealth. 6/14/07*

2007 COMMUNITY SOURCEBOOK OF ZIP CODE DEMOGRAPHICS. 21st Edition. ESRI Business Information Solutions, 8620 Westwood Center Drive, Vienna, VA 22182. Phone: (800) 447-9778. Fax: (909) 307-3049. www.esri.com/data/community_data/community-sourcebooks/index.html $495. Provides demographic information and 2012 forecasts of key population and income data for every U.S. ZIP Code. Updated variables for population, households, families, income, race, age, and consumer spending for a wide variety of products and services are included in this reference tool. Helpful in revealing untapped areas of wealth. ***Key*** *demographics, families, screening, wealth, ZIP codes. 6/14/07*

DONORCAST. Bentz Whaley Flessner, 7251 Ohms Lane, Minneapolis, MN 55439. Phone (952) 921-0111. Fax (952) 921-0109. www.donorcast.com. Creates and provides custom analytics for nonprofit fundraising organizations. Services include DonorCast People (constituency analysis, custom research and predictive modeling), DonorCast Programs (development program data analysis, annual giving program data analysis & projection analysis), DonorCast Counsel (program data analysis, training & implementation planning). Call for quote. ***Key*** *analytics, data mining, modeling, screening, training, wealth. 6/14/07*

DONORSCAPE. Grenzebach Glier & Associates, Inc., 55 West Wacker Drive, Suite 1500, Chicago, IL 60601. Phone (312) 372-4040. Fax (312) 372-7911. www.grenzebachglier.com. Call for quotes. DonorScape combines predictive modeling, asset data, data appending functionality and consulting using advanced statistics, analytics, match logic and web delivery. ***Key*** *analytics, assets, consulting, modeling, screening. 6/14/07*

EPSILON. 601 Edgewater Drive, Wakefield, MA 01880. Phone (781) 685-5000. Fax (781) 685-0830. www.epsilon.com. Call for quote. Intelligent modeling to help acquire new donors, while testing and measurement tools guide program improvements for increasing ROI. Epsilon provides a full range of modeling solutions. Epsilon's core client base is in the for-profit world.***Key*** *modeling, screening, wealth. 6/14/07*

EXPERIAN. 955 American Lane, Schaumburg, IL 60173. Phone (847) 517-5600. Fax NA. www.experian.com. Provides US consumer data and household-level information and services. ***Key*** *information, screening. 6/14/07*

HARRIS CONNECT, INC. 2500 Westchester Avenue, Suite 400, Purchase, NY 10577. Phone (914) 641-3500. Fax NA. www.harrisconnect.com. Online alumni directories, predictive modeling services, and demographic data append research for educational and membership organizations. Call for quote. ***Key*** *demographics, directories, modeling, research, screening. 6/14/07*

HEP DEVELOPMENT SERVICES. 105 Loudon Street, SW Suite One, Leesburg, VA 20175. Phone (703) 669-5602 or (800) 681-4438. Fax (703) 669-5604. www.hepdevelopment.com. Conducts data cleansing, matching gift identification, and wealth identification. HEP's new product, WealthTracker, a webcrawler service that profiles and pushes daily alerts on your top constituents' professional and financial activity, including promotions, appointments, resignations and speaking engagements. The WealthTracker service can be augmented with a regional scan (by zip code) to capture new prospects. Very useful in identifying new prospects for community organizations. ***Key*** *financial, professional, matching gifts, screening, wealth. 6/14/07*

INFOUSA NATIONAL ACCOUNTS. (formerly known as Donnelly Marketing), 5711 S 86th Circle, Omaha, NE 68127. Phone (402) 593-4593, or (888) 322-5323. Fax NA. www.donnelleymarketing.com. Provides US consumer data and household-level information and services. ***Key*** *information, screening. 6/14/07*

KEYDONOR: MULTIMEDIA COURSE IN DATA MINING FOR FUNDRAISING PROFESSIONALS. CASE, Department 4022, Washington, DC 20042. Phone (202) 328-4973. Fax NA. www.case.org. CD-based interactive multimedia course in data mining designed to give fundraisers the skills to better understand their prospects and target their efforts more accurately. Emphasis on DataDesk statistical modeling software. ***Key*** *fundraising, screening. 6/14/07*

MAGIC, INC. 3250 Piedmont Road., NE, Suite 300, Atlanta, GA 30305. Phone (877) 546-2442. Fax (404) 524-2992. www.majorgifts.net. Matches your constituent data to their database of 3 million wealthy individuals and their asset information. ***Key*** *assets, screening, wealth. 6/14/07*

P!N ELECTRONIC SCREENING. A service of Kintera, Inc. 140 South Beach Street, Suite 304, Daytona Beach, FL 32114. Phone (386) 226-8406. Fax NA. www.kintera.org. Provides prospect screening and predictive modeling services. Call for quote. ***Key*** *modeling, prospecting, screening. 6/14/07*

PRO PLATINUM/IWAVE. 28 Hillstrom Avenue, West Royalty Industrial Park, Charlottetown, PE, Canada C1E 2C5. Phone (800) 655-7729. FAX (866) 718-3322. www.iwave.com. Prospect Research Online, (PRO) Platinum, by iWave Information Systems is a subscription based, web research tool that helps non-profits identify and qualify potential funders in foundation, individual, and corporate giving. Service includes subscription to Zoominfo.com, which provides profile information on over 40 million people and 3.5 million companies. ***Key*** *corporations, foundations, giving, individuals, screening. 6/14/07*

RESPONSE UNLIMITED. c/o The Old Plantation, 284 Shalom Road, Waynesboro, VA 22980. Phone (540) 943-6721 Fax (540) 943-0841. www.responseunlimited.com. Mailing list management and brokerage, as well as creative services. Specializing in the Christian and conservative political markets. ***Key*** *faith-based, lists, mailing, politics. 6/27/07*

TARGET AMERICA. 10560 Main Street, Suite 301, Fairfax, VA 22030. Phone (703)383-6905. Fax (703) 383-6907. www.tgtam.com. Provides prospect screening services, on-demand and constituent file wealth screening. ***Key*** *demographics, screening, wealth. 6/14/07*

TARGET ANALYSIS. (division of Blackbaud, Inc.) 1030 Massachusetts Avenue, Cambridge, MA 02138. Phone (617) 583-4000. Fax (617) 354-0895. www.targetanalysis.com. Provides data analysis, market research and database marketing services. Call for quote. ***Key*** *analytics, database, research, screening, wealth. 6/14/07*

WEALTHENGINE. 4339 Montgomery Avenue, Bethesda, MD 20814. Phone (301) 215-5980. Fax NA. www.wealthengine.com. Provides prospect screening services, on-demand and constituent file wealth screening. Call for quote. ***Key*** *screening, wealth. 6/14/07*

SOFTWARE

ADVANCE. SunGard Higher Education, Inc., 1000 Winter Street, Suite 1200, Waltham, MA 02451. Phone (781) 890-2105. Fax (781) 890-4099. www.sungardhe.com. Call for pricing. Advance manages data on friends, donors, and prospects. Runs on Oracle and Sybase SQL or any operating system supported by your database engine. Minimum record capacity is 75,000; no maximum. Add-ons include: Advance Document Management, Advance Web Community, Special Events, SmartCall, Membership/ Dues, and Ticketing Profile. Reporting tools include InfoMaker and Crystal Reports. ***Key*** *database, fundraising, prospect management, software, technology. 5/29/07*

AGILON ONE. Agilon, Inc., 3801 Beverly Road SW, P.O. Box 9299, Cedar Rapids, IA 52409-9299. Phone (800) 480-9015. Fax NA. www.ruffalocody.com. Contact for pricing. Java-based One system supports prospect tracking, gifts and pledges, fundraising, and campaigns. Through myAgilon functionality, provides online directory and online giving capabilities featuring real-time credit card transactions with secure encryption technologies. Runs on DB2, Oracle and Java-capable platforms: MS Windows-Intel and IBM eSeries (AS/400). Minimum record capacity is 5,000; no maximum. Add-on modules include: Constituents, Contributions, Major Prospects, Campaign Management, Events, Gift Club Recognition, Memberships, Constituent Connection, Rel@y, and CAMPUSCALL. ***Key*** *database, donors, events, fundraising, online, prospect management, software, technology. 5/29/07*

ALLEGIANCE. Allegiance Software, Inc., 3453 Interstate Boulevard, Fargo, ND 58103. Phone (800) 858-7654. Fax (701) 293-6792. www.alleg.com. Call for pricing. For public and nonprofit broadcasting development operations. Major gift prospecting, gift and matching gift and web membership components. Runs on Windows and AS/400 machines, as well as MS SQL Server. Add-on modules include: volunteer management, auction management and traffic and corporate support. ***Key*** *database, donors, fundraising, matching gifts, software, technology, valuation, volunteers. 5/29/07*

ANDAR. Helix Data Processing Consultants, Ltd., 7300 Warden Avenue, Suite 503, Markham, ON, Canada L3R 9Z6. Phone (877) 479 3780. Fax (905) 479-1047. www.helixdp.com. Contact for pricing. Relationship database. Includes campaign and leadership tracking, gift and pledge processing, prospect and relationship management, volunteer management and integrated communications tools. Runs on standalone PC or in a client-server network environment. Includes standard reports and a data mining tool. ***Key*** *database, data mining, donors, fundraising, software, technology, volunteers. 5/29/07*

BANNER 7.0 ADVANCEMENT. SunGard Higher Education, 4 Country View Road, Malvern, PA 19355. Phone (800) 223-7036 US or (610) 647-5930 (outside US). Fax (610) 578-5102. http://sungardhe.com. Contact for pricing. Manages demographic information, the cultivation process, giving and contact patterns, activities and events, and personalized constituent communications. Includes SCT BANNER Advancement Self-Service. Runs on Oracle/Multiple platforms, including MS Windows, HP-UX, solaris, and Linux. No minimum/maximum record capacity. Add-on options include: SCT Workflow, SCT Luminis Platform, SCT Xtender Solutions, SCT Operational Data Store, and SCT Enterprise Data Warehouse. Reporting tools recommended: Any ODBC-compliant tool, including Crystal Reports, MS Access, and BrioQuery. ***Key*** *advancement, database, donors, fundraising, prospect management, software, technology. 5/29/07*

COLLEAGUE ADVANCEMENT. Datatel Benefactor, 4375 Fair Lakes Court, Fairfax, VA 22033. Phone (800) DATATEL or (703) 968-9000. Fax NA. www.datatel.com. Contact for pricing. Manages demographic information, the cultivation process, a detailed history of giving and contact patterns, activities and events, and personalized constituent communications. Part of a full campus system. Runs on IBM Unidata, Oracle, and MS SQ Server/UNIX, and MS Windows. No minimum/maximum record limits. Uses most ODBC-compliant reporting tools. ***Key*** *database, donors, events, fundraising, prospect management, software, technology. 5/29/07*

COMPASS. Compass Technology, 505 Independence Parkway, Chesapeake, VA 23300. www.compass.net. Contact for pricing. Fundraising database and CRM built on MicroSoft Outlook and utilizing MicroSoft applications. Manages demographic information, integrates with calling and analytics modules Runs on MS SQL Server and MS Windows. No minimum/maximum record limits. K***ey*** *analytics, database, demographics, fundraising, telecommunications. 6/27/07*

CONVIO FUNDRAISING CENTER. Convio, 11921 North Mopac Expressway, Suite 200, Austin, TX 78759. Phone (888) 528-9501 or (512) 652-2600. Fax (512) 652-2699. www.convio.com. Contact for pricing. Provides fundraising, membership, alumni, and constituent management. Runs on Oracle/ASP-hosted. Modules include: Alumni Directory, Email Marketing, Online Fund Raising, Online Events Registration, Online Advocacy, and Web Content Management. ***Key*** *database, donors, email, fundraising, software, technology. 5/29/07*

DONOR2. Systems Support Services, 5550 77 Center Drive, Suite 160, Charlotte, NC 28217. Phone (800) 548-6708. Fax (704) 522-8842. www.donor2.com. $5,000: one user; $16,000: 10 users; $62,000: 50 users. Comprehensive fundraising software tool runs on MS SQL Server V.7 and 2000 MS Windows NT and 2000 platforms. Add-on modules include: Alumni, Credit Card Processing and EFT, Honor Memorial, Planned Giving, Prospect Research, Special Events, Volunteer Tracking, and Scholarships. Uses any ODBC-compliant tool reporting tool, including MS Access and Crystal Reports. ***Key*** *database, donors, events, fundraising, prospect management, software, technology, volunteers. 5/29/07*

DONOR DIRECT. Public Interest Data, Inc., 1800 Diagonal Road, Suite 400, Alexandria, VA 22314. Phone (703) 683-9500. Fax NA. www.pidi.com. Contact for pricing. PIDI is an application service provider which offers DonorDirect to membership-based clients with 100,000 or more records. Accessed through a web browser via the Internet and can manage major gift prospects and donors, maintain ticklers and a monthly giving reminder program. PIDirect Select allows users to run queries from the database and PIDirect Results offers a customized reporting tool. ***Key*** *database, donors, fundraising, software, technology, ticketing. 5/29/07*

DONOR RECORDS. Executive Data Systems, 1640 Powers Ferry Road, Building 14, Suite 300, Marietta, GA 30067. Phone (800) 272-3374. Fax (770) 955-1975. www.execdata.com. One user: $1,500. 10 users: $2,300. 50 users: $2,300. Comprehensive donor tracking. Offers fund accounting as well as fundraising software. Available on trial basis. Runs on ISAM/MS Windows platforms. Maximum record capacity is 999,999; no minimum. Add-on modules include Membership Reports and Volunteer Reports. MS Access and Crystal Reports are the recommended reporting tools. ***Key*** *accounting, database, donors, fundraising, prospect management, software, technology. 5/29/07*

THE DATABANK. thedatabank, inc., 800 Washington Avenue North, Suite 303, Minneapolis, MN 55401. Phone (877) 603-0296. Fax (612) 455-2251. www.thedatabank.com. Contact for pricing. Web-based system (ASP) integrates a database, stores detailed information about each supporter, and contains tools to track personal interactions. Tracks biographical, giving and prospect information with customized tables. No minimum or maximum record capacity. Add-ons include: VoterMax and e-ActionMax. Reporting can be run and accessed real time via canned reports, such as a Campaign Summary or Pledge Aging report. Includes a built-in report writer. ***Key*** *database, donors, fundraising, prospect management, software, technology. 5/29/07*

DONORPERFECT VISUAL EDITION & DONORPERFECT ONLINE. SofterWare, Inc., 540 Pennsylvania Avenue, Fort Washington, PA 19034. Phone (800) 220-8111. Fax (215) 542-4370. www.donorperfect.com. Contact for pricing. Comprehensive software system uses screens, fields, and reports that can fit your needs. Up to one million records; no minimum. DonorPerfectVisual Edition runs on MS Visual FoxPro/MS Windows platforms. Add-ons include: Online Donation, EZ-EFT Direct Giving, Import, DonorPerfect Accounting Interface, and Gift Scanning. Integrated reports. Runs on either MS SQL Server 2000 or TCP-IP. Add-on modules include: Accounting Interface, EZ-EFT Direct Giving, Online Donation, Product Order Management, Custom Report Writer, and Email Marketing Service. No maximum record capacity for Online version. ***Key*** *database, donors, fundraising, online, software, technology. 5/29/07*

DONORQUEST. Intrepid Systems, Inc., 701 Galer Street, Suite 504, Seattle, WA 98109. Phone (800) 952-8228. Fax (800) 533-9281. www.intrepidsystems.com. Lease and purchase options available; single-user lease starts at $70 per month and single-user purchase starts at $2,400. Biographical, gift and pledge data storage, alternative addresses, notes, grant/contract tracking, and prospect tracking. Single-user version runs on any PC running Windows 95 or later (Windows 2000 or XP recommended). Multi-user requirements are the same as above for workstations. Server may be Windows 2000, 2003, Novell, or Linux. Flexible query tool to select records and 150 canned reports to display data. ***Key*** *database, donors, fundraising, software, technology. 5/29/07*

EMPOWER. ComSpec International, Inc., 30800 Telegraph Road, Suite 2775, Bingham Farms, MI 48025. Phone (888) 826-6773 or (248) 647-8841. Fax (248) 647-6961. www.empower-xl.com. One user: $11,000. 10 users: $15,000. 50 users: $35,000. EMPOWER's Alumni/Development module provides tools to track alumni and friends. It automatically loads graduated students to the alumni module. Tracks campaign goals, fiscal year goals, donor assignments, the General Ledger, batch posting, etc. Manages donor relations and events. The Alumni/Development module works with the overall college administrative software. ***Key*** *accounting, database, donors, fundraising, software, technology. 5/29/07*

ENTERPRISE/CS. Access International, 432 Columbia Street, Suite B05, Cambridge, MA 02141. Phone (617) 494-0066. Fax (617) 494-8404. www.accessint.com. Prices vary. Supports prospect tracking, donor research, planned gifts, volunteers, special events, gift and pledge processing. Identifies trends, monitors costs, and maximizes results. Links to patient, ticketing, endowment, and accounting systems. Will develop new modules if you need them. ***Key*** *accounting, database, donors, endowments, fundraising, healthcare, software, technology, ticketing, volunteers. 5/29/07*

ETAPESTRY. eTapesty.com, 5455 Harrison Park Lane, Indianapolis, IN 46216. Phone (888) 739-3827 or (317) 545-4170. Fax (317) 545-4180. www.etapestry.com. Starts at $35/month. Contact for specifics. Web-based program tracks donors, prospects and constituents while managing gifts and payments. Add-on modules include: Online Giving, Planned Giving, Prospect Research, Advanced Email, Moves Management, e-Receipting, MS Outlook E-Mail Integration, Executive Reporting, NCOA Processing, and Web Site Development and Hosting. ***Key*** *database, donors, email, fundraising, prospect management, software, technology. 5/29/07*

ETRIBUO. GivenGain International, Inc., 35 Victoria Street, Windor, Berkshire UK SL4 1HE. Phone (866) 589-0984. Fax (309) 401-4407. www.givengain.com. Contact for pricing; eTribuo Fundraise is not sold separately from eTribuo Suite. Offers eTribuo as a suite of web-based online tools for constituent relationship management. Functions include constituent data, gift and interaction transaction tracking, web publishing and website management, e-communications functions. Custom fields available. No minimum or maximum record capacity. Reporting is powered by MySQL. ***Key*** *database, donors, email, fundraising, software, technology. 5/29/07*

EXCEED! Telosa Software, Inc., 610 Cowper Street, Palo Alto, CA 94301. Phone (800) 676-5831. Fax (650) 853-1677. www.telosa.com. EXCEED! Basic: $499 for one user; $100 per additional user (maximum of two concurrent users). EXCEED! Premier: $3,095 for one user; $500 per additional user. Supports gift and pledge processing and biographical data, including numerous contacts per organization. EXCEED! Premier organizes donor information and relationships with donors, prospects and other constituents. EXCEED! Basic is a compact version designed to handle a tight budget and interfaces with QuickBooks®. Both versions run on MS Visual FoxPro or MS Windows platforms. Reports export to MS Excel or into a PDF format. ***Key*** *database, donors, fundraising, software, technology. 5/29/07*

FASTFUND RAISING. Araize, 130 Iowa Lane, Suite 102, Cary, NC 27511. Phone (800) 745-4037 or (919) 460-3990. Fax (919) 460-5983. www.araize.com. Development software for alumni and membership tracking, campaign appeal and gift management, corporate gift matching, and more. Runs on DBISAM/MS Windows NT, 2000, and XP. Modules include Report Writer and FastFund iDonate. Reports exported to MS Word, MS Excel, and Crystal Reports. ***Key*** *database, donors, fundraising, software, technology. 5/29/07*

FUNDIMENSIONS. FUNDimensions Fundraising Software, 768 W. Manhattan Avenue, Santa Fe, NM 87501. Phone (505) 989-3670. Fax NA. www.fundimensions.com. One user: $1,950. 10 users: $18,100. 50 users: contact vendor. FUNDimensions for smaller non-profits and schools. It manages the entire fundraising process, personal relationships, and fundraising opportunities. ***Key*** *database, donors, fundraising, software, technology. 5/29/07*

FUNDRAISERSOFTWARE. FundRaiserSoftware, P.O. Box 901, West Plains, MO 65775-0901. Phone (800) 348-6714 or (417) 257-6959. Fax (417) 255-2351. www.fundraisersoftware.com. Basic: $89 on up. Select and Professional: $1,150 and $2,800 and up, depending on number of users. FundRaiser Select and FundRaiser Professional offer fundraising flexibility. Tight integration of database management tools with advanced word processing and email, and configurative reporting tools. Basic runs on any Windows PC; Select and Professional run on Advantage Database/MS Windows, Novell, and UNIX and can be loaded as single-user, multiple-user and client-server applications. Select offers the following modules: Pledges, Memberships, Tributes, Product Sales, Ticket Sales Integration, Premiums, QuickBooks Integration, Volunteer Management, and Phonathon. Professional adds a custom report generator, soft credit functionality and unlimited custom fields. ***Key*** *database, donors, fundraising, software, technology, ticketing, volunteers. 5/29/07*

GENERATIONS. inResonance, 32 Industrial Drive East, Suite 1, Northhampton, MA 01060. Phone (413) 587-0236. Fax (413) 587-0238. www.inresonance.com. Contact for pricing. Offers a FileMaker Pro database that manages gifts, pledges, funds and campaigns, events, prospects and correspondence. Allows for integrated reporting, letter merges and label creation. Runs on PC with FileMaker Pro and offers open access to programming, allowing users to customize the product as needed. Add-ons include: Portal for admissions, Advocate for school counseling, Sandbox for K-8 school management and Keystone for student data management. Queries and reports are built into the product. ***Key*** *accounting, database, donors, events, fundraising, software, technology. 5/29/07*

GIFT PLANNING ASSISTANT 8.0. PlanGiv Consulting Services, Ltd., 645 Gardiners Road, Suite 202, Kingston, ON K7M 8K2. Phone (800) 463-4854. Fax (613) 389-7715. www.plangiv.com. Contact for pricing. First Canadian software program for designing and illustrating planned gifts. ***Key*** *donors, fundraising, software, planned giving, technology. 5/29/07*

GIFTEDMEMORY. Institutional Memory, Inc., 559 Solon Road, Chagrin Falls, OH 44022. Phone (440) 247-2957. Fax (440) 247-7056. www.giftedmemory.com. Contact for pricing. This prospect management focused software provides online research profiles, aids solicitation planning, identifies relationships, tracks prospects, staff & volunteers, and enhances management capabilities. It runs as a standalone application on Windows PCs or as a client-server application using a Novell or Windows NT server. ***Key*** *donors, fundraising, giving, profiles, prospect management, research, software, technology, volunteers. 5/29/07*

GIFTWORKS. Mission Research, Inc., 355 East Liberty Street, Suite 201, Lancaster, PA 17603. Phone (888) 323-8766. Fax (717) 431-0192. www.missionresearch.com. Starts at $299 for single-user license. For storage of more than 50,000 records, contact the vendor. Fundraising software tracks donors and prospects, mailings, donations and pledges, and matching gifts. Allows for prospect tracking. Runs on PC with Pentium III 333 MHz processor (Pentium 4 1 GHz recommended) or higher running Microsoft Windows XP Home, XP Professional, 2000, or 2000 Professional operating systems. Software is designed to integrate with Intuit QuickBooks accounting software. Reporting comes from canned reports and a list-building function that queries multiple criteria. ***Key*** *donors, fundraising, giving, prospect management, software, technology. 5/29/07*

IMIS 10.5. Advanced Solutions International, 901 North Pitt Street, Suite 200, Alexandria, VA 22314. Phone (800) 727-8682 or (703) 739-3100. Fax (703) 739-3218. www.advsol.com. Contact for pricing. Supports constituent management, prospect management, volunteer tracking, gift and pledge processing, and campaign management. iMIS 10.5 adds multiple enhancements across iMIS, including additional functionality for the Customer Portfolio, system usability, flexibility, customization, and efficiency for several iMIS modules. ***Key*** *database, donors, fundraising, software, technology, volunteers. 5/29/07*

INFOED INTERNATIONAL, INC. InfoEd International, Inc., 1873 Western Avenue, Suite 201, Albany, NY 12203. Phone (800) 727-6427 or (518) 464-0691. Fax (518) 464-0695. www.infoed.org. Contact for pricing. Web-based modules streamline processes, enable proactive monitoring of compliance, and enhance internal and external collaboration for sponsored research. ***Key*** *compliance, grants, software, sponsored research, technology. 5/29/07*

JENZABAR EX & CX. Jenzabar, Inc., 5 Cambridge Center, Cambridge, MA 02142. Phone (877) 536-0222 or (617) 492-9099. Fax (617) 492-9081. www.jenzabar.com. Contact for pricing. Windows-based and web-enabled, Jenzabar EX is an integrated, enterprise-wide system of communication and information for college campuses. Promotes greater interdepartmental cooperation through shared information and processes. EX runs on MS SQL Server/MS Windows; Oracle/MS Windows, Add-on modules include: CRM Constituent, CRM Advancement Officer, Gift Research Analysis Data Mart, and Advancement Office Data Mart. It utilizes Infomaker for reporting. Jenzabar CX is a Java-based administrative software solution which utilizes a suite of modules for departments within a collegiate setting. Modules follow students from inquiry to enrollment through their alumni years and fundraising efforts. CX runs on IBM Informix/UNIX and uses Cognos Impromptu reporting tools. Offers the same modules as EX. ***Key*** *database, donors, fundraising, higher education, research, software, technology. 5/29/07*

KINTERA SPHERE. Kintera, Inc., 9605 Scranton Road, Suite 240, San Diego, CA 92121. Phone (858) 795-3000. Fax NA. www.kintera.org. Contact for pricing. Provides fundraising, membership, prospect screening service and constituent management. Runs on MS SQL Server/Web-based. Modules include: Fundraising, Email Communications, Content Managed Website, Friends Asking Friends, Special Events, Workplace Giving, Volunteer, Special Commerce, FundWare Accounting, and P!N Electronic Screening. ***Key*** *accounting, database, donors, email, events, fundraising, screening, software, technology, volunteers. 5/29/07*

LIFELINE8. January 2006. Straight Forward Software, Inc., P.O. Box 65317, Burlington, VT 05406-5317. Phone (802) 865-0480. Fax (802) 865-0480. www.straightforwardsoftwareinc.com. One user: $595 (plus $10 s&h). Multi-user: $845 (plus $10 s&h). Current user: upgrades, prices vary. For small- to medium-sized nonprofits management of donor, donation, addresses, pledges, membership, mailing lists, and more. Runs on MS Access/MS Windows. Up to one million records. ***Key*** *database, donors, fundraising, nonprofits, software, technology. 5/29/07*

MILLENNIUM. Sage Software, 4732 Longhill Road, Suite 2201, Williamsburg, VA 23188. Phone (800) 574-5772. Fax (757) 565-4546. www.mip.com. Contact for pricing. Millennium can be set up as an Internet or intranet application. Used to track campaigns and events, track donors, and create reports quickly and easily. Runs on the MS SQL Server/MS Windows NT and 2000; Oracle/MS Windows NT and 2000, and UNIX. Offers an online constituent directory and advanced executive data analytical tools. Utilizes Crystal Reports reporting tool. ***Key*** *database, donors, events, fundraising, prospect management, software, technology. 5/29/07*

MISSIONASSIST. Donor Strategies, Inc., 8807 Montegomery Avenue, Chevy Chase, MD 20815. Phone (888) 722-2033. Fax (301) 718-9812. www.donorstrategies.com. Single-user cost is $1,595; Multi-user price is $2,495. Includes donor and prospect tracking, campaign analysis, event management, contact/moves management functions, gift and pledge maintenance and interest, skill and group tracking and segmentation. Runs on a Windows PC. Reporting includes query functionality and canned reports for gifts, campaigns, prospects, honor/memorial listings and others. ***Key*** *campaign, donors, events, fundraising, prospect management, software, technology. 5/29/07*

PEOPLESOFT. Enterprise Contributor Relations. Oracle Corporation, 500 Oracle Parkway, Redwood Shores, CA 94065. Phone (650) 506-7000. Fax (650) 506-7200. www.oracle.com. Contact for pricing. Part of Oracle's PeopleSoft Enterprise product line, typically used with 100,000 or more records. Contributor Relations maintains biographical data, processes gifts, payments and pledges, manages memberships and prospect strategies, plans events, and facilitates online contributions. Runs as a client-server application on MS SQL Server and others. Reporting, use Oracle Discoverer or other add-on reporting tools. ***Key*** *database, donors, events, fundraising, prospect management, software, technology. 5/29/07*

PLEDGEMAKER ONLINE OUTSOURCING SERVICES & PLEDGEMAKER INSTALLED SYSTEM. SofTrek, 30 Bryant Woods N, Amherst, NY 14228-3601. Phone (800) 442-9211 or (716) 691-2800. Fax (716) 691-2828. www.pledgemaker.com. Contact for pricing. Designed for organizations with large databases, many workstations, and sophisticated processing needs. Both Installed Systems and Online Outsourcing Services versions offer the same basic package of PledgeMaker: quick entry of gifts, contact management, gift/pledge history and summary, interest tracking, work history, biographical information, relationships and links, memos, inventory, standard reports, foundation and corporate information tracking, and user-defined fields. Online Outsourcing Services offers data protection and secure data communication, transaction archiving and secure FTP sites, plus much more. Both options have canned reporting included. ***Key*** *database, donors, fundraising, prospect management, software, technology. 5/29/07*

THE RAISER'S EDGE. Blackbaud, 2000 Daniel Island Drive, Charleston, SC 29492-7541. Phone (800) 443-9441. Fax (843) 216-6111. www.blackbaud.com. Price starts at $5,000; contact for specific details. Supports gift and pledge processing, prospect tracking, and reporting, online giving, and alumni and membership services. Runs on MS SQL Server or Oracle/MS Windows 2000 or XP platforms. Add-on modules include: RE-Event, RE-Member, RE-Queue, RE-Search, RE-Tribute, RE-Volunteer, RE-NetSolutions, RE-Alum, RE-VBA, RE-API, RE-Anywhere, Recurring Gifts Management, RE-PlannedGiftTracker, and MatchFinder Plus and The Researcher's Edge, The Patron's Edge and The Financial Edge. Canned reporting options and customized Crystal Reports. ***Key*** *database, donors, events, fundraising, prospect management, software, technology, volunteers. 5/29/07*

RESULTSPLUS! Metafile Information Systems, Inc., 2900 43rd Street NW, Rochester, MN 55901-5895. Phone (800) 638-2445. Fax (507) 286-9065. http://rp.metafile.com. One user: $995 to $2,995. 10 users: $7,495. More, contact vendor. Tracks prospects and includes gift, pledge, grant, and membership processing, as well as tickler system for Moves Management. Eventplus! is add-on module. Runs on MS Jet, Sybase SQL Anywhere, and MS SQL Server/MS Windows, Novell, Linux, and UNIX. Reports are integrated or run in Crystal Reports. ***Key*** *donors, events, fundraising, prospect management, software, technology. 5/29/07*

SAGE FUNDRAISING 50 (FORMERLY PARADIGM) AND SAGE FUNDRAISING 100 (FORMERLY GT PRO). Sage Software, 12301 Research Boulevard, Building IV, Suite 350, Austin, TX 78759. Phone (800) 647-3863. Fax (512) 454-1246. www.mip.com. Contact for pricing. Supports donor management and gift and pledge processing for smaller nonprofits that need volunteer management software and event management software. Sage Fundraising 100 is designed for larger institutions. Modules include: Donor Management, Campaign Management Tools, Gift and Pledge Tracking & Receipting, Memberships Management, Fundraising Event Management, Gift Matching, Honor/Memory Notification (Tributes), Contact Management, Volunteer Management, Communication Management, Reporting, and System Features. ***Key*** *database, donors, events, fundraising, prospect management, software, volunteers. 5/29/07*

SENIOR ALUMNI/DEVELOPMENT SYSTEM. Senior Systems, Inc., 15915 Katy Freeway, Houston, TX 77094. Phone (877) 850-2764 or (281) 398-1844. Fax (281) 398-1046. www.senior-systems.com. $9,000 to $30,000 depending upon package purchased. $240 to $300 for each additional user. Designed specifically for K-12 Independent Schools. Enables you to efficiently manage all of your constituents. Runs on Oracle/MS Windows. Modules include Senior Membership System and Senior Events Management System. ***Key*** *database, donors, events, K-12, prospect management, software, technology. 5/29/07*

TEAM APPROACH. Target Software, Inc., owned by Blackbaud, Inc., 1030 Massachusetts Avenue, Cambridge, MA 02138. Phone (888) 876-2275 or (617) 876-2275. Fax (617) 876-0063. www.targetsite.com. Call for pricing. Supports constituent management, gift and pledge processing, membership, event management, planned giving, donor services, queries and outputs, contact management, production scheduler, and more. Online Web Access for Team Approach (OWA) enables you to exchange information between a web application and your Team Approach database in real time. ***Key*** *database, donors, events, fundraising, planned giving, prospect management, software, technology. 5/29/07*

TESSITURA. Tessitura, P.O. Box 670245, Dallas, TX 75367. Phone (214) 265-1908. Fax (208) 567-9314. www.tessiturasoftware.com. Contact for pricing. Tessitura is an arts-centric, enterprise-wide, integrated system for constituent management, fundraising, ticketing, and web transactions. ***Key*** *arts, donors, fundraising, software, technology, ticketing. 5/29/07*

TICKETMASTERARTS. IAC/Interactive Corp., Phone (310) 360-2321 or (212) 314-7254 ext. 7280. Fax NA. www.ticketmaster.com. Contact for pricing. TicketMasterArts offers a single solution for ticketing, fundraising/development and customer relationship management. The advanced technology solution includes: AccountManager, AccessManager, ticketFast, GroupManager, MailManager and a Sales and Marketing Distribution Network. ***Key*** *database, donors, fundraising, software, technology, ticketing. 5/29/07*

VIKING. Very Good Systems, P.O. Box 4192, Queensbury, NY 12804. Phone (617) 249-0883. Fax NA. www.verygoodsystems.com. Contact for pricing. This client-server database stores biographical and gift data, prospect information, planned giving data, volunteer activity, stewardship plans, memberships and event details. An Oracle database, Viking runs on Windows 98 or higher. Add-ons: Viking Web provides access to the Viking database from the Internet; Viking Call is a phonathon/direct response tool. The software includes a report library, an ad hoc query processor and a custom report writer. ***Key*** *database, donors, events, fundraising, planned giving, software, technology, volunteers. 5/29/07*

E-TOOLS, E-FORUMS: LISTSERVS

ABA-PTL. Phone NA. Fax NA. http://mail.abanet.org/scripts/wa.exe. Planned giving and estates. ***Key*** *law, listservs.*

ACASA (ASSOCIATION OF CANADIAN ADVANCEMENT SERVICES ADMINISTRATORS). Phone (780) 492-6564. Fax (780) 492-1862. Includes resources for a discussion of issues facing Canadian Advancement professionals. Subscribe at www.uofaweb.ualberta.ca/acasa or send an email to deborah.palmer@exrualberta.ca. ***Key*** *Canada, fundraising, listservs. 6/1/07*

ADVANCE-L. Phone NA. Fax NA. For senior advancement professionals. To subscribe, go to www.case.org. Click on Resource Center and select Listservs and follow instructions. Allows you to search, post to the list, join or leave and manage lists (list owners only). This is an archive list. ***Key*** *advancement, listservs. 6/1/07*

ADVANCEMENT (LISTSERV). Phone NA. Fax NA. Covers all aspects of college and university advancement, including fund development, public relations, alumni affairs and administration. To subscribe, send an email message to: listserv@charitychannel.com. Leave the subject line blank. In the body of the email message, type: SUBSCRIBE ADVANCEMENT <FIRSTNAME LASTNAME>. Allows you to search, post and advertise. This is an archive list. ***Key*** *advancement, higher education, listservs. 6/1/07*

APRA CONNECTIONS. Phone NA. Fax NA. http://groups.yahoo.com/group/APRAConnections/. This is a group for those who have written or edited for APRA Connections, and for those who would like to write or edit in the future. Editors who need writers can use this group to enlist volunteers, and writers can use this group to share ideas and gather information. ***Key*** *listservs, publishers, research. 6/1/07*

ANNUAL GIVING PROFESSIONALS NETWORK. Phone NA. Fax NA. https://mailman.csupomona.edu/mailman/listinfo/agpn Discussion of Annual Giving topics. ***Key*** *fundraising, listservs. 6/1/07*

BANNERRESEARCH. Phone NA. Fax NA. http://groups.yahoo.com/group/BannerResearch/. Yahoo group for Research and other staff using Banner as their primary database tool. ***Key*** *database, fundraising, listservs. 6/1/07*

CANADA-PRSPCT-L. Phone NA. Fax NA. Provides a forum for the discussion of prospect research issues from a Canadian perspective. To subscribe, go to www.groups.yahoo.com/group/CANADA-PRSPCT-L. ***Key*** *Canada, listservs, research. 6/1/07*

CANADATALK. Phone NA. Fax NA. The Big Ten List of the Canadian Nonprofit Sector. To subscribe, send an email message to: listserv@charitychannel.com. Leave the subject line blank. In the body of the email message, type: SUBSCRIBE CANADATALK <FIRSTNAME LASTNAME>. ***Key*** *Canada, listservs. 6/1/07*

CAPTALK. Phone NA. Fax NA. A list for all aspects of the capital campaign. To subscribe, send an email message to: listserv@charitychannel.com. Leave the subject line blank. In the body of the email message, type: SUBSCRIBE CAPTALK <FIRSTNAME LASTNAME>. ***Key*** *campaigns, listservs. 6/1/07*

CASE. 1307 New York Avenue NW, Suite 1000 - Washington, DC 20005. Phone (202) 328-2273. Fax (202) 387-4973. http://www.case.org/Content/Miscellaneous/Display.cfm?CONTAINERID=84&CONTENTITEMID=2469&NAVID=69 The Council for Advancement in Support of Education maintains many useful Listservs on various topics. This link is to the directory. ***Key*** *advancement, listservs. 6/1/07*

CFRNET. Phone NA. Fax NA. Focuses on corporate and foundation relations issues in fundraising. To subscribe, go to www.case.org. Click on Resource Center, select Listservs and follow instructions. ***Key*** *companies, foundations, listservs. 6/1/07*

CHARITY CHANNEL http://charitychannel.com/forums/ Charity Channel maintains many useful Listservs on various topics. This link is to the directory. ***Key*** *charities, listservs. 6/1/07*

CHARITYLAW. Phone NA. Fax NA. This listserv focuses on all aspects of the law of tax exempt organizations in the U.S. To subscribe, send an email message to: listserv@charitychannel.com. Leave the subject line blank. In the body of the email message, type: SUBSCRIBE CHARITYLAW <FIRSTNAME LASTNAME>. Allows you to search, post and advertise. ***Key*** *charities, law, listservs. 6/1/07*

CHARITYLAW-CANADA. Phone NA. Fax NA. Covers all aspects of the law of Canadian tax-exempt organizations. To subscribe, send an email message to: listserv@charitychannel.com. Leave the subject line blank. In the body of the email message, type: SUBSCRIBE CHARITYLAW-CANADA <FIRSTNAME LASTNAME>. ***Key*** *Canada, law, listservs. 6/1/07*

CHARITYSOFT. Phone NA. Fax NA. Focuses on software, the Internet and charities. To subscribe, send an email message to: listserv@charitychannel.com. Leave the subject line blank. In the body of the email message, type: SUBSCRIBE CHARITYSOFT <FIRSTNAME LASTNAME>. ***Key*** *charities, Internet, listservs, software. 6/1/07*

CHARITYTALK. Phone NA. Fax NA. Discusses topics including fund development, management, legislation and publishing. To subscribe, send an email message to: listserv@charitychannel.com. Leave the subject line blank. In the body of the email message, type: SUBSCRIBE CHARITYTALK <FIRSTNAME LASTNAME>. Allows you to search, post and advertise. ***Key*** *fundraising, leadership, listservs, publishers. 6/1/07*

CHRONICLE-REQUEST. Phone NA. Fax NA. Subscribers to The Chronicle of Philanthropy receive a summary of the current issue. www.philanthropy.com. To subscribe, click on "Sign Up Here for Email Updates" select NEWS UPDATES and complete entry. Allows you to search, post, advertise, join or leave and manage list. ***Key*** *information, listservs, philanthropy. 6/1/07*

DEVELOPMENT RESEARCHERS USING BENEFACTOR. Phone NA. Fax NA. http://tech.groups.yahoo.com/group/d-r-u-b/. Discussion Group for Development Researchers or Prospect Management Staff whose organization's constituent database is Datatel Benefactor. ***Key*** *database, listservs, software. 6/1/07*

EUROCASE-L. Phone NA. Fax NA. This is the CASE Europe listserv. To subscribe, go to www.case.org. Click on Resource Center, select Listservs and follow instructions to join. ***Key*** *advancement, Europe, listservs. 6/1/07*

FUNDLIST. Phone NA. Fax NA. Operates as a general fundraising discussion group. To subscribe, go to www.case.org. Click on Resource Center, select Listservs and follow instructions to join. ***Key*** *fundraising, listservs. 6/1/07*

FUNDRAISE AUSTRALIA. Phone NA. Fax NA. http://groups.yahoo.com/group/fundraiseaustralia/. This group is open to all researchers in development and fundraising roles and major gift fundraisers in Australasia, which comprises Australia, New Zealand, and the Pacific Islands. ***Key*** *Australia, fundraising, listservs, New Zealand, Pacific Islands. 6/1/07*

FUNDSVCS. Phone NA. Fax NA. List for advancement services and gift processing professionals. To subscribe, go to www.case.org. Click on Resource Center, select Listservs and follow instructions to join. ***Key*** *advancement, information, donor relations, listservs. 6/1/07*

FUNDUK. Phone NA. Fax NA. Listserv for discussion of United Kingdom fundraising issues. To subscribe, go to www.fundraising.co.uk/forum/index.php? ***Key*** *fundraising, listservs, United Kingdom. 6/1/07*

GIFT-PL. Phone NA. Fax NA. A listserv for use by planned giving officers. To subscribe, go to www.case.org. Click on Resource Center, select Listservs and follow instructions to join. ***Key*** *listservs, planned giving. 6/1/07*

GRANTS. Phone NA. Fax NA. Focuses on all aspects of grants and foundations. To subscribe, send an email message to: listserv@charitychannel.com. Leave the subject line blank. In the body of the email message, type: SUBSCRIBE GRANTS <FIRSTNAME LASTNAME>. Allows you to search, post and advertise. ***Key*** *foundations, grants, listservs. 6/1/07*

INTERNET PROSPECTOR. Phone NA. Fax NA. www.Internet-prospector.org. Provides prospect research articles on new technology and websites. Searchable by topic. Distributed each month via PRSPCT-L listserv. ***Key*** *listservs, prospecting, research, technology. 6/1/07*

NONPROFIT-L. Phone NA. Fax NA. Discusses volunteer management and various nonprofit issues. To subscribe, send an email message to: nonprofit-l-request@rain.org. The message should read: SUBSCRIBE. ***Key*** *listservs, nonprofits, volunteers. 6/1/07*

PLANNED GIVING. Phone NA. Fax NA. http://groups.yahoo.com/group/plannedgiving. Yahoo group for planned giving issues and topics. ***Key*** *listservs, planned giving. 6/1/07*

PROSPECT DMM. Phone NA. Fax NA. http://mailman.mit.edu/mailman/listinfo/prospect-dmm. A discussion group for development professionals involved or interested in data mining and modeling. ***Key*** *listservs, modeling, prospecting. 6/1/07*

PROSPECT MANAGEMENT AND TEAM APPROACH. Phone NA. Fax NA. http://finance.groups.yahoo.com/group/teamapproach_pm/. This group is open to all Prospect managers, prospect researchers and fundraising professionals who utilize Target System's Team Approach. ***Key*** *listservs, prospect management. 6/1/07*

PROSPECT-RESEARCH UK. Phone NA. Fax NA. http://groups.yahoo.com/group/prospect-research-uk/. Open to all researchers in development and fundraising roles in the UK. ***Key*** *listservs, prospecting, research, United Kingdom. 6/1/07*

PRSPCT-L. Phone NA. Fax NA. The list is managed by APRA (Association of Professional Researchers for Advancement). To subscribe, go to http://charitychannel.com/archives/PRSPCT-L.html. ***Key*** *listservs, prospecting, research. 6/1/07*

RCMGT-L. http://www.lsoft.com/scripts/wl.exe?SL1=RECMGMT-L&H=LISTS.UFL.EDU Records management Listserv. ***Key*** *listservs, records. 6/1/07*

ROOTS-L. Phone NA. Fax NA. ROOTS-L is a mailing list for people who are interested in any or all aspects of genealogy, anywhere in the world. To subscribe, send an email message to: ROOTS-L-request@rootsweb.com. The message to read: SUBSCRIBE. ***Key*** *genealogy, listservs. 6/1/07*

SEARCH ENGINE WATCH. Phone NA. Fax NA. http://blog.searchenginewatch.com/. Search Engine Watch provides tips and information about searching the web, analysis of the search engine industry and help to site owners trying to improve their ability to be found in search engines. Offers a daily podcast of search engine news. ***Key*** *listservs, owners, search engines. 6/1/07*

STEWARDSHIPLIST. Phone NA. Fax NA. For use by stewardship and donor relations professionals. To subscribe, go to www.adrp.net. Click on STEWLIST, then Subscribe and follow instructions to join. ***Key*** *listservs, donor relations. 6/1/07*

E-TOOLS, E-FORUMS: BLOGS

THE AFP FUNDRAISING RESOURCE CENTER BLOG OF BLOGS. Phone NA. Fax NA. http://afprc1.blogspot.com.Launchpad with links to all of the AFP topical blogs. ***Key*** *blogs, fundraising, 6/1/07*

APRA BLOG. Phone NA. Fax NA. www.aprahome.org/tabid/412/BlogID/3/Default.aspx. Official blog of the Association of Fundraising Professional for Advancement. ***Key*** *blogs, prospecting, research, 6/1/07*

BENSLADE.COM. Phone NA. Fax NA. www.benslade.com. Politics, humor, etc. ***Key*** *blogs, politics. 6/6/07*

BEYOND GIVING. Phone NA. Fax NA. www.beyondgiving.net. New ideas, best practices, and good advice for nonprofits and donors. ***Key*** *donors, nonprofits 6/1/07*

CENTER ON WEALTH AND PHILANTHROPY. Phone NA. Fax NA. www.bc.edu/research/cwp. Boston College, formerly the Social Welfare Research Institute. ***Key*** *philanthropy, wealth, 6/1/07*

CHARITY NAVIGATOR. Phone NA. Fax NA. www.charitynavigator.org. Resource center for donor providing information and ratings about charities. ***Key*** *charities, 6/1/07*

DAVID LAMB'S PROSPECT RESEARCH PAGE. Phone (800) 443-9441 ext. 3350. Fax (309) 422-0997. www.lambresearch.com. Provides information on commonly used prospect research resources. ***Key*** *prospecting, research. 6/1/07*

DONORCAST NEWSWATCH. Bentz Whaley Flessner. 7251 Ohms Lane, Minneapolis, MN 55439. (800) 921-0111. www.donorcast.com. Covering data mining news articles in the context of nonprofit fundraising. ***Key*** *data mining, modeling, prospecting 6/1/07*

DONORPOWERBLOG. Phone NA. Fax NA. www.donorpowerblog.com/donor_power_blog/2006/03/cast_aside_fear.html. Covers how to improve the donor relationship and help donors be more involved. ***Key*** *blogs, donor relations 6/11/07*

DON'T TELL THE DONOR. Phone NA. Fax NA. http://donttellthedonor.blogspot.com. Stories and topics from the field. ***Key*** *donor relations. 6/1/07*

FREAKONOMICS BLOG. Phone NA. Fax NA. www.freakonomics.com/blog/. Great topics and recent work by the authors of the favorite book by the same title. ***Key*** *economy, prospecting. 6/11/07*

FUNDRAISING TECHNOLOGY. Phone NA. Fax NA. http://re-focus.blogs.com/fundraising_technology. Technology topics for development. ***Key*** *fundraising, technology. 6/1/07*

FURL. Phone NA. Fax NA. www.furl.net/members/ProResTools. Collection of research links from Aimee Fitzgerald. Furl lets you save anything you see in your browser. ***Key*** *blogs, research, resources. 6/1/07*

FUTURE LEADERS IN PHILANTHROPY. Phone NA. Fax NA. http://flip.onphilanthropy.com/flip. Community and a network where other future leaders can meet, learn, exchange ideas, and contribute to each other's success. ***Key*** *blogs, leadership, philanthropy. 6/1/07*

KDNUGGETS. Phone NA. Fax NA. www.kdnuggets.com. Guide to all things data mining on the internet. The KDD (Knowledge Discovery and Data Mining) Conferences are solid. ***Key*** *Internet, leadership, lists, training, 6/11/07*

NORTHWEST RESEARCH BLOG. Phone NA. Fax NA. http://northwestresearch.blogspot.com. Maryrose Larkin's prospect research blog, featuring new sites, tips and suggestions for donor research. ***Key*** *blogs, research. 6/1/07*

PASSINGNOTES.COM. Phone NA. Fax NA. www.passingnotes.com. Alternative fuel for researchers. ***Key*** *blogs, research. 6/1/07*

RESEARCH BUZZ. Phone NA. Fax NA. www.researchbuzz.com/wp/. Site provides almost daily updates on search engines, new data managing software, browser technology, large compendiums of information, web directories. ***Key*** *blogs, data, management, research, Internet. 6/1/07*

RESOURCESHELF BLOG. Phone NA. Fax NA. www.resourceshelf.com. Daily electronic newsletter, which posts current news and resources of interest to online researchers. From homepage, click link "Subscribe to the ResourceShelf Newsletter Mailing List" and follow instructions. Updated daily. ***Key*** *blogs, news, research. 6/1/07*

SANDRA'S PROSPECT RESEARCH BLOG. 179 Salem Street, Reading, MA 01867. Phone (781) 942-5714. Fax NA. www.larkinresearch.blogspot.com. Blog specializing in advancement salaries, development, and other topics. ***Key*** *advancement, blogs, research, salaries. 6/1/07*

SEARCH ENGINE WATCH. Phone NA. Fax NA. http://blog.searchenginewatch.com. Search Engine Watch provides tips and information on searching the web, analysis of the search engine industry, and help to site owners trying to improve their ability to be found in search engines. Offers a daily podcast of search engine news. ***Key*** *blogs, search engines. 6/28/07*

STANFORD SOCIAL INITIATIVE REVIEW. Phone NA. Fax NA. www.ssireview.org. A blog addressing strategies, tools, and ideas for nonprofits, foundations, and socially responsible businesses. Subscribe at info@ssireview.org. ***Key*** *blogs, businesses, foundations, nonprofits. 6/1/07*

SUPPORTING ADVANCEMENT. Supporting Advancement, Phone (800) 291-1219. Fax NA. www.supportingadvancement.com. A volunteer run site with resources of interest to those supporting advancement and development, targeted primarily to higher education, but many of the lessons, tips, tricks and techniques can be applied throughout the nonprofit sector generally. Key *advancement, blogs, nonprofits, service, volunteers, Internet. 6/1/07*

TECHNOLOGY FOR THE NONPROFIT AND PHILANTHROPIC SECTOR. Phone NA. Fax NA. http://blog.deborah.elizabeth.finn.com/blog Written by Deborah Elizabeth Finn covering IT topics for nonprofits and fundraising. ***Key*** *advancement, blogs, nonprofits, philanthropy, 6/1/07*

E-TOOLS, E-FORUMS: SEARCH ENGINES

A9.COM. Amazon.com, Inc., P.O. Box 504, Palo Alto, CA 94302. Phone NA. Fax NA. www.a9.com. A search engine that also searches webpage statistics including estimated traffic, number of linked pages, network speed, contact information, and pages people visit after leaving the original website. Find unlisted business addresses, and view street level photos of city blocks on http://maps.a9.com. Access a list of your favorite links from any computer. ***Key*** *addresses, businesses, maps, directions, search engines, Internet. 6/5/07*

ACCOONA. Accoona Corp., 101 Hudson Street, Suite 3606, Jersey City, NJ 07302. Phone (201) 557-9388. Fax (201) 557-9377. http://accoona.com. Search engine with interactive tools and Dun & Bradstreet information. ***Key*** *businesses, search engines. 6/11/07*

ALL THE WEB. Overture Services, Inc. (a Yahoo! company), 74 North. Pasadena Avenue, Pasadena, CA 91103. Phone 626-440-0462. Fax NA. www.alltheweb.com. Frequently scanned and updated search engine with an index provided by and maintained by Yahoo! ***Key*** *indexes, search engines. 6/5/07*

ALTAVISTA. Overture Services, Inc. (a Yahoo! company), 74 North Pasadena Avenue, 3rd Floor, Pasadena, CA 91103. Phone (626) 685-5666. Fax NA. www.altavista.com. Search engine that includes a translation program in addition to boolean search logic. ***Key*** *search engines. 6/5/07*

ASK.COM. Ask.com (an InterActive company), 555 12th Street, Suite 500, Oakland, CA 94607. Phone (510) 985-7400. Fax (510) 985-7412. www.ask.com. Search engine that lets you search by asking questions, also has maps and driving/walking directions, images, encyclopedia and local search capabilities. ***Key*** *directories, maps, directions, search engines. 6/5/07*

BUSINESS.COM. Updated regularly. Business.com, Inc., 2120 Colorado Avenue, Santa Monica, CA 90404. Phone (888) 441-4466, (310) 586-4111. Fax NA. www.business.com. A business specific search engine developed by a team of industry experts and library scientists, the directory contains more than 400,000 business websites in 65,000 industry, product and service subcategories. General industry background, people, product lines. ***Key*** *businesses, industry, directories, search engines, Internet. 6/5/07*

CEOEXPRESS. CEOExpress Company, 1 Broadway, 14th Floor, Cambridge, MA 02142. Phone (617) 482-1200. Fax (617) 225-4440. www.ceoexpress.com. Provides links to newspapers, magazines, newsfeeds and more. Also offers CEOExpressSelect, a subscription-based version containing online and offline services. ***Key*** *businesses, CEOs, news, search engines. 6/5/07*

CNET. CNET Networks, Inc., 235 Second Street, San Francisco, CA 94105. Phone (415) 344-2000. Fax NA. www.cnet.com. Provides advice on technology products and services. Directory of more than 200,000 computer, technology and consumer electronics products and services informs users of up-to-date web shopping resources. ***Key*** *search engines, technology. 6/5/07*

DOGPILE. InfoSpace, Inc., 601 108th Avenue, NE, Suite 1200, Bellevue, WA 98004. Phone (425) 201-6100. Fax (425) 201-6150. www.dogpile.com. Search engine that explores many search engines simultaneously, including Google, Yahoo, MSN, Ask, and About. Compare results from different search engines too. ***Key*** *research, search engines. 6/5/07*

DOMANIA. LendingTree, LLC, 63 Pleasant Street, Suite 210, Watertown, MA 02472. Phone (617) 926-4442. Fax (617) 926-4515. www.domania.com. Real estate search engine. ***Key*** *real estate, search engines. 6/5/07*

EXCITE. IAC Search Media, Inc., P.O. Box 228, Irvington, NY 10533. Phone (914)591-0204. Fax NA. www.excite.com. Search engine that features a customized start page. ***Key*** *media, search engines. 6/5/07*

FIRSTGOV. Federal Citizen Information Center/ Office of Citizen Services and Communications, US General Services Administration, 1800 F Street NW, Washington, DC 20405. Phone (800) 333-4636. Fax NA. www.firstgov.gov. The official US government's web portal. Connects to millions of government web pages. ***Key*** *federal, government, search engines. 6/5/07*

GOOGLE. 1600 Amphitheatre Parkway, Mountain View, CA 94043. Phone (650) 253-0000. Fax (650) 253-0001. www.google.com. Comprehensive search engine with many specialized features that allows users to search by keyword, domain, similar pages, and cache, while also providing innovative street-level mapping, finance, news, video, email, networking services, blogs, etc. ***Key*** *blogs, financial, maps, directions, research, search engines. 6/7/07*

HOTBOT. Lycos, Inc., 100 5th Avenue, Waltham, MA 02451. Phone (781) 370-2700. Fax (781) 370-2886. www.hotbot.com. Search using Google, Ask Jeeves or an advanced search filter. ***Key*** *search engines. 6/5/07*

INFORMATION OUTPOST INTERNET SEARCH SERVICE. Phone NA. Fax NA. www.infomationoutpost.com. Free human-powered search engine. Answers usually returned within 24 hours. ***Key*** *search engines. 6/11/07*

THE INVISIBLE WEB: UNCOVERING INFORMATION SOURCES SEARCH ENGINES CAN'T SEE. 2001. CyberAge Books, Phone NA. Fax NA. www.amazon.com. $19.77. A unique guide to the Web's hidden information resources largely comprised of content-rich databases from universities, libraries, associations, businesses, and government agencies around the world. Also provides an online search engine of high quality information from reliable information providers that are not visible to general-purpose search engines. ***Key*** *guidelines, information, search engines. 6/5/07*

IXQUICK.COM. Surfboard Holding BV, Phone NA. Fax NA. www.ixquick.com. Comprehensive metasearch engine capable of finding international addresses, phone numbers, and more. Results specify how many other search engines also found the site. ***Key*** *addresses, international, Internet, library, phone, search engines. 6/5/07*

LIBRARIANS' INDEX TO THE INTERNET. Librarians' Index to the Internet, Peninsula Library System, 2471 Flores, San Mateo, CA 94403. Phone NA. Fax NA. www.lii.org. A searchable, annotated subject directory of more than 14,000 Internet resources selected and evaluated by librarians for their usefulness to users of public libraries. ***Key*** *Internet, library, search engines. 6/5/07*

LOOK.COM. Look on the Web, 2446 Bank Street, Ottawa, ON, Canada K1V 1A8. Phone NA. Fax NA. www.look.com. Search engine specializing in travel and vacation, as well as general searches. ***Key*** *search engines, travel. 6/5/07*

LYCOS. Lycos, Inc., 100 5th Avenue, Waltham MA 02451. Phone (781) 370-2700. Fax (781) 370-2886. www.lycos.com. Search engine providing a variety of featured content and links. Search by classifieds, shopping, yellow pages, people, images, audio and more. ***Key*** *addresses, information, search engines. 6/5/07*

METACRAWLER. InfoSpace, Inc., 601 108th Avenue, NE, Suite 1200, Bellevue, WA 98004. Phone (425) 201-6100. Fax (425) 201-6150. www.metacrawler.com. Uses metasearch technology to search top search engines simultaneously. ***Key*** *search engines. 6/5/07*

MICROSOFT LIVE SEARCH. Microsoft Corporation, One Microsoft Way, Redmond, WA 98052. Phone (425) 882-8080. Fax NA. http://www.live.com. Basic search engine. ***Key*** *news, search engines. 6/5/07*

SEARCHDAY. Search Engine Watch, Phone NA. Fax NA. www.searchenginewatch.com. A free daily newsletter from Search Engine Watch featuring web search news, reviews, tools, tips, and search engine headlines from across the web. ***Key*** *news, search engines. 6/5/07*

SOOPLE. Phone NA. Fax NA. www.soople.com. Search engine that simplifies the many advanced features of Google. Soople is in no way affiliated with or endorsed by Google. ***Key*** *search engines. 6/5/07*

WEBCRAWLER. InfoSpace, Inc., 601 108th Avenue NE, Suite 1200, Bellevue, WA 98004. Phone (425) 201-6100. Fax (425) 201-6150. www.webcrawler.com. Search engine with various advanced search capabilities. ***Key*** *search engines. 6/5/07*

YAHOO!SEARCH. Yahoo, Inc., 701 First Avenue, Sunnyvale, CA 94089. Phone (408) 349-5070. Fax NA. www.search.yahoo.com. Search engine and internet provider containing information on a variety of topics including finance, news, maps, stocks, tech, etc. ***Key*** *financial, news, maps, directions, search engines, stocks, technology. 6/5/07*

ZOOMINFO.COM. See Biographical section.

REGULATIONS

AUDITING FOR MANAGERS: THE ULTIMATE RISK MANAGEMENT TOOL. February 2005. Wiley, 111 River Street, Hoboken, NJ 07030-5774. Phone (877) 762-2974. Fax (201) 748-6088. www.wiley.com. $70. This book is designed as a corporate resource to help managers and their teams set standards for self-auditing, risk management, compliance review, and formal disclosure reporting.
Key *audits, companies, compliance, standards. 5/21/07*

AUDITOR'S DICTIONARY: TERMS, CONCEPTS, PROCESSES AND REGULATIONS. Hardcover: August 2004; E-Book: October 2004. Wiley, 111 River Street, Hoboken, NJ 07030-5774. Phone (877) 762-2974. Fax (800) 597-3299. www.josseybass.com. $80 for e-book or hardcover. Book covers key issues of the Sarbanes-Oxley act in addition to auditing terminology, concepts, and processes essential to auditors. ***Key*** *audits, regulations. 5/21/07*

CASE MANAGEMENT AND REPORTING STANDARDS. 2004. 3rd Edition. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. $46.95 members. $62.95 non-members. Standards for annual giving and campaigns in educational fundraising. Includes comprehensive data on contributions by source and purpose for higher education institutions, and private, elementary and secondary schools. Also contains a description of giving trends and patterns. ***Key*** *accounting, fundraising, gift processing, management, professional, regulations, standards, trends. 5/21/07*

DONOR RELATIONS: THE ESSENTIAL GUIDE TO STEWARDSHIP POLICIES, PROCEDURES, AND PROTOCOL. 1999. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Member: $54.95. Non member: $75.95. Comprehensive guide for educational institutions that want to introduce or improve donor recognition, donor communication and acknowledgement, and the overall donor relations program. ***Key*** *higher education, guidelines, stewardship. 5/21/07*

FINANCIAL ACCOUNTING FOUNDATION. 401 Merritt 7, P.O. Box 5116, Norwalk, CT 06856. Phone (203) 956-5307. Fax (203) 956-5241. www.fasb.org. To request a free annual report email kebecker@f-a-f.org. Website provides information on accounting standards, news, articles, etc. Key *accounting, FASB, regulations. 6/27/07*

FINANCIAL AND ACCOUNTING GUIDE FOR NOT-FOR-PROFIT ORGANIZATIONS. 2007. 7th Edition. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. $70. Supplement $65. Provides guidance on a number of financial topics for nonprofits including tax and compliance reporting requirements, illustrated explanations of financial statements, a how-to section on bookkeeping, commentary on computers, and more. ***Key*** *accounting, compliance, financial, nonprofits, technology. 5/21/07*

FUND-RAISING STANDARDS FOR ANNUAL GIVING AND CAMPAIGN REPORTS FOR NOT-FOR-PROFIT ORGANIZATIONS OTHER THAN COLLEGES, UNIVERSITIES AND SCHOOLS. 1998. Council for Advancement and Support of Education, 1307 New York Avenue, NW, Suite 1000, Washington, DC 20005-4701. Phone (202) 328-CASE (2273). Fax (202) 387-4973. www.case.org. $39.95 members. $49.95 non-members. Details standards that establish clear fundraising methodology.
Key *accounting, gift processing, guidelines, regulations, standards. 5/21/07*

GIVING USA UPDATE, "ANNUAL SURVEY OF STATE LAWS REGULATING CHARITABLE SOLICITATIONS." Newsletter updated annually. American Association of Fundraising Counsel, 4700 West Lake Avenue, Glenview, IL 60025. Phone (847) 375-4709. Fax (866) 607-0913. www.info@aafrc.org. $45. Bare-bones listing of state regulatory agency contact information. ***Key*** *giving, regulations, states, taxes. 5/21/07*

GUIDE TO THE NEW TAX RULES. 2005. by PricewaterhouseCoopers, LLP. Published by Wiley. 111 River Street, Hoboken, NJ 07030. Phone (877) 762-2974. Fax NA. www.wiley.com. $12.95. Also available from Amazon. Provides advice and tips on how to sort through the current tax rules. ***Key*** *regulations, taxes. 6/28/07*

THE HARVARD MANUAL ON TAX ASPECTS OF CHARITABLE GIVING. 1999. 8th Edition. Office of Planned Giving, Harvard University, 124 Mt. Auburn Street, Cambridge, MA 02138. Phone (800) 446-1277 or (617) 495-4647. Fax (617) 495-8130. www.post.harvard.edu/pgo. $105. Provides an in-depth look at the technical aspects of planned giving. ***Key*** *accounting, planned giving, standards, taxes. 5/21/07*

HOW PUBLIC COLLEGES & UNIVERSITY FOUNDATIONS PAY FOR FUND-RAISING. 2000. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (800) 554-8536. Fax (301) 206-9789. www.case.org. Members: $12.95. Non members: $16.95. This study explains how 47 start-up, emerging, and mature public institutions found the funds to generate the revenue they need. ***Key*** *financial, fundraising, management, funding. 5/21/07*

IRS FORM 990: TAX PREPARATION GUIDE FOR NONPROFITS. March 2004, Revised Edition. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974. Fax NA. www.josseybass.com. $45. E-book format also available. Provides information to help nonprofits through the federal tax compliance process to assure maintenance of tax-exempt status. ***Key*** *compliance, Internal Revenue Service, SF-990, taxes. 5/21/07*

IRS PUBLICATION 510–FUEL TAX CREDITS. 2007. Internal Revenue Service, Department of the Treasur. Phone (800) 829-4933. Fax NA. www.irs.gov. No. 13 spells out rules for fuel tax credits for nonprofits. ***Key*** *Internal Revenue Service, nonprofits. 6/11/07*

IRS PUBLICATION 526—CHARITABLE CONTRIBUTIONS. 2006. Internal Revenue Service, Department of the Treasury, Phone (800) 829-4933. Fax NA. www.irs.ustreas.gov. Catalog No. 15050A. Available at Internal Revenue Service. Twenty-three page publication spells out tax changes. ***Key*** *accounting, Internal Revenue Service, regulations. 5/21/07*

IRS PUBLICATION 561—DETERMINING THE VALUE OF DONATED PROPERTY. April 2007. Internal Revenue Service, Department of the Treasury. Phone (800) 829-4933. Fax NA. www.irs.ustreas.gov. Catalog No. 15109Q. Available on the website. ***Key*** *accounting, Internal Revenue Service, property. 5/21/07*

IRS PUBLICATION 1771—CHARITABLE CONTRIBUTIONS: SUBSTANTIATION AND DISCLOSURE INFORMATION. Rev. July 2005. Internal Revenue Service, Department of the Treasury. Phone (800) 829-4933. Fax NA. www.irs.ustreas.gov. Catalog No. 20054Q. Covers information for donors and organizations that receive or make contributions of over $250. ***Key*** *accounting, Internal Revenue Service, regulations. 5/21/0*

IRS PUBLICATION 4344—ADVISORY COMMITTEE ON TAX-EXEMPT AND GOVERNMENT ENTITIES. 2006. Internal Revenue Service, Department of the Treasury. Phone (800) 829-4933. Fax NA. www.irs.gov. Covers new changes on form 990. ***Key*** *Internal Revenue Service. 6/11/07*

THE LAW OF FUNDRAISING: 2007 CUMULATIVE SUPPLEMENT. 3rd Edition. Jossey-Bass, an imprint of Wiley, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. $85. Contains updates on law aspects of charitable fundraising by means of the Internet, sanctions rules, corporate sponsorship rules, and litigation relating to the national do-not-call registry rules. ***Key*** *corporations, fundraising, Internet, law, regulations. 5/21/07*

THE LAW OF TAX-EXEMPT HEALTHCARE ORGANIZATIONS. April 2007. Cumulative Supplement, 2nd Edition. Wiley, 111 River Street, Hoboken, NJ 07030-5774. Phone (877) 762-2974. Fax (800) 597-3299. www.josseybass.com. $90. Core volume also available for $195. Book covers IRS tax laws and guidelines in the nonprofit healthcare sector. ***Key*** *healthcare, law, taxes. 5/21/07*

MANAGEMENT AND REPORTING STANDARDS, STANDARDS FOR ANNUAL GIVING AND CAMPAIGNS IN EDUCATIONAL FUND RAISING. 2004, Third Edition. Council for Advancement and Support of Education, 1307 New York Avenue, NW, Suite 1000, Washington, DC 20005-4701. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. $46.95 members. $62.95 non-members.
A must-have reference for campus fund raisers and advancement service professionals involved with setting or executing policies for reporting annual or campaign gifts. ***Key*** *accounting, advancement, gift processing, guidelines,*
standards. 5/21/07

OFFICE OF THE ATTORNEY GENERAL, STATE OF CALIFORNIA. Registry of Charitable Trusts, P.O. Box 903447, Sacramento, CA 94203-4470. Phone (916) 445-2021. Fax NA. www.caag.state.ca.us/charities/. California Department of Justice, Attn: Public Inquiry Unit. Free. Online service that provides information on California nonprofit organizations. Find Form 990 Financial Reports that have been filed by charities with the IRS and descriptive summaries submitted by organizations to GuideStar. Also offers a Guide to the Nonprofit Integrity Act of 2004, highlighting the new requirements for charities, commercial fundraisers, fundraising counsels, unincorporated associations and trusts. ***Key*** *California, foundations, fundraising, nonprofits, SF-990, trusts. 5/22/07*

SARBANES-OXLEY AND NONPROFIT MANAGEMENT: SKILLS, TECHNIQUES, METHODS. April 2006. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. $48. Discusses new standards of accountability for boards, new regulations, an explanation of typical financial statements, a conflict of interest policy, a whistleblower protection policy, and others ***Key*** *financial, regulations, standards. 5/22/07*

SARBANES-OXLEY FOR NONPROFITS: A GUIDE TO BUILDING COMPETITIVE ADVANTAGE. April 2005. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. $48. A best seller that explores the themes and requirements of Sarbanes-Oxley including audits, board activities, and decision-making. Recommends practices to establish operations and governance within the nonprofit and attracting and retaining high-quality staff and board members. ***Key*** *audits, board, operations, regulations, standards. 5/22/07*

SAVINGS INSTITUTIONS: MERGERS, ACQUISITIONS AND CONVERSIONS. Updates as needed. First published, 1988. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571 or (212) 313-9300. Fax NA. www.lawcatalog.com. $229. Loose-leaf; updated as needed. Covers many changes in law regulation, continuing consolidation and diversification of depository institutions and financial services firms; changes in the rules for all players in the industry; regulations governing financial privacy; and merchant banking and intercompany transactions. ***Key*** *banks financial, law, regulations. 5/22/07*

SECURITIES PRACTICE AND ELECTRONIC TECHNOLOGY. Updated regularly. Published 1998. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $229. Loose-leaf; updated as needed. Covers impact on all major securities laws and regulations, corporate disclosure and capital formation, exempt offerings, overseas investing, alternative trading systems, intellectual property issues, electronic storage requirements under E-Sign, and uniform electronic communications policy and more. ***Key*** *law, stocks, technology. 5/22/07*

SECURITIES REGULATION: LIABILITIES AND REMEDIES. 1984 with updates. American Lawyer Media, Inc., 105 Madison Avenue, New York, NY 10016. Phone (800) 603-6571. Fax NA. www.lawcatalog.com. $219. Loose-leaf; updated as needed. Covers disclosure of self-dealing, protecting confidential information, insider trading, "soft information," bad financial news and merger negotiations, a company's duty to update information, public and private offerings, SEC enforcement, RICO, tender offer, developments in the legislatures and the courts, and others. ***Key*** *regulations, SEC, stocks. 5/22/07*

SMARTMONEY. The Wall Street Journal Magazine. 1755 Broadway, 2nd Floor, New York, NY 10019. Phone (800) 444-4204. Fax NA. www.smartmoney.com. $12. Covers the stock market, taxes, finance, charitable giving, etc. Features various interactive maps of the market. ***Key*** *financial, giving, stocks, taxes. 6/28/07*

THE SPECIAL EVENTS ADVISOR: A BUSINESS AND LEGAL GUIDE FOR EVENT PROFESSIONALS. August 2003. 111 River Street, Hoboken, NJ 07030-5774. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.wiley.com. $71 for e-book or hardcover. This book covers all the legal and business issues that special events professionals need to understand—from contractual considerations to little-known governmental regulations with heavy ramifications. ***Key*** *events, fundraising, law, nonprofits. 5/22/07*

STATEMENT OF FINANCIAL ACCOUNTING STANDARDS NO. 116—ACCOUNTING FOR CONTRIBUTIONS RECEIVED AND CONTRIBUTIONS MADE. June 1993. Financial Accounting Standards Board, Order Department, FASB, 401 Merritt 7, P.O. Box 5116, Norwalk, CT 06856-5116. Phone (203) 847-0700. Fax (203) 849-9714. www.fasb.org. 61 pages. Covers contributions made, contributions received, conditional promises, and how they pertain to restricted net assets and more. ***Key*** *accounting, FASB, financial, standards. 5/22/07*

STATEMENT OF FINANCIAL ACCOUNTING STANDARDS NO. 117—FINANCIAL STATEMENTS OF NOT-FOR-PROFIT ORGANIZATIONS. June 1993. Financial Accounting Standards Board, Order Department, FASB, 401 Merritt 7, P.O. Box 5116, Norwalk, CT 06856-5116. Phone (203) 847-0700. Fax (203) 849-9714. www.fasb.org. 70 pages. Enhances the relevance, clarity, comparability of financial statements issued by nonprofits, including statements of activities, statements of cash flow, statements of financial position and more. ***Key*** *accounting, FASB, financial, standards. 5/22/07*

STATEMENT OF FINANCIAL ACCOUNTING STANDARDS NO. 136—TRANSFERS OF ASSETS TO A NOT-FOR-PROFIT ORGANIZATION OR CHARITABLE TRUST THAT RAISES OR HOLDS CONTRIBUTIONS FOR OTHERS. June 1999. Financial Accounting Standards Board, 401 Merritt 7, P.O. Box 5116, Norwalk, CT 06856. Phone (203) 847-0700. Fax (203) 849-9714. www.fasb.org. 41 pages. Full-text version online. Covers accounting standards for nonprofits and beneficiaries. ***Key*** *accounting, nonprofits, regulations, standards, trusts. 5/22/07*

TAX ECONOMICS OF CHARITABLE GIVING, 2006/2007. Updated annually. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (800) 554-8536. Fax (301) 206-9789. www.case.org. Member: $185. Non member: $217. Provides tax implications of planned giving. ***Key*** *planned giving, regulations, taxes. 5/22/07*

THE TAX LAW OF CHARITABLE GIVING. 2007 Supplement, 3rd Edition. John Wiley and Sons, Inc., Customer Care Center-Consumer Accounts, 10475 Crosspoint Boulevard, Indianapolis, IN 46256. Phone (877) 762-2974. Fax (800) 597-3299. www.wiley.com. $70. Covers new information on charitable gifts of automobiles and intellectual property, timing of charitable giving in connection with stock options, charitable remainder trust issues and more. ***Key*** *accounting, standards, taxes. 5/22/07*

THE TAX LAW OF CHARITABLE GIVING, 3RD EDITION. Hardcover: January 2005; E-Book: February 2005. John Wiley and Sons, Inc., Customer Care Center-Consumer Accounts, 10475 Crosspoint Boulevard, Indianapolis, IN 46256. Phone (877) 762-2974. Fax (800) 597-3299. www.wiley.com. $220 hardcover and e-book. The Third Edition is written in plain English and helps development directors of tax-exempt organizations with current regulations pertaining to charitable gifts, and decision-making regarding their organization's fund-development program. ***Key*** *directors, giving, law, taxes. 5/22/07*

THE ULTIMATE ACCOUNTANTS' REFERENCE INCLUDING GAAP, IRS & SEC REGULATIONS, LEASES, AND MORE. Sept. 2006. John Wiley and Sons, Inc., Customer Care Center-Consumer Accounts, 10475 Crosspoint Boulevard, Indianapolis, IN 46256. Phone (877) 762-2974. Fax (800) 597-3299. www.wiley.com. $140. Covers accounting regulations for all aspects of financial statements and accounting reports, including financing options, pension plans, risk management, mergers and acquisitions, and taxation topics. ***Key*** *accounting, giving, IRS, regulations, SEC, standards. 5/22/07*

PROFESSIONAL

ACRONYMS, INITIALISMS & ABBREVIATIONS DICTIONARY. June 2007. 38th Edition. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax 888-279-9933. www.gale.com. Print: $1075. E-book price varies depending on size and type of organization. Invaluable in understanding prospects' memberships, awards, etc. ***Key*** *awards, honors, honors. 5/22/07*

ADVANCEMENT SERVICES: RESEARCH AND TECHNOLOGY SUPPORT FOR FUND RAISING. 1999. CASE Books, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Members: $46.95. Non members: $62.95. Solid advice and imaginative solutions on prospect tracking and management, gift processing and acknowledgement, stewardship, technology, and management reporting standards. ***Key*** *fundraising, support services. 5/22/07*

ADVANCING PHILANTHROPY. Association of Fundraising Professionals, 1101 King Street, Suite 700, Alexandria, VA 22314. Phone (703) 684-0410. Fax (703) 684-0540. www.afpnet.org. Free to members, additional member subscriptions cost $50 per year. $80 non-members. $50 members. Provides fundraising professionals with a forum for research and the presentation of practical new ideas emerging in the fundraising profession. Contains case studies and features timely articles and information on current trends. ***Key*** *associations, fundraising, philanthropy. 5/22/07*

ADVERTISING AGE. The AdAge Group, 711 Third Avenue, New York, NY 10017-4036. Phone (212) 210-0100. Fax NA. www.adage.com. $99/year print edition only. Also available online. American Demographics is now a monthly report in the magazine Advertising Age, and in a section on the AdAge website. Analyzes demographic trends and consumer insights affecting all organizations. ***Key*** *demographics, marketing, segmentation, trends. 5/22/07*

AFP COMPENSATION & BENEFITS STUDY. 2007. Association of Fundraising Professionals, 4300 Wilson Boulevard Suite 300, Arlington, VA 22203. Phone (703) 684-0410. Fax (703) 684-0540. www.afpnet.org. Available to AFP members free. $85 non-members (PDF file). This study will help organizations of various sizes, nonprofit segments, and geographic areas make informed staffing decisions. And, it will help individual fund raisers to better understand their own position within the philanthropic community, and more knowledgeably plan their careers. ***Key*** *careers, nonprofits, professional, salaries, survey. 5/22/07*

AFP EWIRE. Association of Fundraising Professionals, 1101 King Street, Suite 700, Alexandria, VA 22314. Phone (703) 684-0410. Fax (703) 684-0540. www.afpnet.org. Free to members. Published weekly via email and website. Provides current information on fundraising, calendar of events and legislation. ***Key*** *associations, fundraising, professional. 5/23/07*

AFP TOOL KIT SERIES. 2002. Association of Fundraising Professionals, 1101 King Street, Suite 700, Alexandria, VA 22314. Phone (703) 684-0410. Fax (703) 684-0540. www.afpnet.org. Prices vary. This new series contains collections of sample documents used in fundraising. The first edition is a Sample Job Description Tool Kit and contains more than a hundred detailed sample job descriptions in fundraising. ***Key*** *fundraising toolkit, jobs, professional. 5/23/07*

AFP/WILEY FUND DEVELOPMENT SERIES. Association of Fundraising Professionals, 1101 King Street, Suite 700, Alexandria, VA 22314. Phone (703) 684-0410. Fax (703) 684-0540. www.afpnet.org. Offers 17 titles providing information that helps fundraising professionals attain their professional goals and advance their careers. Books in the series are authored by experts in their fields. ***Key*** *fundraising, professional. 6/28/07*

AFP'S READY REFERENCE SERIES. Association of Fundraising Professionals, 1101 King Street, Suite 700, Alexandria, VA 22314. Phone (703) 684-0410. Fax (703) 684-0540. www.afpnet.org. $10 members. $15 non-members. This series of booklets was developed for the busy fundraising professional, providing a user-friendly guide on hot fundraising topics. ***Key*** *fundraising toolkit, professional, references. 6/28/07*

AHP ADVANCED COURSE IN HEALTH CARE: Philanthropy Workbook. Association for Healthcare Philanthropy, 313 Park Avenue, Suite 400, Falls Church, VA 22046. Phone (703) 532-6243. Fax (703) 532-7170. www.ahp.org. Members: $325. Non-members: $400. Course is designed to serve as a review for professionals with at least five years experience in the field and wish to improve their skills or for those professionals wishing to prepare for the CFRE examination. Course is designed around the six sections identified in the CFRE examination criteria and content. ***Key*** *CFRE, fundraising, healthcare, philanthropy, professional. 6/27/07*

THE AHP REPORT ON GIVING CD, U.S. AND CANADA. 2005. Association for Healthcare Philanthropy, 313 Park Avenue, Suite 400, Falls Church, VA 22046. Phone (703) 532-6243. Fax (703) 532-7170. www.ahp.org. Prices vary. CD only. These reports provide detailed information on giving to health care institutions and are useful for projecting philanthropic trends, assessing departmental characteristics and comparing levels of giving by institution type, bed size, population of service area and age of development program. They also include a self-benchmarking tool. ***Key*** *Canada, healthcare, philanthropy, trends, United States. 6/28/07*

AHP SALARY REPORT. 2006. Association for Healthcare Philanthropy, 313 Park Avenue, Suite 400, Falls Church, VA 22046. Phone (703) 532-6243. Fax (703) 532-7170. www.ahp.org. Members: Free. Non-members: $25. Report listing the low, mid and high salary ranges for defined positions in the healthcare fundraising profession. Results are derived from data provided by AHP members. ***Key*** *healthcare, professional, salaries. 6/28/07*

AMERICAN MEDICAL ASSOCIATION. 515 North State Street, Chicago, IL 60610. Phone (800) 621-8335. Fax (312) 464-5000. www.ama-assn.org. Free. Search for member physicians and medical professionals. ***Key*** *associations, medical, physicians, professional. 6/28/07*

AMERICAN SALARIES AND WAGES SURVEY. July 2007. 9th Edition. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-GALE. Fax 888-279-9933. www.gale.com. $235. Compilation of occupations and salaries for many different jobs and occupations. ***Key*** *salaries, survey, United States. 6/28/07*

THE ASK: HOW TO ASK ANYONE FOR ANY AMOUNT FOR ANY PURPOSE. January 2006. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. $39.95. Explains how to ask and follow up on individuals, in person, for a contribution to a local nonprofit, community project, major or planned gift, capital campaign gift or others. ***Key*** *campaigns, development, giving. 6/28/07*

ASSOCIATION FOR HEALTHCARE PHILANTHROPY JOURNAL. 2006. Association for Healthcare Philanthropy, 313 Park Avenue, Suite 400, Falls Church, VA 22046. Phone (703) 532-6243. Fax (703) 532-7170. www.ahp.org. Members only: 1 copy free. Non-members: $50. Each additional subscription: $25. Two issues per year. AHP is a professional organization dedicated exclusively to advancing healthcare philanthropy and the resource development profession. ***Key*** *associations, fundraising, healthcare, philanthropy, professional. 6/28/07*

ASSOCIATION OF PROFESSIONAL RESEARCHERS FOR ADVANCEMENT. 40 Shuman Boulevard, Suite 325, Naperville, IL 60563. Phone (630) 717-8160. Fax (630) 717-8354. www.aprahome.org. Membership dues vary. Operates as an international professional prospect research association with local networks. Provides annual conferences and produces a journal, Connections, published four times a year. Also available are the handouts "Skills Sets" and "Statement of Ethics." ***Key*** *associations, fundraising, professional, research. 6/28/07*

AWARDS, HONORS & PRIZES. 2007. 26th Edition. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax (888) 279-9933. www.gale.com. Prices vary. Describes awards given for achievements in virtually every field of endeavor throughout the world. Each volume contains organization, award and subject indices, email addresses and URLs for quick reference. ***Key*** *awards, honors, international. 6/28/07*

BOARD MEMBER'S BOOK. May 2003. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. $29.95. Part of the nonprofit management series. Provides strategies for locating the best and most efficient board members and executive director, in addition to fundraising and financial planning strategies. ***Key*** *board, management, nonprofits. 6/1/07*

BREAKTHROUGH THINKING FOR NONPROFIT ORGANIZATIONS: CREATIVE STRATEGIES FOR EXTRAORDINARY RESULTS. 2002. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $35. e-book also available. Provides information to help nonprofit managers reach breakthrough goals and think in new and creative ways about how they define and tackle their ever-mounting, day-to-day challenges. ***Key*** *fundraising, nonprofits, professional. 6/28/07*

BUILDING AN ENDOWMENT. Bonus Books, 1223 Wilshire Boulevard #597, Santa Monica, CA 90403. Phone (310) 492-9400. Fax (310) 857-7812. www.bonusbooks.com. $32. Explains rules, guidelines, law application and steps to establish an endowment from start to finish. ***Key*** *endowments, guidelines, law. 6/28/07*

BUILDING YOUR DIRECT MAIL PROGRAM. 2001. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $30. Provides the tools needed to make direct mail programs as effective and efficient as possible. Includes guidelines for projecting mailing costs, advice on determining effective timing for mail campaigns, and more. ***Key*** *fundraising, direct mail. 6/28/07*

CAPITAL CAMPAIGNS: STRATEGIES THAT WORK. 2002. 2nd Edition. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (800) 554-8536. Fax (202) 387-4973. www.case.org. $57.95. Covers steps in determining campaign readiness, including prospect research and donor cultivation. ***Key*** *campaigns, prospecting, management. 6/28/07*

CAREERS IN FUNDRAISING. 2001. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $19.95. Provides guidance on professional opportunities in the field of fundraising. Includes topics on professional development, on-the-job issues, and the significance of fundraising as a career. ***Key*** *careers, fundraising, professional. 6/28/07*

CASE 2002 SALARY SURVEY. 2002. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (800) 554-8536. Fax (301) 206-9789. www.case.org. Out of stock. In addition to studying salary levels for education advancement professionals, the 2002 survey gathered data about benefits, eligibility for and types of bonuses, levels of responsibility and reporting relationships. ***Key*** *advancement, benefits, professional, salaries. 6/28/07*

CASE CURRENTS. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (202) 478-5681. Fax (202) 387-4973. www.case.org. Members: free. Domestic: $125. International: $145. Monthly how-to magazine covering all aspects of educational advancement and fundraising, including prospect research. Also available is the "Donor Bill of Rights" handout. ***Key*** *advancement, alumni, education, fundraising, newsletter, public relations. 6/28/07*

CASE MANAGEMENT AND REPORTING STANDARDS. 2004. 3rd Edition. Council for Advancement and Support of Education, Department 4022, Washington, DC 20042-4022. Phone (202) 478-5681. Fax (202) 387-4973. www.case.org. $46.95 members. $62.95 non-members. Standards for annual giving and campaigns in educational fundraising. Includes comprehensive data on contributions by source and purpose for higher education institutions, and private, elementary and secondary schools. Also contains a description of giving trends and patterns. Based on a task force survey co-sponsored by the Council for Aid to Education, the Council for Advancement and Support of Education, and the National Association of Independent Schools. ***Key*** *accounting, fundraising, gift processing, professional, standards, trends. 6/28/07*

CASE REPORT OF EDUCATIONAL FUND-RAISING CAMPAIGNS: 2004-2005. 2006. CASE, Department 4022, Washington, DC 20042-4022. Phone (202) 478-5681. Fax (202) 387-4973. www.case.org. Members: $59. Non-members: $89. Provides the size and progress of other educational fundraising campaigns. ***Key*** *campaigns, fundraising, higher education, professional. 6/28/07*

COMMUNITY COLLEGE ADVANCEMENT SERIES. 2005. CASE, Department 4022, Washington, DC 20042-4022. Phone (202) 478-5681. Fax NA. www.case.org. Prices vary. Explains the total resource development (TRD) strategy for community colleges that must increase education quality in light of declining public support. ***Key*** *community, higher education, professional. 6/28/07*

COMMUNITY HEALTH FUNDING REPORT. CD Publications, 8204 Fenton Street, Silver Spring, MD 20910. Phone (800) 666-6380 or (301) 588-6380. Fax (301) 588-6385. www.cdpublications.com. Prices vary. Online newsletter contains information for executive directors, program coordinators and development directors to maximize their fundraising and grantseeking effectiveness. Highlights funding sources for a variety of health concerns including AIDS, substance abuse, chronic illness, and maternal/child health among others. ***Key*** *board, community, healthcare, fundraising, grants. 6/28/07*

COMPENSATION IN NONPROFIT ORGANIZATIONS. Abbott, Langer and Associates, Inc., 548 First Street, Crete, IL 60417-9987. Phone (708) 672-4200. Fax (708) 672-4674. www.abbott-langer.com. $689 for large organizations. Salary ranges, current salaries and total cash compensation reported by more than nonprofit organizations for employees in benchmark jobs. ***Key*** *compensation, fundraising, nonprofits, salaries. 6/28/07*

COMPETING FOR STUDENTS, MONEY AND REPUTATION. 2002. CASE, Department 4022, Washington, DC 20042-4022. Phone (202) 478-5681. Fax NA www.case.org. Member: $54.95. Nonmember: $72.95. Discusses ways to integrate marketing activities throughout an institution and conduct audits, surveys and focus group research. ***Key*** *audits, higher education, marketing, professional. 6/28/07*

COMPREHENSIVE FUND-RAISING CAMPAIGNS. Association of Governing Boards, One Dupont Circle, Suite 400, Washington, DC 20036. Phone (800) 356-6317. Fax (202) 223-7053. www.agb.org. $11 members, $15 nonmembers. Booklet that comes in a set that helps trustees ensure the financial health of their institutions. ***Key*** *board, campaigns, financial. 6/28/07*

COMPUTER SYSTEM CHECKLISTS: CHOOSING THE BEST DEVELOPMENT SYSTEM FOR YOUR NEEDS. Association for Healthcare Philanthropy, 313 Park Avenue, Suite 400, Falls Church, VA 22046. Phone (703) 532-6243. Fax (703) 532-7170. www.ahp.org. Prices vary. Explores choice of a computer system for your development office. ***Key*** *donors, fundraising, software, technology. 6/28/07*

CONDUCTING A SUCCESSFUL DEVELOPMENT SERVICES PROGRAM. 2001. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $60. Provides a body of knowledge about innovative and effective development services programs. ***Key*** *development, support services. 6/28/07*

CONNECTIONS. Association of Professional Researchers for Advancement, 40 Shuman Drive, Suite 325, Naperville, IL 60563. Phone (312) 321-5196. Fax (630) 717-8354. www.aprahome.org. Free to all members. Only available electronically. $150 annual membership. Published quarterly. Describes research techniques, shares research experiences, and examines recent trends in prospect research including privacy and legislation. ***Key*** *associations, fundraising, publishers, research. 6/28/07*

CONSULTANTS & CONSULTING ORGANIZATIONS DIRECTORY. January 2008. 31st Edition. Thomson Gale, 27500 Drake Road, Farmington Hills, MI 48331-3535. Phone (800) 877-4253. Fax (888) 279-9933. www.galegroup.com. $1050. Provides valuable information on more than 25,000 firms divided into 14 fields and over 400 specialties. Includes area of expertise, complete contact information, descriptions of industries served, information on mergers and acquisitions and more. ***Key*** *companies, consulting, directories. 6/28/07*

THE CONTINUING JOURNEY. Bonus Books, 1223 Wilshire Boulevard #597, Santa Monica, CA 90403. Phone (310) 492-9400. Fax (310) 857-7812. www.bonusbooks.com. $15.96. Research shows it takes 4.5 times the effort, staff and dollars to create a new donor than it does to keep an old one. William Sturtevant's book explains stewardship and good giving in case studies and analysis. ***Key*** *associations, donor relations, prospecting, stewardship. 6/28/07*

COUNCIL FOR CHRISTIAN COLLEGES & UNIVERSITIES. Council for Christian Colleges & Universities, 321 Eighth Street NE, Washington, DC 20002. Phone (202) 546-8713. Fax (202) 546-8913. www.cccu.org. Provides information about the Christian higher education community and the issues that affect Christian colleges and universities. ***Key*** *Christians, higher education. 6/28/07*

CREATING AND IMPLEMENTING YOUR STRATEGIC PLAN: A WORKBOOK FOR PUBLIC AND NONPROFIT ORGANIZATIONS. 2004. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $32. Also available in e-book. Hands-on workbook is a step-by-step guide to conducting strategic planning in public and nonprofit organizations. ***Key*** *fundraising, nonprofits, strategic planning. 6/28/07*

CULTIVATING DIVERSITY IN FUNDRAISING. November 2001. John Wiley and Sons, Inc., Pettey, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $37. Provides information on today's four major ethnic groups—African American, Asian American, Hispanic/Latino, and Native American—in terms of their diverse histories, traditions, motivations, and then applies this information to the components of successful fundraising. ***Key*** *African Americans, Asian Americans, diversity, fundraising, Hispanics, Native Americans. 6/28/07*

D&B ROI CALCULATOR. D&B Customer Resource Center, 899 Eaton Avenue, Bethlehem, PA 18018. Phone (800) 234-3867. Fax NA. www.dnb.com/us/dbproducts/roicalculator/index.asp. Use this free calculator to determine the ROI (Return on Investment) for any marketing program. ***Key*** *marketing, investments. 6/28/07*

DATA MINING FOR FUND RAISERS. 2004. Council for Advancement and Support of Education, Wylie, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Member: $36.95. Non member: $48.95. Book that introduces an eight-step program that establishes a scoring system to help advancement professionals save and make as much money as possible on appeals. Free white papers by the author available online too. ***Key*** *advancement, data mining, fundraising. 6/28/07*

DEVELOPING YOUR CASE FOR SUPPORT. 2001. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7339. Fax (800) 605-2665. www.josseybass.com. $28. Offers a practical, hands-on guide to creating the cornerstone to any successful fundraising program. Features a step-by-step methodology for gathering, organizing and using the information essential for developing a compelling case statement. ***Key*** *case statements, fundraising. 6/28/07*

DEVELOPMENT MANAGEMENT: SELECTED CHAPTERS FROM HANDBOOK OF INSTITUTIONAL ADVANCEMENT. 2004. 3rd Edition. Council for Advancement and Support of Education, 1307 New York Avenue, Suite 1000, Washington, DC 20005-4701. Phone (800) 554-8536. Fax (301) 206-9789. www.case.org. Member: $19.95. Non member: $24.95. Covers over-arching issues in development. ***Key*** *development, management. 6/28/07*

DIRECT RESPONSE FUND RAISING: MASTERING NEW TRENDS FOR RESULTS. 2000. John Wiley & Sons, Inc., 111 River Street, Hoboken, NJ 07030-5774. Phone (877) 762-2974. Fax (800) 597-3299. www.amazon.com. Prices vary. Guide gives fund raisers, nonprofit managers and volunteers an understanding of how to plan bold and successful direct mail campaigns. Includes real-life results related to response percentages, costs and average dollar return, and a CD-ROM with 30 fundraising searchable models. ***Key*** *fundraising, mailing, trends. 6/28/07*

DO WELL BY DOING GOOD. Bonus Books, 1223 Wilshire Boulevard #597, Santa Monica, CA 90403. Phone (310) 492-9400. Fax (310) 857-7812. www.bonusbooks.com. $23.96. Keith Gregg's book explains how charitable remainder trusts work in detail, and how CRTs provide an organization tax-exempt that also provide a lifetime income for the donor. ***Key*** *donors, planned giving, taxes, trusts. 6/28/07*

EFFECTIVE ECONOMIC DECISION-MAKING BY NONPROFIT ORGANIZATIONS. December 2003. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. $34.95. Explains how to balance the interests of government, staff, funders, and trustees through practical guidelines. ***Key*** *board, donors, economy, government, nonprofits. 6/28/07*

ETHICAL DECISION MAKING IN FUNDRAISING. 2000. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $29.95. Provides tools with which a nonprofit can thoroughly examine the ethics of how and from whom it seeks donations. Also examines day-to-day issues of fundraising: privacy and confidentially; conflicts of interest such as finder's fees and commission-based pay; corporate philanthropy, including sponsorships and cause-related marketing and fostering cultural diversity. ***Key*** *fundraising, ethics, nonprofits. 6/28/07*

ETHICS FOR FUNDRAISERS. 1996. Indiana University Press, 601 North Morton Street, Bloomington, IN 47404. Phone (800) 842-6796. Fax (812) 855-7931. www.indiana.edu/~iupress. $20. Provides an analysis of ethics for nonprofit administration and a clear set of ethical principles. ***Key*** *ethics, fundraising, nonprofits. 6/28/07*

ETHICS IN NONPROFIT MANAGEMENT. 1998 Expanded Edition. College of Professional Studies, University of San Francisco, Institute for Nonprofit Organization Management, 2130 Fulton Street, San Francisco, CA 94117. Phone (415) 422-6867. Fax (415) 422-5881. www.inom.org. PDF. Collection of 40 teaching cases on ethical dilemmas facing managers and boards of nonprofit organizations dealing with ethical aspects of human resource management, board activities, financial management, fundraising, and marketing. ***Key*** *board, ethics, fundraising, nonprofits. 6/28/07*

THE FOUNDATION CENTER'S GUIDE TO PROPOSAL WRITING. March 2007. 5th Edition. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. $34.95. Provides a step-by-step guide to the grant proposal writing process. Contains advice from grantmakers, as well as "do's and don'ts" of proposal writing. Also available in Spanish. ***Key*** *foundations, grants, proposals, Spanish. 6/28/07*

THE FOUNDATION CENTER'S GUIDE TO WINNING PROPOSALS II. October 2005. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. $34.95. Features 31 examples of entire proposals including critiques by the decision maker who approved the grant. First version also available from October 2003. ***Key*** *foundations, grants, proposals. 6/1/07*

FOUNDATIONS: CREATING IMPACT IN A GLOBALIZED WORLD. 2005. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.amazon.com. Prices vary. Luc Tayart de Borms' new book examines the full range of tools open to foundations wanting to achieve maximum impact. ***Key*** *foundations, international. 6/28/07*

FUND RAISING FROM BLACK-COLLEGE ALUMNI: SUCCESSFUL STRATEGIES FOR SUPPORTING ALMA MATER. 2003. CASE, Department 4022, Washington, DC Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Member: $36.95. Non-member: $48.95. Marybeth Gasman's book discusses how to target appeals to black alumni, including the traditional reasons for giving among African Americans, and the nine tactics that can help make the most of a small staff. ***Key*** *African Americans, fundraising, higher education, professional. 6/28/07*

THE FUTURE OF PHILANTHROPY: ECONOMICS, ETHICS AND MANAGEMENT. March 2004. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. $66. Susan U. Raymond's book is filled with hard-to-find data, graphs, and charts and addresses nonprofit challenges in an era of increasing government regulation and accountability of philanthropy and its recipients. ***Key*** *data, government, philanthropy, regulations. 6/28/07*

THE GATHERING. 601 Shelley Drive, Suite 201, Tyler, TX 75701. Phone (903) 509-9911. Fax (903) 509-1909. www.gatheringweb.com. A network of individuals, families and foundations who share a common interest in Christian stewardship. Includes a newsletter article archive and links to other Christian philanthropy sites that may help charities understand more about their donors. ***Key*** *associations, Christians, philanthropy. 6/28/07*

GIVING USA 2005. 2004. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (800) 554-8536. Fax (301) 206-9789. www.case.org. Member: $58.50. Non member: $65.00. Estimate of yearly giving—sources and recipients. ***Key*** *giving, higher education, United States. 6/28/07*

THE GUIDE TO PROSPECT RESEARCH & PROSPECT MANAGEMENT. Revised 2007 Edition. Laura A. Solia, 173 Washington Street, Freeport, PA 16229. Phone (724) 295-0679. Fax (724) 295-0680. www.researchprospects.com. $89. A comprehensive, 170-page, easy-to-read, desktop reference for development officers and prospect researchers. ***Key*** *prospect management, research. 6/28/07*

HANK ROSSO'S ACHIEVING EXCELLENCE IN FUND RAISING. 2003. 2nd Edition. Jossey-Bass, 989 Market Street, San Francisco, CA 94103-1741. Phone (877) 762-2974. Fax (800) 597-3299. www.josseybass.com. $45. Hank Rosso's book provides an authoritative guide to the key elements of fundraising and explains the profession's major principles, concepts and techniques. For prospect research, see "Part Five: How to Research and Analyze Gift Sources." ***Key*** *fundraising, strategies. 6/26/07*

HIDDEN ASSETS: REVOLUTIONIZE YOUR DEVELOPMENT PROGRAM WITH A VOLUNTEER-DRIVEN APPROACH. 2001. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $33. Provides information to enhance fundraising, public relations and marketing results through the strategic use of volunteers. ***Key*** *fundraising, volunteers. 6/28/07*

HIDDEN GOLD. Bonus Books, 1223 Wilshire Boulevard #597, Santa Monica, CA 90403. Phone (310) 492-9400. Fax (310) 857-7812. www.bonusbooks.com. $31.96. Discusses monthly giving programs that often appeal to younger and older donors, who are much more likely to leave bequests than occasional givers. ***Key*** *donors, giving, planned giving. 6/28/07*

HOW PUBLIC COLLEGES AND UNIVERSITY FOUNDATIONS PAY FOR FUND-RAISING. 2000. CASE, Department 4022, Washington, DC 20042. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Members: Call for availability. Royster C. Hedgepeth's co-sponsored AGB/CASE report documents a 1998 study on how much it costs to raise money. Discusses ways of increasing budgets to support increased fundraising. ***Key*** *higher education, professional. 6/28/07*

IMPROVING THE ECONOMY, EFFICIENCY, AND EFFECTIVENESS OF NOT-FOR-PROFITS: CONDUCTING OPERATIONAL REVIEWS. 2001. Jossey-Bass, 111 River Street, Hoboken, NJ 07030-5774. Phone (877) 762-2974. Fax (800) 597-3299. www.wiley.com. $72. Shows non-profit managers why conducting an operational review can be beneficial, explains the tools and personnel needed to conduct the review as well as how to conduct a review. ***Key*** *nonprofits, operations, management. 6/28/07*

INTERNATIONAL FUND RAISING FOR NOT-FOR-PROFITS: A COUNTRY-BY-COUNTRY PROFILE. See International section.

INTERNATIONALIZING YOUR CAMPUS: FIFTEEN GRANTS AND FIFTY FEDERAL GRANTS TO SUCCESS. 2004. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (800) 554-8536. Fax (301) 206-9789. www.case.org. $31.95. Detailed step-by-step instructions for locating and securing the funding to attain a variety of international goals—and specific guidelines for getting your application right the first time. ***Key*** *international, grants. 6/28/07*

2006 INVESTMENT PERFORMANCE AND PRACTICES OF COMMUNITY FOUNDATIONS. Council on Foundations, 1828 L Street NW, Washington, DC 20036. Phone (202) 466-6512. Fax (202)785-3926. www.cof.org. Members: $50, nonmembers: $65. Annually updated publication that provides information on the investment practices of nearly half of all community foundations with assets of $5 million or more across the United States. ***Key*** *foundations, investments. 6/28/07*

INVESTING IN CAPACITY BUILDING. November 2003. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. $34.95. Part of the nonprofit management series. This book helps consultants and grantmakers design better solutions for nonprofits, in addition to showing nonprofit managers how to find better support. ***Key*** *consulting, management, nonprofits. 6/1/07*

THE LAW OF PRIVACY EXPLAINED. 2001. Privacy Journal, P.O. Box 28577, Providence, RI 02908. Phone (800) 621-1031 or (401) 274-7861. Fax (401) 274-4747. www.privacyjournal.net. $14.50, plus s/h. Offers precise guidance on the common-law right to privacy. ***Key*** *ethics, information, law, privacy. 6/28/07*

MAJOR DONORS: FINDING BIG GIFTS IN YOUR DATABASE AND ONLINE. June 2006. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. $39.95. Book covers avenues and ideas about approaching potential donors, and includes cross-cultural tips on conducting solicitation in various countries. Covers basics like ability, affinity and attachment, and more advanced topics like performance measurements and results analysis. ***Key*** *donors, giving, management, professional, research. 6/28/07*

MARGIN OF EXCELLENCE: THE NEW WORK OF HIGHER EDUCATION FOUNDATIONS. 2006. Association of Governing Boards, One Dupont Circle, Suite 400, Washington, DC 20036. Phone (800) 356-6317. Fax (202) 223-7053. www.agb.org. Prices vary. Edited by Richard D. Legon. 182 pp. A collection of articles and essays exploring different foundation topics including the development, finance, investment, audit, and executive committees, the entrepreneurial foundation, and more. ***Key*** *development, financial, foundations, higher education, investments. 6.28.07*

THE MARKETING PLAN. 2005. 5th Edition. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $60.95. Provides knowledge, tools and techniques to develop marketing plans. Step-by-step procedures enables users to develop goals and strategies to develop and implement the plan. ***Key*** *marketing, research. 6/28/07*

MUSEUM STRATEGY AND MARKETING: DESIGNING MISSIONS, BUILDING AUDIENCES, GENERATING REVENUE AND RESOURCES. 1998. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $60. Guide to planning strategy and marketing for museums. Contains everything museum managers need to know, providing tools to create and nurture a thriving museum. ***Key*** *culture, marketing, museums, strategic planning. 6/28/07*

NEDRA NEWS. New England Development Research Association, 77 Rumford Avenue, Suite 3B, Waltham, MA 02453. Phone (781) 894-1457. Fax (781) 647-7222. www.nedra.org. Call for membership. Operates as a prospect research group serving New England states. Provides annual conference, local workshops, network meetings, and quarterly produces NEDRA News with articles on professional issues. ***Key*** *associations, news, research, training. 6/28/07*

THE NEW ADVANCEMENT TEAM: STRATEGIES, IDEAS, AND PRACTICES. 2002. Council for Advancement and Support of Education, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (800) 554-8536. Fax (301) 206-9789. www.case.org. Member: $34.95. Non member: $46.95. A unique and enlightening book about transforming the culture of the advancement office—for the benefit of advancement professionals and the philanthropists they serve. ***Key*** *advancement, management, professional. 6/28/07*

NONPROFIT ESSENTIALS: MAJOR GIFTS (AFP FUND DEVELOPMENT SERIES). April 2006. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. $37. Leads readers through the stages of establishing a program to identifying prospects, acknowledging gifts and more. ***Key*** *donor relations, major gifts, nonprofits, prospecting. 6/28/07*

NONPROFIT ESSENTIALS: MANAGING TECHNOLOGY. March 2006. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. ebook $37. Jeannette Woodward's book focuses on the "human factor" involved in nonprofit technology, including planning for small, mid-size and large organizations, computer applications for nonprofits, and more. ***Key*** *management, nonprofits, technology. 6/28/07*

NONPROFIT INTERNET STRATEGIES. 2005. CASE, Department 4022, Washington, DC 20042. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. $39.95. Discusses current best practices for using the Internet to expand fundraising programs. Includes sections on marketing, brand building, visitor relationship management, annual giving, planned giving, special events, sponsorships, foundations, corporate giving, and the regulatory environment. ***Key*** *Internet, professional, strategies. 6/28/07*

NOT ALL GRANTS ARE CREATED EQUAL: WHY NONPROFITS NEED GENERAL OPERATING SUPPORT FROM FOUNDATIONS. 2005. National Committee for Responsive Philanthropy, 79 Fifth Avenue/16th Street, New York, NY 10003-3076. Phone (800) 424-9836. Fax (212) 807-3677. http://foundationcenter.org/pnd/connections/conn_item.jhtml?id=125200006. Free PDF. A report that covers the debate over general operating support and why foundations favor project over operating support. Includes analysis of foundations that do cover operating support. ***Key*** *foundations, grants, nonprofits, operations. 6/28/07*

PHILANTHROPY'S CHALLENGE. February 2003. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. $29.95. This book covers the social venture grantmaking with regards to the role of grantmaker and grantee. ***Key*** *philanthropy, grants. 6/1/07*

PINPOINTING AFFLUENCE IN THE 21ST CENTURY: INCREASING MAJOR DONOR DOLLARS. 2001. Bonus Books, 1223 Wilshire Boulevard #597, Santa Monica, CA 90403. Phone (310) 492-9400. Fax (310) 857-7812. www.bonusbooks.com. $32. Judith Nichols' book explains demographic and psychographic factors that influence a donor's giving. ***Key*** *affluent, demographics, giving, major gifts, prospecting, research, wealth. 6/28/07*

PLANNED GIVING: MANAGEMENT, MARKETING, AND LAW. 2008 Cumulative Supplement, 3rd Edition. John Wiley & Sons, Inc., 111 River Street, Hoboken, NJ 07030-5774. Phone (877) 762-2974. Fax (800) 597-3299. www.wiley.com. $80. All aspects of a powerful planned giving program—from marketing and fundraising to management and legal administration. ***Key*** *law, management, planned giving. 6/28/07*

PROSPECT RESEARCH: A PRIMER FOR GROWING NONPROFITS. 2008. Cecelia Hogan, Marketing, Jones and Bartlett Publishers, Inc., 40 Tall Pine Drive, Sandbury, MA 01776. Phone (800) 832-0034. Fax (978) 443-8000. www.jbpub.com. $49.95. This detailed guide explains how to expand your donor base by implementing an advancement research component. Includes sample forms, analytical techniques, screening ideas and tracking procedures. (Available through CASE.). ***Key*** *advancement, donors, nonprofits, research. 6/28/07*

PROSPECT RESEARCH: A STRATEGIC APPROACH. Fall 2007. Bobbie Strand, CASE Books, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005-4701. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Members: $36.95. Nonmembers: $48.95. Provides a strategic framework for locating potential prospects and lists many sources for research. ***Key*** *donors, research. 6/21/07*

RELATIONSHIP FUNDRAISING: A DONOR-BASED APPROACH TO THE BUSINESS OF RAISING MONEY. 2002. 2nd Edition. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $38 (e-book also available). Offers fundraising professionals the techniques of effective communication with donors. Includes information on how to implement creative approaches to relationship-building fundraising, how to avoid common fundraising errors and pitfalls, how to apply vital ingredients for fundraising success and more. ***Key*** *donors, fundraising, professional. 6/28/07*

RESEARCH IN ALUMNI RELATIONS: SURVEYING YOUR ALUMNI TO IMPROVE YOUR PROGRAMS. 1999. CASE, Department 4022, Washington, DC 20042. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. Members: $46.95. Non-members: $62.95. Book covers how alumni view their institutions and what they want. Includes data from the 1998 Association of Institutional Research Conference. ***Key*** *alumni, professional, research, survey. 6/28/07*

SECURING THE FUTURE: A FUND-RAISING GUIDE FOR BOARDS OF INDEPENDENT COLLEGES AND UNIVERSITIES. 2006. Association of Governing Boards, Worth, One Dupont Circle, Suite 400, Washington, DC 20036. Phone (800) 356-6317. Fax (202) 223-7053. www.agb.org. Members: $39. Nonmembers: $59. Michael J. Worth's book covers existing best practices and literature, the 2004 AGB survey of chief advancement officers, how to organize the board for fundraising, giving and soliciting by board members and more. ***Key*** *advancement, board, giving, higher education. 6/28/07*

SECURING YOUR ORGANIZATION'S FUTURE. February 2003. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3677. www.fdncenter.org. $29.95. How to achieve long-term financial stability and increase your fundraising capacity. ***Key*** *financial, fundraising. 6/1/07*

SEVEN FACES OF PHILANTHROPY: A NEW APPROACH TO CULTIVATING MAJOR DONORS. 2001. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $2. Introduces you to the Seven Faces approach—a powerful tool that enables development professionals to maximize their effectiveness when approaching major donors for gifts. Identifies and profiles seven types of major donors and offers detailed strategies on how to approach them. ***Key*** *donors, fundraising, philanthropy. 6/28/07*

START AND GROW YOUR FAITH-BASED NONPROFIT: ANSWERING YOUR CALL IN THE SERVICE OF OTHERS. 2005. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $22.95. Written specifically for grassroots, faith-based groups. Offers clear guidance on how to fund and manage a faith-based social ministry. ***Key*** *faith-based, fundraising, nonprofits. 6/28/07*

STRATEGIC FINANCE. 2006. Association of Governing Boards, One Dupont Circle, Suite 400, Washington, DC 20036. Phone (800) 356-6317. Fax (202) 223-7053. www.agb.org. $65 nonmembers. $45 members. Book that covers strategic planning and budgeting topics for boards, CFOs, presidents and others can use to navigate a course of institutional financial stability. ***Key*** *board, financial, strategic planning. 6/28/07*

STRATEGIC PLANNING FOR PUBLIC AND NONPROFIT ORGANIZATIONS: A GUIDE TO STRENGTHENING AND SUSTAINING ORGANIZATIONAL ACHIEVEMENT. 2004. 3rd Edition. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $48. Bryson explains how leaders and managers of public and nonprofit organizations can use strategic planning and thinking to improve organizational performance, fulfill missions and satisfy constituents. ***Key*** *nonprofits, strategic planning. 6/28/07*

TARGETING BABY BOOMERS: TURNING THE NEXT GENERATION OF WEALTH HOLDERS INTO PHILANTHROPISTS. 2000. Association for Healthcare Philanthropy, 313 Park Avenue, Suite 400, Falls Church, VA 22046. Phone (703) 532-6243. Fax (703) 532-7170. www.ahp.org. Member price: $40. Non-member price: $70. A think tank project that explains how fund raisers can target the baby boomer generation. ***Key*** *baby boomers, philanthropy, wealth. 6/28/07*

TAXWISE GIVING MONTHLY. Taxwise Giving and Philanthropy Tax Institute, P.O. Box 299, Old Greenwich, CT 06870. Phone (800) 243-9122. Fax (203) 637-4572. www.taxwisegiving.com. $195 per year. Provides information regarding planned giving and taxwise philanthropy in a monthly newsletter. ***Key*** *fundraising, giving, philanthropy, taxes. 6/28/07*

TEAM-BASED FUNDRAISING STEP BY STEP: A PRACTICAL GUIDE TO IMPROVING RESULTS THROUGH TEAMWORK. 2000. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $33. Provides step-by-step instructions to the total organization team model. ***Key*** *fundraising, management. 6/28/07*

TEN STEPS TO FUNDRAISING SUCCESS: CHOOSING THE RIGHT STRATEGY FOR YOUR ORGANIZATION. 2001. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $35. A mission-based guide to achieving your goals. Includes a section on the five fundraising strategies, choosing the right fundraising strategy for your organization and making your fundraising strategy work: tactics and techniques. ***Key*** *fundraising, management, strategic planning. 6/28/07*

THANK YOU FOR SUBMITTING YOUR PROPOSAL: A FOUNDATION DIRECTOR REVEALS WHAT HAPPENS NEXT. 2006. CASE, 1307 New York Avenue NW, Suite 1000, Washington, DC 20005. Phone (202) 328-2273. Fax (202) 387-4973. www.case.org. $24.95. Martin Teitel, foundation director for nearly 30 years, reveals the do's, don'ts, who's, why's, and the therefore's of submitting proposals. ***Key*** *foundations, proposals. 5/4/07*

TRANSFORMATIONAL BOARDS. 2002. Jossey-Bass, 350 Sansome Street, San Francisco, CA 94104. Phone (800) 956-7739. Fax (800) 605-2665. www.josseybass.com. $35 (e-book also available). Offers framework to help board members and chief executive officers lead their organizations through times of change. ***Key*** *board, executives, fundraising. 6/28/07*

THE TRANSFORMATIVE POWER OF WOMEN'S PHILANTHROPY: NEW DIRECTIONS FOR PHILANTHROPIC FUNDRAISING, NO. 50. May 2006. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. $29. A variety of articles and essays covering many aspects of women's philanthropic affairs. ***Key*** *philanthropy, trends, women. 6/28/07*

UNDERSTANDING CANADIAN DONORS MANUAL. 2004. Imagine Canada, 425 University Avenue, Toronto, ON, Canada M5G 1T6. Phone (416) 597-2293. Fax (416) 597-2294. www.nonprofitscan.ca. This manual highlights some of the significant findings of the NSGVP. Includes activities to help readers relate information from the 2000 NSGVP to their specific situation, examples of how some organizations are successfully applying NSGVP information to their programs and suggested key resources for readers who want additional information. ***Key*** *Canada, donors. 6/28/07*

WHEN THE BOTTOM LINE IS FAITHFULNESS: MANAGEMENT OF CHRISTIAN SERVICE ORGANIZATIONS. 1994. Indiana University Press, 601 Morton Street, Bloomington, IN 47404. Phone (800) 842-6796. Fax (812) 855-7931. www.indiana.edu/~iupress. $29.95. Describes roles of religious service organizations in philanthropy and offers principles that help these organizations foster good management and achieve their goals. Includes advice about defining missions, management of human resources, resource development, fundraising, and board roles. ***Key*** *board, faith-based, human resources, nonprofits, services. 6/28/07*

WILEY NOT-FOR-PROFIT GAAP 2006: INTERPRETATION AND APPLICATION OF GENERALLY ACCEPTED ACCOUNTING PRINCIPLES FOR NOT-FOR-PROFIT ORGANIZATIONS. February 2007. Jossey-Bass, 989 Market Street, San Francisco, CA 94103. Phone (877) 762-2974 or (415) 433-1740. Fax (800) 597-3299. www.josseybass.com. $87. Written with the needs of the financial statement preparer, user, and attestor in mind, this guide provides a complete review of accounting literature that impacts all types of nonprofits. ***Key*** *accounting, nonprofits, regulations. 6/28/07*

WISE DECISION-MAKING IN UNCERTAIN TIMES. August 2006. The Foundation Center, 79 Fifth Avenue, New York, NY 10003-3076. Phone (800) 424-9836 or (212) 620-4230. Fax (212) 807-3691. www.fdncenter.org. $34.95. Part of the nonprofit management guides series. Provides practical guidelines for handling decreased government assistance, weak economies, and increasing demand for services. ***Key*** *fundraising, management, nonprofits. 6/1/07*

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