



The evolving concept of subjective well-being: the multifaceted nature of happiness

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46 **1. Evolving conceptions of subjective well-being: The multifaceted**
47 **nature of happiness**

48
49 Subjective well-being (SWB) is the field in the behavioral sciences in which
50 people's evaluations of their lives are studied. SWB includes diverse concepts ranging
51 from momentary moods to global judgments of life satisfaction, and from
52 depression to euphoria. The field has grown rapidly in the last decade, so that there
53 are now thousands of studies on topics such as life satisfaction and happiness.
54 Scientists who study aging have shown particular interest in SWB, perhaps because
55 of concern that declines in old age could be accompanied by deteriorating happiness.
56 In this chapter we touch upon age trends in SWB, but our major goal is to alert
57 researchers to the intriguing multi-faceted nature of this concept that has emerged in
58 recent years.

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62 *1.1. Concern about happiness and the good life throughout history*

63
64 A widely presumed component of the good life is happiness. Unfortunately, the
65 nature of happiness has not been defined in a uniform way. Happiness can mean
66 pleasure, life satisfaction, positive emotions, a meaningful life, or a feeling of
67 contentment, among other concepts. In fact, for as long as philosophers have been
68 discussing happiness, its definition has been debated. One of the earliest thinkers
69 on the subject of happiness, the pre-Socratic philosopher Democritus, maintained
70 that the happy life was enjoyable, not because of what the happy person possessed,
71 but because of the way the happy person reacted to his/her life circumstances
72 (Tatarkiewicz, 1976). Incorporated in Democritus's definition of happiness were
73 ideas about disposition, pleasure, satisfaction, and subjectivity. However, this view
74 was buried for centuries as Socrates, Plato, and Aristotle championed the eudemonia
75 definition of happiness in which happiness consisted of possessing the greatest
76 goods available (Tatarkiewicz, 1976).

77 Although there was little agreement among classical thinkers as to what the
78 highest goods were, for Aristotle, they involved realizing one's fullest potential
79 (Waterman, 1990). Most important, this view defined happiness according to
80 objective standards, and pleasure was not considered central to this definition. In
81 contrast, Aristippus advanced an extreme form of hedonism, the unrestrained
82 pursuit of immediate pleasure and enjoyment (Tatarkiewicz, 1976). Happiness, for
83 hedonists, was simply the sum of many pleasurable moments. This form of
84 hedonism, of course being undesirable and impractical, led to a more moderate form
85 of hedonism when the Epicureans sought to maximize pleasures, but with some
86 degree of prudence. Stoics, on the other hand, sought to minimize pains.

87 Jeremy Bentham's term "utility," also with its roots in hedonism, later widened
88 the meaning of pleasure to include "benefits, advantages, profits, good or
89 happiness... [and the absence of] failure, suffering, misfortune or unhappiness"
90 (Tatarkiewicz, 1976, p. 322). Happiness, for utilitarians, was thus equated with both

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91 the presence of pleasure and absence of pain. Borrowing from Bentham, modern
92 economists believe that people make choices designed to maximize utility.

93 Because of the multiplicity of meanings that happiness holds, researchers in
94 this field often avoid the term. However, the term happiness has such currency in
95 public discourse that it is often difficult to dodge. Some researchers prefer to use
96 the term “subjective well-being” (SWB), although happiness is sometimes used
97 synonymously with SWB as well. Echoing the beliefs of Democritus, the
98 term subjective well-being emphasizes an individual’s own assessment of his or
99 her own life – not the judgment of “experts” – and includes satisfaction (both in
100 general and satisfaction with specific domains), pleasant affect, and low negative
101 affect.

102 In the 20th Century psychologists and other scientists became interested in
103 studying happiness, answering the questions – What is happiness? Can it be
104 measured? And what causes happiness? – with empirical methods. In a landmark
105 paper, [Jahoda \(1958\)](#) called for the inclusion of positive states in definitions of well-
106 being, which sparked a paradigmatic shift in conceptions of mental health. No
107 longer was the absence of mental illness sufficient for mental health; happiness
108 became important as well.

109 [Wessman and Ricks \(1966\)](#) conducted early intensive personality work on happy
110 people. Like many of the early SWB researchers, they were interested in the
111 characteristics of a happy person. Is the happy person well-liked, balanced, et cetera?
112 However, the scientific study of happiness still generated a bit of doubt. When
113 [Wilson \(1967\)](#) wrote about “avowed happiness,” his discussion hedged on whether it
114 was real happiness that scientists were measuring, although he did not fully define
115 the state.

116 A watershed finding in SWB research came when Bradburn discovered that
117 positive affect (PA) and negative affect (NA) are independent ([Bradburn, 1969](#)). By
118 demonstrating that positive and negative emotions form separate factors that are
119 influenced by different variables, Bradburn’s findings lent empirical support to
120 Jahoda’s notion of mental health. In addition, the independence of PA and
121 NA became important to the study of happiness because it suggested that happiness
122 is not unidimensional, but instead is at least two-dimensional. In other words, PA
123 and NA are not simply polar ends of a single continuum, and thus need to be
124 measured separately. [Andrews and Withey’s \(1976\)](#) contribution to the science of
125 SWB was to include the third, cognitive component of life satisfaction. At the same
126 time, [Campbell et al. \(1976\)](#) were exploring a fourth form of SWB, domain
127 satisfaction.

128 In 1984, Diener reviewed the field of SWB, including the various theories
129 and known characteristics of happy individuals at the time. Large national
130 studies of SWB concluded that most Americans were indeed happy, regardless of
131 age, race, sex, income, or education level ([Myers and Diener, 1995](#)). Since 1990
132 there has been an explosion of research in the field, with a large number of SWB
133 studies now occurring in the area of gerontology as well. [Neugarten et al. \(1961\)](#), for
134 example, developed a scale that measures life satisfaction specifically among the
135 elderly.

136 *1.2. Chapter overview*

137

138 Why is SWB important? First, high SWB leads to benefits (see Lyubomirsky et al.,
139 2002 for a review), not the least of which include better health and perhaps
140 even increased longevity (Danner et al., 2001). Second, people the world over think
141 SWB is very important. In a survey of college students from 17 countries, Diener
142 (2000) found that happiness and life satisfaction were both rated well above neutral
143 on importance (and more important than money) in every country, although there
144 was also variation among cultures. Furthermore, respondents from all samples indi-
145 cated that they thought about happiness from time to time. Thus, even those from
146 relatively unhappy societies value happiness to some extent. Third, SWB represents a
147 major way to assess quality of life in addition to economic and social indicators such
148 as GNP and levels of health or crime (Diener and Suh, 1997). In fact, SWB captures
149 aspects of national conditions that the other measures cannot. Thus, when used in
150 conjunction with the objective measures, SWB provides additional information
151 necessary to evaluate a society. Fourth, SWB is frequently assessed as a major
152 outcome variable in research on the elderly (George, 1986), and on other target
153 groups. SWB is an important indicator of quality of life and functioning in old age.

154 The present chapter will review several key areas. However, we will also discuss
155 how the field is moving in new directions. Formerly researchers were searching for
156 the core of SWB, but it is clear that there are multiple components that combine
157 in complex ways, and that no single one of them reflects “true happiness.” Instead,
158 SWB must be studied as a multi-faceted phenomenon. People combine the basic
159 building blocks of SWB in different ways.

160 Some of the topics and questions we will address are as follows:

161

- 162 1. Structure: What are the major components under the umbrella of SWB, and how
163 do they relate to one another?
- 164 2. Frequency vs. intensity: Is it the frequency, duration, or intensity of good feelings
165 and cognitions that compose SWB?
- 166 3. Temporal sequence and stages: The picture of SWB changes depending on
167 whether one examines moments or longer time frames, such as lifetimes.
- 168 4. Stability and consistency: Is there enough temporal stability in people’s feelings,
169 and consistency across situations, to consider SWB a personality characteristic?
170 Or is SWB entirely situational?
- 171 5. Affect vs. cognition: SWB includes both affective evaluations of one’s life (e.g.
172 pleasant feelings, enjoyment, etc.), but also a cognitive evaluation (e.g.
173 satisfaction, meaning, etc.). Which is more important?
- 174 6. The functioning mood system: Even happy people experience unpleasant
175 emotions, and the picture of SWB we are advocating does not equate happiness
176 with uninterrupted joy. Adaptive emotions involve being able to react to events,
177 and not being stuck in happy or sad moods.
- 178 7. Tradeoffs: Although happiness is desirable, people want to feel happy for the
179 right reasons. Additionally, there are times when people are willing to sacrifice fun
180 and enjoyment for other values.

181 8. Implications for measurement and research with the elderly: Given the
182 multifaceted nature of SWB, various measures cannot be assumed to be
183 substitutes for one another.

184 Different measures may provide divergent conclusions about the well-being of the
185 elderly. Thus, the choice of measures should be an informed decision.
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189 **2. Hierarchical structure: the components of SWB**

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191 In this section, we review the components that make up the domain of subjective
192 well-being. We present these components as a conceptual hierarchy with various
193 levels of specificity (see Fig. 1). At the highest level of this hierarchy is the concept
194 of SWB itself. At this level, SWB reflects a general evaluation of a person's life,
195 and researchers who work at this level should measure various components from
196 lower levels in the hierarchy to get a complete picture of an individual's overall well-
197 being. At the next highest level are four specific components that provide a more
198 precise understanding of a person's SWB. These components – positive affect,
199 negative affect, satisfaction, and domain satisfactions – are moderately correlated
200 with one another, and they are all conceptually related. Yet, each provides unique
201 information about the subjective quality of one's life. Finally, within each of these
202 four components, there are more fine-grained distinctions that can be made. Some
203 researchers, for example, may want to focus on specific negative emotions or
204 satisfaction with specific life domains.

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207 *2.1. Positive and negative affect*

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209 Pleasant and unpleasant affect reflect basic experiences of the ongoing events in
210 people's lives. Thus, it is no surprise that many argue that these affective evalua-
211 tions should form the basis for SWB judgments (Frijda, 1999; Kahneman, 1999).
212 Affective evaluations take the form of emotions and moods. Although there are
213 debates about the nature of and relation between these two constructs (Morris,
214 1999), emotions are generally thought to be short-live reactions that are tied to
215 specific events or external stimuli (Frijda, 1999), whereas moods are thought to be
216 more diffuse affective feelings that may not be tied to specific events (Morris, 1999).
217 By studying the types of affective reactions that individuals experience, researchers
218 can gain an understanding of the ways that people evaluate the conditions and events
219 in their lives.

220

221 Much research on affective evaluations has been focused on the ways that
222 emotions and moods can be categorized, and there are two general approaches to
223 this issue. Some researchers focus on determining whether there are a small number
224 of basic emotions. Researchers who work from this perspective generally try first to
225 identify the basic features of emotions. They can then go on to examine variations in
these features in order to determine which emotions are basic. Frijda (1999), for

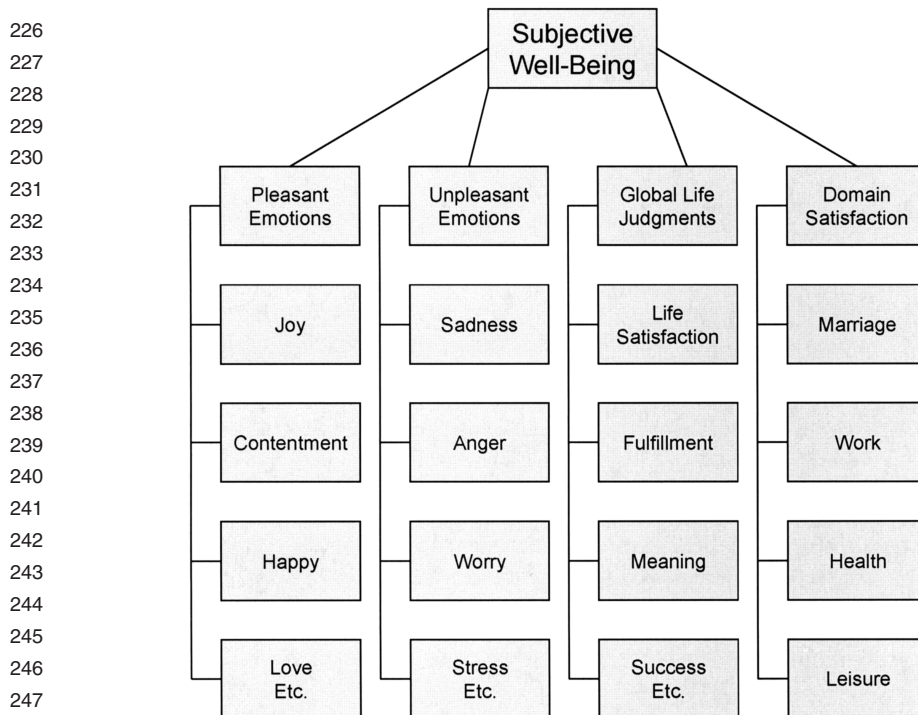


Fig. 1. A hierarchical model of happiness.

example, argued that there are five basic features of emotions. First, emotions involve affect, meaning that they are associated with a feeling of pleasure or pain. Second, emotions include an appraisal of an object or event as good or bad. Third, the elicitation of an emotion is generally associated with changes in behavior toward the environment (or at least with changes in the readiness for specific behaviors). Fourth, emotions often involve autonomic arousal. And finally, emotions often involve changes in cognitive activity.

By examining variation in these features, researchers can classify which emotions are basic. For example, some researchers have argued that a basic emotion will have a distinct action readiness or motivational property (Izard, 1977; Frijda, 1986). Seemingly different emotions with the same action tendency may then be seen as variations of the same basic emotion. Other researchers have avoided analyzing the component parts of emotions, instead relying on criteria such as whether there is a universally recognized facial expression for the emotion (e.g. Ekman et al., 1972). Some of the basic emotions that have been identified are listed under the Positive and Negative Affect headings in Fig. 1 (though see Ortony and Turner, 1990, for a more complete review of the basic emotion literature).

An alternative to the basic emotion approach is the dimensional approach. Researchers working from this perspective have noted that certain emotions and moods tend to be highly correlated both between individuals and within individuals

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271 over time. For example, individuals who experience high levels of sadness are also
272 likely to experience high levels of other negative emotions such as fear or anxiety.
273 The fact that these emotions are correlated suggests that they may result from some
274 of the same underlying processes. Thus, according to the dimensional approach, it
275 should be possible to identify certain basic dimensions that underlie the covariation
276 among the various emotions and moods that people experience. Research into the
277 causes and outcomes of emotional experience can then progress by focusing on these
278 underlying dimensions rather than on the individual emotions themselves. Subjective
279 well-being researchers often focus on emotional dimensions rather than specific
280 emotions, because over long periods of time, distinct emotions of the same valence
281 are moderately to strongly correlated (Zelenski and Larsen, 2000).

282 Most dimensional models of emotions have focused on two underlying
283 dimensions. Russell (1980), for example, argued that the orthogonal dimensions
284 of pleasantness and arousal can be used to describe the variation in emotional
285 experience. According to this model, each emotion can be described by noting the
286 extent to which it is a pleasant emotion and the extent to which it is an aroused
287 emotion. An emotion like excitement, for example, would be a pleasant, highly
288 aroused emotion; whereas an emotion like contentment would be pleasant but much
289 lower in arousal. By plotting emotions on these two dimensions, researchers have
290 developed circumplex models of emotional structure, with most emotions located
291 somewhere on the outer circle formed by orthogonal pleasantness and arousal
292 axes (see Larsen and Diener, 1992, for a discussion of circumplex models; see
293 Fabrigar et al., 1997 and Watson et al., 1999 for recent evidence on the circumplex
294 structure).

295 Other researchers have argued that although pleasantness and arousal are useful
296 dimensions in a descriptive sense, these axes do not reflect the underlying systems
297 that are responsible for the affect that individuals experience. Watson and Tellegen
298 (1985), for example, argued that the pleasantness and arousal dimensions should be
299 rotated 45° to form separate activated positive and negative affect dimensions.
300 Positive affect is a combination of arousal and pleasantness, and it includes emotions
301 such as active, alert, and excited; negative affect is a combination of arousal and
302 unpleasantness, and it includes emotions such as anxious, angry, and fearful. Like
303 other researchers before him (e.g. Costa and McCrae, 1980), Tellegen (1985) noted
304 that the positive affect dimension is closely aligned with the broad personality trait of
305 extraversion, whereas negative affect is closely aligned with the broad personality
306 trait of neuroticism. Tellegen (1985) argued that together, these extraversion/positive
307 affect and neuroticism/negative affect dimensions reflect two underlying personality
308 systems that are responsible for many of the individual differences in affect and
309 behavior. Thus, he argued, studying these rotated dimensions (rather than arousal
310 and pleasantness) is more likely to prove fruitful when attempting to understand the
311 basic processes underlying personality and emotion.

312 The disagreements about the structure of affect have led to a sometimes confusing
313 debate about whether positive and negative affect are really separable and
314 independent dimensions (as we have suggested in Fig. 1). Part of the confusion
315 regarding this issue has to do with the fact that the dimensions that are most likely to

316 be independent (the activated positive and negative affect dimensions in [Watson and](#)
317 [Tellegen's \(1985\)](#) model) were given names that suggest bipolarity. [Watson et al.](#)
318 [\(1999\)](#) recently renamed these constructs as positive activation and negative
319 activation to emphasize the activated nature of these dimensions and to avoid some
320 of this confusion. Yet, the debate is not simply semantic, and there are many
321 unresolved issues regarding the independence of positive and negative affect. Some
322 researchers have suggested that at any given moment, positive and negative affect are
323 bipolar, whereas when aggregated over time they become independent ([Diener and](#)
324 [Emmons, 1985](#)). According to this view people cannot experience positive and
325 negative emotions simultaneously ([Diener and Iran-Nejad, 1986](#)), but over time,
326 people could experience high levels of both. Other researchers have suggested that
327 positive and negative emotions can, in unusual circumstances, be experienced at the
328 same time ([Larsen et al., 2001](#)). Whatever the final outcome of this debate, it seems
329 wise to separately assess positive and negative affect, especially in light of the fact
330 that there are often different correlates of the two.

331

332 *2.1.1. Frequency and intensity of positive and negative affect*

333 A final issue that arises when assessing affective components of well-being is
334 what type of emotional experience we should measure. At any given moment a
335 person may experience either high or low intensity emotions. Is the person who
336 experiences intense positive emotions better off than the person who is only mildly
337 happy most of the time, or is the frequency with which an individual experiences
338 positive emotions the most important factor in determining overall affective well-
339 being? Research shows that the intensity with which one feels emotions is not the
340 same thing as the frequency with which he or she feels these emotions, and these two
341 aspects of emotional experience have distinct implications for well-being.

342 [Schimmack and Diener \(1997\)](#) used experience sampling methods to demonstrate
343 that emotional intensity can be separated from frequency. Specifically, by assessing
344 moods and emotions repeatedly over time, researchers can assess frequency by
345 summing the number of times a person reports experiencing an emotion. Intensity
346 can be determined by examining the average intensity of that emotion when a person
347 reports feeling it. The importance and validity of these two components can then be
348 determined by comparing these scores with other measures of well-being.

349 In their investigation of this issue, [Diener et al. \(1991\)](#) suggested that frequency of
350 emotional experience was more important for overall well-being than was intensity.
351 Specifically, they argued that there were both theoretical and empirical reasons for
352 focusing on frequency information. First, at a theoretical level, it seems as though
353 the processes that lead to intense positive emotions are likely often to lead to intense
354 negative emotions, and thus very intense emotions often cancel each other out.
355 Laboratory studies show, for instance, that people who use dampening or amplifying
356 strategies with emotion are likely to use the same strategies with both positive and
357 negative affect ([Larsen et al., 1987](#); [Diener et al., 1992](#)). Thus, people who experience
358 positive emotions intensely will likely experience negative emotions intensely,
359 a finding that is supported by research on individual differences in affect intensity
360 ([Larsen and Diener, 1987](#)).

361 A second theoretical reason why intensity should not affect overall levels of well-
362 being is that very intense emotional experiences are very rare. Diener et al. (1991)
363 reviewed evidence showing that extremely intense positive and negative emotions
364 (those that get the highest scores on emotion scales) are very rare when emotions
365 are sampled repeatedly over time. Thus, if these events occur infrequently, they are
366 unlikely to influence overall levels of well-being.

367 A third reason why researchers might focus on frequency information is that
368 frequency-based measures appear to have better psychometric characteristics.
369 Kahneman (1999), for instance, argued that it is not difficult to determine whether
370 one is feeling positive or negative at any given moment. Reports based on this type
371 of question are likely to be valid and to have a similar meaning across respondents.
372 On the other hand, it is difficult to accurately report how intensely positive or
373 negative one is feeling, and the meaning of an intensity scale may vary across
374 individuals. Intensity reports may mean different things for different people.
375 Research on this issue does suggest that frequency-based measures have more
376 validity than intensity based measures. For example, Thomas and Diener (1990) and
377 Schimmack and Diener (1997) both found that people could recall frequency
378 information better than intensity information. It is not surprising that Diener et al.
379 (1991) and Schimmack and Diener (1997) both found that frequency reports were
380 more strongly related to global well-being measures.

381 To determine people's general level of affective well-being, frequency measures
382 appear to be theoretically and empirically more desirable than intensity measures.
383 Yet, there are cases where intensity information can be important. Wirtz et al.
384 (2002), for example, found that when people's emotions were sampled multiple times
385 over the course of a spring break vacation, the intensity of their emotions was a
386 better predictor of desire to go on another similar vacation than was the frequency
387 of their emotions. In addition, research suggests that the intensity of emotions may
388 be related to specific personality traits. Eid and Diener (1999) found that intra-
389 personal variability in emotion was related to neuroticism and lower levels of overall
390 happiness. Thus, intensity information can be useful for examining certain questions
391 about emotional well-being.

392

393 *2.1.2. Recommendations*

394 Although debates about the nature of affective well-being continue, researchers
395 interested in SWB can confidently tap the emotional well-being components by
396 assessing a broad range of positive and negative emotions. Researchers who are
397 interested in recording a general sense of a person's affective well-being will want to
398 examine the separable positive and negative affect dimensions. Researchers who
399 are interested in specific emotions should consider the debates about basic
400 emotions and insure that they include multiple-item measures of these more specific
401 components. We should note, however, that the study of emotions can occur at even
402 more specific levels. Researchers can assess specific emotions, but they can also
403 go on to examine specific situations in which these emotions can be elicited.
404 For example, some individuals may feel anger in some situations but not in others.
405 Researchers must tailor their emotion assessment strategies to the specific research

406 questions in which they are interested. If separate emotions do not produce different
407 results, they can be aggregated. Although the frequency of emotions appears to be
408 more related to long-term happiness, the intensity of emotions will certainly be
409 of interest for many research questions.

410 Affect reflects a person's ongoing evaluations of the conditions in his or her life. It
411 is easy to see why these dimensions make up an important part of the general
412 subjective well-being construct. It would be hard to imagine a person saying he or
413 she has high well-being if that person experiences high levels of negative affect and
414 low levels of positive affect. Yet, we must caution that affective well-being, alone,
415 does not appear to be sufficient for most people when they provide an overall
416 evaluation of their lives. People do not seem to want purely hedonistic experiences of
417 positive affect. Instead, people want these experiences to be tied to specific outcomes
418 that reflect their goals and values, as we will discuss later in the section on Trade-offs.
419 Thus, domains beyond affective well-being must be assessed to gain a complete
420 understanding of a person's well-being.

421
422

423 *2.2. Life satisfaction*

424

425 The affective components of well-being described above reflect people's ongoing
426 evaluations of the conditions in their lives. We can contrast this type of evaluation
427 with global judgments about the quality of a person's life. Presumably, individuals
428 can examine the conditions in their lives, weigh the importance of these conditions,
429 and then evaluate their lives on a scale ranging from dissatisfied to satisfied. We refer
430 to this global, cognitive judgment as life satisfaction. Because we assume that this
431 judgment requires cognitive processing, much research has focused on the way that
432 these judgments are made.

433 After years of research, we now know quite a bit about how life satisfaction
434 judgments are made. For example, it appears as though most individuals do not
435 (and perhaps cannot) examine all aspects of their lives and then weight them
436 appropriately. Instead, because this task is difficult, people likely use a variety of
437 shortcuts when coming up with satisfaction judgments (Robinson and Clore, in
438 press; Schwarz and Strack, 1999). Specifically, people are likely to use information
439 that is salient at the time of the judgment. For example, Schwarz and Clore (1983)
440 showed that seemingly irrelevant factors such as the weather at the time of judgment
441 can influence ratings of life satisfaction. This research suggests that current mood
442 can influence ratings of life satisfaction, even if that current mood is not indicative
443 of one's overall levels of affective well-being.

444 Yet, even with the use of these shortcuts, there is substantial temporal stability in
445 people's life satisfaction judgments (Magnus and Diener, 1991; Ehrhardt et al.,
446 2000). This is because much of the information that is used in making satisfaction
447 judgments appears to be chronically accessible. In other words, people's satisfaction
448 judgments are based on the information that is available at the time of the judgment,
449 but much of that information remains the same over time. If there are domains in
450 people's lives that are extremely important to them, this information is likely to

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451 come to mind when people are asked to make judgments about their life satisfaction.
452 In fact, there is evidence that people seem to know what type of information they
453 use when they make life satisfaction judgments. Schimmack et al. (2002), for
454 example, found that those domains that people said were important in making life
455 satisfaction judgments were more strongly correlated with life satisfaction than
456 domains that were rated as being less important. So although the processes by which
457 satisfaction judgments are made can often lead to what may be thought of as
458 mistakes, in many cases people use relevant and stable information, resulting in
459 stable and meaningful satisfaction judgments.

460 The research on the processes of satisfaction judgments has led to a greater
461 understanding of the relation between affective and cognitive well-being. It appears
462 that people do use their affective well-being as information when judging their
463 life satisfaction, but this is only one piece of information. The weight that this
464 information is given varies across individuals and cultures. Suh et al. (1998), for
465 example, found that participants from individualistic cultures relied on their
466 affective well-being to a greater extent than participants from collectivist cultures
467 when judging life satisfaction. Collectivists, in contrast, relied more on whether or
468 not significant others thought their life was on the right track. Additional
469 information beyond affective well-being is used when constructing life satisfaction
470 judgments. Thus, the association between affective and cognitive well-being will not
471 be perfect, and will vary across samples. Even within a culture, individual differences
472 can moderate what type of information is included in global judgments. For
473 example, the daily experience of pleasure is a greater predictor of life satisfaction
474 for individuals high in sensation seeking than for those low in sensation seeking
475 (Oishi et al., 2001).

476 Other sources of information that people may use include comparisons with
477 important standards. Campbell et al. (1976) argued that individuals look at various
478 important life domains and compare these life domains to a variety of comparison
479 standards. For example, an individual may compare her income to the income of
480 those around her, to the income she had in the past, or to the income she desires for
481 the future. Interestingly, just as people seem to be very flexible in the type of
482 information that they use when making satisfaction judgments, they also seem
483 flexible in the way they use this information. Diener and Fujita (1997) noted, for
484 example, that social comparison effects are not always consistent across studies or
485 across individuals. Sometimes people may look at individuals who are better off and
486 see these individuals as inspirations (resulting in positive well-being), whereas at
487 other times this type of comparison would lead to a negative comparison and lower
488 levels of well-being.

489 The advantage of life satisfaction as a measure of well-being is that this type of
490 measure captures a global sense of well-being from the respondent's own perspective.
491 People seem to use their own criteria for making this judgment, and research has
492 begun to identify what these criteria are and how they vary across individuals. Yet,
493 the processes that allow for these individual differences also allow for irrelevant
494 information to be included in satisfaction judgments. People often use whatever
495 information is at hand at the time of judgment, and sometimes this can lead to

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E. Diener et al.

496 unreliable or less valid measures. However, on average, the research suggests that
497 although experimental studies can demonstrate the errors that people make, most
498 information that is used in satisfaction judgments is information that is chronically
499 accessible and, presumably, important to the individual.

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502 *2.3. Domain satisfactions*

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504 The fourth component that is included in our hierarchical model of SWB
505 is domain satisfaction. Domain satisfaction reflects a person's evaluation of the
506 specific domains in his or her life. Presumably, if we were able to assess all the
507 important domains in a person's life, we would be able to reconstruct a global life
508 satisfaction judgment using a bottom-up process. But, as we noted above, the
509 process by which the domain satisfaction judgments are aggregated, and the weight
510 that is given to each domain may vary by individuals. Diener et al. (2002), for
511 example, found that happy individuals were more likely to weight the best domains
512 in their life heavily, whereas unhappy individuals were more likely to weight the
513 worst domains in their life heavily. Thus, domain satisfaction scores do not simply
514 reflect the component parts of a life satisfaction judgment, and they can provide
515 unique information about a person's overall well-being.

516 More importantly, domain satisfaction will be important for researchers
517 interested in the effects of well-being in particular areas. For example, if a researcher
518 is trying to foster increased well-being at work, job satisfaction may provide a more
519 sensitive measure of these effects than any global well-being scale will. Similarly,
520 researchers who work with certain populations may want to separately assess
521 domain satisfactions that are particularly relevant for that group. Students may be
522 very concerned about grades and learning, whereas the elderly may be more
523 concerned about health and social support. Thus, domain satisfaction scores can
524 provide information about the way individuals construct global well-being
525 judgments; but they can also provide more detailed information about the specific
526 aspects of one's life that are going well or going poorly.

527

528

529 *2.4. Convergent and discriminant validity of SWB components*

530

531 Conceptually, each of the components of well-being represents a distinct way of
532 evaluating one's life. Positive and negative affect reflect the immediate, on-line
533 reactions to the good and bad conditions of one's life. Domain satisfactions reflect
534 the cognitive evaluation of specific aspects of one's life. Life satisfaction reflects a
535 global judgment that is constructed through somewhat idiosyncratic processes across
536 individuals, but which provides useful information about a person's satisfaction with
537 life as a whole. Research on the discriminant validity of these constructs shows that
538 they are not only theoretically distinct, but also empirically separable. Lucas et al.
539 (1996), for instance, used self- and informant-reports of well-being constructs to
540 examine the convergent and discriminant validity of positive affect, negative affect,

541 and life satisfaction. Different methods of measuring the same construct tended to
542 converge, and the correlations across methods of measuring the same construct were
543 usually stronger than the correlations between measures of different constructs.
544 Thus, the empirical evidence suggests that positive affect, negative affect, and life
545 satisfaction are empirically distinct constructs.

546

547

548 2.5. *Summary*

549

550 There are a number of separable components of SWB. To obtain a complete
551 picture of an individual's evaluation of his or her life, more than one component
552 must be measured. For researchers who are interested in attaining a complete
553 evaluation, we recommend that they assess positive affect, negative affect,
554 satisfaction with important domains, and life satisfaction. Depending on the specific
555 research question, additional components may be needed. For example, researchers
556 who are interested in specific emotions like anxiety, anger, joy, or love should make
557 sure to administer reliable and valid measures of these emotions. These researchers
558 may want to focus on the basic emotion literature when choosing measures; whereas
559 researchers who want a general understanding of affective well-being can focus
560 more on the broad affective dimensions. Furthermore, researchers need to consider
561 the time-frame of their measures, an issue to which we now turn.

562

563

564 3. **Temporal sequence and stages**

565

566 In this section we describe the multifaceted nature of SWB with an emphasis on
567 the unfolding of different stages or components over time. These components,
568 ranging from external events to global judgments of one's life, are depicted in [Fig. 2](#).
569 In particular, we highlight the transition between the stages and the divergences
570 among measures of the different stages. Although convergence of measurement is
571 often regarded as the ideal, we will see that discrepancies are also interesting and can
572 inform a theory of SWB.

573 Our conceptualization begins with two basic premises. First, we have organized
574 our model in terms of sequential stages that unfold over time. Thus, the temporal
575 stages are seen as alternative facets of SWB, and are not identical to one
576 another. Second, no one stage or component can be considered "true" happiness.
577 For instance, both momentary affect and memory for emotions are important to
578 SWB.

579 At step one, events happen to people, but their effects on long-term well-being
580 are weak ([Suh et al., 1996](#)). In fact, all demographics account for less than 20% of
581 variance in SWB ([Campbell et al., 1976](#)). Because there are many intervening
582 steps between an event and the construction of a global life satisfaction judgment,
583 events can only have a distal effect on SWB. On the other hand, according to our
584 model, events are expected to have greater influence on online emotional reactions.
585 For example, daily events such as health, family, and social interactions, have an

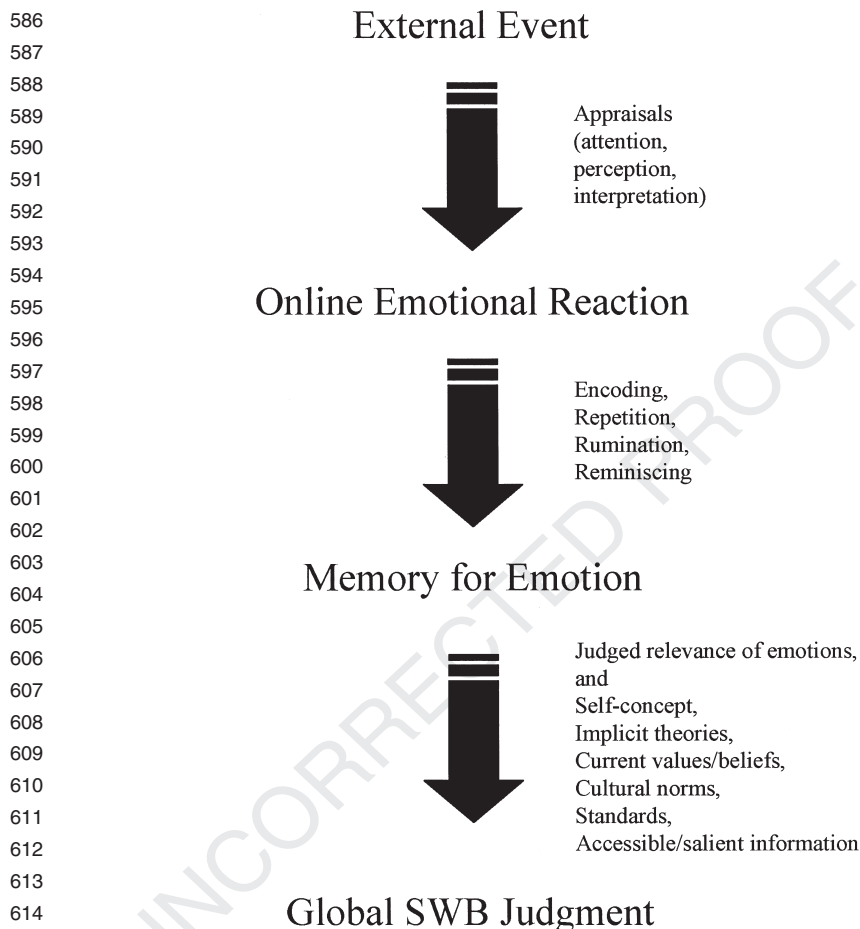


Fig. 2. A temporal stage model of subjective well-being.

618 impact on the daily mood of nursing home patients (Lawton et al., 1995), but we
619 would not expect daily events to influence global judgments as strongly. In addition,
620 the emotional impact of events will depend largely on people's appraisals, that is,
621 individual differences in attention, perception, and interpretation of the event.
622 Lazarus (1982, 1984) has written extensively on the subject of appraisals, therefore,
623 we will not go into much detail here. For our model, it is sufficient to say that the
624 transition from an event to one's emotional reaction involves evaluating whether the
625 event is good or bad for one's goals and whether one has the resources necessary to
626 cope with the event. Obviously not everyone will react the same way to the same
627 events because events hold different meanings for different people.

628 The next stage, the on-line emotional reaction, is itself complex and multifaceted.
629 The many aspects of a single emotional experience include physiological responses,
630 nonverbal or behavioral expressions, and the verbal labeling of emotions. Even

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631 among these subcomponents of a single temporal stage there are sometimes
632 discrepancies. For instance, a “repressor” might deny feelings of anxiety while
633 showing increased perspiration, heart rate, and so forth (e.g. [Weinberger et al.,](#)
634 [1979](#)). The verbal on-line measures are postulated to relate to memory for emotions,
635 the next phase, but less so to global evaluations. On-line emotions become encoded
636 in memory by a number of processes, including repetition of emotional information,
637 rumination, and reminiscing, which can influence the degree of relation between on-
638 line experience and the recall of that experience.

639 Once the on-line emotions are encoded in memory, they do not remain static.
640 Instead, the memory is constantly reconstructed, and this is a critical feature of our
641 model. We treat memory as a separate phenomenon from on-line experience. Some
642 factors involved in the transition from on-line emotion to memory for emotion – that
643 is, factors responsible for the discrepancy between the two stages – include self-
644 concept ([Diener et al., 1984](#); [Feldman Barrett, 1997](#)), current beliefs ([Levine et al.,](#)
645 [2001](#)), implicit theories ([Ross, 1989](#)), and cultural norms ([Oishi, 2000](#)). To illustrate,
646 when [McFarland et al. \(1989\)](#) asked women to recall their mood during
647 menstruation, they found that women recalled more negative emotion than they
648 previously reported on-line. Furthermore, the amount of negative emotion
649 remembered was moderated by the women’s implicit theories about the relation
650 between menstruation and mood. Similarly, [Feldman Barrett \(1997\)](#) found that
651 individuals who scored high on trait measures of neuroticism overestimated in
652 retrospect the amount of negative emotion they experienced online, while individuals
653 high in trait extraversion overestimated the amount of on-line positive emotion.
654 In describing the discrepancy between on-line emotions and memory, [Robinson](#)
655 [and Clore \(in press\)](#) noted that two strategies of retrieval can guide recall.
656 Recollections over a wide time frame (e.g. over the past month or year) rely on
657 heuristic information, such as the self-concept. For narrower time frames (e.g. the
658 past hour or day), people use a “retrieve and aggregate” strategy. That is, they recall
659 specific instances of felt emotion and aggregate them to form their retrospective
660 reports. In support of this notion and our model, [Scollon et al. \(2002\)](#) found that
661 recalled reports were predicted by self-concept measures above and beyond on-line
662 emotion.

663 At the broadest stage are global constructions, including life satisfaction. This
664 stage is influenced by all the previous stages, but again, the degree to which depends
665 on proximity. Thus, on-line experiences can influence global constructions. For
666 example, someone who constantly experiences unpleasant mood would probably
667 evaluate his/her life as unsatisfactory. However the extent to which on-line emotions
668 influence global constructions depends on people’s memory for emotions. In support
669 of this, [Schimmack et al. \(2002\)](#) found that not only did hedonic memories correlate
670 with life satisfaction judgments, but changes in memories correlated with life
671 satisfaction as well. In addition to affective information, life satisfaction judgments
672 incorporate several other sources that vary across cultures and individuals. As
673 discussed earlier, these include cultural norms ([Suh et al., 1998](#)), and irrelevant but
674 salient information ([Schwarz and Clore, 1983](#)). In some sense, global judgments such
675 as life satisfaction, meaning in life, and fulfillment, capture the non-hedonistic

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676 meanings of happiness that were advanced by Democritus and Aristotle (even
677 though the global judgments are subjective).

678 The current picture of SWB is more complex than any one stage can capture.
679 Although each component is influenced by the previous stages, the stages are
680 uniquely influenced by additional factors such as self-concept. Furthermore, there is
681 evidence that the various stages converge moderately, but there are also processes
682 that lead to differences between the stages. Likewise, the different stages of SWB
683 are expected to predict different outcomes. For example, two studies indicate
684 that recalled emotion is a better predictor of behavioral choices than on-line
685 emotion. Wirtz et al. (2002) had students record their on-line emotions during a
686 vacation and found that the degree to which students wanted to take a similar
687 vacation later was strongly predicted by how much fun and enjoyment participants
688 recalled, more so than the amount of fun and enjoyment they reported during the
689 vacation. Similarly, in a study of dating couples, Oishi (2002) found that couples
690 who misremembered interactions with their romantic partner as being more
691 pleasant than in on-line reports were more likely to have intact relationships six
692 months later.

693 In terms of practical application, the emerging evidence in support of a multi-
694 componential approach to SWB raises new concerns about the measurement of SWB
695 among the elderly. For instance, how should researchers measure the SWB of an
696 elderly person with memory loss? The meaning of global or retrospective measures
697 might be challenged because recollections about past emotions incorporate self-
698 concept information, perhaps to an even greater degree than actual experience. And
699 as memory loss becomes more severe, we predict, the recall of emotions will be more
700 strongly influenced by self-concept. If researchers only rely on retrospective reports,
701 they may be learning more about the self-concept of the elderly than about moment-
702 to-moment experiences.

703 Philosophically, reconstructive memory also poses an intriguing question: Is
704 happiness the *experience* or the *memory* of pleasant emotions? According to our
705 model, no one measure deserves elevated status. Both the experience and memory
706 (which includes some self-concept information), along with other components, are
707 important. Nor can the different measures be considered substitutes for one another.
708 Often researchers measure a single component or several components to see what
709 correlates most highly with a given outcome measure. Such a practice belies the
710 complexity and inter-relatedness of the different levels of SWB.

711 What the multi-component approach to SWB suggests is that measures at each
712 stage provide interesting information, but researchers need to understand and
713 specify the components of SWB they are measuring. In some ways, each stage
714 of SWB reflects a different philosophical tradition of happiness. For example,
715 on-line emotion is related to hedonistic views of happiness, whereas global
716 judgments are more closely related to eudaimonia or Democritus's ideas. In
717 the measurement section, we will discuss what researchers need to consider in
718 order to assess SWB. For instance, most researchers would prefer to measure only
719 the recall or global stages of SWB, and we will discuss how valid this practice seems
720 to be.

4. Stability and consistency of SWB

Subjective well-being variables are thought to reflect the actual conditions in a person's life. Thus, when these conditions change, reports of SWB should change accordingly. Yet, because there is some degree of stability in these conditions, we should also expect SWB measures to be relatively stable over time. Furthermore, SWB constructs are influenced by a variety of stable personality factors, a finding that supports the notion that SWB should be relatively stable (Diener and Lucas, 2000), because adult personality is very stable (Costa and McCrae, 1988). In fact, in the literature, there are even debates about whether SWB should be considered a trait or a state (Veenhoven, 1994, 1998; Stones et al., 1995; Lykken and Tellegen, 1996; Ehrhardt et al., 2000). In this section, we review the evidence regarding the stability and consistency of well-being constructs.

There is considerable evidence that SWB variables do exhibit some degree of stability. Magnus and Diener (1991), for example, found that life satisfaction scores exhibited stability coefficients of 0.58 over a 4-year period. Even when different methods of assessment were used to measure life satisfaction (e.g. self- and informant-reports), stability was high ($r=0.52$). Ehrhardt et al. (2000) examined life satisfaction reports in a large, nationally representative German panel study, and they found stability coefficients of 0.27 across 10 years. For the purposes of this chapter, we reanalyzed this data set (with an additional 5 years of satisfaction reports; see Lucas, Clark, Georgellis, and Diener, in press) and found that stability coefficients did not drop off as the length of the study increased. The correlation between life satisfaction in the first year of the study and life satisfaction in the 15th year was still 0.28. We should also note that this satisfaction measure is a single-item scale, and thus, it probably does not have ideal psychometric characteristics. Across those 15 years, stable between-person variance accounted for 44% of the total amount of variance in these measures. Thus, there is considerable stability in life satisfaction scores over long periods of time; though there are also changes that occur within persons over time.

Additional research shows that positive and negative affect scores are also somewhat stable over time. Watson and Walker (1996), for example, found 6- to 7-year stability coefficients in the range of 0.36 to 0.46 for positive affect and negative affect in a student sample, and Costa and McCrae (1988) found 6-year stability coefficients in the 0.50 range in an adult sample. Costa and McCrae's findings are particularly impressive given that these stability coefficients compared self-reports of affect with spouse ratings of affect. Thus, like Magnus and Diener's (1991) longitudinal study of life satisfaction, stability cannot be explained solely by stability of self-concept or by response artifacts.

The stability of well-being measures does not mean, however, that these measures are insensitive to changing life circumstances. On the contrary, Lucas et al. (in press) and Clark et al. (2002) used the 15-year German panel study described above to show that life satisfaction scores increased following marriage and decreased following widowhood or unemployment. Thus, life circumstances do influence life satisfaction scores, as we would expect. Interestingly, in both the Lucas et al. study

766 and the Clark et al. study, satisfaction scores were very stable from the periods
767 before an event to the periods after the event, suggesting that relative satisfaction
768 scores are stable even in the face of changing life circumstances (also see [Costa et al.,](#)
769 [1987](#)) that can influence mean levels.

770 A different way to examine the stability of SWB constructs is to look within
771 persons across situations. If well-being reflects a person's evaluation of his or her life
772 as a whole, we would not expect scores to be completely determined by changing
773 situational factors. [Diener and Larsen \(1984\)](#) examined this question by asking
774 participants to complete mood reports multiple times a day for multiple days. They
775 found that positive affect, negative affect, and life satisfaction were very stable even
776 across diverse situations. For example, positive affect in work situations correlated
777 0.70 with positive affect in recreation situations, and negative affect in work
778 situations correlated 0.74 with negative affect in recreation situations (similar
779 correlations were found across social vs. alone situations and across novel vs. typical
780 situations). Correlations were even higher for life satisfaction scores, often around
781 0.95. Thus, well-being is not completely determined by situational factors. A
782 substantial proportion of the variance in well-being reports is stable across situations
783 and even over long periods of time.

784 We should also note that, to some extent, the consistency of well-being may vary
785 across cultures. [Oishi et al. \(2002\)](#), for example, showed that there is less consistency
786 in affect in samples from Japan than there is in samples from the United States. In
787 other words, people's affect varies to a greater extent across situations in Japan
788 than it does in the United States. Thus, the notion of a happy person may be less
789 meaningful in Japan because there is less person-level variance in SWB scores.
790 Clearly more research is needed, but we recommend that researchers interpret the
791 stability and consistency data cautiously until we can determine the factors that
792 moderate the extent to which people are stable over time and across situations.

793
794

795 **5. Affect vs. cognition**

796

797 SWB includes both an affective (i.e. on-going evaluations of one's life) and a
798 cognitive component (i.e. life satisfaction). Theorists have long debated the degree to
799 which affect and cognition are related (see [Zajonc, 1980](#); [Lazarus, 1982, 1984](#)). This
800 controversy bears particular relevance to the study of SWB because it highlights the
801 dependence, and yet separability, of the two systems, suggesting a need to measure
802 affect and cognition separately (even though they are not entirely independent) in
803 order to gain a more complete picture of SWB.

804 On the one hand, researchers such as [LeDoux \(2000\)](#) argue that some simple
805 emotions such as fear can occur without complex cognitive processing, or as a result
806 of unconscious processing ([Zajonc, 1980](#)). Similarly, some people have been shown
807 to deny their subjective feelings, despite showing a physiological reaction to events
808 ([Shedler et al., 1993](#)). Both lines of evidence suggest that non-verbal, non-cognitive
809 measures (e.g. eyeblink startle and cortisol) might detect reactions that self-report
810 measures do not.

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811 On the other hand, cognitive appraisals play an important role in shaping our
812 reactions to events. For example, if a student feels responsible for getting a good
813 grade on an exam (appraisal), then she will feel happy about it. As well, cultural
814 norms provide a frame for interpreting events. That is, the emotions a person feels
815 will tend to fit into his or her worldview. Returning to our example, the student who
816 feels responsible for the event of making a good grade on an exam might not label
817 her feeling as pride if her culture regards pride as a sinful emotion. Indeed, cultural
818 norms for emotions are strongly related to reports of subjective experience (see [Eid
819 and Diener, 2001](#)), and the rank ordering of societies on measures such as life
820 satisfaction bear considerable resemblance to the rank ordering of societies on
821 emotion norms (see [Diener et al., 2000](#)). Thus, self-report measures will detect what
822 individuals label about their subjective feelings, although this is only one aspect of
823 the emotional experience.

824 An added complication to the affect–cognition debate stems from disagreements
825 about what constitutes cognition ([Mathews and MacLeod, 1994](#)). Some theorists
826 argue that cognition includes only higher-order processing; other definitions include
827 lower-order processes such as attention. Although we recognize the importance
828 of attention in affect regulation (see [Mathews and MacLeod, 1994; Segerstrom,
829 2001](#)), of central importance to the present discussion of SWB are the higher-order
830 conscious processes such as cognitive judgments or global evaluations of one’s life.

831 By treating affect and cognition as partially separable constructs, we invite the
832 possibility that one can be satisfied with one’s life, and yet experience little pleasant
833 affect, and vice versa. To illustrate, let us consider the SWB of a spouse and
834 caretaker of an Alzheimer’s patient. Narrative accounts of individuals who have
835 cared for family members with Alzheimer’s disease (e.g. [Bayley, 1999](#)) suggest a
836 caretaker’s daily life is fraught with frustration and difficulty, with brief and
837 infrequent joys. Despite a preponderance of negative affect, however, the caretaker
838 might still evaluate his overall life positively. This discrepancy between affect and
839 cognitive judgments can occur for several reasons.

840 First, as discussed in the previous section, people rely on different sources of
841 information when constructing global judgments. Even though enjoyment in a
842 domain tends to correlate with satisfaction in that domain, affective information
843 might be highly important for some people, but irrelevant for others (e.g. [Oishi et al.,
844 2001](#)). One possibility is that with certain life tasks such as caregiving or with certain
845 life stages, affect is given less weight in judgments of life satisfaction (cf. [Carstensen,
846 1995](#)), although this remains an empirical question. Second, the individual’s culture
847 will provide a framework for interpreting the importance of affect. As noted earlier,
848 cultures differ in the degree to which they rely on affective information in life
849 satisfaction constructions ([Suh et al., 1998](#)). But the impact of culture extends further
850 because cultures also clearly differ in what they consider normative tasks. Thus, in a
851 culture in which caring for the elderly is expected, the caretaker might derive a sense
852 of satisfaction from doing the “right thing” and following cultural norms, even
853 though the caretaking is unpleasant.

854 Third, the works of [LeDoux \(2000\)](#) and [Shedler et al. \(1993\)](#) suggest that the
855 caretaker may be unable or unwilling to articulate his subjective emotional

856 experience. Physiological measures might indicate a different picture, again
857 underscoring the need for multiple measures, including non-cognitive ones.

858 Finally, people may rely on different standards in judging life satisfaction than in
859 evaluating specific events. For example, daily affect may be determined by whether
860 one is meeting one's lower-level goals, whereas global judgments may be determined
861 by higher-level, more abstract goals. This allows for one's moment-to-moment affect
862 to be quite negative while the bigger picture might reveal a sense of satisfaction for
863 fulfilling some larger goal. Unfortunately, these questions have not yet been
864 empirically tested, and it remains for future research to uncover which standards
865 influence the different types and levels of SWB.

866
867

868 **6. The functioning mood system**

869

870 Although negative emotions are usually unpleasant, theorists have recognized
871 their functionality. For example, fear can motivate us to avoid danger, anger can
872 push us to correct an injustice, and sadness can make us withdraw so that we can
873 renew our resources and make new plans of action after loss. Volumes have been
874 written on the adaptive functions of negative emotions, but much less on the positive
875 side. Recently, [Fredrickson \(1998, 2001\)](#) outlined a "broaden and build model"
876 explaining that the function of positive emotions is to lead to sociability, play, and
877 exploration. Thus, positive emotions help us build our social and material resources,
878 and help us learn new behaviors for the future. Positive emotions occur when things
879 are going well, and when we have the time to engage in actions that will benefit us
880 later.

881 If emotions are, in many cases, functional and adaptive, and the emotion system
882 has come to us through evolution to guide behavior, it would seem dysfunctional
883 never to experience any negative emotions. In other words, it would also be
884 maladaptive to chronically experience high positive moods all of the time, regardless
885 of the circumstances. After all, the adaptiveness of the emotion system depends on its
886 ability to provide calibrated feedback about one's relation to the environment, and
887 chronic states of any valence would fail to serve that purpose because they are
888 unresponsive to events. [Berenbaum et al. \(2002\)](#) have similarly noted that there is
889 nothing inherently good or bad about emotions of either valence, but rather excesses
890 of either happiness or sadness present problems. A person who can only feel
891 happy would not be able to avoid danger or other bad situations; such a person
892 would be overly expansive and take on new goals even when it is not appropriate.
893 This kind of behavior can best be seen in manics. In extreme form, manics start
894 more projects than they can finish, and they do not exercise caution and
895 good judgment in planning. This is not the picture of happiness that we are
896 advancing. Happiness is not to be equated with mania or uninterrupted ecstasy.
897 Instead, the adaptable happy person should have moods that fluctuate to some
898 degree in reaction to good and bad events.

899 Indeed the data support both of these notions. First, in studies of thousands of
900 people, we have found that it is very rare for people to be at a 10 on a 10-point scale,

901 or to be at the very top of the Satisfaction With Life Scale (SWLS: Diener et al.,
902 1985). Furthermore, even when people rate themselves as extremely satisfied, we find
903 in follow-up that they are usually not at the top of the scale two years later. That is,
904 people might occasionally move up to a euphoric state, but they do not stay there
905 for long (Diener and Seligman, 2002).

906 Second, even happy people have pleasant and unpleasant moods. An
907 investigation of 22 individuals who scored in the top 10% on various SWB
908 measures revealed that even these people, although extremely satisfied with life,
909 occasionally had unpleasant affect. Diener and Larsen (1984) found that although
910 people have stable and consistent average moods, their momentary moods fluctuate.
911 Thus, it is possible for happy people to react to events but still maintain an average
912 positive level around which their moods fluctuate. This allows even happy people to
913 react to negative events and not be stuck in a high happy mood.

914 But clearly chronic unrelieved negative emotion is undesirable and unhealthy. For
915 one thing, people usually do not function well under conditions of severe and
916 prolonged negative affect (Headey and Wearing, 1989; Hays et al., 1995; Hammen,
917 2002). This state is very unpleasant, and prolonged NA can interfere with quality of
918 life as well as produce a greater likelihood of negative life events. Thus, whereas
919 temporary experiences of negative affect are normal and can be functional,
920 prolonged negative affect is often very dysfunctional.

921

922

923 7. Tradeoffs

924

925 Just as the above conception of happiness is not the picture of uninterrupted
926 ecstasy, we believe that people, moreover, do not desire a life of unvariegated joys, at
927 least not without some qualifications. First, people want their happy feelings to be
928 justified. This view marks a clear departure from hedonistic philosophy in which
929 personal enjoyment was considered the ultimate goal (Tatarkiewicz, 1976). Robert
930 Nozick's (1974) philosophical idea of an "experience machine" provides a good
931 example of why good feelings alone are not enough. Nozick (1974) imagines an
932 experience machine that would create the subjective feeling of being engaged in
933 fun, exciting, pleasant activities of one's choosing – for instance, writing a novel,
934 making a new friend, feasting on a fine dinner, or lounging on a tropical beach.
935 The experience machine would provide all the sensations that would ordinarily
936 accompany the activity, but in actuality, the person would be lying in a laboratory
937 hooked up to a computer.

938 Certainly few people would choose to plug in to the experience machine, even
939 though the feelings it provides are desirable. As Nozick (1974) points out, there is
940 more that matters than people's experiences from the inside. In fact, when we asked
941 college students to rate some hypothetical scenarios and varied aspects of each
942 scenario (such as whether the event occurred in reality or was the product of an
943 experience machine, we found that the reality of events was extremely important,
944 even for intensely pleasant and joyous activities. In particular, when the event
945 involved achievement, momentary pleasure and memory of the event were

946 secondary, but reality was essential. In other words, it would be pointless to plug in
947 to the experience machine to feel as if one has won the Nobel Prize, when, in fact,
948 one has not.

949 The second limitation on a hedonistic view of happiness is that people are willing,
950 at times, to sacrifice momentary positive affect for other goals that they value. For
951 example, [Kim-Prieto \(2002\)](#) found that Asian and Asian American students were
952 more likely to choose tasks that met their parents' approval or tasks that would lead
953 to achievement over other tasks that were described as fun and personally enjoyable.
954 Thus, some individuals or groups may choose to maximize the non-hedonistic
955 meanings of subjective well-being. Interestingly, Caucasian students preferred tasks
956 that were fun or that maximized personal enjoyment. Other evidence comes from
957 studies of self-improvement. [Oishi and Diener \(2001\)](#) found that when Caucasians
958 were not good at a particular activity, they would switch to a different activity when
959 given the opportunity. On the other hand, Asian Americans often pursued the
960 activity they were not good at, but switched to a different activity if they were good
961 at the first one. Such a strategy might improve one's skills, but would certainly not
962 maximize immediate enjoyment (see also [Heine et al., 2001](#)).

963

964

965 **8. Implications for measurement**

966

967 Subjective well-being measures should tap well-being from a respondent's own
968 perspective. For this reason, most studies of SWB have relied on self-report measures
969 of the constructs. However, there are many reasons to be cautious in our
970 interpretation of results based solely on self-report measures. Various response sets
971 and response styles may influence people's ratings. Certain people may appear to be
972 happier than others simply because they use high numbers on a response scale or
973 because they want to look favorable in the eyes of the experimenter. Thus, although
974 self-reports play a central role in SWB research, they must be supplemented with
975 additional measurement techniques to obtain a complete understanding of the
976 construct. In this section, we discuss the theoretical and methodological issues
977 involved in selecting and using SWB measures (for a more detailed discussion,
978 see [Larsen and Fredrickson, 1999](#); [Larsen et al., 2002](#); [Lucas, Diener, and Larsen,](#)
979 [in press](#)).

980 Self-reports of SWB vary considerably in their complexity. A number of studies
981 have shown that even the simplest of these – the single-item measures – can exhibit
982 some degree of reliability and validity. [Diener et al. \(in press\)](#), for instance, showed
983 that a single item measure ("cheerfulness") could predict criterion variables 18 years
984 later. In a separate investigation of this single-item measure, [Diener et al.](#) found
985 that it correlated between 0.73 and 0.89 with a multiple-item measure of positive
986 emotions that was assessed multiple times over a 3-month period. Similarly, [Lucas](#)
987 [et al. \(in press\)](#) showed that a single-item measure of life satisfaction was relatively
988 stable over time and was sensitive to changes in life events. Thus, if the focus of one's
989 research is to get a relatively reliable and valid measure of well-being and one cannot
990 afford to include a variety of self-report indicators, one can confidently assess these

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991 constructs using single-item measures. Of course, multiple item measures will
992 increase reliability and breadth of coverage, and therefore, they are more desirable
993 when one can afford to include them.

994 There are a number of reliable and valid measures of well-being constructs (see
995 MacKay, 1980; Larsen et al., 1985; Andrews and Robinson, 1991; Stone, 1995;
996 Lucas et al., in press for reviews). Most measure one or more well-being constructs
997 using items with clear face validity. For example, life satisfaction scales may ask
998 respondents the extent to which they agree with statements like: "I am satisfied with
999 my life" or "In most ways my life is close to my ideal" (Diener et al., 1985). Positive
1000 and negative affect scales may ask people to indicate the extent to which they
1001 experience a series of emotions like "happiness," "sadness," "anger," "affection," or
1002 "fear." As indicated in our discussion of the structure of well-being, the different
1003 components of well-being can be exhibited in different ways. One could experience
1004 a high frequency of positive affect without experiencing affect intensely at any
1005 particular moment. Thus, it is often useful to separate frequency from intensity when
1006 asking about SWB variables. Similarly, because affect does change from moment
1007 to moment, it is important to specify the time frame of well-being reports. If one
1008 is interested in relatively short term variation in well-being, one can choose emotion
1009 questionnaires that ask only about the past hour, the past day, or the past week.
1010 Researchers interested in longer term mood levels, on the other hand, may want to
1011 choose scales that ask about mood over the past month, year, or affect in general.

1012 A desirable alternative to asking people to retrospectively judge their happiness
1013 is to assess SWB using experience sampling methods (ESM; also known as ecological
1014 momentary assessment, Stone et al., 1999). In ESM, participants report their mood
1015 multiple times over a relatively long period of time. For example, in some studies,
1016 participants may be asked to carry handheld computers that signal an alarm five
1017 times a day for seven days. Each time the alarm sounds, the participant completes
1018 an emotion report. By using ESM techniques, researchers can study affect as a state
1019 and a trait. For example, within-person analyses can elucidate within-person
1020 emotional processes. At the same time, an individual's entire set of emotion reports
1021 can be averaged to create a reliable trait measure of his or her well-being. Using this
1022 type of aggregation process eliminates the need for participants to recall and attempt
1023 to derive an overall emotion report. Kahneman (1999) reviewed evidence that
1024 individuals have difficulty remembering and aggregating across multiple occasions,
1025 and a number of studies have now shown that ESM reports often give different
1026 information about a person's overall well-being than do global reports.

1027 The difficulties that people have in accurately recalling their affective experiences
1028 suggest that alternative measures should be used when possible. One easily
1029 administered alternative to self-report is the informant- or observer-report
1030 technique. Although informants may have their own set of biases and response
1031 sets, these are likely to be different than the biases and response sets of the target
1032 person, and together self- and informant-reports can provide valid information
1033 about a person's well-being.

1034 There are two general types of observer reports. In the known-informant
1035 approach, friends and family members rate a target person's well-being. Presumably,

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1036 these known-informants see the target exhibiting well-being relevant behaviors
1037 in his or her life, and thus, they should be able to provide information about
1038 how happy that target individual is. In general, these informant reports show
1039 moderate to substantial convergence with self-report measures (McCrae and Costa,
1040 1989; Diener et al., 1995; Lucas et al., 1996). An alternative to the known-informant
1041 approach is the expert-rater approach. Informants who do not know the target can
1042 be trained to interpret specific signals of emotional experience (Krokoff et al., 1989;
1043 Gottman, 1993). Raters can even be trained to interpret facial expressions of
1044 emotions. For example, in the Facial Action Coding System (FACS; Ekman and
1045 Friesen, 1975, 1978 in refs), raters are trained to recognize specific muscle
1046 movements that usually co-occur with emotional responses. The expert-rater
1047 approach has an important advantage over self-report and the known-informant
1048 reports: This technique can be used to attain relatively objective measures of
1049 a person's emotional response.

1050 Along the same lines, researchers have looked beyond facial muscle movements to
1051 examine other physiological correlates of emotional feelings. Variables such as heart
1052 rate, heart rate acceleration, blood pressure, bodily temperature, finger temperature,
1053 respiration amplitude, and skin conductance have all been used to measure
1054 emotional response (Cacioppo et al., 2000). Other researchers have noted that
1055 activity in certain brain regions seems to be associated with both individual
1056 differences in emotional levels as well as within-person changes in emotional
1057 experience (Davidson, 1992). Thus, electro-encephalograms, PET scans and
1058 functional MRIs can be used to measure this differential activity. These measures,
1059 like the Facial Action Coding System, can provide relatively objective measures of
1060 well-being. However, much more research is needed before these measures can tap
1061 the subtle features that can be picked up in self-report measures. For example, many
1062 of the objective indicators of emotion seem to be able to distinguish positive
1063 emotions from negative emotions (and sometimes certain negative emotions from
1064 one another), but distinctions beyond these basic categories are difficult.

1065 A final technique that researchers have used to measure well-being is to examine
1066 people's responses to emotion sensitive tasks. Seidlitz and Diener (1993), for
1067 example, asked people to recall as many happy experiences from their lives as they
1068 could in a short amount of time. Because performance on this task is correlated with
1069 well-being measures, it can be used as an alternative measure that is less susceptible
1070 to response styles and demand characteristics. Other researchers have exposed
1071 participants to word-completion tasks or word recognition tasks (for a review of
1072 these cognitive tasks, see Rusting, 1998). Happy people are more likely than
1073 unhappy people to complete word stems using positive words and they are quicker to
1074 recognize positive words. When social desirability, demand characteristics, or other
1075 measurement issues are a concern, these emotion sensitive tasks can provide a useful
1076 alternative to self-report measures.

1077 Self-report measures of SWB are likely to remain the most frequently used
1078 measures of the constructs. These measures are quick and easy, they are sensitive
1079 enough to capture the subtle differences between the various components of well-
1080 being, and they have substantial reliability and validity. Yet, they are imperfect.

1081 Researchers should use additional methods of measurement when possible. In addition,
1082 researchers who are interested in determining the way that people construct these
1083 judgments will need to use multiple self- and non-self-report techniques to under-
1084 stand these processes. Whatever the goal of the research, however, we recommend
1085 that people assess the multiple components of well-being separately when possible.
1086

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9. Implications for research on aging

1089

1090 Research on SWB over the lifespan offers a unique opportunity for psychologists
1091 interested in the processes underlying SWB judgments. SWB judgments are thought
1092 to reflect the conditions in one's life, and many of these conditions deteriorate in old
1093 age. Thus, studies of aging can provide a useful test of SWB theories. Yet when we
1094 examine the empirical evidence regarding age-related changes in SWB, there is
1095 somewhat of a paradox (Kunzmann et al., 2000). On the one hand, the objective
1096 conditions in one's life do seem to deteriorate. Income levels often decrease and the
1097 frequency of negative events including the death of one's spouse and friends and the
1098 experience of health problems often increase. Most research finds, however, that
1099 SWB levels remain stable over time, and sometimes these levels even increase (see
1100 Diener and Suh, 1998; Mroczek and Kolarz, 1998; Kunzmann et al., 2000; Lucas
1101 and Gohm, 2000; Lawton, 2001; Pinqart, 2001).

1102

1103 For example, Diener and Suh (1997a) examined age differences in well-being in a
1104 sample of approximately 60,000 respondents from 43 nations. They found that life
1105 satisfaction increased very slightly, positive affect decreased slightly, and negative
1106 affect decreased from age 20 to 60, but then increased slightly among the oldest
1107 individuals in their sample. Lucas and Gohm (2000) showed that this effect did
1108 not vary substantially when the different nations were studied individually. A
1109 number of researchers have replicated these findings, showing little change in life
1110 satisfaction, slight declines in positive affect (correlations in the range of -0.05 to
1111 -0.12), and initial declines followed by a leveling effect or even subsequent increases
1112 in negative affect (Carstensen et al., 2000; Kunzmann et al., 2000). In a recent meta-
1113 analysis, Pinqart (2001) found that the average correlations between positive affect
1114 and age and between negative affect and age were both negative, but very small:
1115 $r = -0.03$ for positive affect and $r = -0.01$ for negative affect. There were also
1116 significant quadratic effects: Positive affect decreased more quickly and negative
1117 affect began to increase among the very old.

1118

1119 Diener and Suh (1998) suggested that some of the decrease in both positive and
1120 negative affect might be due to the measurement of high arousal positive and
1121 negative emotions. For example, older adults may feel as much pleasantness, but
1122 they may do so with less intensity, or they may be less likely to experience high
1123 arousal emotions such as excitement or energy. Pinqart's (2001) meta-analysis
1124 supported this hypothesis. Declines in the experience of emotions were greater
1125 among high arousal emotion scales than among low arousal emotion scales. Thus,
when assessing emotions in older adults, researchers should tap a broad range of
high arousal and low arousal positive and negative emotions.

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1126 We should also caution that much of the evidence for age changes in subjective
1127 well-being comes from cross-sectional studies. Both [Kunzmann et al. \(2000\)](#) and
1128 [Pinquart \(2001\)](#) noted that the size of age effects often varies depending on whether
1129 cross-sectional or longitudinal methods are used. Because cross-sectional studies
1130 conflate age effects with cohort effects, the interpretation of the correlations in these
1131 studies is somewhat unclear. Pinquart found that the decline in positive affect was
1132 steeper in longitudinal studies than in cross-sectional studies, whereas the decline in
1133 negative affect was less steep in longitudinal studies than in cross-sectional studies.
1134 Given that these differences across methodologies exist, researchers must be careful
1135 in interpreting evidence from cross-sectional studies. However, we should also
1136 note that in their examination of a large German panel study, [Ehrhardt et al. \(2000\)](#)
1137 found that people responded to the questionnaire differently after repeated
1138 measurements. Thus, age-related changes in longitudinal studies may be confounded
1139 with practice effects.

1140 A final measurement issue regarding SWB over the life-span is the extent to which
1141 changes reflect true differences over time versus changes in the self-concept. Most
1142 research that examines age-related changes in SWB relies upon global, retrospective
1143 measures. As we noted in the section on measurement, the global measures require
1144 participants to be able to accurately remember and aggregate across many moments
1145 and many life domains. Older individuals may have a more stable sense of self-
1146 concept than younger individuals, and self-reports of emotional experience may
1147 reflect this stable self-concept. Similarly, older individuals may not be able to
1148 remember and aggregate across multiple experiences as well as younger individuals.
1149 Only a few studies have used experience sampling methods to examine the effects of
1150 memory on SWB reports of older people. For example, [Carstensen et al. \(2000\)](#)
1151 asked participants ranging in age from 18 to 94 years old to complete emotion
1152 reports multiple times a day. They found that, consistent with existing literature,
1153 reports of negative affect declined until about age 60, and then leveled off after that.
1154 Positive affect, in their study, did not show any significant changes across the
1155 different age groups.

1156 Although questions about the influence of measurement issues remain, evidence
1157 from a variety of methodologies suggests that SWB does not decline very much over
1158 time. Thus, we must ask why SWB does not seem to change, even when external life
1159 circumstances are declining ([Kunzmann et al., 2000](#)). A number of theories have
1160 suggested that changes in life circumstances are balanced by changes in emotion
1161 regulation. Specifically, research suggests that as individuals mature, they are better
1162 able to regulate their emotions (e.g. [Gross et al., 1997](#)) or are more motivated to
1163 regulate their emotions. [Carstensen \(1995\)](#), for example, argued that as one ages, he
1164 or she monitors the amount of time he or she has left before death. This monitoring,
1165 in turn, leads to changes in goals. As one becomes more aware of (and closer to)
1166 one's mortality, he or she should place a higher premium on experiencing pleasant
1167 emotional states. Thus, emotion regulation theories suggest that SWB may, in fact,
1168 increase with age, even in the face of declining life circumstances.

1169 Increasingly, researchers are focusing on the functional nature of SWB
1170 ([Fredrickson, 1998, 2001](#); [Lyubomirsky et al., 2002](#); [Lucas and Diener, in press](#)).

1171 Researchers should keep this in mind when examining the SWB of older adults. If
1172 older adults do experience lower levels of well-being, this may not necessarily signal
1173 poor functioning. Instead, it may signal a functional response to real problems.
1174 Similarly, although some individuals may place a higher premium on experiencing
1175 positive emotions as they age (as Carstensen, 1995, suggested), others may be willing
1176 to trade positive well-being for other goals. Thus, researchers must examine changes
1177 in well-being within the context of the changing goals that individuals are likely
1178 to have as they age.

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1181 **10. Conclusions: the take-home message(s) and directions for future research**

1182

1183 From the early philosophical treatments of happiness to the modern science of
1184 subjective well-being, the concept of happiness has evolved considerably. Although
1185 subjective well-being can be defined simply as the way that people evaluate their
1186 lives, this simple definition belies the complex and multi-faceted nature of the
1187 construct. SWB is not a unitary dimension, and there is no single index that can
1188 capture what it means to be happy. Instead, SWB reflects a broad collection of
1189 distinct components, and to get a complete picture of one's well-being, researchers
1190 must understand the various ways that people can evaluate their lives. For example,
1191 an older individual may experience more health problems or financial difficulties
1192 than a younger individual, and these stressors may cause anxiety and negative
1193 emotions on a day-to-day basis. Yet, at the same time, the older individual may
1194 have a strong sense of satisfaction with the things he or she has accomplished over
1195 the course of an entire lifetime. Researchers who only focus on one component of
1196 well-being will not be able to capture the complex nature of these phenomena. A
1197 multi-faceted approach to SWB not only suggests the necessity of multiple measures,
1198 but the choice of measures should be theoretically meaningful. For example, if
1199 researchers are interested in making predictions about people's choices, then they
1200 might measure recalled emotions, rather than on-line experiences (Wirtz et al., 2002).
1201 Similarly, life events may have small effects on global evaluations, but rather larger
1202 effects on daily affect (e.g. Lawton et al., 1995).

1203 Naturally, thorough SWB assessments are time-consuming, and this might
1204 discourage some researchers, but the payoff can be great in terms of understanding.
1205 Just as we do not assess intelligence, mental illness, creativity, or the Big Five with a
1206 few quick questions, we cannot expect to measure SWB with a five-minute global
1207 assessment. This is not to say that global assessments are useless, because they can
1208 provide valid and meaningful information. But they are very incomplete. To be
1209 thorough requires more in-depth measurement.

1210 It is not solely for the sake of completeness, however, that we emphasize the
1211 multi-faceted nature of well-being. There are also many theoretical reasons for
1212 studying the components of well-being separately. We know, for instance, that the
1213 different components have different correlates. These findings have led researchers
1214 to suggest that distinct processes underlie the various components. Therefore, to
1215 develop a theory of these processes, researchers will need to understand the various

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1216 components separately. Furthermore, although it may seem intuitive that the various
1217 components would tap into the same underlying constructs, oftentimes different
1218 measures of well-being do not completely converge. Divergent measures need not be
1219 cause for despair. Instead, studying the reasons for these divergences can elucidate
1220 the processes that lead to the various well-being judgments.

1221 One of the strongest recommendations we can make to SWB researchers
1222 and gerontologists is to examine low vs. high intensity emotions separately. If
1223 intense emotions are assessed such as PANAS PA (e.g. “active” from [Watson et al.,](#)
1224 [1988](#)) or Bradburn PA items (e.g. “on top of the world”), then the elderly might
1225 appear lower in PA. But if low arousal words, such as contentment or happy, are
1226 assessed, then we might not see a decline in PA with age ([Lawton et al., 1992b;](#)
1227 [Lawton, 2001](#)). Likewise, there might be no decline in frequency of emotions
1228 with age, but a decline in intensity. That is, people might experience anger with the
1229 same frequency, but with age, they may experience it less intensely. A similar
1230 argument can be applied to the valence of affect, highlighting the need to measure
1231 PA and NA separately.

1232 More research on the elderly is needed, and this research should include at
1233 least two important aims. First, the structure of SWB needs to be more clearly
1234 identified among the elderly (e.g. [Lawton et al., 1992a](#)). In fact, more research on
1235 many specific populations is needed in order to understand the structure of SWB in
1236 various groups (e.g. ethnic/cultural groups). Second, future studies should examine
1237 the multi-components of SWB and explore the steps involved in the emotion
1238 sequence.

1239 Finally, the evolving conception of SWB suggests that ideal SWB is not to be
1240 equated with uninterrupted euphoria. Such a view would place too great an
1241 emphasis on hedonism when there are clearly non-hedonistic aspects of SWB as
1242 well (e.g. global judgments such as life satisfaction, meaning, and fulfillment).
1243 Furthermore, we should consider what is functional, and this includes some negative
1244 feelings from time to time. Although pleasant emotions may be desirable, happiness
1245 is not the ultimate goal at all times. Rather, individual and cultural differences in
1246 the valuing of enjoyment suggest that people are willing to sacrifice feeling happy
1247 for other goals. And even when people do seek enjoyment, they want to feel good
1248 for the right reasons. Thus, we need to understand people’s goals, and consider
1249 their feelings within the context of their values.

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